

RATES: \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue. Send ad copy with payment to **Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130** or call **216-891-2670**. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

POSITIONS WANTED FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Bill Smith
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2670-Phone 216-826-2865-Fax

Northeast Region: Desire a position as Assistant Superintendent of Golf Course. B.S. in Agronomy, A.S. in Turfgrass Management. Over five years of Golf Course experience including development of 27 holes. Contact: John Rickard, 239 Strickland St., Glastonbury, CT 06033, 203-633-4204. 1/94

If you need an experienced and determined landscape construction manager I can help! 15 years in education, in field, instructional and management experience in landscaping in the Midwest and West. Hardworking, organized and efficient. Very will and ready to relocate. Contact LM Box 505. 1/94

Self-employed landscape designer/manager A.A.S. Plant Science, A.A.S. Park Management seeking position with industry leader along East Coast. 20 years experience. 607-724-8733, 2975 NY RT 7, Harpursville, NY 13787. 1/94

BUSINESS FOR SALE

FOR SALE: ESTABLISHED GARDEN CENTER & LANDSCAPING BUSINESS in Marquette, Michigan. Owners retiring. Extensive perpetual inventory. Contact **TIMBERCREST** 1460 M-28 East, Marquette, MI 49855. Phone: (906)249-3984 days: 249-3411 eve. 1/94

BUSINESS OPPORTUNITIES

Expand your business, increase your profits with our proven business module growth program, as recognized in New York Crains Business Magazine. Employ tested, fully documented techniques. You can learn all the A, B, C's of expanding or starting up a business with the three available modules offered: Pest Control, Lawn Care/Landscaping and Residential/Commercial Cleaning. Build a full service organization. Cost is only \$395 plus \$12.00 for S/H per module, or get all three modules for \$1000. Call now 718-967-5703. Visa and Mastercard accepted. 1/94

EXCELLENT BUSINESS OPPORTUNITY. FOR SALE: APPROXIMATELY 6000 MEXICAN FAN PALMS CERTIFIED FOR USE IN CALIFORNIA. HEIGHTS RANGE FROM 4'-18', AVERAGES APPROXIMATELY 11'. FOR MORE INFORMATION WRITE OR CALL: BMF PARTNERSHIP, PO BOX 1568, SCOTTSDALE, ARIZONA 85252, 602-968-8549. 1/94

NOW ...LEARN PROFESSIONAL LANDSCAPING AND GARDENING at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0114, 101 Harrison Street, Archbald, PA 18403. 4/94

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch and Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. 1/94

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/94

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

1981 GMC Spray Truck for sale. 1200 gallon split tank. Myers multistage centrifugal pump. Hannay electric reel with 300 foot hose. New tires. 350 motor with 67,300 miles. This truck is ready to work. Cost \$8500. 614-873-3605. 1/94

FOR SALE

New Image design System. 80 mb/16mhz (hard drive) Everex 386 Sx Computer. 387 Sx math coprocessor, Sony 12" color monitor, 12" Digitizing tablet, Super VHS camcorder, VHS VCR, Imaging software (Western and Norther Libraries). CAD compatible \$7,000; (214)265-7667. 1/94

FOR SALE: Vermeer TS 84" 6 Blade Tree Spade Mounted on 1979 S2200 International truck. Rebuilt motor, transmission, and rear. Spade and truck in good working condition. Dave Snyder 804-288-2891. 2/94

For Sale: **Lawn Tree Truck.** '84 Chevy C60, 75,000 miles, no rust. 350 engine, 5-speed, 1100 gallon fiberglass tank split 800/300 shaft agitation. 2 D30 hydrocell pumps. 2 Hanna hose reels and hose. \$9400 or best offer. 319-236-1164. 1/94

You are looking for new customers? We will be happy to provide you with addresses of all existing golf clubs in Europe (U.K. excepted) on ready-to-stick labels. For further information please contact Euro-Info-Golf, Fax: 33-1-39-69-85-85. 1/94

BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT, SCHNEIDER, INDIANA, 1-800-553-0552. 1/94

**Classified Ads Increase Your Sales.
Call today to reserve your Space!**

FOR SALE

For Sale: Thriving southern California landscape co. Millions annually, with growth potential. Excellent location, complete maintenance and construction with trucks, tools, yard and office. Busy year around. Sacrifice at \$430,000. Landscape Industries 818-790-1502. 12/94

GARDENER/HORTICULTURIST: Seeking individual with background in horticulture and proven hands-on ability to manage an historic garden/landscape. For information and to obtain an application, call 603-675-2175 or write by January 28, 1994: Personnel Office, National Park Service, Saint-Gaudens NHS, RR 3, Box 73, Cornish, NH 03745. An Equal Opportunity Employer. 1/94

FOR SALE: 800/400 Split Tuflex® Tanks w/mechanical agitation-front tank, sparge agitation-back tank. Call TruGreen Chemlawn, 703-550-7177. \$700 or best offer. 1/94

