

Useful literature and videos for the green industry

GARDEN DESIGN IDEAS...From Taunton Press, compilations of the best articles from its "Fine Gardening" magazine. The "best of" series includes *Great Gardens; Garden Design Ideas*; and *Shrubs & Trees. Garden Design Ideas* contains 21 articles from past "Fine Gardening" issues. The *Garden Design Series* costs \$14.95. To order, write to P.O. Box 5506, Newtown, CT, 06470-5506.

**FOR TREEWORKERS ONLY...** The National Arborist Association publishes a monthly, six-page newsletter called *The Treeworker*. According to editor Brian Barnard, it is written specifically for field personnel. It contains articles on proper tree care, safety tips, detailed drawings and more. *The Treeworker* is available by subscription only, \$15.95 per subscription for the first nine, less thereafter. To order, send your check to N.A.A., P.O. Box 1094, Amherst, NH 03031.

**BUY/SELL TREE EQUIPMENT...** Jones Tree Service of Rockford, Ill., has started a network of contacts for persons interested in buying or selling used tree equipment. The monthly newsletter will carry ads at \$25 each, and will reach about 8,000 readers. Subscriptions cost \$30. Contact Larry Jones, (815) 968-9534.

**GOLF ENTREPRENEURS...** The American Society of Golf Course Architects offers "Golf Course Development Planning Guide," for persons interested in developing a new golf course. The 16 pages include info on the key components of a new project, average cost of a new course, site selection, financing and sample operating projections for a daily fee course. Send a stamped, business-size envelope to: ASGCA, 221 N. LaSalle St., Chicago, IL 60601. **TURF MANAGEMENT GUIDE...** The University of Mass. cooperative extension offers the "1994 Professional Turfgrass Management Guide for Massachusetts." It covers turf culture, insect, diseases, nematodes and weed management. To order, send a \$7 check per copy, payable to University of Massachusetts, to: Bulletin Center, Cottage A, Thatcher Way, University of Mass. Amherst, MA 010034.

**PRACTICAL MARKETING...** The Landscape Horticulture Center for Personnel Development offers the third edition of "Practical Marketing Techniques for the Landscape Company." It is a collection of anecdotes, charts, graphs, examples, case histories and common sense that have proven successful. It sells for \$22.95 plus \$3 shipping and handling. To order, call (800) 359-6647.



1-800-348-7553 for Catalogs-Prices Factory Service points: GA, IN, TX, UT. Nationwide Dealer Network. P.O. Box 728-1069, Elkhart, IN 46515-0728 With a Wells Cargo Behind... You Never Look Back!

Circle No. 105 on Reader Inquiry Card

RECYCLE State of the second state of the secon

PTO models.

For more information, call us at 1-800-945-0235



500 N. Spring Street P.O. Box 997 Port Washington, WI 53074-0097