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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box in address.

BUSINESS OPPORTUNITIES

PROFITABLE BUSINESSES FOR SALE: All areas except Northeast. Owner financing/low down payment. Good terms. Call NOW on these business opportunities. Dougan 719-548-8888. **AFFILIATED BUSINESS CONSULTANTS, P.O.** Box 49457, Colorado Springs, CO 80949. 2/92

FOR SALE: Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to LM Box 489. 2/92

DEALERSHIP OPPORTUNITY: There is currently an outstanding opportunity to own a Ditch Witch Dealership! If you know of someone interested, and need more information please contact: Milan Ray (402)895-2444. 2/92

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 3/92

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

WANT A HIGH INCOME SECURE FUTURE? Here's your opportunity! Buy a well-established maintenance company in Baltimore, Maryland with \$30K down. Owner drew \$69K in 1991 on sales of \$129K. (410)987-7141. 2/92

For Sale: Landscape Maintenance Business in Denver, Colorado. Gross sales average \$225,000 for a seven month season. All commercial accounts. Excellent net income. Business has been in operation for ten years. For more information write P.O. Box 101992, Denver, Colorado 80250. 2/92

HELP WANTED

SALES/MANAGER LANDSCAPE MAINTENANCE: Looking for aggressive person with extensive background in sales for commercial grounds maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, annual budgeting and a general working knowledge of all aspects of the grounds management industry. If you are seeking a career opportunity with an aggressive full-service firm, please send your resume to LM Box 490. TF

Need a general manager or trouble shooter for chemical lawn care? Need growth or increased profits? Need a cleaner, more productive company or if you want to ad a chemical lawncare division or start a new company call John at (208)338-5107. 2/92

Top Northern California based landscape maintenance company needs aggressive, strong-minded leaders. Opening for detail-oriented landscape maintenance personnel - Operations Managers, Supervisors, Crew Foreman; PCO license and horticultural degree helpful. You would join a group of hard-working, competitive minded team players in one of the fastest growing maintenance companies with 4 offices and 300 full-time personnel. Send resume to: Four Seasons Landscape & Maintenance, Inc., 777 W. San Carlos St., San Jose, CA 95126. Attn: James R. Marcus. (408)283-8800. 2/92

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

TURF SPECIALIST: Experience in the application of lawncare materials desired. Commercial applicators license and good communication skills a plus. Competitive hourly wage/full benefit program. For more information call 215-368-9333 or send resume to: P.O. Box 249, Kulpsville, PA 19446. 2/92

CITY OF URBANA JOB ANNOUNCEMENT: CITY ARBORIST. The City of Urbana's Public Works Department is looking for a qualified individual to fill the position of City Arborist. The person who fills this position will be responsible for the administration of the City's tree planting and maintenance program, supervision of divisional staff, administration of the Arbor Division budget, including special funds, and administration of the City's tree ordinance and standards and special projects. Interested candidates should hold a bachelor's degree with emphasis in forestry, ornamental horticulture, or appropriate biological science and three (3) years of work experience in arbor management. To apply, please submit resume, an introductory letter, salary history and expectations to: Ronald Gremore, Personnel Manager, City of Urbana, 400 South Vine Street, Urbana, IL 61801 before February 28, 1992. EOE. 2/92

OPERATIONS MANAGER/SUPERVISOR: Small growing maintenance company in Central Florida looking for an experienced hands-on manager, with future move into management. Excellent growth opportunity for right person. Salary, benefits plus bonuses. Come grow with us. Send resume to P.O. Box 878, Oviddo, FL 32765. 2/92

LAWN CARE SPECIALIST - INTEGRATED PEST MANAGEMENT SPECIALIST: Collier Arbor Care, Portland, Oregon, Since 1937. An industry leader in I.P.M. Two career positions available for outstanding individuals with 2-4 year Horticulture Degree. Minimum of two years experience in tree/shrub/lawn care. Candidates must be committed to highest industry standards of workmanship, safe work practices, and customer service. Excellent communication skills, sales ability. Excellent benefit package. Salary commensurate with experience. Send resume to: 9032 Southeast Division Street, Portland, Oregon 97266. 2/92

Innovative firm seeking Plant Health Care Director: Candidate should have an undergraduate degree, or equivalent, and in-depth knowledge of arboriculture and lawn care. Salary commensurate with experience. Send resume to: Mike's Tree Surgeons, Inc., 263 Park Street, Troy, MI 48083. 2/92

BRANCH MANAGER: For large southeast regional landscape maintenance contractor. Must have 3 years experience running a \$1,000,000 + branch. Must possess good operational and customer service abilities. Excellent salary and benefits. Send resume to LM Box 488. 2/92

LANDSCAPE MAINTENANCE SUPERVISOR: For multi-million dollar Florida landscape company. To handle field supervision for up to 5 crews. Knowledge of southern horticulture preferred. Salary + benefits. Send resume to: Mr. S. Khalsa, 1174 Florida Central Parkway, Longwood, FL 32750. 2/92

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE- Expanding grounds management firm in Cincinnati and Columbus seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, lawn mowing, irrigation service, pest management and flower care should respond. Outstanding compensation, year round work, benefits and advancement opportunities available. Letter or resume to **PRO-LAWN PROSCAPE**, 11488 Deerfield Road, Cincinnati, Ohio 45242; Attn: Clayton Sheeler. (513)489-2433, days. 2/92

