

MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865.

EQUIPMENT FOR SALE

HYPRO • KURIYAMA • FLOJET • FMC • SOLO • TUFLEX • HOSE • GUNS • REELS



WESTHEFFER COMPANY, INC.

P.O. Box 363 • Lawrence, Kansas 66044 • (913) 843-1633

Come see us at the
GIE Expo - Island #605!

To Order Call Toll FREE:

(USA, Canada, Mexico)

1-800-362-3110

FAX (913) 843-4486



NEED A SPRAYER?

We Got It!

Over 100 models to choose from.
Each built to meet your specific needs.

- Single or dual tanks
- 50-1000 gallonage
- Mechanical or jet agitation
- Diaphragm, piston or centrifugal pump
- Electric or manual hose reel
- Green Garde, Kuritec or Synflex hose
- Hypro JD9CT or Chemlawn gun

SYNFLEX • GREEN GARDE • HANNAY • LESCO • GPI • EARTHWAY • HYPRACELL

TANKS • PUMPS • VALVES

HANDCANS • METERS



PICKUP INSERT DUMPER

For FREE brochure, call toll free 24 hr.

1-800-755-3867

WE SHIP NATIONWIDE

LAWN SPRINKLING CABLE LAYING

WITHOUT A LINE-
WARD LINE
LAYING MACHINE
YOU COULD BE
MISSING THE
BEST BUY ON
THE MARKET!!



- Moves On Tracks,
Not Wheels, For
Superior
Traction
- No Restoration
- Up to 16"
Depths



SINCE
1972

ALSO, Boring
Attachment
Available

Line-Ward Corp.
157 Seneca Creek Road
Buffalo, New York 14224
(716) 675-7373



Get a step ahead of your competition
with a

TURBO TURF HYDRO SEEDING SYSTEM

SEED FASTER, BETTER, AT LESS COST



- Seed-mulch-fertilize
in one fast step.
- Also repair & reno-
vate fast and better.
- No messy straw.
- Great results and
faster germination.
- Very attractive green
appearance.

150 Gal. Systems (2000 sq. ft.) \$ 2795.00

300 Gal. Systems (4000 sq. ft.) \$ 3995.00

500 Gal. Systems (6600 sq. ft.) \$ 4795.00

750 Gal. Systems (1/4 acre) \$ 7995.00

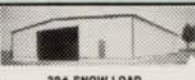
1000 Gal. Systems (1/3 acre) \$ 9995.00

BADGER ASSOCIATES 1-800-822-3437

1108 Third Ave. New Brighton, PA 15066

Circle No. 304 on Reader Inquiry Card

COMMERCIAL EQUIPMENT



50'x90'x14'
\$13,199

30# SNOW LOAD

BUILD IT YOURSELF AND SAVE MONEY. 5,000 SIZES. ALL
STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

HERITAGE BUILDING SYSTEMS
800-643-5555

BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

TREE TRANSPLANTER

Lightweight, Variable Size Rootball (16" - 28").
Available in 3 models (towable, bucket mount, 3
pt.), and SKID-STEER.

MID DAKOTA CORP.

Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



FOR SALE

COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

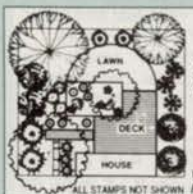
Richard P. Bersnak, President

Jill A. Leonard, V.P.

1-800-886-2398
FAX: 614-221-2203

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card



LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols:
trees, shrubs, rocks, step stones,
vine, & more. 1/4-1 3/4 in. dia
\$74.95 - \$4.50 sh. FREE 28 PAGE
CA orders add 7 3/4% tax. BROCHURE
AMERICAN STAMP CO.
12290 Rising Rd., Dept. 493
Wilton, CA 95693
ALL STAMPS NOT SHOWN MasterCard Phone (916) 687-7102

SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

Wandtke & Associates
800-966-3546

15 years of guiding owners toward the secrets of business success

SOFTWARE

Building blocks for your company



It takes the right tools to build a successful landscape company: good people, equipment, time and money. It takes a good management software program to pull these tools together to stay successful. SuperScope for Windows and Macintosh—the management tool for building a successful company. Call for more information and a free demo.

SuperScope™

Landscape Management Software

A division of SoftQuest, Inc.

800-299-9991 or 512-452-4500

Circle No. 302 on Reader Inquiry Card

SOFTWARE

Special Offer On-CLIP

125 User Package Original Price \$695 Your Special Price		Unlimited User Package Original Price \$1195 Your Special Price
\$595	Order Today Call	\$1095
SAVE \$100!	1-800-THE-LAWN	SAVE \$100!
VISA AND MASTERCARD ACCEPTED		

Use our
**Blind Box Service for
Confidential Results to
Your Classified
Advertising!**

TRIMS

Business Management
Software for Landscape
and Lawn Care Contractors

- Customer Billing
- Accounts Receivable / Payable
- Job Cost Analysis
- General Ledger
- Payroll

Call or write for your
free TRIMS Demo Disk:

TRIMS Software Int'l.
6220 E. Thomas Road
Suite 303
Scottsdale, AZ 85251
(692) 481-9710



LAWN ASSISTANT

1  # 1

To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card