

RATES: \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue. Send ad copy with payment to **Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130** or call **216-891-2670**. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

BUSINESS FOR SALE

Landscaping & Irrigation, Lake George New York Resort Area. Excellent opportunity for right person. Established 35 years. Gross \$120,000 sacrifice price due to illness \$80,000. Owner will assist in transition. Turn key operation. 518-668-2146. 4/94

CENTRAL FLORIDA, East Coast: 10 year old lawn maintenance company. 55 year old owner retiring from business. 20 customers, 1993 gross sales: \$145,000. Asking \$99,000. Write to Commercial Mowers, Inc., 599 El Dorado Ave. S.E., Palm Bay, FL 32909 or call (407)727-0020. 4/94

ESTABLISHED LAWNCARE AND IRRIGATION service with branch locations **FOR SALE.** Located in northern Minnesota. Largest operator in market area with few competitors. \$200,000 annual revenue. Priced to sell. Call 218-435-1882. 3/94

BUSINESS OPPORTUNITIES

EXCELLENT BUSINESS OPPORTUNITY. FOR SALE: APPROXIMATELY 6000 MEXICAN FAN PALMS CERTIFIED FOR USE IN CALIFORNIA. HEIGHTS RANGE FROM 4'-18', AVERAGES APPROXIMATELY 11'. FOR MORE INFORMATION WRITE OR CALL: BMF PARTNERSHIP, PO BOX 1568, SCOTTSDALE, ARIZONA 85252, 602-968-8549. 4/94

NOW ...LEARN PROFESSIONAL LANDSCAPING AND GARDENING at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0144, 101 Harrison Street, Archbald, PA 18403. 4/94

FOR SALE

BREATHABLE NURSERY TARPS: Stock and custom sizes, reinforced edges - grommets every 3 feet. Competitive prices - Free Delivery - Fast Service. We accept Visa/Mastercard. 1-800-888-9669, ask for Dept. LM394. 5/94

For Sale: Thriving southern California landscape co. Millions annually, with growth potential. Excellent location, complete maintenance and construction with trucks, tools, yard and office. Busy year around. Sacrifice at \$430,000. Landscape Industries 818-790-1502. 12/94

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/94

EDUCATIONAL OPPORTUNITIES

CAREER TRAINING IN HORTICULTURE! New York Botanical Garden offers a two year program of practical field work and academic classes in botany, horticulture and landscape design. Write School of Professional Horticulture, New York Botanical Garden, Bronx, NY 10458, or call (718)817-8797. 6/94

ORGANIC LANDSCAPE MAINT

REDUCE AGRICHEMICAL USE. BUGS FLYER, the premier environmental landscape quarterly, tells you how. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions \$18.00. **BUGS, Dept. LM, PO Box 76, Citrus Heights, CA 95611.** 5/94

EQUIPMENT FOR SALE

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/94

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/94

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch and Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Brouwer 24 inch Sod Harvester, Ford 3910 diesel, 400 hrs. Excellent condition! Lights but no roof. \$20,000.00. Phone 517-332-8410. 6/94

SPRAY TRUCK: '76 Ford 1-ton with 600 gal. Tufflex tank, new Hannay hose reel, Honda motor with Hypro pump. Ready to work, \$5,000.00. Will separate truck and spray equipment. Call Jack at 614-335-7368. 4/94

1987 FINN 2500 GALLON HYDROSEEDER. John Deere Diesel Engine. Hydraulic Control, 200' hose and reel. Mounted on 1982 Mack 10-Wheeler, 300 six speed low hole transmission. Homelite Pump. Ready to work. Excellent condition. Call 508-897-7244. 4/94

FINN HYDROSEEDERS AND MULCH BLOWERS- NEW AND USED LARGE PARTS INVENTORY- SAME DAY SERVICE. WOLBERT & MASTER, INC. 1-800-234-SOIL. 12/94

EQUIPMENT FOR SALE

For Sale: Brower 5 gang Verti-cut, like new, \$5,300.00. Turf Sweeper 12 ft. fast load/unload, nice machine, \$4,200.00. Spyder Forklift, new Koler engine, Extend-A-Fork, nice and straight, ready to go, \$11,500.00. 719-683-2262. 4/94

HELP WANTED

Maintenance Managers & Supervisors: One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating 54 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 4/94

