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**LANDSCAPE
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CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITIONS WANTED

FREE CLASSIFIED AD

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Brian Kanaba
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-3155-Phone 216-826-2865-Fax

Position sought that involves research, technical service, or sales with a university, or company involved in furthering the turfgrass industry through education, communication, and scientific evaluation. Turfgrass Masters, June 1993. Paul Zarlengo, 5425 Frank Ave., Canton, OH 44720. 501-443-4229. 5/93

BUSINESS FOR SALE

Family-run pest control business for sale in Wayne, Oakland and Macomb Counties of Michigan. Established in early 1900s. Grossing \$100,000 per year. Excellent record with BBB. Established accounts. Call 313-294-8118. 7/93

REPS WANTED

SALES REPRESENTATIVE Manufacturer of high quality Liquid Fertilizers, Micronutrients and Natural Organics looking for qualified individuals with a high degree of horticultural knowledge (B.S., M.S. in horticulture or proven experience) and sales experience. You will be representing a company that provides its customers with quality service. The individual needs to be self-motivated. Must be willing to call on golf courses, lawn care and tree care companies, distributors, phone sales and some traveling. Send resume to: Growth Products, Ltd., P.O. Box 1259, White Plains, NY, Attn: Personnel Dept. 5/93

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

BUSINESS OPPORTUNITIES

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/93

NaturaLawn® of America provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 6/93

NOW... Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0153, 101 Harrison St., Archbald, PA 18403. 9/93

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

BROUWER 24" SOD HARVESTOR 450 hrs, 3910 Ford diesel, \$20,000.00, Toro 5 gang fairway mowers excellent condition \$1,800.00, Phone: 517-332-8410. 7/93

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

FOR SALE: Used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. **HUBER RANCH SOD NURSERY**, Schneider, IN. Phone (800)553-0552. 5/93

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

FOR SALE: 1985 Jacobsen HF-5 Diesel. 100% ready for Spring, sharpened. \$6,000. Also, Toro GM-3 Greens Mower, sharpened. \$2,500. National 84" cut. \$1,200. Jacobsen 5 Gang Pole Type Fairway Mower. Completely reconditioned. \$3,500. 313-653-5695. 5/93

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 5/93

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

NEW/USED EQUIPMENT AND RENTALS— Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

Reel Mowers: Hydraulic unit for Steiner Turf Tractor. Excellent condition, used once. \$5200 — Fertilizer Spreader: 4 ton stainless steel hopper, dual rear distribution, tandem axle, high flotation tires. \$1,400 — Spray Rig: Fits Chevy S10 or Ford Ranger, molded fiberglass with 150 gal. cap. and dry storage for 15/50# bags. Excellent cond. \$2100 — Jacobsen Aerator: 24" width, 5 hp Honda Engine, excellent working condition. \$985, 513-871-3992 — 86 Chevy 3/4 ton spray trucks. Fiberglass molded tanks and beds with 375 gal liquid cap and dry storage for 20/50# bags. 50,000 miles, newer tires. Good cond. \$6,800, 4 available — 1986 Chevy 3/4 ton service truck with or without 200 fiberglass spray unit. D50 Hypro pump, 5 hp. B & S Engine, with 300' hose. Together \$7,400, spray unit alone \$1,650. Call with best offers: 513-871-3992. 5/93

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.**, P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

 **send a Classified Advertising message...**
...write here.

(Please Print) _____

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____
 NAME _____ COMPANY _____
 ADDRESS _____
 CITY _____ STATE _____ ZIP CODE _____
 PHONE NUMBER _____

Mail ad copy to: Brian Kanaba, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155.

RATES: \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

FOR SALE

FOR SALE: JAC- E10 5 GANG BLITZER \$35,000 JAC- 3 GANG BLITZER \$1,500 TORO PACK MASTER 7 GANG MOWER \$4,500. 501-776-3802 JIM. 5/93

MAKE MORE MONEY with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, grounds crews, designers, etc. Call 1-800-235-4146. 6/93

FOR SALE: COMPUTER Slice System w/ALTO 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 5/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. TF

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT and TUFOTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 6/93

EQUIPMENT FINANCING

FINANCE your new or used **EQUIPMENT** acquisition through **LEASING**. Advantages include: no down payment, 100% tax deductible, flexible terms, fast approval. Call **TRIDENT** Leasing 412-325-3464 / FAX 412-325-3466. 5/93

