

## BUSINESS SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

**Wandtke & Associates**  
**800-966-3546**

15 years of guiding owners toward the secrets of business success

## EQUIPMENT FOR SALE

**DAKOTA  
 BLIND**

**TREE  
 TRANSPLANTER**

Lightweight, Variable Size Rootball (16" - 28"). Available in 3 models (towable, bucket mount, 3 pt.), and SKID-STEER.

**MID DAKOTA CORP.**

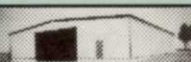
Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



## COMMERCIAL EQUIPMENT



**30'x40'x10'**  
**\$4,177**

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES, ALL STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

**HERITAGE BUILDING SYSTEMS**  
**800-643-5555**

Use our Blind Box Service for Confidential Results  
 to Your Classified Advertising!

**LANDSCAPE  
 MANAGEMENT**

# CLASSIFIEDS

**RATES:** \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

### POSITIONS WANTED

#### FREE CLASSIFIED AD

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

**Brian Kanaba**  
**LANDSCAPE MANAGEMENT**

7500 Old Oak Blvd., Cleveland, OH 44130

216-891-3155-Phone 216-826-2865-Fax

University Landscape Supervisor seeking new opportunities to contribute to a leadership organization. Landscape Architecture degree BSLA, 7 years experience landscape construction, maintenance and design, 4 years supervisor. Will relocate within the western states. Contact Kent Bagnell, P.O. Box 182, Millville, Utah 84326. 801-752-0819. 7/93

Individual with 20+ years of extensive and diversified horticultural experience seeks management position in field of landscape management, grounds maintenance, growing operation or similar. East Coast. Resume PO Box 247, East Marion, LI, NY 11939. 7/93

### BUSINESS FOR SALE

Family-run pest control business for sale in Wayne, Oakland and Macomb Counties of Michigan. Established in early 1900s. Grossing \$100,000 per year. Excellent record with BBB. Established accounts. Call 313-294-8118. 7/93

**BUSINESS FOR SALE:** Established Lawn Fertilizing Business. South East Michigan. \$100,000+ gross. All accounts, vehicles, equipment, \$95,000. Call 313-675-7426 after 4:00 P.M. 7/93

### BUSINESS OPPORTUNITIES

\$3,000-\$6,000 per month. Electrically driven **Curbmate Machine** installs beautiful concrete lawn edging. Simple business. Low overhead. High profit. Increase your landscaping profits and beautify your landscaping jobs. 801-262-7509. 7/93

**STRENGTHEN YOUR BUSINESS AND GET HONEST RESULTS.** 25+ years experience in lawn & tree care advertising, budgeting, programs (organics, too), IPM, planning, training (admin. & field), pesticides, etc. Why go in circles? Call now! **CORNELL ASSOCIATES**, 301-293-3605 "IN UNITY IS STRENGTH". 7/93

**CLASSIFIED ADVERTISINGG WORKS FOR YOUR!!!**

## BUSINESS OPPORTUNITIES

**LET THE GOVERNMENT FINANCE** your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/93

**NOW...** Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0173, 101 Harrison St., Archbald, PA 18403. 9/93

**NaturaLawn® of America** provides the Green Industry a successful, growth oriented, lawn care program. Discuss the opportunities available to you by calling the leader in **organic-based** lawn care. The franchise opportunity of the 90's. 800-989-5444. 7/93

## EQUIPMENT FOR SALE

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**NEW/USED EQUIPMENT AND RENTALS**—Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

## EQUIPMENT FOR SALE

**BROUWER 24" SOD HARVESTER** 450 hrs, 3910 Ford diesel, \$20,000.00, Toro 5 gang fairway mowers excellent condition \$1,800.00, Phone: 517-332-8410. 7/93

Vermeer Truck-Mounted Tree Spade, 66 inch, on a 1969 white truck. Dakota Dunes Development Company, Dakota Dunes, South Dakota, 57049. (605)232-3001. 7/93

**NEW AND USED BROUWER EQUIPMENT:** Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

**HYDRO-MULCHERS AND STRAW BLOWERS:** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. TF

**SPYDERS**- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggieri, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 7/93


