

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Tammy Kenderes, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2665. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITIONS WANTED

FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Tammy Kenderes
LANDSCAPE MANAGEMENT

7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2665-Phone 216-826-2865-Fax

Self motivated, conscientious, personable Horticulturist 17 years in green industry plus college seeks more than another dead end. Willing to learn and/or relocate upper Mid-west or Rockies. Contact Chris Brake, Rt. 1 Box 176, Odessa, MO 64076. (816)633-8231 evenings. 4/93

Entry level landscape architect. BSLA, July 1993. 5 years experience in maintenance, 3 years experience design/build. Knowledge of Generic CADD, Land CADD, Interior planting, basic Spanish. Will relocate. Contact Edward Clark (school), 597 Clark St., Morgantown, WV 26505, 304-291-6183. (Permanent) 201-265-9475. 4/93

Position sought that involves research, technical service, or sales with a university, or company involved in furthering the turfgrass industry through education, communication, and scientific evaluation. Turfgrass Masters, June 1993. Paul Zarlengo, 5425 Frank Ave., Canton, OH 44720, 501-443-4229. 4/93

LANDSCAPER/ARBORIST: Seeking landscape maintenance opportunity. Western Mass. Expertise in site location, nutrient requirements, disease, pest control. 18 years experience, Massachusetts Certified Arborist, Stockbridge School of Agriculture, UMass, Amherst, MA. Resumes/references: S. Nietupski, 18 Mineral St., Easthampton, MA 01027. 4/93

BUSINESS OPPORTUNITIES

ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS? If you're not growing, you might want to consider converting to or adding a NaturalLawn Franchise. We are the industry leader in organic-based lawn-care. We offer reduced franchise fees to existing businesses with a minimum of \$50,000 in existing annual lawn care revenue. **NaturalLawn® of America, 1-800-989-5444 (C).** 5/93

BUSINESS OPPORTUNITIES

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/93

NOW... Learn professional landscaping and gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 800-326-9221 or write Lifetime Career Schools, Dept. LF0143, 101 Harrison St., Archbald, PA 18403. 9/93

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

FOR SALE: 1985 Jacobsen HF-5 Diesel. 100% ready for Spring, sharpened. \$6,000. Also, Toro GM-3 Greens Mower, sharpened. \$2,500. National 84" cut. \$1,200. Jacobsen 5 Gang Pole Type Fairway Mower. Completely reconditioned. \$3,500. 313-653-5695. 5/93

**Use our
Blind Box Service for
Confidential Results
to Your
Classified Advertising!**

EQUIPMENT FOR SALE

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

FOR SALE: Used Brouwer Sod Harvesters. Excellent condition. Ready to go. Call Brian for parts. **HUBER RANCH SOD NURSERY**, Schneider, IN. Phone (800)553-0552. 4/93

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)551-2304. TF

NEW/USED EQUIPMENT AND RENTALS— Asplundh, Hi Ranger, Holan and Lift-All Forestry Bucket Trucks, Chip Trucks and Chippers. Mirk, Inc., (216)669-2000, 7629 Chippewa Road, Orrville, Ohio 44667. TF

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, Kohler and Onan engines and parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (815)455-7363, (800)397-7509, FAX (815)455-7366. 4/93

REINCO HYDROGRASSERS and power mulchers in stock. Opydke Inc., (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers - Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opydke's, Hatfield (Philadelphia Area). 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 410-335-9300, 1-800-234-7645. TF

FOR SALE

FOR SALE: JAC- E10 5 GANG BLITZER \$35,000 JAC- 3 GANG BLITZER \$1,500 TORO PACK MASTER 7 GANG MOWER \$4,500. 501-776-3802 JIM. 5/93

MAKE MORE MONEY with safe, efficient employees. Free catalog of over 100 professional training videos available from California Polytechnic State University. Perfect for landscape construction and maintenance companies, grounds crews, designers, etc. Call 1-800-235-4146. 6/93

FOR SALE: COMPUTER Slice System w/ALTOS 3068/80 Megabytes hard drive, 2 user w/printer, U.P.S. Call Hardy (404)977-0981. 4/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. OH, PA, WV, MI, IN. TF

MEYER Z-52 ZOYSIA SOD FOR SALE. VAMONT AND TUF COTE BERMUDAGRASS SOD. FORKLIFT DELIVERY. SERVING THE MID-ATLANTIC REGION. OAKWOOD SOD FARM, SALISBURY, MD 410-742-3086. 6/93

HELP WANTED

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

BOZZUTO LANDSCAPING COMPANY - An expanding firm in the Washington, D.C., Maryland and Virginia markets is currently looking for qualified, career oriented professional. Opportunities are available in our commercial grounds maintenance division for foreman, assistant foreman, pesticide foreman, and mechanical positions. Benefits include vacation and sick leave, health care package, disability and retirement. Send resumes to: Thomas W. Davis, 15127 Marlboro Pike, Upper Marlboro, MD 20772, or fax to 301-627-7011. 4/93

LANDSCAPE CONSTRUCTION SUPERINTENDENT Unique quality projects throughout Northwest. Challenging, stimulating variety. Security of established firm. Excellent benefits, growth opportunity. Company vehicle, moving expenses. Award winning design/build firm. Must have 3-4 years foreman experience managing projects, personnel. Come to booming economic region. \$23,000 - \$31,000 DOE. Resume: 11001 Newport Hwy., Spokane WA 99218. 4/93

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 5/93

SALES REPRESENTATIVE

Great opportunity for energetic, self-motivated individual for full-time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.

