

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Susan Ramseth, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2742. Fax Number 216- 826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITIONS WANTED

FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Susan Ramseth
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2742-Phone 216-826-2865-Fax

Self motivated, conscientious, personable Horticulturist 17 years in green industry plus college seeks more than another dead end. Willing to learn and/or relocate upper Mid-west or Rockies. Contact Chris Brake, Rt. 1 Box 176, Odessa, MO 64076. (816)633-8231 evenings. 4/93

Entry level landscape architect. BSLA, July 1993. 5 years experience in maintenance, 3 years experience design/build. Knowledge of Generic CADD, Land CADD, Interior planting, basic Spanish. Will relocate. Contact Edward Clark (school), 597 Clark St., Morgantown, WV 26505, 304-291-6183. (Permanent) 201-265-9475. 4/93

LANDSCAPER/ARBORIST: Seeking landscape maintenance opportunity. Western Mass. Expertise in site location, nutrient requirements, disease, pest control. 18 years experience, Massachusetts Certified Arborist, Stockbridge School of Agriculture, UMass, Amherst, MA. Resumes/references: S. Nietupski, 18 Mineral St., Easthampton, MA 01027. 3/93

BUSINESS OPPORTUNITIES

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OLB) 3/93

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Lifetime Career Schools, Dept. LF0113, 101 Harrison St., Archbald, PA 18403. 9/93

BUSINESS OPPORTUNITIES

MAUI HAWAII: Landscape & lawn business opportunity for sale. Established 5 years. Commercial accounts. Grossing \$275,000.00. Very high net profit. Low overhead. Terms \$129,000 down pmt. Owner financing balance. Call Michael Capuano (RA) 808-874-4008. 3/93

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turf-grass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

FOR SALE: 1986 Vermeer three spade mounted on Mack - RD 600, 10 wheeler. Ready to go to work. \$47,500. Day 508-897-7244, evening 508-692-2292. 3/93

EQUIPMENT FOR SALE

FOR SALE: Used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. **HUBER RANCH SOD NURSERY,** Schneider, IN. Phone (800)553-0552. 3/93

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION,** 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

LAWN SPRAYING TRUCKS- *1976 Chevy-C60, new 366 engine, good rubber, 1250 gal. dual compartment tank, Myers pumping system, dual hose reels. Well maintained. Excellent working truck; \$6,800. *1977 Chevy-C50, 350 engine, good rubber, 800 gal. tank, hydro pump, single hose reel. Well maintained. Ready to spray. \$4,800. Call Ron @ (410)795-7900. 3/93

NEW/USED EQUIPMENT AND RENTALS— Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE,** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 3/93

FOR SALE: Jacobsen HF-5 1986 Diesel. Very good condition. \$6,500. (313)653-5695. 3/93

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

Classified Advertising Increases Your Sales!

FOR SALE

Sprayer: Graham 300 gallon Pick-up unit. Tufflex Tank, 1010 Bean Pump, 8hp Kohler with electric start, mechanical agitation. Electric Hannay Reel. ChemLawn Gun. \$2200.00. Excellent Condition. Call (616) 677-5223. 3/93

FOR SALE: COMPUTER Slice System w/ALTOS 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404) 977-0981. 3/93

FOR SALE: Used Foley Reel Sharpener with Lapper. Jacobson Blitzer Units. New and Used Parts. (719) 683-2599. 3/93

MAKE MORE MONEY with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, grounds crews, designers, etc. Call 1-800-235-4146. 6/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. TF

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUFNOTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 3/93

SERVICES

NEED EMPLOYEES? We can fill any employment need you may have. We have hard-working, reliable and loyal Mexican workers to fill any job from laborer to foreman. We may also have the professional you have been looking for, from supervisors, architects to managers. Call Bob Wingfield (214) 634-0500. 4/93

Pumps - Wanner D-10 and D-25 Hydra-cell. New, reconditioned parts and complete 24 hour repair service. Call Industrial Services Co., 614-965-4112. New Lawn Care Hose Reel Swivel. 4/93

