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CTPA, (203) 257-8971.

21-22: National Tropical Foliage Short Course, Ft. Lauderdale, Fla. Phone: FNCA, (407) 345-8137.

23-26: ALCA Executive Forum, Waikoloa, Hawaii. Phone: Associated Landscape Contractors of America, (800) 395-2522.

24-26: Iowa Turfgrass Conference and Trade Show, Des Moines Convention Center. Phone: (515) 294-1439.

24-27: Professional Horticulture Conference of Virginia, Virginia Beach. Phone: Polly Carden, (804) 523-4734.

25-Feb. 10: Short Course in Horticulture, Los Angeles (Calif.) Arboretum, Sequoia Athletic Club (Buena Park, Calif.), Radisson Hotel (San Bernardino, Calif.). Phone: Roberta Bybee, (909) 387-2184.

26: Iowa Sports Turf Managers Assn. Annual Meeting, Des Moines Convention Center. Phone: Gary Peterson, (515) 791-0765.

26: Poinsettia Seminar, Orlando, Fla. Phone: FNCA, (407) 345-8137.

26-28: Wyoming Groundskeepers and

Growers Assn. Conference & Trade Show, Casper Events Center. Phone: Tammy Young, (307) 637-7060.

28-29: Commercial Lawn Care Equipment Exhibition, Jacksonville (Fla.) Agricultural Grounds. Phone: Professional Landscape Services Assn., (904) 778-9632.

31-Feb. 1: Grounds Maintenance Seminar, Las Palmas Hotel, Orlando, Fla. Phone: Floyd Perry, (800) 227-9381.

31-Feb. 4: Turfgrass Ecology and Management Short Course, Blacksburg, Va. Phone: (703) 231-5183.

31-Feb. 7: International Golf Course Conference & Trade Show, Dallas, Texas. Phone: GCSAA, (913) 832-4480. or (800) 472-7878.

FEBRUARY

3: Turf Management Seminar for Lawn Care Operators, Holy Cross College, Worcester, Mass. Phone: Mary Owen, (508) 892-0382 or Karen Connelly, (508) 287-0127.

3-6: AAN Management Clinic, Louisville, Ky. Phone: American Association of Nurserymen, (202) 789-2900.

6-8: Fertilizer Institute Annual Meeting, J.W. Marriott, Washington, D.C. Phone: (202) 675-8250.

8-11: Louisiana State University Turf School, Baton Rouge, La. Phone: Dr. Dennis Shepard, (504) 388-2158.

8-12: NAA Annual Meeting & Management Conference, Waikoloa, Hawaii. Phone: National Arborist Association, (800) 733-2622.

9-10: Garden State Nursery & Landscape Conference & Trade Show, Garden State Exhibit Center, Somerset, N.J. Phone: (609) 291-7070.

10: Estimating Management & Principles, Hinds Community College, Raymond, Ala. Phone: Martha G. Hill, (601) 857-3290.

10-11: Northern California Landscape Expo, Santa Clara Convention Center. Phone: Ginger Nunes, (510) 490-6282.

10-11: Ohio State Lawn Care Short Course, Columbus. Phone: Barbara Bloetscher, (614) 292-7457.

14-16: Pennsylvania Nurserymen and Allied Industries Conference, Hershey, Pa. Phone: PNA, (717) 238-1673.

ON PRICING...The Associated Landscape Contractors of America has released "Pricing," a how-to primer that walks landscapers through each of the elements of pricing what you sell. Included: valid pricing methods including markup of direct costs; putting together an estimating system; and making a proposal that sells. Author is Frank Ross of Ross-Payne Associates, Barrington, Ill. Cost is \$30 for ALCA members, \$50 for non-members. To order, phone (800) 395-2522 or (703) 620-6363.

SPORTS TURF GUIDE...A new Sports Turf Maintenance Guide featuring tips from noted Kansas City groundskeepers George and Chip Toma is available free from PBI/Gordon Corp. The 32-page booklet outlines specifications and suggestions for mowing, watering, fertilizing, weed/insect/disease control; seeding; sodding; thatch management; and clippings management. To order, write PBI/Gordon at P.O. Box 4090, Kansas City, MO 64101.

GOLF COURSE ANSWERS...RGF Environmental Systems is offering a free booklet titled "101 Environmental Questions and Answers for Golf Courses." The booklet is written in laymen's terms with car-

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toon-type illustrations to help the superintendent's knowledge of recent environmental concerns: equipment cleaning, mixing and loading, pesticides, storm water, odor control and pond algae control. To order, write RGF Environmental Systems, 3875 Fiscal Court, West Palm Beach, FL 33404 or phone (800) 842-7771 or (407) 848-1826.

VARGAS REVISITED...Completely revised and updated, "Management of Turfgrass Diseases Second Edition" by Dr. Joe Vargas Jr. of Michigan State University, costs \$59.95. The book uses more than 70 full-color photos and more than 100 black-and-white photos. Mail your order to Lewis Publishers, P.O. Box 519, Chelsea, MI 48118 or phone (800) 272-7737.

PROTECTIVE CLOTHING...A new four-page, four-color brochure from DuraFab

describes how some clothing can contribute to worker productivity by protecting workers while reducing the possibility of heat stress. For a copy of the free brochure, contact Dura-Fab at P.O. Box 658, Cleburne, TX 76033; (800) 255-6401.

ON SOIL..."Organic Soil Amendments and Fertilizers," a 40-page booklet, is available for \$5. The booklet doubles as a handbook and reference, with useful information about the management and availability of organic materials in California. Materials are listed alphabetically in the index, and a glossary defines some of the important terms. Ask for Publication 21505. Make checks to UC Regents. Contact: Fresno County Cooperative Extension, 1720 S. Maple Ave., Fresno, CA 93702; (209) 488-3285.

IPM PROGRAMS...For suggestions on controlling turfgrass pests, get "Developing and Integrated Turfgrass Pest Management Program," authored by Dr. Peter Landschoot, assistant professor of turfgrass science. The free publication is available through the Publications Distribution Center, College of Ag Sciences, 112 Ag Administration Bldg., University Park, PA 16802; (814) 865-6713.