

MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Karaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio, (216) 891-2665 inside Ohio; FAX (216) 826-2865.

EQUIPMENT FOR SALE

LAWN SPRINKLING CABLE LAYING

WITHOUT A LINE-
WARD LINE
LAYING MACHINE
YOU COULD BE
MISSING THE
BEST BUY ON
THE MARKET!!

- Moves On Tracks, Not Wheels, For Superior Traction
- No Restoration
- Up to 16" Depths



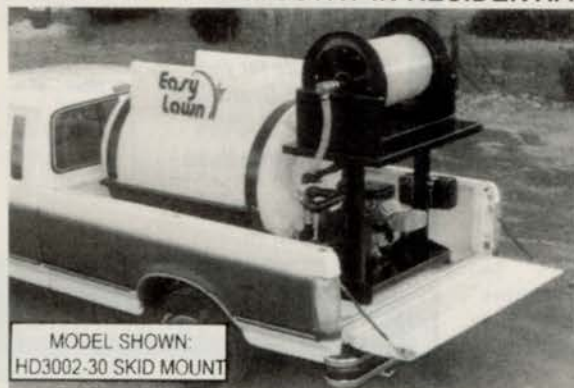
SINCE
1972

ALSO, Boring
Attachment
Available



Line-Ward Corp.
157 Seneca Creek Road
Buffalo, New York 14224
(716) 675-7373

LEADING THE INDUSTRY IN RESIDENTIAL HYDROSEEDING



MODEL SHOWN:
HD3002-30 SKID MOUNT

Easy Lawn Hydro
Seeding
Systems

ONLY
\$169.00
A MONTH

MOST MULCH CAPACITY
LOWEST MAINTENANCE
LONGEST WARRANTY
BEST AGITATION
FASTEST MIXING

FREE FREIGHT!

"The Professional's Choice"
FOR INFORMATION CALL
800-638-1769

DAKOTA FIND TREE TRANSPLANTER

Lightweight, Variable Size Rootball (16" - 28").
Available in 3 models (towable, bucket mount, 3 pt.), and SKID-STEER.

MID DAKOTA CORP.

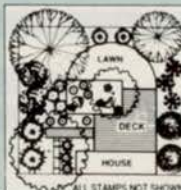
Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



FOR SALE



LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols:
trees, shrubs, rocks, step stones,
vine, & more. 1/4-1 3/4 in. dia.

\$74.95 - \$4.50 shipping FREE 28 PAGE BROCHURE
CA orders add 7 3/4% tax.

AMERICAN STAMP CO.
12290 Rising Rd., Dept. 493
VISA Wilton, CA 95693
MasterCard Phone (916) 687-7102

SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

Wandtke & Associates

800-966-3546

15 years of guiding owners toward the secrets of business success



Know your
soil pH in
seconds!

**Kelway
HB-2**

Professional
soil acidity
& moisture
tester

- Big, easy-to-read dial.
- Low cost.
- Portable
- Built for long-lasting use!

Tells you when to lime.

Now, read your soil pH in seconds with KELWAY HB-2 acidity tester. Learn on-the-job whether to add lime and how much. No batteries. No reagents. No chemicals. Just insert KELWAY soil tester in moist soil. Professionally designed for growers. KELWAY tester gives direct acidity and moisture readings. Contact your local distributor or write for FREE informative literature today.

Kel Instruments Co., Inc., Dept. N
P.O. Box 54, Wyckoff, NJ 07481

Circle No. 305 on Reader Inquiry Card

If you can push
these buttons...



You can use our
software

We understand that the landscaping industry has complex processes such as scheduling, bidding and generating work orders. And because you don't have time to learn complicated commands, we integrated these processes into a computer program that is easy to use. The result? SuperScape for Windows and Macintosh with "push-button" graphics. Call today for more information and a free demonstration.

SuperScape™

Landscape Management Software

800-299-9991 or 512-452-4500

Circle No. 302 on Reader Inquiry Card

TRIMS

Business Management
Software for Landscape
and Lawn Care Contractors

- Customer Billing
- Accounts Receivable / Payable
- Job Cost Analysis
- General Ledger
- Payroll

Call or write for your
free TRIMS Demo Disk:

TRIMS Software Int'l.
6220 E. Thomas Road
Suite 303
Scottsdale, AZ 85251
(800) 733-9710



LAWN ASSISTANT

1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

COMMERCIAL EQUIPMENT



48'x60'x12'
\$7,547

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES, ALL STEEL, CALL TODAY FOR BROCHURE AND PRICE QUOTE.

HERITAGE BUILDING SYSTEMS
800-643-5555

LANDSCAPE
MANAGEMENT

CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

POSITIONS WANTED FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Brian Kanaba
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-3155-Phone 216-826-2865-Fax

POSITIONS WANTED

MANAGER WITH DEGREE AND 21 YEARS EXPERIENCE IN LARGE-SCALE COMMERCIAL LANDSCAPE MAINTENANCE SEEKING MANAGEMENT POSITION WITH A LEADER IN THE INDUSTRY. GOOD PEOPLE SKILLS, STRONG W/NUMBERS, CUSTOMER ORIENTED, THRIVES ON RESPONSIBILITY AND A CHALLENGE, GOOD BOTTOM-LINE SKILLS. CONTACT LM BOX 503. 10/93

Hardworking, dependable perfectionist seeking a private 18-36 hole golf course, interested in maintaining USGA standards. 7 years experience as a superintendent with a total of 17 years experience in the golf course industry. Responsibilities include budgeting, irrigation installation, cart path construction, bunker renovation, and all aspects of golf course maintenance. 1983 received B.S. in Agronomy. Please call to discuss qualifications and references in more detail. 1-215-464-0496. 9/93