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**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box in address.

## BUSINESS OPPORTUNITIES

**DISTRIBUTORS NEEDED:** To handle sales & "distribution" of high quality biological fertilizers & additives for the turfgrass industry. Will provide educational & sales assistance. Call Gail Ginther 1-800-553-7585 for details. 11/91

**FOR SALE:** Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to LM Box 489. 2/92

**LET THE GOVERNMENT FINANCE** your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 11/91

Fast growing landscape business for sale in the Midwest. Centrally located in Trempealeau, Wisconsin, between LaCrosse, Wisconsin and Winona, Minnesota. Sale of the business includes: Large clientele list, Bobcat skid-steer w/trailer, 2 International Flatbed trucks, 2 Pickup trucks and much miscellaneous small tools, equipment and nursery stock. Interested parties please call (608)534-6256 and ask for Jeff. 12/91

**NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME!** Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

## HELP WANTED

**PARK SUPERINTENDENT \$4051 - \$5471/MO.** (plus an excellent cafeteria benefit package including reimbursement of employee 7% retirement contribution.) The City is seeking an individual to plan, organize and direct the work of the Parks Maintenance Section. Requires any combination of related education and experience, such as a four year degree in park maintenance, horticulture or landscape architecture and five years of supervisory experience in park maintenance. City application form and supplemental questionnaire required. **APPLY BY:** 5:00 PM, Friday, December 6, 1991. **APPLY AT:** City of Fremont, Personnel Department, 39700 Civic Center Drive, Fremont, CA 94538, (510)790-6883. AA/EOE. 11/91

**SALES/MANAGER LANDSCAPE MAINTENANCE.** Looking for aggressive person with extensive background in sales for commercial grounds maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, annual budgeting and a general working knowledge of all aspects of the grounds management industry. If you are seeking a career opportunity with an aggressive full-service firm, please send your resume to LM Box 490. TF

**IRRIGATION SALES:** Well-established Upstate New York Buckner-Hunter distributor seeking individual experienced in golf course and commercial irrigation systems. Excellent opportunity. Salary, bonus, commission, vehicle, and full benefit package provided. Please send resume to Paul Roche, Irrigation Department Manager, S.V. Moffett Co., Inc., Thruway Park Drive, West Henrietta, N.Y. 14586. 11/91

**GROUNDS MAINTENANCE SUPERVISOR.** Must be capable to supervise a 16 man crew, to maintain a large military installation in Delaware. Year-round position, good salary and benefits. Send resume to: Statewide Maintenance, Inc., 30877 Pennsylvania, Romulus, MI 48174. Attn: William Reinhold. 11/91

Swingle Tree Company, Denver, Colorado, an industry leader since 1947 is looking for a supervisor for our tree spraying department. \*Minimum 2-3 years experience in diagnosis and recommendations. \*Working knowledge of tree spraying equipment. \*Excellent communication skills combined with field and supervisory experience. \*2-4 year related degree desired. \*Health, dental and pension plan. \*Salary range: \$25,000-\$30,000. Call Tom or Greg (303)337-6200. 11/91

**TURF MANAGER** for a private estate located near Philadelphia. Must be a working supervisor with minimum five years experience. Commercial applicator's license and degree in horticulture a plus. Full benefits. Resume to: A.K., P.O. Box 736, Fort Washington, PA 19034. 11/91

**LANDSCAPE MAINTENANCE PRODUCTION SUPERINTENDENT:** Well-established, rapidly growing company seeking individual with 3-4 years experience in landscape maintenance. Must be highly motivated, organized, people-oriented, and capable of running multiple crews. Salary/benefits. Send resume to: Mr. Philip J. Cheesman, ILT Company Inc., 21055 N. Weiland Road, Prairie View, IL 60069. 11/91

**BRANCH MANAGER:** For large southeast regional landscape maintenance contractor. Must have 3 years experience running a \$1,000,000 + branch. Must possess good operational and customer service abilities. Excellent salary and benefits. Send resume to LM Box 488. 11/91

