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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

BUSINESS OPPORTUNITIES

Attention Employers and Job Seekers! Employers submit current job openings to the quickest, least expensive and most comprehensive job listing publication in landscaping, grounds/golf course maintenance & related horticulture fields. Ad deadlines are the 3rd & 17th of each month. \$14.95 for unlimited detail and nationwide exposure. Call for vacancy notice form. **Job Seekers** subscribe to the freshest source of national job openings in the fields of horticulture, 6 issues (3 mos.) for only \$19.95. MC/Visa. Call 1-800-428-2474, Fax 1-800-884-5198. Ferrell's JOBS IN HORTICULTURE, 154 E. Chapel Ave., Carlisle, PA 17013-3435. 1/94

EXCELLENT BUSINESS OPPORTUNITY. FOR SALE: APPROXIMATELY 6000 MEXICAN FAN PALMS CERTIFIED FOR USE IN CALIFORNIA. HEIGHTS RANGE FROM 4'-18", AVERAGES APPROXIMATELY 11". FOR MORE INFORMATION WRITE OR CALL: BMF PARTNERSHIP, PO BOX 1568, SCOTTSDALE, ARIZONA 85252, 602-968-8549. 12/93

NOW... Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF01B3, 101 Harrison St., Archbald, PA 18403. 11/93

NaturaLawn® of America provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 12/93

BUSINESS FOR SALE

FOR SALE: ESTABLISHED GARDEN CENTER & LANDSCAPING BUSINESS in Marquette, Michigan. Owners retiring. Extensive perpetual inventory. Contact **TIMBERCREST** 1460 M-28 East, Marquette, MI 49855. Phone: (906)249-3984 days: 249-3411 eve. 12/93

Boston based Tree and Landscape Firm for sale. Established 1981. Executive clientele, commercial and residential. Grosses 2-300,000. Will sacrifice for \$100,000 including equipment and leased land plus building. Contact Carney Tree & Landscape, Inc. (617)361-7376. 11/93

EDUCATIONAL OPPORTUNITIES

IMPROVE PROFITS & expand business with well-trained, professional employees. Free catalog of over 100 training videos from California Polytechnic State University. Perfect for landscape companies, grounds crews, designers, etc. Call VEP at 1-800-235-4146. 12/93

SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

EQUIPMENT FOR SALE

REINCO M80C Straw Blower, John Deere diesel engine, 15 ton per hr. capacity. Very good condition. \$11,500. (410)239-2428. 11/93

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

NEW/USED EQUIPMENT AND RENTALS—Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, (815)455-7364, FAX (815)455-7366. 1/94

Reel Mowers: Hydraulic unit for Steiner Turf Tractor. Excellent condition, used once. \$5200 — Fertilizer Spreader: 4 ton stainless steel hopper, dual rear distribution, tandem axle, high flotation tires. \$1,400 — Spray Rig: Fits Chevy S10 or Ford Ranger, molded fiberglass with 150 gal. cap. and dry storage for 15/50# bags. Excellent cond. \$2100 — Jacobsen Aerator: 24 width, 5 hp Honda Engine, excellent working condition. \$985, 513-8 71-3992 — 86 Chevy 3/4 ton spray trucks. Fiberglass molded tanks and beds with 375 gal liquid cap and dry storage for 20/50# bags. 50,000 miles, newer tires. Good cond. \$6,800, 4 available — 1986 Chevy 3/4 ton service truck with or without 200 fiberglass spray unit. D50 Hypro pump, 5 hp. B & S Engine, with 300' hose. Together \$7,400, spray unit alone \$1,650. Call with best offers: 513-871-3992. 11/93

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

FOR SALE

New Image design System. 80 mb/16mhz (hard drive) Everex 386 Sx Computer. 387 Sx math coprocessor, Sony 12" color monitor, 12" Digitizing tablet, Super VHS camcorder, VHS VCR, Imaging software (Western and Northern Libraries). CAD compatible \$7,000; (214)265-7667. 11/93

BROUWER EQUIPMENT NEW & USED. LARGE INVENTORY OF PARTS. ASK FOR BRIAN. ALSO "VIBRO-NETTERS" IN STOCK. HUBER RANCH POWER EQUIPMENT, SCHNEIDER, INDIANA, 1-800-553-0552. 11/93

Chemical Mixing/Loading Pad Construction Details: (1) "Designing Facilities for Pesticide and Fertilizer Containment" Handbook; or (2) Design/Plan Packet, Two concrete pads. To receive order information call (405)377-3841 and leave your mailing address. 11/93

For Sale: Jacobsen HF-5 Diesel, \$4,000. Also, Toro GM-3 Greens Mower, sharpened new reels, \$2,300. National 84 cut \$1,100. Toro 5 Gang Roughmaster mowers, sharpened, \$3,000. 313-653-5695. 11/93

HELP WANTED

LANDSCAPE MAINTENANCE MANAGER Design/Build and Maintenance firm seeks person to manage maintenance operations and IPM/PHC programs. Candidate must possess B.S. degree in Horticulture, 3-5 years experience, commercial applicators license and strong organizational skills. Send Resume to: **ARCHITERRA**, 25975 N. Diamond Lake Rd., Ste. 108, Mundelein, IL 60060. 11/93

