

MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865.

SOFTWARE

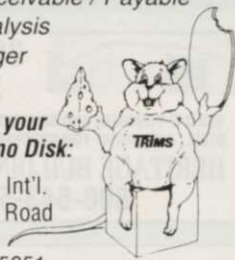
TRIMS

Business Management Software for Landscape and Lawn Care Contractors

- Customer Billing
- Accounts Receivable / Payable
- Job Cost Analysis
- General Ledger
- Payroll

Call or write for your free TRIMS Demo Disk:

TRIMS Software Int'l.
6220 E. Thomas Road
Suite 303
Scottsdale, AZ 85251
(800) 733-9710



LAWN ASSISTANT

1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

FOR SALE

COMMERCIAL INSURANCE

for

LAWN CARE OPERATORS

M.F.P. Insurance Agency, Inc.

50 West Broad Street, Suite 3200

Columbus, OH 43215

(614) 221-2398

Contact:

Richard P. Bersnak, President

or

Jeanne Bartkus

Circle No. 301 on Reader Inquiry Card

BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500. c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

Contact Brian Kanaba at 216-891-3155
to Reserve Your Space in LM Showcase

Point and click

(no commands to memorize here)



We understand that the landscaping industry has complex processes such as scheduling, bidding and generating work orders. And because you don't have time to learn complicated commands, we integrated these processes into a computer program that is easy to use. The result? SuperScape for Windows and Macintosh with "push-button" graphics. All you have to learn is *point and click*. Call today for more information.

SuperScape™

Landscape Management Software

800-299-9991 or 512-452-4500

Circle No. 302 on Reader Inquiry Card

EQUIPMENT FOR SALE

LEADING THE INDUSTRY IN RESIDENTIAL HYDROSEEDING



MODEL SHOWN:
HD3002-30 SKID MOUNT

ONLY
\$169.00
A MONTH

MOST MULCH CAPACITY
LOWEST MAINTENANCE
LONGEST WARRANTY
BEST AGITATION
FASTEST MIXING

FREE FREIGHT!

"The Professional's Choice"
FOR INFORMATION CALL

800-638-1769



Hydro
Seeding
Systems

BUSINESS SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

Wandtke & Associates
800-966-3546

15 years of guiding owners toward the secrets of business success

EQUIPMENT FOR SALE

**DAKOTA
 BLIND**

**TREE
 TRANSPLANTER**

Lightweight, Variable Size Rootball (16" - 28"). Available in 3 models (towable, bucket mount, 3 pt.), and SKID-STEER.

MID DAKOTA CORP.

Box 728 • Garrison, ND 58540

Phone (701)337-5619 or 1-800-327-7154

GSA Contract No. GS-00F-5442A



COMMERCIAL EQUIPMENT



30'x40'x10'
\$4,177

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES, ALL STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

HERITAGE BUILDING SYSTEMS

800-643-5555

Use our Blind Box Service for Confidential Results
 to Your Classified Advertising!

**LANDSCAPE
 MANAGEMENT**

CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-3155. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

POSITIONS WANTED

FREE CLASSIFIED AD

To all "**POSITION WANTED**" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Brian Kanaba
LANDSCAPE MANAGEMENT

7500 Old Oak Blvd., Cleveland, OH 44130

216-891-3155-Phone 216-826-2865-Fax

University Landscape Supervisor seeking new opportunities to contribute to a leadership organization. Landscape Architecture degree BSLA, 7 years experience landscape construction, maintenance and design, 4 years supervisor. Will relocate within the western states. Contact Kent Bagnell, P.O. Box 182, Millville, Utah 84326. 801-752-0819. 7/93

Individual with 20+ years of extensive and diversified horticultural experience seeks management position in field of landscape management, grounds maintenance, growing operation or similar. East Coast. Resume PO Box 247, East Marion, LI, NY 11939. 7/93

BUSINESS FOR SALE

Family-run pest control business for sale in Wayne, Oakland and Macomb Counties of Michigan. Established in early 1900s. Grossing \$100,000 per year. Excellent record with BBB. Established accounts. Call 313-294-8118. 7/93

BUSINESS FOR SALE: Established Lawn Fertilizing Business. South East Michigan. \$100,000+ gross. All accounts, vehicles, equipment, \$95,000. Call 313-675-7426 after 4:00 P.M. 7/93

BUSINESS OPPORTUNITIES

\$3,000-\$6,000 per month. Electrically driven **Curbmate Machine** installs beautiful concrete lawn edging. Simple business. Low overhead. High profit. Increase your landscaping profits and beautify your landscaping jobs. 801-262-7509. 7/93

STRENGTHEN YOUR BUSINESS AND GET HONEST RESULTS. 25+ years experience in lawn & tree care advertising, budgeting, programs (organics, too), IPM, planning, training (admin. & field), pesticides, etc. Why go in circles? Call now! **CORNELL ASSOCIATES**, 301-293-3605 "IN UNITY IS STRENGTH". 7/93

CLASSIFIED ADVERTISINGG WORKS FOR YOUR!!!