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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 120 W. 2nd St., Duluth, MN 55802. Please include box in address.

POSITION WANTED

FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

- Maximum 40 words
- Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Susan Ramseth
LANDSCAPE MANAGEMENT
 7500 Old Oak Blvd., Cleveland, OH 44130
216-891-2742-Phone 216-826-2865-Fax

LOOKING FOR A HOME: Hard working, reliable, honest, landscaping & irrigation professional of 15 years with "Hands on Philosophy" looking to relocate to the Rocky Mountain Region. Seeking employment with a company committed to excellence. Desires to work toward partnership. Ken Mencil, 85 Woodmere Road, Bridgeport, CT 06610 (203)372-7828 FAX (203)372-7175. 9/92

Moving?

Be sure to let us know your new address. Please enclose a complete address label from one of our recent issues.

BUSINESS OPPORTUNITIES

OWN YOUR OWN TREE/LAWN SPRAYING ROUTE. Low to no \$\$ down!! Why work for someone else, when you can be your own boss earning 60-85K per year! Several territories available in Long Island, New York's prestigious communities. Qualified individuals must have minimum two years managerial background and or three years field experience. Apply in strict confidence to: LM Box 493. 8/92

FOR SALE: Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to LM Box 489. 10/92

	LANDSCAPE DESIGN KIT 3	SAVES YOU TIME
	48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in. dia	
	\$74.95 + \$4.50 sh	
	CA orders add 7.34% tax. 28 PG. STAMP 185022/95 \$1.00	
AMERICAN STAMP CO. 12290 Rising Rd., Dept. 1192 WILSON, CA 95693 VISA MasterCard Phone (916) 687-7102		
<small>ALL STAMPS NOT SHOWN</small>		

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 11/92

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 301-335-9300, 1-800-234-7645. TF

EXCITING OPPORTUNITY/"SLEEPING GIANT!" Organic lawn care company with dynamic track record seeking to expand nationally. Looking for investors - partners - lenders or sale. **HIGH** rate of return and/or shared equity option. For further information call **(716)442-2151**, in Rochester, NY. 8/92

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

ARE CHEMICALS KILLING THE CHEMISTRY BETWEEN YOU AND YOUR CUSTOMERS? If you're not growing, you might want to consider converting to or adding a NaturaLawn Franchise. We are the industry leader in organic-based lawn-care. We offer reduced franchise fees to existing businesses with a minimum of \$50,000 in existing annual lawn care revenue. **NaturaLawn of America, Mike Catron, 1-800-989-5444 (C).** 12/92

BUSINESS FOR SALE

Nitro-Green Professional Lawn and Tree Care franchise. Colorado Springs, Colorado. Incredible opportunity. Second largest city in Colorado. Established in 1984. \$30,000. (303)678-0990. TF

FOR SALE: Reputable and prosperous Lawn Care, Tree Care and Lawn Irrigation business in Southern New Jersey. Gross sales \$500,000. Customer accounts: 1,075 Lawn Care, 160 Tree Care and 975 Irrigation. Highly skilled personnel. Tangible assets exceed \$150,000. Modern office and operations center on 6.5 acres available. Great expansion opportunity for growth oriented company. Owner retiring. Call Doug after 6 p.m. 609-726-1521. TF

Cemetery For Sale: 15 acre cemetery 1 hour Metro D.C. in W. Va. For information contact John Thompson. RE-MAX. 301-739-4800. 8/92

FINANCING

OUR ACCOUNTS RECEIVABLE PROGRAM OFFERS CONTRACTORS UNLIMITED LINES OF CREDIT, IMMEDIATE CASH FLOW AND LETTER OF FINANCIAL COMMITMENT. LOW NET-WORTH-NO PROBLEM. NEW BUSINESS START UPS O.K. ON CONTRACTS WITH ALL FEDERAL, STATE COUNTY-AGENCIES, MOST MAJOR COMMERCIAL FIRMS, UNIVERSITIES, AND HOSPITALS. BANK RATES AND 48 HOUR FUNDING. PLEASE REPLY TO: FFS CAPITAL, 899 BERGEN, STE 16580, JERSEY CITY, NJ 07306. 11/92