INDUSTRY PROFESSIONALS Hermes Landscaping and Nursery, a solid, stable, and progressive company, headquartered in Kansas City for nearly 30 years, is seeking production and sales professionals. Self-motivated professionals needed in various critical production and sales positions in our Nursery, Landscaping, and Maintenance Divisions. Must have BS Degree and 2-4 years related experience. Send resume and salary requirements to: Hermes Landscaping, PO Box 14336, Lenexa, KS 66215 or call Tracy Strohm at (913)888-2400. 11/93

Landscape Management and Construction/Sales: New Jersey's largest Corporate Services Company seeks highly motivated individual to assist in the continued growth of its Landscape Management Company. Areas of responsibilities include: prospecting, estimating, and sales. Must have strong background in Professional Landscape Management Field together with proven sales experience. Please send complete resume and work history in confidence to: Control Environmental Services, 737 New Durham Road, Edison, NJ, 08817. Attention Mr. Stewart. 12/93

HELP WANTED

Hands-on landscape and horticulture manager to oversee all aspects of executive estate in beautiful west central Ohio. Needs to be knowledgeable of lawn care, roses, indoor/outdoor plant care, formal gardens, ponds, pool maintenance and related activities. Send resume, references, salary history to LM Box 504. 11/93

HELP WANTED

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 11/93

Landscape Design/Sales: Established landscaping company is seeking a highly qualified, motivated person for residential and commercial landscape design and sales. Candidate must have at least three years experience and should exhibit strong management and personnel skills with a vast knowledge of Southeast Region plant material. Contact or send resume to: Mike Summers; Gradco, Inc., 7341 Cahaba Valley Road, Birmingham, Alabama 35242, Phone: (205)991-3981. 11/93

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1994 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Foreman, Pruning Department Foreman, Floral Installation Foreman, Turf and Ornamental Plant Specialist. 11/93

LANDSCAPE CONSTRUCTION: We are an award-winning commercial landscape company based in Austin, Texas. Our primary focus has been landscape and irrigation maintenance. We have developed a national reputation for consistent quality. We are establishing a construction division. If you have an established track record of securing and building quality projects, we want to visit with you. This is a leadership position with bottom-line accountability. Successful applicant will have minimum of five years experience, degree in related field and clear communication skills. Salary, profit sharing and benefits are best in the industry. Qualified applicants please send resume to "Construction Applicant", PO Box 163386, Austin, TX 78716-3386. 11/93

PROGRESSIVE COMPANY, LEADER IN THE NURSERY INDUSTRY, IS INTERVIEWING FOR: SALES CUSTOMER SERVICE POSITION, LOCATED IN CENTRAL NEW ENGLAND. APPLICANT MUST BE POSITIVE, ENERGETIC, ASSERTIVE, WITH 2-3 YEARS EXTENSIVE KNOWLEDGE OF: NURSERY STOCK PRODUCTS; LANDSCAPE CONTRACTORS; TELEMARKETING; CUSTOMER INTERPERSONAL RELATIONSHIPS; SHIPPING; INVENTORY CONTROL, PROCESSING ORDERS, AND DESIRE FOR ACCOUNT RESPONSIBILITY WITH LIMITED ON THE ROAD SELLING. SALARY, BENEFITS, AND GROWTH POTENTIAL MATCH THE EXPERIENCE NECESSARY FOR THIS POSITION. SEND RESUME AND SALARY HISTORY TO BOXHOLDER, PO BOX 1254, HARTFORD, CT 06143-1254. 11/93

LANDSCAPE SUPERINTENDENT: Rapidly growing, progressive Chicago firm seeks aggressive self-motivated individual for a maintenance superintendent position. Must have experience in scheduling, purchasing, quality control, customer relations, training, and personnel policies. A strong horticultural background and a familiarity with corporate and commercial sites a must. Send resume to: Tandem Landscape Company, Attn: James DeRoche, 33W480 Fabyan Parkway, West Chicago, IL 60185. 11/93

LANDSCAPE ARCHITECT: A well established landscape firm in the metro Atlanta area is now hiring a Landscape Architect. Candidate must be a registered L.A. and have extensive experience with Design/Build background. Please send your resume to **SCAPES, INC.,** 1355 Terrell Mill Rd., Bldg. 1482, Suite 150, Marietta, GA 30067 or fax to 404-956-0140. 11/93

STATEMENT OF OWNERSHIP MANAGEMENT AND CIRCULATION (Required by 39 U.S.C. 3685)

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9. Does Not Apply

10. Extent and Nature of Circulation

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A. Total Number of Copies (Net Press Run)	48,296	48,190
B. Paid and/or Requested Circulation		
1. Sales through dealers and carriers, street vendors and counter sales	None	None
2. Mail Subscription	44,099	44,881
C. Total Paid and/or Requested Circulation	44,099	44,881
D. Free Distribution by Mail, Carrier or Other Means, Samples, Complimentary, and Other Free Copies	3,468	3,059
E. Total Distribution	47,567	47,940
F. Copies Not Distributed:		
1. Office use, left over, unaccounted, spoiled after printing	729	250
2. Return from News Agents	None	None
G. TOTAL	48,296	48,190

I certify that the statements made by me above are correct and complete.

Signed: Robert A. Dahl, Circulation Director

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