

MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865.

HELP WANTED

LANDSCAPE MAINTENANCE/CONSTRUCTION

Established, Full Service Landscape Maintenance & Construction Company, seeks an experienced quality-minded individual to assist in the continued growth and development of our Maintenance Division. Duties include estimating, sales and scheduling. Must have Horticultural background, sales/estimating experience and 3-5 years field experience. If you are a hard working, responsible individual, please send a complete resume along with past work history and salary to:

Harder Landscape Contractors
63 Jerusalem Avenue
Hempstead, New York 11550

Contact Brian Kanaba at
216-891-3155 to Reserve Your Space
in Next Month's LM Showcase

SOFTWARE

Great software is only half the story.



Our full-featured landscape management software package is simple to learn and use. But chances are, you will occasionally have a question or two. That's why we have a toll-free support line to provide you with immediate answers to your technical questions.

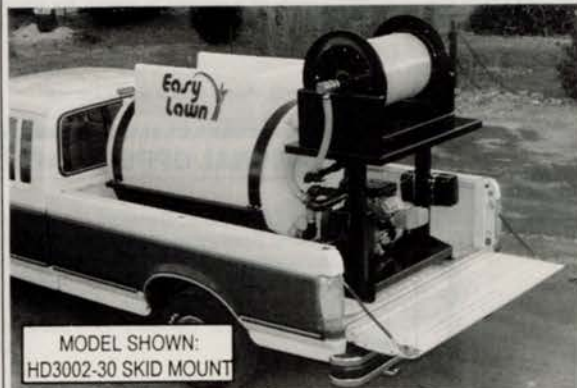
SuperScape™ With SuperScape's support line, you get the rest of the story. Call today, 800-299-9991 512-452-4500

Landscape Management Software

Circle No. 153 on Reader Inquiry Card

EQUIPMENT FOR SALE

LEADING THE INDUSTRY IN RESIDENTIAL HYDROSEEDING



MODEL SHOWN:
HD3002-30 SKID MOUNT

ONLY
\$169.00
A MONTH

MOST MULCH CAPACITY
LOWEST MAINTENANCE
LONGEST WARRANTY
BEST AGITATION
FASTEST MIXING

FREE FREIGHT!

"The Professional's Choice"

FOR INFORMATION CALL

800-638-1769



Hydro
Seeding
Systems

Circle No. 152 on Reader Inquiry Card



TREE TRANSPLANTER

Lightweight, Variable Size Rootball (16" - 28"). Available in 3 models (towable, bucket mount, 3 pt.), and SKID-STEER.

MID DAKOTA CORP.

Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 120 W. 2nd Street, Duluth, MN 55802.

LAWN ASSISTANT

1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 251 on Reader Inquiry Card

TRIMS

MANAGEMENT SOFTWARE
FOR LANDSCAPE AND
LAWN CARE CONTRACTORS

CUSTOMER MANAGEMENT
ACCOUNTS RECEIVABLE
ACCOUNTS PAYABLE
GENERAL LEDGER
PAYROLL

Call or write today for your FREE
Demo Disk and Literature to see
what TRIMS can do for you!

LABB SYSTEMS/SOFTWARE
6018 EAST OSBORN ROAD
SCOTTSDALE, AZ 85251
(800)733-9710

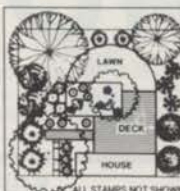
COMMERCIAL INSURANCE
for
LAWN CARE OPERATORS

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215
(614) 221-2398

Contact:

Richard P. Bersnak, President
or
Jeanne Bartkus

Circle No. 188 on Reader Inquiry Card



LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in. dia
\$74.95 + \$4.50 sh FREE 28 PAGE BROCHURE
CA orders add 7.34% tax
AMERICAN STAMP CO.
12290 Rising Rd., Dept. 493
VISA Wilton, CA 95693
MasterCard Phone (916) 687-7102

CLASSIFIED ADVERTISING
is available in
LANDSCAPE MANAGEMENT!

You can effectively reach readers at low classified advertising rates:

Call **Brian Kanaba**
216-891-3155
for more information.

LANDSCAPERS' SUPPLY CORP.

The Best Prices - Guaranteed!



- Engines, equipment, commercial mower parts and more!
- Get your **FREE** catalog today. Call toll free...

1-800-222-4303
1-914-429-8300 (IN NEW YORK)



30'x40'x10'
\$4,177

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES. ALL STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

HERITAGE BUILDING SYSTEMS
800-643-5555

LANDSCAPE MANAGEMENT

CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITIONS WANTED

FREE CLASSIFIED AD

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Brian Kanaba
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-3155-Phone 216-826-2865-Fax

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

BUSINESS OPPORTUNITIES

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/93

NaturaLawn® of America provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 6/93

NOW... Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0153, 101 Harrison St., Archbald, PA 18403. 9/93

Position sought that involves research, technical service, or sales with a university, or company involved in furthering the turfgrass industry through education, communication, and scientific evaluation. Turfgrass Masters, June 1993. Paul Zarlengo, 5425 Frank Ave., Canton, OH 44720. 501-443-4229. 5/93

BUSINESS FOR SALE

Family-run pest control business for sale in Wayne, Oakland and Macomb Counties of Michigan. Established in early 1900s. Grossing \$100,000 per year. Excellent record with BBB. Established accounts. Call 313-294-8118. 7/93

REPS WANTED

SALES REPRESENTATIVE Manufacturer of high quality Liquid Fertilizers, Micronutrients and Natural Organics looking for qualified individuals with a high degree of horticultural knowledge (B.S., M.S. in horticulture or proven experience) and sales experience. You will be representing a company that provides its customers with quality service. The individual needs to be self-motivated. Must be willing to call on golf courses, lawn care and tree care companies, distributors, phone sales and some traveling. Send resume to: Growth Products, Ltd., P.O. Box 1259, White Plains, NY, Attn: Personnel Dept. 5/93