SERVICES

STRENGTHEN YOUR BUSINESS AND GET HONEST RESULTS. 25+ years lawn & tree care advertising, budgeting, programs (organics, too), IPM, planning, training (admin. & field), pesticides, etc. Why go in circles? Call now! **CORNELL ASSOCIATES, 301-293-3605 "IN UNITY IS STRENGTH". 5/93**

NEED A MORE PRODUCTIVE WORKFORCE? We have hard-working, reliable and loyal Mexican Workers who can dramatically increase your production and make your company more competitive. Call Bob Wingfield, 214-634-0500. 6/93

Pumps - Wanner D-10 and D-25 Hydra-cell. New, reconditioned parts and complete 24 hour repair service. Call Industrial Services Co., 614-965-4112. New Lawn Care Hose Reel Swivel. 6/93

MARKETING SERVICES

INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS with a customized, professional newsletter. You choose the articles and title! **FREE** marketing tips and information! **Special introductory offer!** For free sample and details, call TotalControl Inc. (800)432-5528. In Pennsylvania call (215)430-3960. TF

HELP WANTED

Landscape Management and Construction/Sales- New Jersey's largest Corporate Services Company seeks highly motivated individual to assist in the continued growth of its Landscape Management Company. Areas of responsibilities include: prospecting, estimating, and sales. Must have strong background in Professional Landscape Management Field together with proven sales experience. Please send complete resume and work history in confidence to: Control Environmental Services, 737 New Durham Road, Edison, NJ 08817. Attention Mr. Stewart. 5/93

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 5/93

LANDSCAPING/OPERATIONS: Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 5/93

Landscape Sales: Well established Commercial Maintenance and Installation Firm. Quality oriented and operated, a drug free work place. Will handle all sales in Southeast, Florida. Send resume to: Custom Care, 6560 E. Rogers Circle, Boca Raton, Florida 33487. 5/93

Supervisor, Mississippi University for Women, Campus Landscape Operations. Responsible for planning, budgeting, and implementation of landscape installation (Hardscape and Softscape and Irrigation) and complete landscape maintenance for 108 acre campus at Columbus, Mississippi. Salary commensurate with training and experience. Interested candidates should send resume with complete summary of experience to the attention of Bob Callaway, c/o Office of Personnel and Payroll Services, PO Box W-1609, Columbus, MS 39701. Position will remain open until filled. 5/93

SOFTWARE

TurfWorks™ - Your Best Buy. Version 4.0 just released. Customer/Job Tracking, Automatic Scheduling, Invoicing, Receivables/Cash Application, Monthly Statements, Chemical Usage Tracking, Marketing, Sales Analysis and more. Online help. Affordable price. Send \$4.00 and disk size for demo. Bellanger Group, 50 Clarkson Center, Suite 422, Chesterfield, MO 63017, 314/537-2025. 5/93

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

Classified Advertising Increases Your Sales!

ADVERTISER INDEX

108	American Cyanamid	63
109	American Cyanamid	20-21
101	Andersons	14
110	BASF	41
111	Bio Groundskeeper	57
104	Brouwer Turf	56
112	Ciba Geigy (Primo)	4-5
113	Ciba Geigy (Primo)	49
114	Ciba Geigy (Primo)	25
103	Eaton Brothers	50
102	Echo	48
105	Finn Equipment	66
116	General Motors	47
117	Hoechst Roussel	53
118	Jacklin Seed	35
119	Jacobson (Textron)	19
120	Jacobson (Textron)	19
121	John Deere	28-29
122	John Deere	28-29
107	Koos	72
141	Lesco	7
142	Lesco	7
123	Lofts	Cv4
124	Medalist	71
125	Miles Inc (Bayleton)	38-39
126	Miles Inc (Dylox)	44-45
127	Miles Inc (Dylox)	13
129	Miles Inc (Tempo)	31
128	Miles Inc (Oftanol)(Reg)	60-61
	Monsanto (Reg. Insert)	58a-58b
130	Oregon Rygrass	27
131	PBI Gordon	17
132	PBI Gordon	Cv3
133	Pickseed	23
134	Ransomes	51
135	Reemay	55
136	Tee 2 Green	Cv2
137	Toro Commercial	32-33
138	Toro (Proline)	43
106	Turfco	70
139	United Horticulture	15
140	Valent (Regional)	65

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