

EQUIPMENT FOR SALE

R-E-V-O-L-U-T-I-O-N-A-R-Y

way of anchoring trees safely!

TECHNICALLY ADVANCED SYSTEM

AVOIDS TREE
GIRDLING

SAFEST
SYSTEM MADE

QUICKEST
TO INSTALL

VERY
ECONOMICAL



(800)833-5323

**Tree
Saver™**

Lawson & Lawson, Inc.
P.O. Box 1784
Martinsville, IN 46151

TRUCKCRAFT



PICKUP INSERT DUMPER

For FREE brochure, call toll free 24 hr.

1-800-755-3867

WE SHIP NATIONWIDE

BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

Use our
Blind Box Service
for
Confidential Results
to Your Classified
Advertising!

➤ **RATES:** \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year).

Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue.

Send ad copy with payment to:

Brian Kanaba,
LANDSCAPE MANAGEMENT,
7500 Old Oak Blvd., Cleveland, OH 44130
or call 216-891-3155. Fax Number 216- 826-2865.

VISA MASTERCARD and AMERICAN EXPRESS accepted.

➤ **BOX NUMBER REPLIES:** Mail box number replies to:
LANDSCAPE MANAGEMENT, Classified Ad Department,
131 W. 1st St., Duluth, MN 55802-2065.
Please include box in address.

**LANDSCAPE
MANAGEMENT**

CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216- 826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

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POSITIONS WANTED FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Brian Kanaba
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-3155-Phone 216-826-2865-Fax

POSITIONS WANTED

MANAGER WITH DEGREE AND 21 YEARS EXPERIENCE IN LARGE-SCALE COMMERCIAL LANDSCAPE MAINTENANCE SEEKING MANAGEMENT POSITION WITH A LEADER IN THE INDUSTRY. GOOD PEOPLE SKILLS, STRONG W/NUMBERS, CUSTOMER ORIENTED, THRIVES ON RESPONSIBILITY AND A CHALLENGE, GOOD BOTTOM-LINE SKILLS. CONTACT LM BOX 503. 10/93

Hardworking, dependable perfectionist seeking a private 18-36 hole golf course, interested in maintaining USGA standards. 7 years experience as a superintendent with a total of 17 years experience in the golf course industry. Responsibilities include budgeting, irrigation installation, cart path construction, bunker renovation, and all aspects of golf course maintenance. 1983 received B.S. in Agronomy. Please call to discuss qualifications and references in more detail. 1-215-464-0496. 10/93

BUSINESS FOR SALE

FOR SALE: ESTABLISHED GARDEN CENTER & LANDSCAPING BUSINESS in Marquette, Michigan. Owners retiring. Extensive perpetual inventory. Contact **TIMBERCREST** 1460 M-28 East, Marquette, MI 49855. Phone: (906)249-3984 days: 249-3411 eve. 12/93

BUSINESS OPPORTUNITIES

\$3,000-\$6,000 per month. Electrically driven **Curbmate Machine** installs beautiful concrete lawn edging. Simple business. Low overhead. High profit. Increase your landscaping profits and beautify your landscaping jobs. 801-262-7509. 10/93

NOW... Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF01A3, 101 Harrison St., Archbald, PA 18403. 11/93

Naturalawn® of America provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 7/93

EDUCATIONAL OPPORTUNITIES

IMPROVE PROFITS & expand business with well-trained, professional employees. Free catalog of over 100 training videos from California Polytechnic State University. Perfect for landscaped companies, grounds crews, designers, etc. Call VEP at 1-800-235-4146. 12/93

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs, \$79.50. Bloch & Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

NEW/USED EQUIPMENT AND RENTALS— Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. TF

RANSOMES FERTILIZER POWER SPREADERS 38"-50" WIDE SELF PROP, 8HP B&S, 420 LB CAPACITY. REG \$1700, NOW \$595 FOB, QUANTITY DISC. A TO Z EQUIPMENT, ASK FOR LARRY OR JIM 602-955-5123. 10/93

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, (815)455-7364, FAX (815)455-7366. 1/94

Reel Mowers: Hydraulic unit for Steiner Turf Tractor. Excellent condition, used once. \$5200 — Fertilizer Spreader: 4 ton stainless steel hopper, dual rear distribution, tandem axle, high flotation tires. \$1,400 — Spray Rig: Fits Chevy S10 or Ford Ranger, molded fiberglass with 150 gal. cap. and dry storage for 15/50# bags. Excellent cond. \$2100 — Jacobson Aerator: 24" width, 5 hp Honda Engine, excellent working condition. \$985, 513-8 71-3992 — 86 Chevy 3/4 ton spray trucks. Fiberglass molded tanks and beds with 375 gal liquid cap and dry storage for 20/50# bags. 50,000 miles, newer tires. Good cond. \$6,800, 4 available — 1986 Chevy 3/4 ton service truck with or without 200 fiberglass spray unit. D50 Hypro pump, 5 hp. B & S Engine, with 300' hose. Together \$7,400, spray unit alone \$1,650. Call with best offers: 513-871-3992. 10/93

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Trucks, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION,** 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

 **send a Classified Advertising message...write here.**

(Please Print) _____

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____
 NAME _____ COMPANY _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP CODE _____
 PHONE NUMBER _____

Mail ad copy to: Brian Kanaba, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155.

