HELP WANTED

INDUSTRY PROFESSIONALS Hermes Landscaping and Nursery, a solid, stable, and progressive company, headquartered in Kansas City for nearly 30 years, is seeking production and sales professionals. Self-motivated professionals needed in various critical production and sales positions in our Nursery, Landscaping, and Maintenance Divisions. Must have BS Degree and 2-4 years related experience. Send resume and salary requirements to: Hermes Landscaping, PO Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. 1/94

Irrigation Professional needed for large full service landscape construction company in northern New Jersey. Motivated individual with proven background and technical skills needed. Growth potential. Salary and benefits commensurate with experience. Send resume and salary history to: Jacobsen Landscape Design and Construction, 41 Birch Street, Midland Park, New Jersey 07432. 1/94

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1994 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you are interested in any of the following positions: Pruning Depart-ment Supervisor, Maintenance Department Supervisor, Maintenance Department Foreman, Pruning Department Foreman, Floral Installation Foreman, Turf and Ornamental Plant Specialist. 1/94

Landscape Architect/Sales: We are currently seeking an individual to prepare production layouts, meet with the customer, present and sell plans to the customer, and follow up after completion. Requirements: Bachelors Degree in Landscape Architecture, 2-5 years experience and proven track record. We are a full service design/build firm with a retail/wholesale landscape center operation. First year earning potential \$35 50,000 plus car, health insurance & bonus. Send resume to: Landscape Architect, P.O. Box 356, Saint John, Indiana 46373. 1/94

LEADING TREE AND SHRUB CARE COMPA-NY, SEEKS AN AMBITIOUS MANAGER TO START A LAWN CARE DIVISION. Candidates must have 5 years of experience in sales and services as well as exceptional managerial and Interpersonal skills. This position will offer a Profit Sharing program plus a wide range of benefits. Experienced individuals should send a resume with salary requirements to LM Box 506. 1/94

PROFESSIONAL LANDSCAPE SALESPERSON Established design/build firm seeks an aggressive person, active in landscape sales. Degree in Landscape Architecture or Associated Field. Must have 3 years experience in client contact, estimation and field layout. Send resume to: Terrafirma, Inc., 3780 E. Morgan, Ypsilanti, MI 48197. 1/94

RESIDENTIAL SALES REPRESENTATIVES AND LAWN/TREE APPLICATORS: Accepting applications for experienced personnel for our St. Louis, Maryland Heights facility. We offer a salary commensurate with experience, good benefits, and performance-based incentives. Send resume to: TruGreen-ChemLawn, attn. Joe Landon, PO Box 2036 Maryland Heights, MO 63043. 1/94

RATES: \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year).

do

Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue.

Send ad copy with payment to:

Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670. Fax Number 216- 826-2865.

VISA MASTERCARD and AMERICAN EXPRESS accepted.

to

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.



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