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# 1 # 1



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## BUSINESS OPPORTUNITIES

### LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

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## POSITIONS WANTED

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Hardworking, dependable perfectionist seeking a private 18-36 hole golf course, interested in maintaining USGA standards. 7 years experience as a superintendent with a total of 17 years experience in the golf course industry. Responsibilities include budgeting, irrigation installation, cart path construction, bunker renovation, and all aspects of golf course maintenance. 1983 received B.S. in Agronomy. Please call to discuss qualifications and references in more detail. 1-215-464-0496. 9/93

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**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**NEW AND USED BROUWER EQUIPMENT:** Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

**HYDRO-MULCHERS AND STRAW BLOWERS:** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

**NEW/USED EQUIPMENT AND RENTALS—** Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orville, Ohio 44667. TF

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**FOR SALE:** Jacobsen HF-5 Diesel, \$4,000. Also, Toro GM-3 Greens Mower, sharpened new reels, \$2,300. National 84 cut \$1,100. Jacobsen 5 Gang Blitzer Mower, sharpened \$3,600. 313-653-5695. 9/93

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**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opydke's, Hatfield (Philadelphia Area). 215-721-4444. TF

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. TF

**Finn Hydroseeders, Mulch Spreaders,** Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

**RANSOMES FERTILIZER POWER SPREADERS 38"-50" WIDE SELF PROP, 8HP B&S, 420 LB CAPACITY. REG \$1700, NOW \$595 FOB, QUANTITY DISC. A TO Z EQUIPMENT, ASK FOR LARRY OR JIM 602-955-5123.** 9/93

## BUSINESS OPPORTUNITIES

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**NaturaLawn® of America** provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 7/93

\$3,000-\$6,000 per month. Electrically driven **Curbmate Machine** installs beautiful concrete lawn edging. Simple business. Low overhead. High profit. Increase your landscaping profits and beautify your landscaping jobs. 801-262-7509. 9/93

## FOR SALE

Groundwater protection handbook, "Designing Facilities For Pesticide and Fertilizer Containment"; Design/Plan Packet—Two concrete pads, construction details. Write: Ronald T. Noyes, P.E., 1116 Westwood Drive, Stillwater, OK 74074 for order information.

**BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT 1-800-553-0552.** 9/93

Equipment for Sale: New eXmarks, Hydro Turf Tracer with 52-inch deck, \$3,700.00, eXmark 36-inch deck with 12.5 h.p. Kaz \$2,300. 404-487-3205 Atlanta. 9/93

**SPRAY TRUCKS FOR SALE** 1985 GMC 1200 Gallon, 1978 Chevy 800 Gallon. Both trucks in good shape. Call 412-754-9801 for details. **MUST SELL!!!** 9/93

**PICKENS TREE FARMS:** Large selection of evergreens up to 20' tall. Williamsport, Ohio, 614-869-3674. 9/93

**MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUFCONTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086.** 10/93

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## EDUCATIONAL OPPORTUNITIES

**IMPROVE PROFITS & expand business** with well-trained, professional employees. Free catalog of over 100 training videos from California Polytechnic State University. Perfect for landscaped companies, grounds crews, designers, etc. Call VEP at 1-800-235-4146. 12/93

## EQUIPMENT FINANCING

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## HELP WANTED

**SHRUB AND ORNAMENTAL TREE SPECIALIST:** Well established lawn and landscape company in Northern Virginia seeks customer oriented person with good communication skills and extensive knowledge of zone 7 plants and pests. Must possess good communication skills, sales ability, clean driving record. Send resume and salary history to LM Box 502. 9/93

**PARKS AND FORESTRY SUPERVISOR:** City of Pasadena, CA (Salary: \$3,659 -4,574/mo. plus City pays 7% employee's contribution to retirement). Seeking individual w/4 years of progressively responsible maintenance experience in parks, street tree or landscape management, 2 yrs of which in related supervisory capacity. Graduation from an accredited college with specialization in arboriculture, horticulture, forestry, entomology, plant pathology or related field is considered desirable and may substitute for 2 years of non-supervisory exp. **Special Conditions:** State of California Agricultural Pest Control Advisors License in categories A, B, C, D, E and G desirable. Possession of valid Class C California Driver's license is req. at time of appt. For more details and for city applications, contact: City of Pasadena, Human Resources Dept., 100 N. Garfield, Rm 146, Pasadena, CA 91109; (818)405-4366. **Deadline: 5:30 p.m. 9/20/93. EOE/AA.** 9/93

**IRRIGATION SPECIALIST:** Licensed irrigation specialist needed to work with one of the largest landscape companies in central Texas. Must be honest, sharp, dependable, hardworking, organized and possess extensive knowledge of irrigation repairs and troubleshooting. This hands-on position requires constant client contact so individual must be courteous and responsive. Compensation based on experience and education. Position open immediately. Send resume to Personnel Manager, 8711 Burnet Rd., Suite F72, Austin, TX 78757. 9/93