Reel Mowers: Hydraulic unit for Steiner Turf Tractor. Excellent condition, used once. \$5200 — Fertilizer Spreader: 4 ton stainless steel hopper, dual rear distribution, tandem axle, high flotation tires. \$1,400 — Spray Rig: Fits Chevy S10 or Ford Ranger, molded fiberglass with 150 gal. cap. and dry storage for 15/50# bags. Excellent cond. \$2100 — Jacobsen Aerator: 24" width, 5 hp Honda Engine, excellent working condition. \$985, 513-871-3992 — 86 Chevy 3/4 ton spray trucks. Fiberglass molded tanks and beds with 375 gal liquid cap and dry storage for 20/50# bags. 50,000 miles, newer tires. Good cond. \$6,800, 4 available — 1986 Chevy 3/4 ton service truck with or without 200 fiberglass spray unit. D50 Hypro pump, 5 hp. B & S Engine, with 300' hose. Together \$7,400, spray unit alone \$1,650. Call with best offers: 513-871-3992. 7/93

**FOR SALE:** Jacobsen HF-5 Diesel, \$4,000. Also, Toro GM-3 Greens Mower, sharpened new reels, \$2,450. National 84" cut \$1,100. Jacobsen 5 Gang Blitzer Mower, sharpened \$3,600. 313-653-5695. 7/93

Commercial Mowers -Dixie Choppers- World's fastest lawnmowers. **Valco Rental and Equipment.** Canton, OH 44706 (216) 452-6646. 7/93

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. TF

**Finn Hydroseeders, Mulch Spreaders,** Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

 **send a Classified Advertising message...**  
**...write here.**

(Please Print) \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) \_\_\_\_\_ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ \_\_\_\_\_ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

NAME \_\_\_\_\_ COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP CODE \_\_\_\_\_

PHONE NUMBER \_\_\_\_\_

**Mail ad copy to:** Brian Kanaba, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155.

**RATES:** \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

## EDUCATIONAL OPPORTUNITIES

**IMPROVE PROFITS** & expand business with well-trained, professional employees. Free catalog of over 100 training videos from California Polytechnic State University. Perfect for landscaped companies, grounds crews, designers, etc. Call VEP at 1-800-235-4146. 7/93

## FOR SALE

**FOR SALE: COMPUTER** Slice System w/ALTO 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 7/93

**SLOW RELEASE LIQUID FERTILIZER:** NG1515 30-0-2. \$300.00/Ton. \$1.58 per gallon. 50% reacted Nitrogen, 50% Free Nitrogen. Non-Burning. Unbeatable price. Nice 'N Green Plant Foods, Inc. 708-963-3329. 7/93

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. 7/93

For Sale: One FMC Stainless Steel, 1,000 gallon tank with mechanical agitation. 3 years old. \$5,500 or best offer. (717) 696-4606. 7/93

**FOR SALE:** International Loadstar 1600 with 375 gal. tank and two 250' of 1 3/4" "trigger" style hose lines on automated reels. Truck has John Bean high pressure pump with output capacity of 70 gpm. Compact body measures 18'2"Lx8'6"Hx7'9"W and easily gets into areas with limited access. Five speed manual transmission: 345 cu. in. V8 engine: positraction rear. Ample storage compartments for tools and/or 50# bags. Mint condition. Meticulously maintained by fire department on Long Island. **7000 original miles! \$12,000 or best offer. Contact Bill Kaiser, Foreman, Halesite Fire District, Halesite, NY (516)427-1910.** 7/93

**MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUFSCOTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086.** 10/93

## EQUIPMENT FINANCING

**FINANCE** your new or used **EQUIPMENT** acquisition through **LEASING**. Advantages include: no down payment, 100% tax deductible, flexible terms, fast approval. Call **TRIDENT** Leasing 412-325-3464 / FAX 412-325-3466. 7/93

## HELP WANTED

Western Texas College, Snyder, Texas. Equal Opportunity Institution. Position: Instructor, Golf Course/Landscape Technology. Education: B.S./Master's degree in horticulture, landscape architecture, park administration or similar discipline preferred. Industry experience primary qualification. Responsibilities: Instruct in horticultural/green industry classes. Supervise labs/student assistants. Develop syllabi. Participate in other college/community functions. DOE: August 16, 1993. 9-month position. Salary: Scale. Deadline: July 15. Mail to James Eby, Western Texas College, Snyder, Tx 79549. Applications accepted/considered without regard to race, color, creed, age, sex, national origin, veteran's status, or disability. 7/93

