LANDSCAPE MANAGEMENT

CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Susan Ramseth, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2742. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITION WANTED

FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

Maximum 40 words
 Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Susan Ramseth

LANDSCAPE MANAGEMENT

7500 Old Oak Blvd., Cleveland, OH 44130

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LOOKING FOR A HOME: Hard working, reliable, honest, landscaping & irrigation professional of 15 years with "Hands on Philosophy" looking to relocate to the Rocky Mountain Region. Seeking employment with a company committed to excellence. Desires to work toward partnership. Ken Mencel, 85 Woodmere Road, Bridgeport, CT 06610 (203)372-7828 FAX (203)372-7175. 9/92

Moving?

Be sure to let us know your new address. Please enclose a complete address label from one of our recent issues.

BUSINESS OPPORTUNITIES



LANDSCAPE SAVES
DESIGN KIT 3
48 rubber stamp symbols:

48 rubber stamp symbols: trees, shrubs, rocks, step. stones, vine, & more. 1/4-13/4 in. dia \$74.95 + \$4.50 sh CA orders add 734% tax. EMPCAME ELION AMERICAN STAMP CO. 12290 Rising Rd., Dept. 1192 VISA Wilton, CA 95693 LL STAMPS NOT SHOWN MasterCard Phone (916) 687-7102

GARDEN CENTER, GIFT SHOP, FLORIST- Near Annapolis, MD. Well established and very profitable. Major hwy. Location on 2.66 acres improved with 2 bldgs. Real Estate included in sale. Business Brokers Unlimited (410)269-8833. 7/92

NOW... LEARN PROFESSIONAL LANDSCAP-ING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403.

Live and work on the beautiful island of Maui in the State of Hawaii. Well established landscape & lawn maintenance business for sale. Major commercial and residential contracts. Long list of equipment in like new condition. Work year-round. Excellent growth possibilities. Illness forces sale. Asking \$300,000. Call (808)877-3644. 7/92

OWN YOUR OWN TREE/LAWN SPRAYING ROUTE. Low to no \$\$ down!! Why work for someone else, when you can be your own boss earning 60-85K per year! Several territories available in Long Island, New York's prestigious communities. Qualified individuals must have minimum two years managerial background and or three years field experience. Apply in strict confidence to: LM Box 493.

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/92

ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS? If you're not growing, you might want to consider converting to or adding a NaturaLawn Franchise. We are the industry leader in organic-based lawncare. We offer reduced franchise fees to existing businesses with a minimum of \$50,000 in existing annual lawn care revenue. NaturaLawn of America, Mike Catron, 1-800-989-5444 (C).

CALCITING OPPORTUNITY/"SLEEPING GIANT!"
Organic lawn care company with dynamic track record seeking to expand nationally. Looking for investors - partners - lenders or sale. HIGH rate of return and/or shared equity option. For further information call (716)442-2151, in Rochester, NY 702

BUSINESS FOR SALE

FOR SALE: Reputable and prosperous Lawn Care, Tree Care and Lawn Irrigation business in Southern New Jersey. Gross sales \$500,000. Customer accounts: 1,075 Lawn Care, 300 Tree Care and 975 Irrigation. Highly skilled personnel. Tangible assets exceed \$150,000. Modern office and operations center on 6.5 acres available. Great expansion opportunity for growth oriented company. Owner retiring. Call Doug after 6 p.m. 609-726-1521.

LANDSCAPE MAINTENANCE BUSINESS FOR SALE - 100 plus solid accts dating back to 1984. Potential unlimited. In fast growing Tri-State River Area of Bullhead City, AZ. \$110K. (602)754-3277 Evenings.

Cemetery For Sale: 15 acre cemetery 1 hour Metro D.C. in W. Va. For information contact John Thompson. RE-MAX. 301-739-4800. 7/92

EQUIPMENT FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979.

