

TURF-TYPE TALL FESCUE (cont.)

Variety	Marketer	Supply	Price
Twilight (dwarf)	Turf Merchants	B	Lower
Willamette	Willamette	A	Lower
Winchester**	Burlingham	B	Lower
Wrangler	Jacklin	B	Lower
	Lesco	B	Stable
	TMI	B	Lower

FINE FESCUE

Variety	Marketer	Supply	Price
Dawson	Northrup King/ Vander Have	B/B	Stable
Estacada	Turf Merchants	C	Stable
Flyer	Fine Lawn Research	B	Lower
Hector**	Vander Have	B	Stable
Revere creeping**	Northrup King	B	Stable
Ruby creeping	Northrup King	A	Lower
Shademaster	Lesco	B	Stable
Silvester	Vander Have	C	Stable
Virtus	Turf Merchants	B	Stable
Vista creeping**	Zajac	B	Stable

CHEWINGS FESCUE

Variety	Marketer	Supply	Price
Atlanta	Vander Have	A	Stable
Camaro**	Fine Lawn Research	C	Stable
Center	Turf Merchants	B	Stable
Dover**	Northrup King	B	Stable
Jamestown	Lofts Seed, Inc.	B	Lower
Jamestown II **	Lofts Seed Inc.	B	n/a
Koket	Burlingham	B	Stable
Mary	Vander Have	B	Stable
Molinda	Vander Have	A	Stable
Shadow	Lesco	B	Stable
Waldorf	Vander Have	A	Stable
Wilma	Burlingham	B	Stable

HARD FESCUE

Variety	Marketer	Supply	Price
Atila	Turf Merchants	C	Stable
Aurora	Turf Seed, Inc.	B	Stable
Aurora**	Turf Seed, Inc.	C	Stable
Biljart	Vander Have	C	Stable
Eureka**	Fine Lawn Research	C	Stable
HF 9032**	Northrup King	C	Stable
Reliant**	Lofts Seed, Inc.	B	Stable
Scaldis	Vander Have	C	Stable
Silvana	Seed Research	A	Stable
SR 3000	Seed Research	B	Stable
SR 3100**	Seed Research	C	Stable
Scaldis	Northrup King	B	Stable
Spartan	Lesco	B	Stable
Waldina	Vander Have	C	Stable

PERENNIAL RYEGRASS

Variety	Marketer	Supply	Price
Allaire**	Turf Merchants	B	Stable
Alliance blend	Turf Seed, Inc.	B	Lower
All-Star	J&L Adikes/ Northrup King	B	Lower
	Northrup King	C	Stable
Aquarius	Turf Merchants	B	Stable

PERENNIAL RYEGRASS (cont.)

Variety	Marketer	Supply	Price
Birdie II	Turf Seed, Inc.	C	Lower
Brenda	Vander Have	A	Lower
CBS blend	Turf Seed, Inc.	B	Lower
Caddie	Northrup King	C	Stable
Caliente	Willamette	A	Lower
Calypso	Roberts Seed Co.	B	Stable
Champion	Seed Research	B	Lower
Charger	Turf Seed, Inc.	B	Lower
Citation II	Turf Seed, Inc.	A	Lower
Competitor**	Burlingham	B	Lower
Cowboy	Lofts Seed Inc.	B	Lower
Dandy	Northrup King	B	Stable
Delray	Northrup King	B	Stable
Dimension	Vander Have	A	Lower
Envy**	Zajac	B	Stable
F.puccinellia	Northrup King	B	Stable
Goalie	Northrup King	B	Stable
Legacy**	Lesco	B	Stable
Manhattan II	Turf Seed, Inc.	B	Lower/
	TMI	C	Stable
Manhattan II* **	Turf Seed, Inc./TMI	C/B	Stable
	Mondial		
	Vander Have		
NK 89001**	Northrup King	C	Stable
Nomad**	Turf Merchants	C	Lower
Nova	Seed Research/ Vander Have	B/A	Lower
Omega II	Zajac	B	Stable
Palmer	Lofts Seed, Inc.	B	Lower
Palmer II* **	Lofts Seed, Inc.	C	n/a
Patriot II**	Turf Merchants	C	Lower
Pebble Beach*	Fine Lawn Research	B	Lower
Pennant	Burlingham	B	Lower
Playmate blend	Roberts Seed Co.	B	Stable
Prelude	Lofts Seed, Inc.	B	Lower
Prelude II* **	Lofts Seed, Inc.	C	n/a
Quickstart**	Turf Seed, Inc.	B	Lower
Ranger	Vander Have	A	Lower
Repell	Lofts Seed, Inc.	B	Lower
Repell II* **	Lofts Seed, Inc.	C	Stable
Riviera	Roberts Seed Co.	B	Stable
Rodeo**	Turf Merchants	B	Lower
Rodeo II**	Turf Merchants	C	Lower
SR 4000	Seed Research	B	Lower
SR 4100	Seed Research	B	Lower
SR 4200	Seed Research	B	Lower
SR 4300	Seed Research	C	Lower
Saturn	Zajac	B	Stable
Seville	Willamette	B	Lower
Stallion *	Fine Lawn Research/ TMI	B	Lower/
	TMI		Stable
Sunrye 246	Turf Seed, Inc.	B	Lower
Target	Northrup King	B	Stable
Vantage	Proprietary Seeds	B	Lower
V.I.P. blend	Turf Merchants	B	Lower
Yorktown III * **	Lofts Seed, Inc.	C	Stable

*Contains endophytes

**New variety

† Final year of production. To be replaced by Shademaster.

Leadership by listening

■ To be a successful leader, you need the traits and characteristics of a leader and you have to emphasize skills that make leadership possible, says O.M. Scott's Gerry Sweda.

Managing through leadership requires five character traits:

1) the ability to visualize—a clear idea of what you want to do;

2) the ability to communicate “the vision;”

3) the ability to make decisions and give directions;

4) the ability to do the right thing in the right way in the right amount of time;

5) and the ability to reward and recognize subordinates.

“Are they not all in the realm of possi-

bility for all of us?,” Sweda asks.

In order to attain these traits, the leader must first master four skills:

1) the skill of communicating;

2) the skill of interviewing (questioning your following);

3) the skill of listening; (“The most important and hardest to perform day in and day out,” Sweda notes. “You must manage by wandering around and listening with your eyes.”)

4) and the skill of negotiating (attaining a win-win situation for two parties).