**SALES REPRESENTATIVE:** Manufacturer of Professional Liquid Fertilizers, Micronutrients and Natural Organics looking for qualified individuals with a high degree of horticultural knowledge (B.S., M.S. in horticulture or proven experience) and sales experience. We are currently establishing territories nationwide. You will be representing a company that provides its customers with quality service. The individual needs to be self-motivated and responsible. Must be willing to call on many market areas, including nurseries, greenhouses, golf courses, tree care companies, distributors, phone sales and some traveling. Send resume to: Growth Products, Ltd., PO Box 1259, White Plains, NY 10602. Attn: Personnel Dept. 7/93

**SALES PROFESSIONAL:** Hermes Nursery, an expanding producer and seller of high-quality material, is seeking a self-motivated, aggressive, and dependable professional to lead our sales efforts. 2-4 years sales experience, a horticulture or related degree and/or green goods experience; and a strong customer-service orientation are preferred qualities for this position. Excellent growth opportunity. Salary and commissions are based on experience and performance. Send resume and salary history to: Hermes Nursery, Attn: Personnel Director, PO Box 14336, Lenexa, KS 66215. 7/93

**LANDSCAPE CONSTRUCTION SUPERINTENDENT AND HORTICULTURIST:** Primary responsibility is for the installation of all landscape projects and the Ornamental Management Program for the Mississippi State University Campus. Bachelor of Science Degree in Landscape Contracting or related field is required. Must have a minimum of five years experience in a supervisory and management role; must have a thorough knowledge of all types of landscape construction, including hardscape, softscape, and irrigation; must have a good working knowledge of Southeastern plant materials; and must be a certified commercial pesticide applicator. Salary commensurate with experience. Mississippi State University, Drawer 6300, Mississippi State, Mississippi 39762. An AA-EEO employer. 7/93

**TREE AND LANDSCAPE, TOP WAGES FOR TOP ARBORISTS:** Lueders Tree and Landscape, Inc. is searching for tree care supervisors and assistants. Candidates must have strong expertise in trees with a strong horticultural background. Outstanding pay and top benefits for professional arborists. For interview, call LTL, Inc. (617)444-0994/(508)359-9905. 7/93

## SERVICES

**NEED A MORE PRODUCTIVE WORKFORCE?** We have hard-working, reliable and loyal Mexican Workers who can dramatically increase your production and make your company more competitive. Call Bob Wingfield, 214-634-0500. 7/93

Pumps - Wanner D-10 and D-25 Hydra-cell. New, reconditioned parts and complete 24 hour repair service. Call Industrial Services Co., 614-965-4112. RD-2 Hose Reel Swivel. 7/93

## SOFTWARE

Route Manager System for scheduling and accounts receivable record/keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

**PLANTS COMPUTER SOFTWARE** offers a comprehensive plant database with over 960 characteristics, including maintenance and disease/pests. Reviewed as one of the best! Call 619-345-7120 for free brochure. 4/93

# ADVERTISER INDEX

101	Andersons .....	50
102	Ciba (Triumph)Reg.....	46-47
103	Ciba (Primo)Reg .....	4-5
104	Cleary W. A. ....	42
	Dow Elanco (Reg) .....	4-5
107	Echo.....	27
105	Green Industry Expo.....	33
188	Harmony Products .....	Bio-4
108	Hoechst (Reg).....	45
109	Honda .....	23
110	Jacklin Seed.....	29
111	John Deere (Demo).....	16-17
112	John Deere (Demo).....	16-17
113	Kubota .....	13
114	Lebanon (Reg).....	49
115	Lofts.....	Cv4
125	Miles Inc (Bayleton).....	30-31
126	Miles Inc (Dylox).....	20-21
127	Miles Inc (Oftanol) .....	15
129	Miles Inc (Dylox) .....	41
128	Miles Inc (Oftanol)(Reg)	54-55
130	Miles Inc (Tempo).....	Cv3
121	Mission Linen.....	43
122	Nor Am Corp .....	25
123	Northwestern .....	32
124	Terra Intl .....	35
125	Terra Intl .....	37
126	Terra Intl .....	39
214	Turf Seed .....	Cv2
129	Valent.....	53

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