FOR SALE: Jacobsen E10 5 gang Blitzer \$4,750. Jacobsen 3 gang Blitzer \$1,500. Toro Park Master 7 gang mower \$7,250. (OBO). (501)776-3802, Jim. 7/92



For Sale: Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Huber Ranch Sod Nursery, Inc., Schneider, IN. Ph: 800-553-0552. 7/92

SPRAY TRUCKS: 1987 and 1989 GMC Diesel 4,000 - 700 Gal stainless steel tanks, Hannay Reels w/300' of hose. Excellent condition in and out. 30,000 miles. PTO. \$14,000 & \$16,000 neg. 651 Pine Street, Uniondale, L.I., New York 11553, (516)489-3800.

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162. 301-335-9300, 1-800-234-7645.

ATTENTION: String-Head products. A replacement for AIRBORNE MOWER blades. Fits Flymo, Allen, Grass Craft, ETC. Also NEW, a commercial, long-lasting, fixed head for LINE TRIMMERS; Shindiawa, Echo, Stihl, Tanka, ETC. Order now. \$34.95 & shipping. Royal Edger & Mower, 10831 49th St. N., Clearwater, FL 34622 or Call (813)573-1700 or FAX us (813)573-2745. Dealers

Howard Gem 20" reconditioned \$3,500 plus engine choice also 24" and 30" Gems. Reconditioned BCS 745 14 h.p. Kohler or Ferrari 14 h.p. diesel electric start \$2,000. Disc Trenchers-Root Cutters, Stump Cutters, Chain saws, Power feed Chippers 18 h.p. to 120 h.p. Commercial Tillers/Engines-parts & service, Dowdeswell (Howard Gem), BCS, Howard, Maschio, Mainline, Wisconsin, Kohler, Acme. For the Quality Service you expect. G & S TILLER SALES, 2031 Fourth Avenue, Joliet, IL 60433. (815)726-7921.

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304.

NEW and USED EQUIPMENT-Asplundh, Hi Ranger and Lift-All Forestry Bucket Trucks, Chipmore Wood Chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667.

SPYDERS: New/Used/Rebuilt. New KOHLER K582 Engines, KABOTA Water Cooled Replacement engine kits. Complete line of Spyder and engine parts. All Spyder up date kits. Hydraulic pump and motor repair service. MOBILE LIFT PARTS INC., 5402 Edgewood Rd., Crystal Lake, IL 60012. 800-397-7509, 815-455-7363.

FOR SALE: Jacobsen HF-5 7,400, Toro GM-3 green mower 3,000, Jacobsen 5 gang fairway, 5 gang Blitzer, 7 gang Blitzer and hydraulic 5 gang. Ransomes 213-D 6,500. All equipment reconditioned and ready for Spring. 313-653-5695.

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444.

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. Opdyke's, Hatfield (Philadelphia Area), 215-721-4444.

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644.

HELP WANTED



United Horticultural Supply/Great Lakes Division is looking for professional, experienced sales representatives with high levels of energy and currently selling to the golf course trade.

The individuals we select will possess the necessary skills in salesmanship, dealing with people, positioning products, and serving

If you feel you meet these qualifications, perhaps we should talk. Please send your resume to:

United Horticultural Supply

16713 Industrial Parkway Box 18037 Lansing, Michigan 48901 Attn: Terry Higgins

UNITED HORTICULTURAL SUPPLY

Working to Enhance our World

Gothic Landscaping, a major landscape contractor is looking for Maintenance Route Supervisors and Landscape Installation Supervisors for Antelope Valley and Los Angeles divisions. Please send resume and salary history to: 27502 Ave. Scott, Valencia, CA 91355.

LAWN AND TREE SALES AND MANAGEMENT **EHRLICH GREEN TEAM**

Our continued growth and expansion has created several openings in sales and branch management.

The Ehrlich Green Team is an established, well diversified lawn and tree care company, servicing six Mid-Atlantic states. We are a division of the J.C. Ehrlich Company with a commitment to quality customer services since 1928. The Ehrlich Green Team has pioneered integrated pest management principles in lawn care and tree

We are seeking individuals who are achievement and results oriented and enjoy hard work. Green Industry experience will be helpful. If you have a desire for advancement and self development, you need to talk to us.