SOFTWARE

TurfWorks™ - Your Best Buy. Version 4.0 just released. Customer/Job Tracking, Automatic Scheduling, Invoicing, Receivables/Cash Application, Monthly Statements, Chemical Usage Tracking, Marketing, Sales Analysis and more. Online help. Affordable price. Send \$4.00 and disk size for demo. Bellanger Group, 50 Clarkson Center, Suite 422, Chesterfield, MO 63017, 314/537-2025. 5/93

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

PLANTS COMPUTER SOFTWARE offers a comprehensive plant database with over 960 characteristics, including maintenance and disease/pests. Reviewed as one of the best! Call 619-345-7120 for free brochure. 3/93

HELP WANTED

GOLF COURSE REMODELING AND CONSTRUCTION FOREMAN: Tired of the rat race? Move to beautiful Northwest Montana. We are looking for an enthusiastic individual to implement our golf course remodeling and construction projects. Application Deadline: March 15, 1993. Send resumes to Meadow Lake Resort, Attention: Bruce Lutz, 1415 Tamarack Lane, Columbia Falls, MT 59912. Phone: 406-892-7601 ext. 2635. 3/93

LANDSCAPING/OPERATIONS: Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 3/93

SALES REPRESENTATIVE

Great opportunity for energetic, self-motivated individual for full-time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.


EOE NON SMOKING

SEND RESUME:

TARGET

P.O. BOX 1117

CERRITOS, CA 90701

 **send a Classified Advertising message...
...write here.**

(Please Print) _____

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____

NAME _____ COMPANY _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

PHONE NUMBER _____

Mail ad copy to: Susan Ramseth, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2742.

RATES: \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

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You can effectively reach readers at low classified advertising rates:

Call
216-891-2697 for more information.

HELP WANTED

GROUNDS MAINTENANCE Sales/Supervisor
This position offers the opportunity for the right person to realize their full potential. Must have turf grass knowledge, Agronomy degree desired, and horticulture experience necessary. If you qualify, send resume to: Commercial Landscape Systems, 7207 Old Statesville Rd., Charlotte, NC 28269, Fax: 704-596-0599. 3/93

LANDSCAPE MAINTENANCE SALES — Large established landscape, irrigation, and maintenance firm in Tampa Bay area. Experience in bid preparation required. Send resume to P.O. Box 22501, Tampa, FL 33622. 3/93

MARKETING SERVICES

INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS with a customized, professional newsletter. You choose the articles and title! **FREE** marketing tips and information! **Special introductory offer!** For free sample and details, call TotalControl Inc. (800)432-5528. In Pennsylvania call (215)430-3960. TF

ORGANIC LANDSCAPE MAINT

LANDSCAPERS interested in reducing the use of agricultural chemicals! Subscribe to **BUGS Flyer**, the premier environmental landscape quarterly. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions \$18.00. **BUGS, Dept. LM, PO Box 76, Citrus Heights, CA 95611.** 4/93

WANTED

Wanted to Buy: Used TS44A Vermeer tree spade. Must be reasonably priced and easy access to Evansville, Indiana. Call 812-423-9401. 3/93

Wanted: Truck mounted tree spade with a 50" Vermeer spade. Phone 414-876-2928. Elkhart Lake, WI. 3/93

Wanted: Jacobsen Greensking Diesel greens-mower(s). Poor pro starting own course prefers low time machines, but what you got? All details first letter, please. Will pay all cash. Will pick up anywhere in USA or Canada. Please write Frank Whibley, RR2, Orillia Golf & CC, Hawkestone, Ont., Canada L0L 1T0. Ph. 705-325-0678. 3/93

WANTED TO BUY Sand injection machine (Davison Internation or equal) for the purpose of providing turf drainage. Any condition. (516)586-8842. 4/93

Classified Advertising is
✓ EASY
✓ EFFECTIVE
✓ ECONOMICAL!