FOR SALE

Over 100 professional training videos including Irrigation, Pesticides, Safety, Pruning, Propagation, Plant Selection, Soil Preparation, Planting, Turf, Interiorscapes, Xeriscape, IPM and more. California Polytechnic State University. **FREE CATALOG.** 1-800-235-4146. 1/93

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

Tulip Colorblends-Nature's Fireworks. Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service and Follow-up Assistance call **1-800-877-8637**. Write to: **Schipper & Co.,** P.O. Box 7584, Dept. L92, Greenwich, CT 06836-7584. **Our Roots Are Bulbs.** 9/92

PENNSYLVANIA GROWN SOD: PENNCROSS - Bentgrass available soil free. **BLUEGRASS BLEND, BLUEGRASS/RYEGRASS Blend-** Shipped via our trucks - forklift unloaded. **VICNOR FARMS, INC.,** Connoquenessing, PA 16027. **800-842-0461** 10/92

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 9/92

KELWAY professional SOIL ACIDITY and SOLUBLE SALTS TESTERS available from distributors nationwide. HB-2 and SST brochures from KEL INSTRUMENTS CO., INC., Dept. 1, P.O. Box 54, Wyckoff, NJ 07481. (201)847-8353. 10/92

HELP WANTED

REGION/BRANCH LEVEL SERVICE AND SALES POSITIONS

Locations in the North Central, Northeast, Southeast, West. Use your outstanding leadership ability and people-handling skills to establish a career with a real future as the recognized leader in lawn care services to both residential and commercial accounts. We are expanding our market penetration and need talented self-motivated branch and sales managers who can take us to the top.

You will receive:

- *COMPETITIVE SALARY
- *COMPLETE TRAINING
- *CAR ALLOWANCE/COMPANY VEHICLE
- *FANTASTIC BONUS POTENTIAL
- *COMPREHENSIVE BENEFITS

If you have:

- *PROFIT AND LOSS RESPONSIBILITY EXPERIENCE
- *SALES OR SALES MANAGEMENT EXPERIENCE
- *SUPERVISORY EXPERIENCE

Start your future today by sending your resume in complete confidence to:

ORKIN LAWN CARE
Pat Guy
2170 Piedmont Road NE
Atlanta, GA 30324

CEMETERY SUPERINTENDENT: Westchester County New York. Desire individual with a BS in horticulture or related field and 5 to 10 years supervisory experience in the green industry. Send resume including employment and salary history to: Westchester Cemetery, P.O. Box 194, Valhalla, New York 10595. 8/92

General Manager: Full service landscape company with multiple offices in S.C. seeks Experienced Manager in landscape, irrigation installation and ground maintenance. Responsibilities include bid preparation, labor and equipment scheduling and project control. Send resume to David Locklair, Starwood Inc., 3731 Sunset Blvd., W. Columbia, SC 29169. 8/92

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

SALES REPRESENTATIVE

Great opportunity for energetic, self-motivated individual for full time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.

EOE NON SMOKING

SEND RESUME:

TARGET
P.O. BOX 1117
Cerritos, CA 90701

LAWN AND TREE SALES AND MANAGEMENT EHRlich GREEN TEAM

Our continued growth and expansion has created several openings in sales and branch management.

The Ehrlich Green Team is an established, well diversified lawn and tree care company, servicing six Mid-Atlantic states. We are a division of the J.C. Ehrlich Company with a commitment to quality customer services since 1928. The Ehrlich Green Team has pioneered integrated pest management principles in lawn care and tree care.

We are seeking individuals who are achievement and results oriented and enjoy hard work. Green Industry experience will be helpful. If you have a desire for advancement and self development, you need to talk to us.

