

PRODUCT REVIEW

Manage time, money with computer's help

To keep your business running at its peak, you need to track your time, record expenses, collect accounts receivable, and get your bills out on time.

By keeping track of your time,

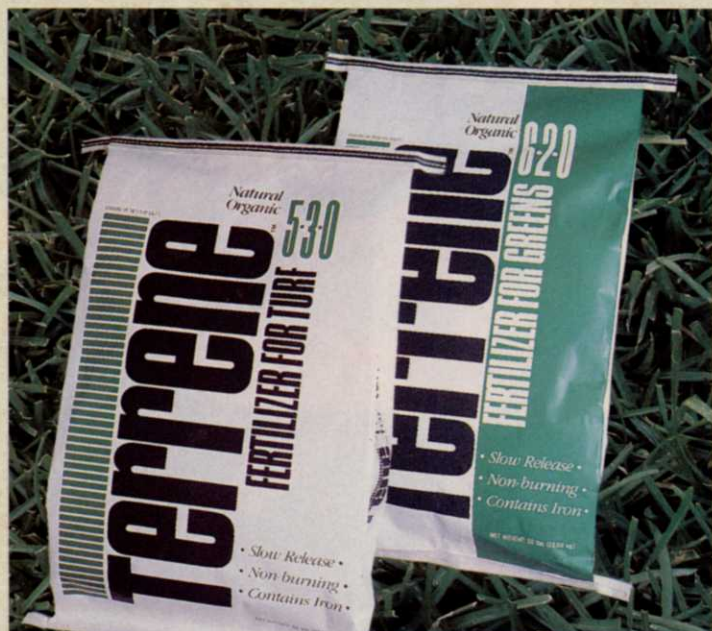
Timeslips III will help you recover those untracked billable hours that disappear each billing period. The PC-compatible software is also a workhorse for worksheets, reports and graphs. Plus, its Aging Report can give you a complete 30-60-90-day overdue analysis to instantly

determine your clients' account statuses.

Timeslips III also has an extensive security system, a Billing History Report and a User Defined Report that generates custom reports.

Circle No. 192 on Reader Inquiry Card

WANTED



for impersonating an expensive fertilizer

Natural organic **Terrene**, with its slow release, non-burning properties is showing up on turf professionals' "most wanted" lists everywhere.

The specialized Turf and Greens grades of new **Terrene** can be custom tailored to fit into any fertilizer program. Whether you're in lawn and turf care, golf course or landscape maintenance, nurseries, or any other related business, you'll profit from **Terrene's** growth potential.

For Distributor information call 1-800-452-1922

Produced and
marketed by
Enviro-Gro
Technologies
a JWP Company

Terrene™

P.O. Box 5036
Lancaster, PA
17601-0036

Circle No. 152 on Reader Inquiry Card

All-wheel drive/steering a plus with this mower

Excel Industries brings what it calls the safest, most productive mowing machine ever to the green industry: the



UTR (for Ultimate Turning Radius).

The 65 hp 9400 UTR is the first full-time four-wheel drive, four-wheel steering machine to incorporate true zero turning radius, notes the manufacturer. The synchronized steering system means that the 82-inch deck never skips, no matter how sharp the turn.

This feature also gives the UTR exceptional ground-hugging reliability that makes it the best machine available for hillside mowing, Excel says. It also means that you can trim around any size object in one smooth motion without stopping or backing.

Special features and standard certified four post protection and seatbelt are included for extra safety. The seat features a unique tilt suspension system that keeps the driver upright when mowing on hill-sides.

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Easy mower transport with cargo trailer help

Mobile Structures, a national distributor of cargo trailers and modular offices for landscaping and grounds maintenance uses, offers its 1991 line of landscape trailers.

Hitch ball units in widths of 5, 6, 7,

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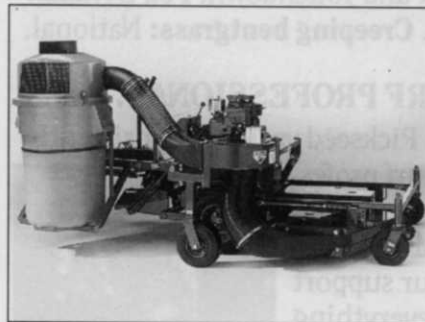
and 8-1/2 feet are available in lengths of up to 37 feet. Fifth wheel and gooseneck models are available up to 48 feet long in widths of 7 and 8 feet.

A rear fold-down ramp door is ideal for loading and unloading equipment. Rear double door design is also available.

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Three-wheel mower adds to productivity

The T-3100 series of three-wheel riding mowers from Ransomes increases produc-



tivity without the investment of a tractor, says the manufacturer.

New to the line is model T-3102, powered by a Kohler Magnum 20 hp engine. The single-foot pedal control of the hydrostatic drive provides variable speeds in both forward and reverse, without shifting and clutching.

The 61-inch rotary cutting deck produces 28 acres of turf during an eight-hour day. And the 5-1/2-foot deck offset feature allows for easier trimming. The 48-inch deck has been added to the line for trimming in tight or heavily landscaped areas. Turf care professionals will appreciate the semi-floating, out-front deck, which delivers smooth cutting over uneven terrain, Ransomes contends.

Circle No. 195 on Reader Inquiry Card

Blade sharpener adjusts to fit any size blade

The Mini Miller from J.L.G. and Co., Gahanna, Ohio, adjusts to any position to sharpen any blade, including mulching, left hand, and bush hog blades.

J.L.G. says the Mini Miller will follow the contour of any blade, cuts sharpening time in half, and eliminates the need to have hands near the grinder. It attaches to any bench grinder or motor and stone combination.

