

# MARKET SHOWCASE

Rates: \$105 per column inch for 1x insertion; \$100 for 3x insertion; \$95 for 6x insertion; \$90 for 9x insertion; \$85 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add \$30 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add \$65 to the total cost of the ad per issue.

Send ad copy with payment to: Brian Kanaba, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 155 outside Ohio; (216) 891-2665 inside Ohio; FAX (216) 826-2865.

## SOFTWARE

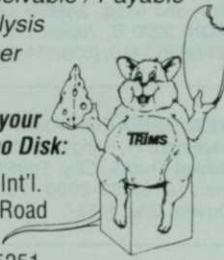
### TRIMS

Business Management  
Software for Landscape  
and Lawn Care Contractors

- Customer Billing
- Accounts Receivable / Payable
- Job Cost Analysis
- General Ledger
- Payroll

Call or write for your  
free TRIMS Demo Disk:

TRIMS Software Int'l.  
6220 E. Thomas Road  
Suite 303  
Scottsdale, AZ 85251  
(800) 733-9710



### LAWN ASSISTANT

# 1 # 1



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:  
1-800-422-7478

Real Green Computers  
1970 Winner Street, Walled Lake, MI 48390

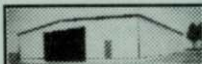
Circle No. 300 on Reader Inquiry Card

## BUSINESS OPPORTUNITIES

### LAWNCARE BUSINESSES:

Thinking about selling your Lawncare Business? We'd like to talk about the possibilities. If you are doing business in: Cincinnati, Indianapolis, Columbus, Dayton, Chicago, St. Louis, Atlanta, Cleveland, Detroit or Ft. Wayne, we are interested. All communication is confidential. Reply to LM Box 500, c/o LANDSCAPE MANAGEMENT, 131 W. 1st St., Duluth, MN 55802-2065.

## COMMERCIAL EQUIPMENT

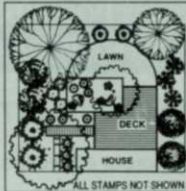


30'x40'x10'  
\$4,177

BUILD IT YOURSELF AND SAVE MONEY. 5000 SIZES, ALL STEEL. CALL TODAY FOR BROCHURE AND PRICE QUOTE.

HERITAGE BUILDING SYSTEMS  
800-643-5555

## FOR SALE



### LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols: trees, shrubs, rocks, step-stones, vine, & more. 1/4-1 3/4 in. dia.

\$74.95 + \$4.50 sh. FREE 28 PAGE BROCHURE  
CA orders add 7 3/4% tax.

AMERICAN STAMP CO.  
12290 Rising Rd., Dept. 493  
Wilton, CA 95693

VISA MasterCard Phone (916) 687-7102

## Point and click

(no commands to memorize here)



We understand that the landscaping industry has complex processes such as scheduling, bidding and generating work orders. And because you don't have time to learn complicated commands, we integrated these processes into a computer program that is easy to use. The result? SuperScape for Windows and Macintosh with "push-button" graphics. All you have to learn is *point and click*. Call today for more information.

## SuperScape™

Landscape Management Software

800-299-9991 or 512-452-4500

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## COMMERCIAL INSURANCE

for

### LAWN CARE OPERATORS

M.F.P. Insurance Agency, Inc.

50 West Broad Street, Suite 3200

Columbus, OH 43215

(614) 221-2398

Contact:

Richard P. Bersnak, President

or

Jeanne Bartkus

Circle No. 301 on Reader Inquiry Card

## Landscape Management Market Showcase

## SERVICES

- Ignite sales growth
- Boost profits
- Beat the competition

Let us help you make these goals come true.

Call

Wandtke & Associates

800-966-3546

15 years of guiding owners toward the secrets of business success