

**RATES:** \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue. Send ad copy with payment to **Bill Smith**, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

## BUSINESS FOR SALE

**FOR SALE: LANDSCAPE DESIGN/BUILD FIRM** in beautiful Finger Lakes region of upstate NY. Average sales over \$400K annually. Profitable, turn-key operation. \$175K. Reply to LM Box 508. 5/94

## BUSINESS OPPORTUNITIES

TVA plans to sell an exclusive license to make, use, or sell the products, or practice the methods comprising U.S. Patent Application Number 08/169,110, filed 12/20/93, "System for Improving Material Release Profiles," Trimm, et al. Such license will be subject to reservation of a nonexclusive, nontransferable, irrevocable, paid-up license by TVA, on behalf of the U.S. Government to practice or to have practiced the invention. Such license will be on a single, paid-up fee basis. It should be understood that further research and development will be required for production of a marketable product. TVA reserves the right to accept the highest offer and the award may be subject to approval by the TVA Board of Directors. TVA will receive offers to purchase the licensing until close of business (4:00 p.m. cst) on June 1, 1994. Additional information may be obtained from W. Keith Rylant, TVA, NFE 1F, Muscle Shoals, AL 35660, telephone 205-386-2835. 5/94

## EDUCATIONAL OPPORTUNITIES

**HORTICULTURE- CORNELL COOPERATIVE EXTENSION, Rockland County, Thiells, NY.** Commercial hort/related environ. educ. programs. MS, 3 yrs. work exp. Send letter of intent, resume and transcripts by May 31, 1994 to: Box 26, Kennedy Hall, Cornell University, Ithaca, NY 14853. EOE. 5/94

**NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING** at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0154, 101 Harrison Street, Archbald, PA 18403. 12/94

**CAREER TRAINING IN HORTICULTURE!** New York Botanical Garden offers a two year program of practical field work and academic classes in botany, horticulture and landscape design. Write School of Professional Horticulture, New York Botanical Garden, Bronx, NY 10458, or call (718)817-8797. 6/94

## EQUIPMENT FINANCING

**FINANCE** your new or used **EQUIPMENT** acquisition through **LEASING**. Advantages include: no down payment, 100% tax deductible, flexible terms, fast approval. Call **TRIDENT** Leasing 412-325-3464 / FAX 412-325-3466. 5/94

## EQUIPMENT FOR SALE

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch and Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Brouwer 24 inch Sod Harvester, Ford 3910 diesel, 400 hrs. Excellent condition! Lights but no roof. \$20,000.00. Phone 517-332-8410. 6/94

Turfco Top Dresser, Model F-15 METER. New with only 4 hours use. For sale to highest bidder but the right is reserved to reject all or any bid. Sealed bids, clearly marked "Turfco Top Dresser", should be addressed to Mr. John Stokes, Embassy of Australia, 1601 Massachusetts Avenue, NW, Washington DC 20036 to arrive no later than 20th May, 1994. For more information call above at (202)797-3138. 5/95

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/94

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

**TORO "88" TRIPLEX-** Deck only, no tractor, complete with hydraulics, arms, and 2 sets of blades. Only 540 hrs. Super condition. Asking \$2,500.00. Call (603)641-7354. 5/94

**FINN HYDROSEEDERS AND MULCH BLOWERS- NEW AND USED LARGE PARTS INVENTORY- SAME DAY SERVICE. (BALTIMORE AREA) WOLBERT & MASTER, INC.** 410-335-9300. 12/94

## FOR SALE

**BREATHABLE NURSERY TARPS:** Stock and custom sizes, reinforced edges - grommets every 3 feet. Competitive prices - Free Delivery - Fast Service. We accept Visa/Mastercard. 1-800-888-9669, ask for Dept. LM394. 5/94

For Sale: Thriving southern California landscape co. Millions annually, with growth potential. Excellent location, complete maintenance and construction with trucks, tools, yard and office. Busy year around. Sacrifice at \$430,000. Landscape Industries 818-790-1502. 12/94

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/94

## HELP WANTED

**WANTED IMMEDIATELY:** Graduates in Forestry, Landscape, Horticulture, or Related Field. Entry level positions for Utility Forestry/Line Clearance pre-planning. Excellent tree identification and customer relation skills required. Please send resumes to ACRT, Inc., Utility Services, P.O. Box 219, Kent, OH 44240-0219 or Fax 216-673-3205. 5/94

**LANDSCAPE MAINTENANCE- IRRIGATION SUPERVISOR:** For largest landscape maintenance co. in nation. Need minimum 3 years supervisory experience in trouble shooting, scheduling, training and assisting in repair and retrofit large commercial irrigation systems. Thorough knowledge of all types of systems. English/Spanish bilingual a plus. Send resumes to: ENVIRONMENTAL CARE, INC., 825 Mabury Road, San Jose, CA 95133. 6/94

**LANDSCAPE MANAGER.** Large established firm with reputation for exceptional quality, seeking personable and enthusiastic individual to manage multiple crews in full service maintenance of high profile commercial properties; must have organizational and people skills as well as working knowledge of all phases of maintenance; 4 to 5 years experience with Southern Turfgrass & college degree preferred. Environmental Landscape Services, 5190 Crestview Drive, Memphis, TN 38134; (901)382-9000. 5/94

**Searching for the right employee? Time for a new position? Contact Florapersonnel, Inc.,** international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

**Use Our Blind Box Service for Confidential Responses to Your Classified Advertising!**

## HELP WANTED

**CAREER OPPORTUNITIES-** Hermes Landscaping and Nursery, a solid, stable, and progressive company, headquartered in Kansas City for nearly 30 years, is seeking production and sales professionals. We are seeking both entry-level and experienced candidates for various production, sales and design positions in our Nursery, Landscaping, and Maintenance Divisions. Must have B.S. Degree. Send resume and salary requirements to: Hermes Landscaping, P.O. Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. 5/94

**GROUNDS MAINTENANCE OPPORTUNITIES:** Large Bay Area Grounds Maintenance Contractor with 30 + years experience in Human Services seeks qualified applicants for new Monterey Bay area contract. Applicants will train and supervise people with disabilities. Current DMV Printout req. of all applicants. **IRRIGATION CREW CHIEF/COUNSELOR:** Work with in-ground and mobile Irrigation equipment. Counsel, recruit, and train people with disabilities. **MOW/TRIM CREW CHIEF/SHOP MECHANIC:** Exp. in safe operation and maintenance of 60 in. + riding lawn mower, 48 in. walk behind mower and other grounds maint. equip. Competitive salary and benefits. Contact Liz at 415-453-6810 Ext. 115 for more info. Equal Opportunity Employer. 5/94


## ORGANIC LANDSCAPE MAINT

**REDUCE AGRICHEMICAL USE. BUGS FLYER,** the premier environmental landscape quarterly, tells you how. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions \$18.00. **BUGS, Dept. LM, PO Box 76, Citrus Heights, CA 95611.** 5/94

**Place your  
Classified Ads in  
Landscape  
Management  
Magazine!  
Call Bill Smith at  
216-891-2670  
or Fax  
your ad copy to him at  
216-826-2865**

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 **Send a Classified Advertising message...  
...write here.**

(Please Print) \_\_\_\_\_

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1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) \_\_\_\_\_ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ \_\_\_\_\_ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

NAME \_\_\_\_\_ COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

PHONE NUMBER \_\_\_\_\_

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