

MARKET SHOWCASE

Rates: \$226 per column inch for 1x insertion; \$215 for 3x insertion; \$204 for 6x insertion; \$194 for 9x insertion; \$183 for 12x insertion (one inch minimum.) Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.
Send ad copy with payment to: Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865. VISA, MASTERCARD and AMERICAN EXPRESS accepted.

EQUIPMENT FOR SALE

Get a step ahead of your competition with a

TURBO TURF HYDRO SEEDING SYSTEM

SEED FASTER, BETTER, AT LESS COST



- Seed-mulch-fertilize in one fast step.
- Also repair & renovate fast and better.
- No messy straw.
- Great results and faster germination.
- Very attractive green appearance.

150 Gal. Systems (2000 sq. ft.)	\$ 2795.00
300 Gal. Systems (4000 sq. ft.)	\$ 3995.00
500 Gal. Systems (6600 sq. ft.)	\$ 4795.00
750 Gal. Systems (1/4 acre)	\$ 7995.00
1000 Gal. Systems (1/3 acre)	\$ 9995.00

BADGER ASSOCIATES 1-800-822-3437
1108 Third Ave. New Brighton, PA 15066

Circle No. 304 on Reader Inquiry Card

TRUCKCRAFT



PICKUP INSERT DUMPER
For FREE brochure, call toll free 24 hr.
1-800-755-3867
WE SHIP NATIONWIDE

BUSINESS OPPORTUNITIES

LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

FOR SALE

Gobee® Protective Spray Legs



*Patent Pending

*Reg. Trademark E.I. Dupont

Protecting your employees from pesticide contamination is no longer just a moral obligation...it's the law!

- Costs just pennies per day
- Weighs less than 4oz. per pair
- Cool, ventilate heat well
- Easy-on, Easy-off
- No need for high heavy boots
- One-size-fits-all design
- Made in USA
- Manufactured from Tyvek QC*
- Saves wear, prevents stains on uniforms
- Pesticide resistant and waterproof
- Comfortable, look and feel great

Distributed Exclusively by:
Turf Chemicals Plus, Inc.

Orders • Information
1-800-441-3573

"... the most comprehensive groundskeeping video ever produced..." Lou Pavlovich, Jr.,
Editor/Collegiate Baseball



Vol. I- Softball Fields (40 min.)
Vol. II- Baseball Fields (60 min.)
Only \$39.95/each or \$59.95/pair
plus \$5.99 per tape for Shipping & Handling
Florida residents add 6% Tax • 30 Day Money Back Guarantee
1-800-886-2006

Send Check or Purchase Order to: **GM VIDEO**
P.O. Box 617018 Orlando, FL 32861

Circle No. 303 on Reader Inquiry Card

COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

1-800-886-2398
FAX: 614-221-2203

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in. dia

\$74.95 + \$4.50 s/h FREE 26 PAGE BROCHURE

CA orders add 7.34% tax.

AMERICAN STAMP CO.
12290 Rising Rd., Dept. 493
WILSON, CA 95693
VISA MasterCard Phone (916) 687-7102

ALL STAMPS NOT SHOWN

SOFTWARE

Building blocks for your company



It takes the right tools to build a successful landscape company: good people, equipment, time and money. It takes a good management software program to pull these tools together to **stay** successful. SuperScape for Windows and Macintosh--the management tool for building a successful company. Call for more information and a free demo.

SuperScape™

Landscape Management Software

A division of SoftQuest, Inc.

800-299-9991 or 512-452-4500

Circle No. 302 on Reader Inquiry Card

LAWN ASSISTANT

1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:
1-800-422-7478

Real Green Computers
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

Special Offer On-CLIP

125 User Package Original Price \$695 Your Special Price \$595	3 1/2" Disks	Unlimited User Package Original Price \$1195 Your Special Price \$1095
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Order Today Call **1-800-THE-LAWN**
SAVE \$100! VISA AND MASTERCARD ACCEPTED

Place Your
Classified Ad in LM with
Brian Kanaba
216-891-3155

SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

Wandtke & Associates
800-966-3546

15 years of guiding owners toward the secrets of business success

TRIMS

Business Management
Software for Landscape
and Lawn Care Contractors

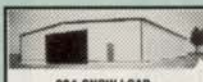
- Customer Billing
- Accounts Receivable / Payable
- Job Cost Analysis
- General Ledger
- Payroll

Call or write for your
free TRIMS Demo Disk:

TRIMS Software Int'l.
6220 E. Thomas Road
Suite 303
Scottsdale, AZ 85251
(692) 481-9710



COMMERCIAL EQUIPMENT



50'x90'x14'
\$13,199

30# SNOW LOAD
BUILD IT YOURSELF AND SAVE MONEY. 5,000 SIZES, ALL
STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.
HERITAGE BUILDING SYSTEMS
800-643-5555

⚡ **RATES:** \$1.45 per word (minimum charge, \$46). Bold face words or words in all capital letters charged at \$1.75 per word. Boxed or display ads: \$226 per column inch-1x (one inch minimum); \$215-3x; \$204-6x; \$194-9x; \$183-12x. (Frequencies based on a calendar year).

Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$23 to total cost of ad per issue.

Send ad copy with payment to:

Brian Kanaba,
LANDSCAPE MANAGEMENT,
7500 Old Oak Blvd., Cleveland, OH 44130
or call 216-891-3155. Fax Number 216- 826-2865.

VISA MASTERCARD and AMERICAN EXPRESS accepted.

⚡ **BOX NUMBER REPLIES:** Mail box number replies to:
LANDSCAPE MANAGEMENT, Classified Ad Department,
131 W. 1st St., Duluth, MN 55802-2065.
Please include box in address.