Prompt attention will be given to responses which include a resume and compensation history. Strict confidentiality is assured. Please reply to:

JOHN A. CARSON, DIVISION MANAGER **EHRLICH GREEN TEAM** J.C. EHRLICH CO. INC. P.O. BOX 13848 READING, PA 19612-3848 EOE M/F

LANDSCAPE CONSTRUCTION MAN-AGER/PARTNER: Demonstrated ability to manage complete construction department. Must have extensive experience with the following: estimating, sales, client relationships, installation supervision, knowledge of Hispanic Labor Market, bilingual, purchasing. Degree preferred. Design Build experience preferred. We are a progressive award winning company located in two Texas metropolitan areas with sales approaching 3 Million. You are proven winner, you refuse to be second best. You must be willing to sacrifice in order to build long-lasting customer loyalty and a profitable construction division. Significant profits.

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Locations in the North Central, Northeast, Southeast, West. Use your outstanding lead-ership ability and people-handling skills to establish a career with a real future as the recognized leader in lawn care services to both residential and commercial accounts. We are expanding our market penetration and need talented self-motivated branch and sales managers who can take us to the top.

You will receive:

*COMPETITIVE SALARY

Send resume to LM Box 475.

- *COMPLETE TRAINING
- *CAR ALLOWANCE/COMPANY VEHICLE
- *FANTASTIC BONUS POTENTIAL
- *COMPREHENSIVE BENEFITS

If you have:

- *PROFIT AND LOSS RESPONSIBILITY EXPERIENCE
- SALES OR SALES MANAGEMENT EXPE-
- SUPERVISORY EXPERIENCE

Start your future today by send you resume in complete confidence to:

ORKIN LAWN CARE Pat Guy 2170 Piedmont Road NE Atlanta, GA 30324

FOR SALE

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-

Tulip Colorblends-Nature's Fireworks. Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service and Follow-up Assistance call 1-800-877-8637. Write to: Schipper & Co., P.O. Box 7584, Dept. L92, Greenwich, CT 06836-7584. Our Roots Are Bulbs.

PENNSYLVANIA GROWN SOD: PENNCROSS -Bentgrass available soil free. BLUEGRASS BLEND, BLUEGRASS/RYEGRASS Blend-Shipped via our trucks - forklift unloaded. VICNOR FARMS, INC., Connoquenessing, PA 16027. 800-842-0461

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220.

SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620.

PERSCAPE





SuperScape Management system offers the landscape professional the following:

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- *Reduced training costs
- *Excellent management info
- *Large time savings
- *Increased sales

Benefits too numerous to list. Simply the best software in the industry. Don't buy until you call.

> 1-800-580-5880 OI SoftQuest, Inc.

MISCELLANEOUS

ENGINES, EQUIPMENT, COMMERCIAL MOWER PARTS AND MORE! - Get your FREE catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300.

FREE PARTS CATALOG- If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE! Replacement parts that fit: BOB-CAT, BUNTON, KEES, EXMARK & OTHERS. 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. TOLL-FREE 1-800-428-8004, in Massachusetts 413-583-6100. PRECO DISTRIBU-TORS, 97 Center Street, Ludlow, MA 01056. TF

FINANCING

OUR ACCOUNTS RECEIVABLE PROGRAM OFFERS CONTRACTORS UNLIMITED LINES OF CREDIT, IMMEDIATE CASH FLOW AND LETTER OF FINANCIAL COMMITTMENT, LOW **NET-WORTH-NO PROBLEM. NEW BUSINESS** START UPS O.K. ON CONTRACTS WITH ALL FEDERAL, STATE COUNTY-AGENCIES, MOST MAJOR COMMERCIAL FIRMS, UNIVERSITIES, AND HOSPITALS. BANK RATES AND 48 HOUR FUNDING. PLEASE REPLY TO: FFS CAPITAL, 899 BERGEN, STE 16580, JERSEY CITY, NJ 07306.

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☐ Very Reasonable Prices

Higher Purity and Germination

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COMMERCIAL INSURANCE for LAWN CARE OPERATORS

M.F.P. Insurance Agency, Inc. 50 West Broad Street, Suite 3200 Columbus, OH 43215 (614) 221-2398

Contact: Richard P. Bersnak, President or Jeanne Bartkus

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