**GROUNDS & LANDSCAPE MANAGEMENT:** Challenging opportunity for a self-motivated individual to provide technical direction and coordination of the Groundskeepers for the care of turf, trees, ornamentals, other landscape elements, exterior housekeeping and maintenance of hospital motor vehicle fleet. Requires a two-four year college degree with major in **AGRONOMY, LANDSCAPING or Horticulture** and a valid herbicide and pesticide applicator license in Indiana. Parkview Memorial Hospital is a 656 bed facility that functions as a resource and referral center for a three state area always focusing on the needs of the patient and family. Salary commensurate with experience. For further information, please send resume to: Employment Specialist, Parkview Memorial Hospital, 2200 Randallia Drive, Fort Wayne, IN 46805. EOE/AA. 11/91

**TURF CARE, MAINTENANCE, AND DESIGN/BUILD SUPERVISORS:** Do you want to join an industry leader? The Brickman Group, one of the largest full service landscape firms in the U.S. has exciting career opportunities for team-oriented, energetic individuals who have the drive and ambition to succeed. We currently have positions available in our Missouri, Illinois, Maryland, Florida and Pennsylvania/New Jersey Regions. **Turf Care:** These selected individuals will join our expanding commercial turf care program. Experience required. License for turf care preferred. **Landscape Maintenance:** Knowledge of all facets of landscape from mowing to seeding will be possessed by these individuals as well as the ability to manage a crew. **Design/Build:** These individuals need experience in large scale residential and commercial office building plant installations. They must also possess the ability to manage a 3-5 man crew. So, if you've set your sights on success, we offer year-round employment, a comprehensive salary and benefits package, and a real opportunity for career advancement. For immediate consideration, please send your resume to: The Brickman Group, Ltd., One Pittcarin Place, 165 Township Line Road, Jenkintown, PA 19046. Attn: Fran Doughty. Equal Opportunity Employer M/F/H/V. 11/91

**LANDSCAPE MAINTENANCE SUPERVISOR:** For multi-million dollar Florida landscape company. To handle field supervision for up to 5 crews. Knowledge of southern horticulture preferred. Salary + benefits. Send resume to: Mr. S. Khalsa, 1174 Florida Central Parkway, Longwood, FL 32750. 11/91

## FOR SALE

Jacobsen HF5, Lightweight Fairway Mower, diesel, sharpened, \$7,900. Toro Greensmower, sharpened, \$3,000. '86 Ransomes 213-D, Kubota Diesel, sharpened, \$7,500. '85 Jacobsen 5 gang Hydraulic Fairway Mower with Power Pac, sharpened, \$5,250. Jacobsen Blitzers 7 gang, sharpened, \$5,250. Photos available. Call for information 313-653-5695. 11/91

**DAKOTA  
FUND TREE  
TRANSPLANTER**

Lightweight, Variable Size Rootball (16" - 28"), Component Adaptable (sprayer, logsplitter, dump box, post-hole digger). Available in 3 models (towable, bucket mount, 3 pt.).

**MID DAKOTA CORP.**  
Box 728 • Garrison, ND 58540  
**Phone (701) 337-5619 or 1-800-327-7154**  
GSA Contract No. GS-00F-5442A SIN No. B37



**HYDRO-MULCHERS AND STRAW BLOWERS:** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**NEW TURF INSTALLER:** One man turf installing machine. The TIM750 installs large rolls 2.5 feet wide and 100 feet long. Less seams, drying and labor with good soil contact and excellent customer satisfaction. Harvest and install turf faster, easier and with better quality. Call Jim Sterling (419-257-2119) Cygnet Turf, 4111 Inslay Road, North Baltimore, Ohio 45872. (Video available). 1/92

**FOR SALE:** Finn T-120 Hydroseeder. Kabota diesel engine, 200 ft. hose with electric reel mounted on 1981 Mack diesel truck. Mint condition. Price \$26,000. Phone 616-924-5106. 11/91

**NEW AND USED BROUWER EQUIPMENT:** Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

**SPYDERS - New/Used/Rebuilt.** New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 11/91

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

**PAUL FLORENCE Turfgrass:** Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

1978 Chevy C-60 Tank Truck, 1,200 gallon Tuffex Tank, mechanical agitation, PTO, Wanner Pump, 300 ft. hose. Body in good condition. Runs fine. Ready to spray. For further information call (708)543-9777. 11/91