RATES: \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

ADVERTISER INDEX

101	American Cyanamid.....	23
102	Andersons	45
103	Brouwer.....	42
104	Ciba (Demo)(Primo)	35
	Dow Elanco (Demo).....	38-39
105	General Motors Corp ..	20-21
106	Grasshopper	41
107	Harmony Prod	Bio31
108	Hiniker	43
109	ISK Biotech (Leaf Spot)	5
122	ISK Biotech (Snow Mold) ..	5
110	John Deere (Demo).....	24-25
	John Deere (Golf).....	18a-18j
123	Lesco.....	55
112	Lofts.....	Cv4
113	Melroe	Cv3
114	Monsanto	46-47
115	Sandoz (LCO).....	16-17
124	Sandoz (Golf)	16-17
116	Shindaiwa.....	49
117	Tee 2 Green	Cv2
118	Textron (Jacobsen).....	37
119	Toro (Comm)	13
120	United Horticulture	15
144	Walker Mfg	50

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

EQUIPMENT FOR SALE

REINCO M80C Straw Blower, John Deere diesel engine, 15 ton per hr. capacity. Very good condition. \$11,500. (410)239-2428. 10/93

FOR SALE

Groundwater protection handbook, "Designing Facilities For Pesticide and Fertilizer Containment"; Design/Plan Packet— Two concrete pads, construction details. Write: Ronald T. Noyes, P.E., 1116 Westwood Drive, Stillwater, OK 74074 for order information. 10/93

BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT 1-800-553-0552. 10/93

FOR SALE

Equipment for Sale: New eXmarks, Hydro Turf Tracer with 52-inch deck, \$3,700.00, eXmark 36-inch deck with 12.5 h.p. Kaz \$2,300. 404-487-3205 Atlanta. 10/93

EXCELLENT BUSINESS OPPORTUNITY: FOR SALE, APPROXIMATELY 6000 MEXICAN FAN PALMS CERTIFIED FOR USE IN CALIFORNIA. HEIGHT RANGE FROM 4' TO 18', AVERAGES APPROXIMATELY 11'. FOR MORE INFORMATION, WRITE OR CALL: BMF PARTNERSHIP, P.O. BOX 1568, SCOTTSDALE, ARIZONA 85252, (602)968-8549. 10/93

For Sale: Jacobsen HF-5 Diesel, \$4,000. Also, Toro GM-3 Greens Mower, sharpened new reels, \$2,300. National 84 cut \$1,100. Toro 5 Gang Roughmaster mowers, sharpened, \$3,000. 313-653-5695. 10/93

PICKENS TREE FARMS: Large selection of evergreens up to 20' tall. Williamsport, Ohio, 614-869-3674. 10/93

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUF COTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 10/93

HELP WANTED

LANDSCAPE MAINTENANCE MANAGER Design/Build and Maintenance firm seeks person to manage maintenance operations and IPM/PHC programs. Candidate must possess B.S. degree in Horticulture, 3-5 years experience, commercial applicators license and strong organizational skills. Send Resume to: **ARCHITERRA**, 25975 N. Diamond Lake Rd., Ste. 108, Mundelein, IL 60060. 10/93

Landscape Architect I. Prepare production layout plans, design programming, computer layout drawings and contour maps using AUTOCAD, presentation renderings. 40 hrs/week. \$17,000/year. Requirements: Bachelor's Degree in Architecture, 6 months experience as Landscape Architect Intern. The job order number for this opportunity is KS 5400637. Please apply at, or send resume to, Manhattan Dept. of Human Resource Office, 621 Humboldt, P.O. Box 940, Manhattan, KS 66502-0009, tele. no. (913)776-8884. Must have proof of legal authority to work in the United States. 10/93

HELP WANTED

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

Landscape Management and Construction/Sales: New Jersey's largest Corporate Services Company seeks highly motivated individual to assist in the continued growth of its Landscape Management Company. Areas of responsibilities include: prospecting, estimating, and sales. Must have strong background in Professional Landscape Management Field together with proven sales experience. Please send complete resume and work history in confidence to: **Control Environmental Services**, 737 New Durham Road, Edison, NJ, 08817. Attention Mr. Stewart. 10/93

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: **Environmental Care, Inc.**, 825 Mabury Road, San Jose, CA 95133. 11/93

Landscape Design/Sales: Established landscaping company is seeking a highly qualified, motivated person for residential and commercial landscape design and sales. Candidate must have at least three years experience and should exhibit strong management and personnel skills with a vast knowledge of Southeast Region plant material. Contact or send resume to: **Mike Summers; Gradco, Inc.**, 7341 Cahaba Valley Road, Birmingham, Alabama 35242. Phone: (205)991-3981. 10/93

LANDSCAPE SUPERVISOR: Jack's Nursery, a growing, well established company, is seeking a self-motivated, professional manager to handle the operations of our commercial & residential landscaping division. Must have good people skills with 3-5 years hands-on supervisory experience. Send resume to 894 Robert Boulevard, Slidell, LA 70458. EOE 10/93

LANDSCAPE MAINTENANCE SUPERVISOR: Rapidly expanding landscape maintenance firm is seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: **Tandem Landscape Company**, Attn: Greg Wright, 33W480 Fabyan Parkway, Suite 101, West Chicago, IL 60185. 10/93

SERVICES

Re-inventing the wheel? Tapped into 25+ years experience by L.C.O. From A to Z, (organics & I.P.M.) We "coach" smaller companies to excel. Plan for next year's success NOW. **CORNELL ASSOCIATES** (301)293-3605. 10/93

SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. **Fortunate Computers**, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93