Prompt attention will be given to responses which include a resume and compensation history. Strict confidentiality is assured. Please reply to:

JOHN A. CARSON, DIVISION MANAGER
EHRlich GREEN TEAM
J.C. EHRlich CO. INC.
P.O. BOX 13848
READING, PA 19612-3848

EOE/MF

LANDSCAPE MAINTENANCE OPERATIONS MANAGER: or equivalent to enhance landscape business in San Francisco Bay area. Must have at least 5 years management experience. Ornamental horticulture degree or equivalent preferred. Salary commensurate w/previous experience. Send resume to: LM Box 494. 8/92

EQUIPMENT FOR SALE

NEW and USED EQUIPMENT—Asplundh, Hi Ranger and Lift-All Forestry Bucket Trucks, Chipmore Wood Chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

SPYDERS: New/Used/Rebuilt. New KOHLER K582 Engines, KABOTA Water Cooled Replacement engine kits. Complete line of Spyder and engine parts. All Spyder up date kits. Hydraulic pump and motor repair service. **MOBILE LIFT PARTS INC.**, 5402 Edgewood Rd., Crystal Lake, IL 60012. 800-397-7509, 815-455-7363. 8/92

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

For Sale: Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Huber Ranch Sod Nursery, Inc., Schneider, IN. Ph: 800-553-0552. 8/92

FOR SALE: Jacobsen E10 5 gang Blitzer. Jacobsen 3 gang Blitzer. Toro Park Master 7 gang mower. Make offer. (501)776-3802, Jim. 8/92

Bowie Straw Blower J.D. Diesel 1982 Model \$6,950. Maxi Sneaker w/Boring attachment S/N 122-5044 \$3,950. 6" Berkley Irrigation Pump w/5000 Ford Diesel on trailer \$6,950. Jack Meyers K.C. (913)681-2669. 9/92

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. Opdyke's, Hatfield (Philadelphia Area), 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

SPRAY TRUCKS: 1987 and 1989 GMC Diesel 4,000 - 700 Gal stainless steel tanks, Hannay Reels w/300' of hose. Excellent condition in and out. 30,000 miles. PTO. \$12,000 & \$14,000 neg. 651 Pine Street, Uniondale, L.I., New York 11553, (516)489-3800. We Deliver. 8/92

MISCELLANEOUS

FREE PARTS CATALOG— If you own a 36"—48"—52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS and LOTS MORE!** Replacement parts that fit: **BOB-CAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Massachusetts 413-583-6100. PRECO DISTRIBUTORS, 97 Center Street, Ludlow, MA 01056.** TF

ENGINES, EQUIPMENT, COMMERCIAL MOWER PARTS and MORE! - Get your **FREE** catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300. 12/92

SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/92

AUTO*POST III+ an integrated business management system including invoices, statements, proposals, and inventory with job costing for \$249. Add our management module for \$299 and get payroll vendors, check writing and general ledger. Working demos \$10. **NEW SERV CO.** (513)829-1585. 9/92

SUPERSCAPE



SuperScape Management system offers the landscape professional the following:

- *Ease of use
- *Reduced support costs
- *Reduced training costs
- *Excellent management info
- *Large time savings
- *Increased sales

Benefits too numerous to list. Simply the best software in the industry. Don't buy until you call.

1-800-580-5880

SI SoftQuest, Inc.

SOFTWARE

REPS WANTED



United Horticultural Supply

United Horticultural Supply/Great Lakes Division is looking for professional, experienced sales representatives with high levels of energy and currently selling to the golf course trade.

The individuals we select will possess the necessary skills in salesmanship, dealing with people, positioning products, and serving customers.

If you feel you meet these qualifications, perhaps we should talk. Please send your resume to:

United Horticultural Supply
16713 Industrial Parkway
Box 18037
Lansing, Michigan 48901
Attn: Terry Higgins

UNITED HORTICULTURAL SUPPLY
Working to Enhance our World

IN THE GREEN

COMMERCIAL INSURANCE for LAWN CARE OPERATORS

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215
(614) 221-2398

Contact:
Richard P. Bersnak, President
or
Jeanne Bartkus

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