

# LANDSCAPE MANAGEMENT

"WE KNOW YOUR TURF"

DECEMBER 1993 VOL. 32, NO. 12

## COVER FEATURE

### 6 Cover story:

#### Landscape waste disposal

Lawn/landscape business owners come up with individual strategies to deal with landfill bans and rising costs.

*Ron Hall*

## FEATURES

### 8 LM Reports:

#### Landscape fabrics

Landscape contractors can give many reasons to start their own nursery, but there's only one valid reason: better customer service.

*Ron Hall*

### 13 Aquatic gardens

Making a client's landscape stand out from the neighbor's is often as easy as installing a little water feature.

### 14 Evaluating employees

It is not an easy task to figure out how efficient and effective your employees are. Have a checklist that can help facilitate the review process.

*Jerry Roche*



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### 15 How to sell tree cabling

Cabling and bracing can support both trees and your bottom line. But you have to know what you're doing, or you'll lose the trees and money.

*James E. Guyette*

### 15 Accounting: an introduction

It's a 'language of numbers,' not 'revenge of the math club,' says this accountant in the first of a series of articles written specifically for LM readers.

*Dan Sautne*

### 18 Going 'natural'

Twyla Hansen has to deal with ever more restrictive budget constraints. Despite that, she has continued to upgrade the landscape at Nebraska Wesleyan University, and she's doing it while reducing maintenance costs.

*Gary Burchfield*

## TECH CENTER

### 26 Winter weed control

Weed control varies depending on whether winter turf is overseeded or non-overseeded. Use these guidelines.

*Bert McCarty, Ph.D.*

## GOLF 'SCAPING

### 40 Multi-course management tricks

If you've got more than one golf course to maintain, you'll want to know these 'tricks' to avoid getting pelted with tomatoes from your audience: the players and members.

*Jerry Roche*

### 42 White golf holes

Until now, we have stopped just short of doing everything possible in providing the ultimate in visual definition. The one location where we can still improve—which, ironically, is the most important in all of golf—is in highlighting the hole itself.

*Scott Niven, CGCS*





## LAWN CARE INDUSTRY

### 44 1993 'Person of the Year'

Lawn Doctor's president and CEO, Russell J. Frith, is in the forefront of efforts to promote the lawn care industry's image and message on political front.

*Ron Hall*

### 45 Big man for big job

The PLCAA's new president, Lou Weirichs, will remain active in Green Industry Expo negotiations. He also wants the association to reach out to members.

*Ron Hall*

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