

### AUGUST 1993 VOL. 32, NO. 8

# 4 Seed availability

COVER FEATUR

Here's what turf growers and marketers in the Pacific northwest say about the availability and price of seed this season.

Terry McIver, Ron Hall

## 8 LM Reports: Snow removal

Only the tough and smart make dollars in this chilly second cousin to landscape management. *Ron Hall* 

FEATURES

### **14 For wildflower success**

The most natural and long-lasting displays result from mixtures of annual and perennial species that are welladapted to local growing conditions. *Ron Hall* 



## **16 Scheduling field maintenance**

Segregating parts of the total landscape into different maintenance areas helps priorititxze needs. *John Anderson* 

## TECH CENTER

# **22 Soil compaction**

It's something you want to avoid, in the name of turf health. But it's not always possible, given extensive traffic on the lawn, landscape, athletic field or golf course.

# 26 Suppressing summer patch

Researchers at Rutgers University in New Jersey have found that using ammonium sulfate fertilizer (21-0-0-24S) suppresses summer patch by changing soil acidity, according to Dr. Joseph Heckman.

## **30 Saving water**

Here are some tips on saving irrigation water while keeping turfgrass and trees healthy, from the University of California Cooperative Extension Service.

## 32 The magic touch

Don't let agronomy get lost in the shuffle, but hone your interpersonal skills to get the most out of your position. *Jerry Roche* 

STRICTLY GOLF

# LAWN CARE INDUSTRY

## **38 Davey cuts pesticides**

Dr. Roger Funk urges the green industry to consider the concept of 'sustainable development' at NAA management conference.

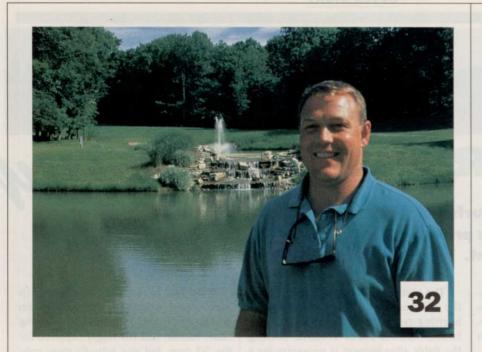
Ron Hall

## 40 Serviced to death...

Maybe not that much, but complete service is indeed one of the keys to the success of Hadco Lawn & Landscape, a big fish in a small pond. *Terry McIver* 

## **42 Killer newsletters**

The biggest failing for company newsletters is poor presentation, not content, says this communications expert. *Ron Hall* 



#### **42 IPM considerations**

Thinking about offering an 'environmentally sound' lawn care program? Start by asking yourself why. Hopefully, you'll come up with an answer. *Ron Hall* 

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SPECIAL SUPPLEMENT

### **Ornamental guide**

From shrubs, trees and flowers to control products, this LM first is your natural resource of information on ornamental selection, planting and care.

Ken Gerlack Contra Costa Landscaping Martinez, Calif.

Twyla Hansen Nebraska Wesleyan University Lincoln, Neb.

Tim Hiers Collier's Reserve Naples, Fla. Bill Prest Springvale Country Club North Olmsted, Ohio

Mark Schlossberg Pro-Lawn Plus Baltimore, Md.

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