MAINTENANCE/CONSTRUCTION: Mid-size company looking for qualified, career oriented professionals in San Francisco Bay Area. Outstanding opportunity for aggressive, self motivated individuals for Maintenance Area Supervisor position and for Construction Foreman position. Send resume to: D.C.L., 4300 Bettencourt Way, Union City, CA 94587. 4/94

JOIN HOUSTON'S FASTEST GROWING LANDSCAPE COMPANY: We are currently seeking aggressive career minded individuals. Landscape and Maintenance Foreman/Supervisory positions available immediately. Send resume with salary history to: Personnel, PO Box 840596, Houston, TX 77284-0596. 4/94

LANDSCAPE MAINTENANCE SUPERVISOR: Largest landscape maintenance company in the nation is seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. Ventura County area. EOE. Please send resume to: Environmental Care, Inc., 2910 Sherwin Ave., Ventura, CA 93003. 4/94

GREENSWAY GOLF COMPANY, a Golf Construction Employment Service. We specialize in short and long term placement. If you specialize in Golf Course Grading and Shaping, Irrigation, or Construction Management, send your resume today and join the fastest growing data base of available Golf Course Construction personnel. Overseas and domestic jobs available. Mail or Fax resume to: GreensWay Golf Co., Attn: Chris Johnson, 101 S. Kraemer Blvd. Suite 132, Placentia, California 92670, FAX 714-524-7255. 4/94

HELP WANTED

LANDSCAPE SUPERVISOR: AN EMPLOYEE OWNED COMPANY IN SUNNY ARIZONA has an immediate opening for an individual with 2-3 years exp. Successful applicant must be self-motivated, organized and a people person with strong supervisory skills. Bi-lingual (Eng/Span) preferred. Must have valid drivers license and be certified with state pest control within 1 month. Excellent salary and benefits package. Please send resume to 3159 W. Buckeye, Phoenix, AZ 85009. Attn: Branch Manager. EOE/MFDV. 4/94

Attention Employers and Job Seekers! Employers submit current job openings to the quickest, least expensive and most comprehensive job listing publication in landscaping, grounds/golf course maintenance & related horticulture fields. Ad deadlines are the 3rd & 17th of each month. \$14.95 for unlimited detail and nationwide exposure. Call for vacancy notice form. **Job Seekers** subscribe to the freshest source of national job openings in the fields of horticulture, 6 issues (3 mos.) for only \$19.95. MC/Visa. Call 1-800-428-2474, Fax 1-800-884-5198. Ferrell's JOBS IN HORTICULTURE, 154 E. Chapel Ave., Carlisle, PA 17013-3435. 4/94

MAINTENANCE PROFESSIONALS: Michigan's leading provider of the finest in Horticultural Services is currently accepting applications from experienced GroundsCare Formen, Turf & Ornamental Applicators, and Pruning Specialists. Send resume in confidence or call **TORRE & BRUGLIO, INC.**, 850 Featherstone, Pontiac, MI 48342, Attn: David Drolshagen, 810-452-9292. EOE. 4/94


POSITIONS WANTED

Grounds Superintendent, Arborist Superintendent Commercial, Campus, or Utility Company. Northeast region. A.S. Arboriculture, MA, CONN Certified Arborist 20 years commercial building and grounds maintenance experience. Vast supervisory experience. Contact: DFH, 50 LUDLOW STREET, WORCESTER, MA 01603 or 508-737-7866. 4/94

CGCS is seeking assistant superintendent position at quality club where current superintendent will be retiring in the next 1-2 years. Would like opportunity to work with superintendent to fully understand member expectations before assuming responsibilities. Experienced north/south regions. Bob 904-223-7760. 4/94

POSITION WANTED: Golf Course Construction/Grow-in Superintendent. Will relocate worldwide. 18 years experience on high caliber projects throughout the U.S. Education in Turfgrass Management and certified by the G.C.S.A.A. Available April 1994. Call 618-281-6769 for more information. 4/94

CLASSIFIED ADVERTISING IS
 ✓ EASY
 ✓ EFFECTIVE
 ✓ ECONOMICAL

 **Send a Classified Advertising message...
 ...write here.**

(Please Print) _____

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____
 NAME _____ COMPANY _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP CODE _____
 PHONE NUMBER _____

Mail ad copy to: Bill Smith, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670.

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