**CLASSIFIED
ADVERTISING IS**
* **EASY**
* **EFFECTIVE**
* **ECONOMICAL**

HELP WANTED

Bozzuto Landscaping Company, An expanding firm in the Washington, DC, Maryland and Virginia markets is currently looking for qualified, career oriented professionals. Opportunities are available in our commercial grounds maintenance division for foreman and managers, assistant foreman, pesticide foreman, and mechanical positions. Benefits include vacation and sick leave, health care package, disability and retirement. Send resumes to: Thomas W. Davis, 15127 Marlboro Pike, Upper Marlboro, MD 20772 or fax to 301-627-7611. 1/94

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. Fax 408-437-1817. 1/94


Attention Employers and Job Seekers! Employers submit current job openings to the quickest, least expensive and most comprehensive job listing publication in landscaping, grounds/golf course maintenance & related horticulture fields. Ad deadlines are the 3rd & 17th of each month. \$14.95 for unlimited detail and nationwide exposure. Call for vacancy notice form. **Job Seekers** subscribe to the freshest source of national job openings in the fields of horticulture, 6 issues (3 mos.) for only \$19.95. MC/Visa. Call 1-800-428-2474, Fax 1-800-884-5198. Ferrell's JOBS IN HORTICULTURE, 154 E. Chapel Ave., Carlisle, PA 17013-3435. 1/94

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

GREENTREE INC., Atlanta's largest commercial Landscape Maintenance Company, is currently seeking a highly qualified, motivated person to manage the Floriculture Department. Candidate must be organized, exhibit strong management skills and have solid knowledge of Southeast region floriculture. Submit resume with salary history or contact Greentree Inc., Human Resources Department, 1640 Roadhaven Drive, Stone Mountain, GA 30083, 404-938-8080, Fax 404-934-0919. 1/94

Landscape Manager: Quality and growth oriented company servicing the Chicago land area needs individual to become part of management team. Outstanding opportunity that includes year-round employment, benefits, and great advancement possibility. Send letter or resume to: Ground Pros Inc., PO Box 28, Elmhurst, IL 60126. 1/94

Hands-on landscape and horticulture manager to oversee all aspects of executive estate in beautiful west central Ohio. Needs to be knowledgeable of lawn care, roses, indoor/outdoor plant care, formal gardens, ponds, pool maintenance and related activities. Send resume, references, salary history to LM Box 504. 1/94

 **send a Classified Advertising message...
...write here.**

(Please Print) _____

- 1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
- 2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
- 3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____
NAME _____ COMPANY _____
ADDRESS _____
CITY _____ STATE _____ ZIP CODE _____
PHONE NUMBER _____

Mail ad copy to: Bill Smith, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670.
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HELP WANTED

INDUSTRY PROFESSIONALS Hermes Landscaping and Nursery, a solid, stable, and progressive company, headquartered in Kansas City for nearly 30 years, is seeking production and sales professionals. Self-motivated professionals needed in various critical production and sales positions in our Nursery, Landscaping, and Maintenance Divisions. Must have BS Degree and 2-4 years related experience. Send resume and salary requirements to: Hermes Landscaping, PO Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. 1/94

Irrigation Professional needed for large full service landscape construction company in northern New Jersey. Motivated individual with proven background and technical skills needed. Growth potential. Salary and benefits commensurate with experience. Send resume and salary history to: Jacobsen Landscape Design and Construction, 41 Birch Street, Midland Park, New Jersey 07432. 1/94

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1994 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Pruning Department Foreman, Pruning Department Foreman, Floral Installation Foreman, Turf and Ornamental Plant Specialist. 1/94

Landscape Architect/Sales: We are currently seeking an individual to prepare production layouts, meet with the customer, present and sell plans to the customer, and follow up after completion. Requirements: Bachelors Degree in Landscape Architecture, 2-5 years experience and proven track record. We are a full service design/build firm with a retail/wholesale landscape center operation. First year earning potential \$35-50,000 plus car, health insurance & bonus. Send resume to: Landscape Architect, P.O. Box 356, Saint John, Indiana 46373. 1/94

LEADING TREE AND SHRUB CARE COMPANY, SEEKS AN AMBITIOUS MANAGER TO START A LAWN CARE DIVISION. Candidates must have 5 years of experience in sales and services as well as exceptional managerial and Interpersonal skills. This position will offer a Profit Sharing program plus a wide range of benefits. Experienced individuals should send a resume with salary requirements to LM Box 506. 1/94

PROFESSIONAL LANDSCAPE SALESPERSON Established design/build firm seeks an aggressive person, active in landscape sales. Degree in Landscape Architecture or Associated Field. Must have 3 years experience in client contact, estimation and field layout. Send resume to: Terrafirma, Inc., 3780 E. Morgan, Ypsilanti, MI 48197. 1/94

RESIDENTIAL SALES REPRESENTATIVES AND LAWN/TREE APPLICATORS: Accepting applications for experienced personnel for our St. Louis, Maryland Heights facility. We offer a salary commensurate with experience, good benefits, and performance-based incentives. Send resume to: TruGreen-ChemLawn, attn. Joe Landon, PO Box 2036 Maryland Heights, MO 63043. 1/94

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