**RETAIL GARDEN CENTER** Located along the southern shores of Lake Superior in Michigan's Upper Peninsula. This well established garden center is being offered for sale due to the coming retirement of owners. Asking \$195,000 + inventory. Contact **TOM BULLOCK SELECT REALTY**, 2803 US 41 West, Marquette, MI 49855. (906)228-2772. 12/91

**PENNSYLVANIA GROWN SOD:** PENNCROSS Bentgrass-Fourway Blend of BLUEGRASS-BLUEGRASS/RYEGRASS Blend-Shipped via our trucks - forklift unloaded. **VICNOR FARMS, INC.**, Connoquenessing, PA 16027. 800-842-0461 11/91

**Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers.** New & Used. **Wolbert & Master, Inc.**, P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

300/700 fiberglass tank w/deck, \$1,100. 375/750 s/s tank w/deck, \$1,700. 575 s/s tank w/deck, \$1,500 (can be purchased w/84 F350 truck, w/pump, reel, \$6,900). 1750 gal. poly dike, \$650. 2500 gal. poly tank, \$400. **GREEN SIDE UP**, 612-972-3147. 11/91

**TREE SPADE:** 1980 Model 88 Spade on 1979 C70 Chevy Tandem Truck. Low miles. Spade used very little in last five years. To settle estate \$42,000. Contact Kirk Wainwright (309)523-3418 after 7 p.m. 11/91

**For Sale:** Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Fall special on Roots Biostimulants. Huber Ranch Sod Nursery, Inc. Ph: 800-553-0552. 11/91

**PUMPS:** Reconditioned Wanner Hydra-Cell D-10, D-25 and John Bean Pumps. New and reconditioned parts and service for your pumps. Industrial Services Company, 2727 Rome Corners Road, Galena, Ohio 43021. Call Jim Hughes (614)965-4112. 2/92

**BENT GRASS available for immediate pick-up or delivery.** For information call Jade Run Turf and Sod Farm: 800-332-1220. 12/91

## REPS WANTED

Prominent turf and forage grass company seeks sales representative. Pacific Northwest location. Competitive salary and full company benefits. Travel required. Turf or forage sales experience and agriculture degree. Send resume to P.O. Box 2021, Albany, Oregon 97321. Attention: General Manager. 11/91

## SERVICES

**ATHLETIC FIELDS REBUILT:** Baseball, Football, Soccer Fields rebuilt and sodded with **BLUEGRASS SOD**- A 160' X 360' Field \$20,000. Plus or minus 20% within 150 miles of Pittsburgh. **CONSULTING** on improving and maintaining existing fields. **VICNOR FARMS**, Connoquenessing, PA 16027. 800-842-0461. 11/91

## SOFTWARE

**BOTANICUS SOFTWARE** programs for the landscaper requiring IBM or clone, hard disk & printer. **Botanicus-The Tropical Plant Encyclopedia Release 1.9.** Over 800 trees, shrubs, palms, grasses, weeds & wild flowers in easy to use format with custom report options. \$49.95 + \$2.50 S/H. Tank-mix-Pesticide Formula Calculator. Select formula, enter data for exact amount of formulation. Mix 1 pint or 1000 gallons. \$24.95 + \$2.50 S/H. P.O. Box 39619, Fort Lauderdale, FL 33339. 1/92

## USED EQUIPMENT

**BUCKET TRUCKS,** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

**NEW and USED EQUIPMENT--Asplundh,** Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

## MISCELLANEOUS

**FREE CATALOG** of training videotapes including Irrigation, Pesticide Use & Safety, Arboriculture, Equipment Maintenance, Pruning, Plant Selection, Fertilizers, Planting Techniques, Turf Management, Xeriscape, Landscape Design. **\$5.00 Sample Video** includes \$10 Discount Coupon. Satisfaction Guaranteed! Check, Visa, MasterCard. VEP, California Polytechnic State University, San Luis Obispo, CA 93407. 1-800-235-4146. 12/91

**FREE PARTS CATALOG--** If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056.** TF

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