**SALES PROFESSIONAL:** Hermes Nursery, an expanding producer and seller of high-quality material, is seeking a self-motivated, aggressive, and dependable professional to lead our sales efforts. 2-4 years sales experience, a horticulture or related degree and/or green goods experience; and a strong customer-service orientation are preferred qualities for this position. Excellent growth opportunity. Salary and commissions are based on experience and performance. Send resume and salary history to: Hermes Nursery, Attn: Personnel Director, PO Box 14336, Lenexa, KS 66215. 9/93

# ADVERTISER INDEX

101	American Cyanamid.....	59
102	American Cyanamid....	60-61
103	Andersons .....	52
104	C & P Press.....	5
	Dow Elanco .....	8-9
105	Echo.....	15
	Excel Ind.....	37
107	General Motors Corp ..	30-31
108	Grasshopper .....	23
109	Gustafson.....	55
110	Honda .....	17
111	ISK Biotech .....	71
112	John Deere .....	2-3
114	Kubota Tractor.....	12
115	Lesco.....	69
116	Lofts.....	Cv4
117	Miles Inc .....	53
118	Miles Inc (Dylox) .....	73
128	Miles Inc (Oftanol)(Reg)	62-63
119	Miles Inc (Oftanol) .....	65
120	Milwaukee Metro.....	51
121	Monsanto .....	56-57
122	Northwestern .....	20
123	Oregon Tall.....	77
124	Petrolon Scientific .....	19
125	Pickseed.....	79
126	Reemay .....	67
127	Reemay .....	43
129	Shindaiwa.....	Cv3
130	Sweepster .....	29
131	Tee 2 Green .....	Cv2
132	Terra .....	47
133	Toro (Comm) .....	24-25
134	United Horticulture .....	49

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## HELP WANTED

**SALES REPRESENTATIVE:** Manufacturer of Professional Liquid Fertilizers, Micronutrients and Natural Organics looking for qualified individuals with a high degree of horticultural knowledge (B.S., M.S. in horticulture or proven experience) and sales experience. We are currently establishing territories nationwide. You will be representing a company that provides its customers with quality service. The individual needs to be self-motivated and responsible. Must be willing to call on many market areas, including nurseries, greenhouses, golf courses, tree care companies, distributors, phone sales and some traveling. Send resume to: Growth Products, Ltd., PO Box 1259, White Plains, NY 10602. Attn: Personnel Dept. 9/93

**INDUSTRY PROFESSIONALS** Hermes Landscaping and Nursery, a solid, stable, and progressive company, headquartered in Kansas City for nearly 30 years, is seeking production and sales professionals. Self-motivated professionals needed in various critical production and sales positions in our Nursery, Landscaping, and Maintenance Divisions. Must have B.S. Degree and 2-4 years related experience. Send resume and salary requirements to: Hermes Landscaping, P.O. Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. 9/93

**LANDSCAPE SUPERVISOR:** Jack's Nursery, a growing, well established company, is seeking a self-motivated, professional manager to handle the operations of our commercial & residential landscaping division. Must have good people skills with 3-5 years hands-on supervisory experience. Send resume to 894 Robert Boulevard, Slidell, LA 70458. EOE 10/93

**LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT:** Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 11/93

The Orkin Plantscaping Division (interior and exterior landscaping design, installation and maintenance service) is looking for Managers and Service Managers. Qualifications include: experience in the lawncare or landscaping fields, education and/or experience in the horticultural field, and management or supervisory experience. If you would like to investigate a change in your career please send your resume to Gordon Crenshaw, Orkin Plantscaping, 2170 Piedmont Road, Atlanta, GA 30324. Or call (404)888-2801. 9/93

## SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

**PLANTS COMPUTER SOFTWARE** offers a comprehensive plant database with over 960 characteristics, including maintenance and disease/pests. Reviewed as one of the best! Call 619-345-7120 for free brochure. 9/93

## Environmental Steward Awards open to U.S., Canadian courses

■ Ciba Turf & Ornamental Products, Rain Bird and Jacobsen Division of Textron are jointly sponsoring the second annual Environmental Steward competition.

The program is designed to recognize golf course superintendents for their environmental excellence. Last year, it resulted in more than \$12,000 being donated to golf course scholarship and research.

"We're delighted that these leading corporations are sponsoring a program that gives superintendents some well-deserved recognition for their efforts to protect the environment," says Randy Nichols, president of the Golf Course Superintendents Association of America. "These awards help tell the public that we're good managers who are doing some great things for our communities."

Supers are recognized for overall excellence, and for innovative ideas such as wildlife habitat enhancement.

One national award is given in each of three categories: public, private and resort golf courses. There may also be as many as 24 regional winners. Regions are defined by the USGA Green Section, along with one Canadian region.

National winners get \$500 each; regional winners receive \$50. In addition, all three sponsoring companies will donate \$5,000 to the GCSAA for scholarship and research.

For more information, contact:

Environmental Steward Award  
c/o Mona Meyer McGrath & Gavin  
8400 Normandale Lake Blvd., Suite 500  
Minneapolis, MN 55437  
Phone: (612) 832-5000; Fax (612) 831-7751