Mini Miller products come with an unconditional 30-day and 2-year material and workmanship guarantee.

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New mid-size mower has a two-step deck

The Honda HRC701ZXA is available in 36- or 48-inch cutting decks, designed to



provide better air flow. In addition to side discharge, the mower also offers the option to mulch or bag clippings.

The HRC is powered by a 13-hp Honda four-stroke overhead valve engine. A twin hydraulic drive pump and motor system gives the model a zero-turn radius for high maneuverability and infinitely variable speeds plus reverse within range of the control lever.

Circle No. 197 on Reader Inquiry Card

Leak-proof tree injector is patented, returnable

Tree Technology Systems, Inc. of Buffalo, N.Y., has developed a patented, leak-proof tree injector called ArborX.

To prevent leakage, the feeder tip of the injector and the feeder section are welded to the barrel. A special O-ring seals the plunger in both the shipping and pressurized position, and the plunger locks into position when pressurized.



The product will be sold to certified pesticide applicators who successfully complete special company training courses. Instruction is by means of a self-study program using a manual supplied by the company.

Company founder Richard Stedman has also provided for the return and secure disposal of used injectors.

Orthene insecticide, Bayleton fungicide and Nutriject proprietary fertilizers are available in the injector form.

Bayleton with fertilizer is also packaged in ArborX injectors to combat pine decline, especially in Florida. More products will be added to the line on a regular basis.

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Disease detection kit spots "the big three"

The Reveal Turf Disease Detection Kit warns of the presence of brown patch,



pythium and dollar spot.

Accurate results are provided in as little as 10 minutes.

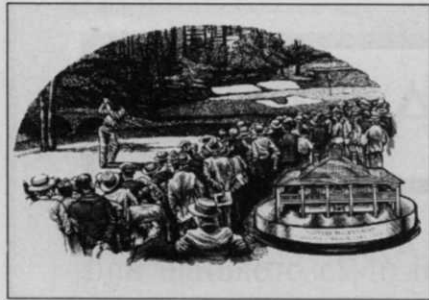
According to Agri-Diagnostics, case studies have shown that Reveal test kits can dramatically reduce pesticide use and eliminate the need for tank mix procedures.

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PRODUCT REVIEW

'Innovations in Golf' charts game's history

A poster tracing the history of golf is now available at no charge from Hunter



Industries, the irrigation equipment manufacturer.

"Innovations in Golf" highlights the pivotal developments and personalities associated with the game over the last 200 years, including players, course designers and equipment.

The poster was illustrated by Texas artist Mark Weakley.

"Innovations in Golf", a 25 x 38-inch poster, is free to golf industry and irrigation professionals and educational institutions.

Circle No. 200 on Reader Inquiry Card

Water-dispersible granular eliminates disposal woes

Lesco's Three-Way 53% DG Selective Broadleaf Herbicide eliminates all contain-



er disposal problems of triple-rinsing, puncturing and landfill disposal of drums.

Three-Way 53% DG is non-volatile and readily disperses in water for spray application to control more than 35 broadleaf weed species, Lesco says.

The active ingredients are 2,4-D, mecoprop (MCP) and dicamba.

According to Lesco, rapid dispersal allows applicators to use Three-Way in all commonly used spray equipment, includ-

ing backpack and small pump-up sprayers.

Storable in low temperatures, it is packaged in 8 lb. bags, which cover 2.0 to 2.5 acres of turf.

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Power-driven dethatcher rehabilitates older turf

Gandy Company now offers a multi-purpose power-driven dethatcher to help



rehabilitate older established turf areas or seed in the bare ground.

The Model 2848DP is a 48-inch unit designed for Category 1, 3-point hitch systems. It's powered by 540-rpm PTO from tractors of 18-hp or more.

The serrated knife blades on the Gandy dethatcher are set on 2-inch centers. Each is made of heavy-gauge spring steel to resist breaking and shattering. Infinite depth adjustment is accomplished with an easily accessible, smooth-operating turn-buckle.

Circle No. 202 on Reader Inquiry Card

Irrigation controller has a variety of schedules

L.R. Nelson Corp. has introduced its PRO 8430 Series 4, 6, and 8 zone controller.



The controller features an attractive, compact weather-resistant enclosure and

internal transformer. The controller's electronics are identical to Nelson's 8420 Series controllers. Battery isolated electronics virtually eliminate lightning problems, according to Nelson.

The controller includes three start times; 1-999 minute running times; various watering schedules.

Circle No. 203 on Reader Inquiry Card

Companies sign agreement for equipment manufacture

The Toro Company has entered the sprayer market.



Toro and Hahn, Inc. recently announced an agreement whereby Hahn will exclusively manufacture its multi-use commercial turf maintenance vehicles for Toro under the Toro brand name.

Under the terms of the agreement, Toro will acquire a minority interest in Hahn through the purchase of the company's outstanding preferred stock. Toro will also have the option to acquire Hahn's business assets after two years.

"This manufacturing acquisition is the perfect entry for The Toro Company into the sprayer industry," said Ben Street, Toro marketing manager. Kent Hahn, executive vice president of Hahn, Inc. called it a "win-win" situation. "Because the majority of Hahn sales have been very much dedicated to Toro distribution in the past," said Hahn, "the systems are in place to make the formal transition of sales and distribution to Toro exceptionally smooth."

The first vehicles manufactured by Hahn and released with the Toro name are the Multi-Pro 1100—formerly the Multi-Pro 418—and the Multi-Pro 5200, which used to be known as the Maxi-Pro 440.

All attachments remain in the line.
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