EOE NON SMOKING

SEND RESUME:

TARGET

P.O. BOX 1117

CERRITOS, CA 90701

LANDSCAPING/OPERATIONS: Hermes Landscaping, a well established contracting company, is seeking a self-motivated, professional manager to handle the operations of a Commercial Landscaping and Sprinkler Division. Must have a B.S. degree, 2-4 years of experience, people skills and hands-on supervisory experience. Send resume and salary history to: Hermes Landscaping, Inc., P.O. Box 14336, Lenexa, KS 66215. EOE. 4/93

 **send a Classified Advertising message...**
...write here.

(Please Print) _____

1. Number of insertions: (circle) 1 3 6 12 TF (Till Forbid)
2. Start with (month) _____ issue. (Copy must be in by 1st of month preceding).
3. Amount enclosed: \$ _____ (To keep our rates as low as possible, payment must accompany order)

SIGNATURE _____ DATE _____

NAME _____ COMPANY _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

PHONE NUMBER _____

Mail ad copy to: Tammy Kenderes, **Landscape Management**, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2665.

RATES: \$1.25 per word (minimum charge \$40). Boldface words or words in all capital letters charged at \$1.50 per word. Boxed or display ads \$105 per column inch, one time; \$100, three times; \$95, six times; \$90, nine times; \$85, twelve times (one inch minimum). (Frequencies based on a calendar year). For ads using blind box number, add \$20 to total cost of ad per issue.

MISCELLANEOUS

ATTENTION: MOWING CONTRACTORS FREE CATALOG Commercial parts guaranteed to fit walk-behind mowers. Wholesale pricing on blades, belts, filters, pulleys, wheels, transmissions and more. **SAVE MONEY** on Bobcat, Bunting, Exmark, Snapper and Scag parts. Call **1-800-343-4333**. **LAWN CARE PARTS UNLIMITED** delivers savings to your doorstep! AMX/Visa/Mastercard Accepted. 4/93

ORGANIC LANDSCAPE MAINT

LANDSCAPERS interested in reducing the use of agricultural chemicals! Subscribe to **BUGS Flyer**, the premier environmental landscape quarterly. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions \$18.00. **BUGS, Dept. LM, PO Box 76, Citrus Heights, CA 95611.** 4/93

SERVICES

NEED EMPLOYEES? We can fill any employment need you may have. We have hard-working, reliable and loyal Mexican workers to fill any job from laborer to foreman. We may also have the professional you have been looking for, from supervisors, architects to managers. Call Bob Wingfield (214) 634-0500. 4/93

Pumps - Wanner D-10 and D-25 Hydra-cell. New, reconditioned parts and complete 24 hour repair service. Call Industrial Services Co., 614-965-4112. New Lawn Care Hose Reel Swivel. 4/93

CLASSIFIED ADVERTISING is available in LANDSCAPE MANAGEMENT!

You can effectively reach readers at low classified advertising rates:

Call
Tammy Kenderes
216-891-2665
for more information.

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 5/93

SOFTWARE

TurfWorks™ - Your Best Buy. Version 4.0 just released. Customer/Job Tracking, Automatic Scheduling, Invoicing, Receivables/Cash Application, Monthly Statements, Chemical Usage Tracking, Marketing, Sales Analysis and more. Online help. Affordable price. Send \$4.00 and disk size for demo. Bellanger Group, 50 Clark Center, Suite 422, Chesterfield, MO 63017, 314/537-2025. 5/93

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/93

PLANTS COMPUTER SOFTWARE offers a comprehensive plant database with over 960 characteristics, including maintenance and disease/pests. Reviewed as one of the best! Call 619-345-7120 for free brochure. 4/93

WANTED

WANTED TO BUY: USED TREE SPADE. SEND INFORMATION AND PRICE TO CHELMSFORD GOLF COURSE, BOX 9, CHELMSFORD, ON CANADA P0M 1L0. 4/93

WANTED TO BUY Sand injection machine (Davison Internation or equal) for the purpose of providing turf drainage. Any condition. (516)586-8842. 4/93

MARKETING SERVICES

INCREASE YOUR BUSINESS & KEEP YOUR CUSTOMERS with a customized, professional newsletter. You choose the articles and title! **FREE** marketing tips and information! **Special introductory offer!** For free sample and details, call TotalControl Inc. (800)432-5528. In Pennsylvania call (215)430-3960. TF

Classified
Advertising is
✓ EASY
✓ EFFECTIVE
✓ ECONOMICAL!

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