

# LANDSCAPE MANAGEMENT

INCORPORATING LAWN CARE INDUSTRY

MARCH 1993 VOL. 32, NO. 3

## COVER FEATURE

### 11 Controlling spring weeds

As March comes, so do the first weeds of the season, invading turfgrass areas everywhere. Warm-season tips by Dr. Tim Murphy of the University of Georgia begin on page 11, cool-season on page 16.

## FEATURES

### 19 LM Reports: Mower engines

Though the engine is only part of what you'll be purchasing when you go to your lawn mower dealer, it's an important part, and you should know the options available.

*Jerry Roche*

### 24 Snappy sales pitches

Use your pallet of experience to paint a colorful picture when meeting a prospective customer. Your first impression is the most important.

*Jerry Roche, Terry McIver*

### 26 Spring landscape recovery

You and your customers might be surprised to see all the damage done by winter snow plows and salt. Here are some spring fix-it suggestions.

*James E. Guyette*

### 31 Wildflower seeding

Pick the best of three methods offered for wildflower seeding by the Texas Department of Highways, all of which yield an even distribution with good seed-to-soil contact.

*Ron Hall*

### 38 Using geotextiles

This step-by-step instruction for lining a typical eight-foot side slope ditch will help keep soil from eroding.

*Terry McIver*

### 40 'Least management' fields

Park/athletic field managers in small towns, high schools or community colleges may need a little help from friends.

*Leif Dickinson*

### 44 Picking the right dealer

When you need new equipment, chemicals or seed, do you shop for the best price, or the best deal? Listen to these two experts speak.

*Jerry Roche*

### 46 Halting soil erosion

The old adage about an ounce of prevention will help you avoid environmental problems on your landscapes.

*Fred Kelly*

### 52 Bringing luck out of hiding

Are you a lucky person? How does luck happen? Can you be the beneficiary of luck? Or is luck just something that happens to other people?

*Ed Wandtke*

### 54 'Home field advantage'

Is it the job of the athletic field manager to create equal opportunity for all athletes, or to make sure the home team has an edge?

*Steve, Suz Trusty*

### 56 Checking out competitors

Are some of those 'price cutters' in reality just more sophisticated business people from whom you can pick up some helpful hints?

*Ed Wandtke*

## TECH CENTER

### 58 How to get the bite on insects

The appearance of insects means new business for the astute lawn/landscape company.

*Bess Ritter May*

### 60 Changing your soil pH

Obtaining the correct soil pH can be tricky. You may have to amend the soil, depending on turf species and existing soil conditions.



## LAWN CARE INDUSTRY

### 66 Crabgrass, a tough foe

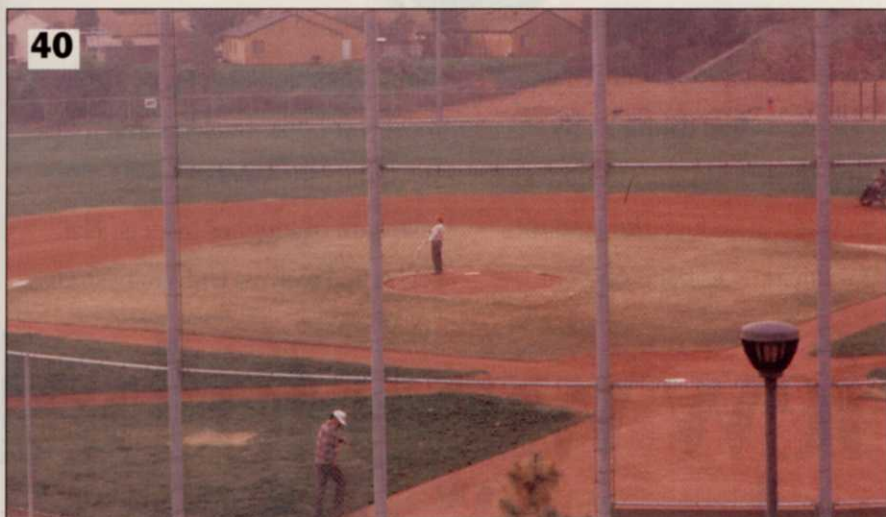
Proper fertilization and mowing allow turfgrass to out-compete crabgrass, but pre-emergents are still very popular. Also: tips for better product applications, a rundown of newer products that give turfgrass pros more options.

*Ron Hall*

### 72 A new weed control

Spring-Green Lawn Care's 'biological' program stresses fertility, cuts herbicide use, receives customer approval.





## 74 Tick risk small on turf

The nymph of the tiny *Ixodes dammini* is most abundant in woodlots. Nymphs are responsible for 70 percent of Lyme disease cases.

*Deborah Smith-Fiola*

## STRICTLY GOLF

## 76 Bunker renovation

At times, a golf bunker may require some renovation: enlarging to original size, repairing drainage, replacing all the sand, or a combination of any of these.

## 78 Another view on respect

Lack of respect could be a failure to nurture and develop that respect for the long term, says this golf course general manager.

*Greg Christovich*

## 80 Golf course liability

Affirmative action, safety are prime considerations, says GCSAA legal counsel.

*Jerry Roche*

## 80 Aerifying bent greens

Many kinds of machines are available for breaking up soil layers, says this University of Georgia expert.

*Jerry Roche*

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