LAWN CARE BRANCH MANAGER: Well established major company expanding in midwest and eastern cities desires ambitious, hands-on branch manager. Must have successful telemarketing experience in lawn care and be able to motivate both telemarketing and production employees. We care about our employees and offer high salaries and good benefits. Please reply to LM Box 474. 3/92

M.I.S. MANAGER: South Florida's premier landscape firm in operation since 1946 is looking for an individual experienced in green industry at designing, documenting, conversion and training of integrated computer systems. Need to upgrade RPG II programs or convert system. We are a full service firm offering landscape design & construction, maintenance, pruning, spraying, irrigation interiors, retail garden center and wholesale nursery. 3000+ customers, 1000+ vendors. Send resume with salary history to: Attn: Controller, Rood Landscape Co., Inc., P.O. Box 3768, Tequesta, FL 33469. 2/92

FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Premier Northeastern Illinois Maintenance and Architectural Landscape Company: Established commercial, industrial and corporate accounts. Motivated seller. **BUSINESS COUNSELORS, INC.** - 708-705-0808. 2/2

FOR SALE: 1985 Chevrolet 1 ton lawn spray truck. Diesel with 56,000 miles. 300 gallon fiberglass tank. D30 Hypro Pump. Hannay reel, 300' hose, 5.0 hp. Honda engine with oil alert. Asking \$8,850. Call (616)669-0500. 2/92

NEW TURF INSTALLING MACHINES: The TIM 750 installs 25 yard rolls 2.5 feet wide and 92 feet long. The new 48" machine installs 40 yard rolls 4 feet wide and 90 feet long. Perfect for athletic fields and golf course fairways. Less seams, drying and less labor with good soil contact and excellent customer satisfaction. You can't harvest and install turf faster, easier and with better quality. Call Jim Sterling 419-655-2020 or 419-257-2119 at Cygnet Turf, 4111 Inslay Road, North Baltimore, Ohio 45872 (video available). 2/92

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

JACOBSEN HF 15 Diesel, self propelled, hydraulic driven 7-gang fairway units; sharpened, lapped and ready for use. New paint, transmission recently overhauled. \$5,500, photo's available. Greenlawn Sod Co. (303)482-6574. 3/92

For Sale: Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Huber Ranch Sod Nursery, Inc. Ph: 800-553-0552. 2/92

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 2/92

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

ENGINE, EQUIPMENT, COMMERCIAL MOWER PARTS AND MORE! - Get your **FREE** catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300. 3/92

COMMERCIAL MOWER PARTS: * HA-801S Control handle \$2.99. OT-436S Oil filter-Kawasaki \$4.99. SA-101S Spindle bearing \$5.49. LC-50S Wheel belt-B, K, E \$9.95. LC-80S Blade to blade-52" Bu \$3.99. LC-201AS Small idler-B, K, E \$4.99. CC-841S Grass bag-Snapper \$17.95. Offer expires March 31, 1992. **FREE CATALOG: 1-800-343-4333. LAWN CARE PARTS UNLIMITED.** 2/92

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

PRESIDENT'S ROLEX: Exact replica. Satisfaction guaranteed. (Limit 1). Send \$24.95 to Royal Products, 665 River Divide, Sevierville, TN 37862. 1-615-429-3017. 2/92

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 2/92

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 301-335-9300, 1-800-234-7645. TF

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 4/92

MISCELLANEOUS

Improve Employee Performance, Prevent Accidents, Increase Profits...with effective video training. Get your **FREE** copy of "How To Show Video For Maximum Impact" plus a **FREE** catalog of over 110 landscape training videos, all Satisfaction Guaranteed. Call 1-800-235-4146 or write VEP, 82T-1, California Polytechnic State University, San Luis Obispo, California 93407 TODAY. 6/92

FREE PARTS CATALOG-- If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Massachusetts 413-583-6100. PRECO DISTRIBUTORS, 97 Center Street, Ludlow, MA 01056.** TF

SOFTWARE

BOTANICUS SOFTWARE programs for the landscaper requiring IBM or clone, hard disk & printer. **Botanicus-The Tropical Plant Encyclopedia Release 1.9.** Over 800 trees, shrubs, palms, grasses, weeds & wild flowers in easy to use format with custom report options. \$49.95 + \$2.50 S/H. Tank-mix-Pesticide Formula Calculator. Select formula, enter data for exact amount of formulation. Mix 1 pint or 1000 gallons. \$24.95 + \$2.50 S/H. P.O. Box 39619, Fort Lauderdale, FL 33339. 2/92

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REPS WANTED

CONWED FIBERS: A leader in Erosion Control/Revegetation products seeks Territory Sales Representative. Experience in the industry a plus. Excellent opportunity. Salary, commission, vehicle and full benefit package provided. Send resume to Walter Butman, Sales Manager, Conwed Fibers, 1985 Tate Blvd. SE, Suite 350, Hickory, North Carolina 28601. 2/92

USED EQUIPMENT

For Sale: Low volume, lawn spray trucks with chemical injection systems. 1 - 1983, 2 - 1985 Ford Rangers, 1 - 1985 Chevy S10. All in good shape, ready to go to work. Upgrading fleet. \$3,000 - \$6,000 OBO. 219-926-2220. Ask for Keith Hundt. 2/92

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-All Forestry Bucket Trucks, Chipmore Wood Chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. Opdyke's, Hatfield (Philadelphia Area), 215-721-4444. TF