

**RATES:** \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue. Send ad copy with payment to **Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670.** Fax Number 216- 826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

**POSITIONS WANTED  
FREE CLASSIFIED AD**

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

**Bill Smith**  
**LANDSCAPE MANAGEMENT**  
7500 Old Oak Blvd., Cleveland, OH 44130  
**216-891-2670-Phone 216-826-2865-Fax**

Over 25 years experience in management and estimating of landscape and engineering contracts. B.S. Degree in ornamental horticulture. Seeking a management position with bottom line responsibility. Contact Frank Wolfe, P.O. Box 710372, Santee, CA 92072-0372. Phone (619)788-1797. 3/94

I specialize in taking problem jobs, companies, landscape and/or golf projects and making them run smoothly and profitable. Exp. as golf course supt., landscape architect, construction manager and contractor. No job too big or too hard. Travel anywhere worldwide. Reply to LM Box 507. 3/94

**BUSINESS FOR SALE**

**PREMIER LANDSCAPE NURSERY FOR SALE** Located on **BEAUTIFUL HIGH GROWTH COASTAL AREA** of Florida/Alabama. 3.5 million in revenues with consistent 18% EBIT. Excellent continued growth potential. Young professional owner will continue with operation for a reasonable period of time to ensure a continued success. Price: 4.2MM, possible long term owner financing. Broker: Frank Burgett, Denniston and Co., Inc., 205-433-5253. 2/94

**BUSINESS OPPORTUNITIES**

**NOW ...LEARN PROFESSIONAL LANDSCAPING AND GARDENING** at home. Accredited program provides thorough training in all phases off commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0124, 101 Harrison Street, Archbald, PA 18403. 4/94

 **send a Classified Advertising message...write here.**

(Please Print) \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) \_\_\_\_\_ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ \_\_\_\_\_ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_  
 NAME \_\_\_\_\_ COMPANY \_\_\_\_\_  
 ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_  
 PHONE NUMBER \_\_\_\_\_

**Mail ad copy to:** Bill Smith, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670.

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## EQUIPMENT FOR SALE

**REINCO HYDROGRASSERS** and power mulchers in stock. Opydke Inc., (Philadelphia Area) 215-721-4444. 12/94

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opydke's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch and Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**FINN HYDROSEEDERS AND MULCH BLOWERS- NEW AND USED LARGE PARTS INVENTORY- SAME DAY SERVICE. WOLBERT & MASTER, INC.** 1-800-234-SOIL. 12/94

## CLASSIFIED ADVERTISING IS

- \* EASY
- \* EFFECTIVE
- \* ECONOMICAL

## FOR SALE

For Sale: Thriving southern California landscape co. Millions annually, with growth potential. Excellent location, complete maintenance and construction with trucks, tools, yard and office. Busy year around. Sacrifice at \$430,000. Landscape Industries 818-790-1502. 12/94

**FOR SALE:** Vermeer TS 84" 6 Blade Tree Spade Mounted on 1979 S2200 International truck. Rebuilt motor, transmission, and rear. Spade and truck in good working condition. Dave Snyder 804-288-2891. 2/94

**BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT, SCHNEIDER, INDIANA, 1-800-553-0552.** 2/94

**TROYBILT - GENUINE REPLACEMENT PARTS DISCOUNT CATALOG. KELLEY'S MANILLA, IN 46150, 317-398-9042.** 2/94

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/94

**FOR SALE:** 800/400 Split Tuflex® Tanks w/mechanical agitation-front tank, sparge agitation-back tank. Call TruGreen Chemlawn, 703-550-7177. \$700 or best offer. 2/94

Use Our Blind Box Service for Confidential Replies to Classified Ads!

## HELP WANTED

**LANDSCAPE MAINTENANCE DIVISION MANAGER** for aggressive, multi-faceted landscape contracting firm in Northern Virginia. Responsibilities include scheduling and on-site supervision of multiple crews, quality control, training, and production. Five years experience in all phases of landscape contracting required. Send resume, references, and salary history to: Carpenter Landscape Services, Inc., 2804 Davis Ford Road, Woodbridge, Va. 22192-4099. EOE 2/94

**KT ENTERPRISES, INC.,** a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1994 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Foreman, Pruning Department Foreman, Floral Installation Foreman, Turf and Ornamental Plant Specialist. 2/94

**LAWN CARE SERVICES** Marketing Manager & Lawn Care Technicians. Rapidly expanding company searching for talented communicators. We have offices in NH & MA. Soon to be opening 3rd Branch. To succeed with us you must be willing to learn, ambitious, customer-oriented, earnest, and hard-working. Major marketing plans underway. Must have two years experience in industry. Qualified applicants send resume to: **PARTNERS QUALITY LAWN SERVICE, INC.,** PO Box 1205, Easton, MA 02334 or call 508-238-8550. 3/94

**LEADING TREE AND SHRUB CARE COMPANY,** SEEKS AN AMBITIOUS MANAGER TO START A LAWN CARE DIVISION IN THE WESTCHESTER COUNTY, NEW YORK AND THE FAIRFIELD COUNTY, CONNECTICUT AREA. CANDIDATES MUST HAVE 5 YEARS OF EXPERIENCE IN SALES AND SERVICES AS WELL AS EXCEPTIONAL MANAGERIAL AND INTERPERSONAL SKILLS. THIS POSITION WILL OFFER A PROFIT SHARING PROGRAM PLUS A WIDE RANGE OF BENEFITS. EXPERIENCED INDIVIDUALS SHOULD SEND A RESUME WITH SALARY REQUIREMENTS TO: HUMAN RESOURCES DEPT., C/O NATURE'S TREES INC., 360 ADAMS ST., BEDFORD HILLS, NY 10507, FAX 914-666-5843. 2/94

## PARTS

**FREE CATALOG.** Commercial mower parts, Bobcat, Scag, Buntun, Exmark, and more. World wide manufacture and distributor of the Better Built Leaf Loader line of power equipment. Buy direct Preco Distributors, 97 Center St., Ludlow, MA 01056, 1-800-428-8004 USA; In Mass call 1-800-421-3900. 2/94

## EQUIPMENT FINANCING

**FINANCE** your new or used **EQUIPMENT** acquisition through **LEASING.** Advantages include: no down payment, 100% tax deductible, flexible terms, fast approval. Call **TRIDENT** Leasing 412-325-3464 / FAX 412-325-3466. 2/94

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