

# LANDSCAPE MANAGEMENT

INCORPORATING LAWN CARE INDUSTRY

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## 8 Local laws: What to do, what to say

Are anti-pesticide interests in your community out to sabotage your business or department? There is help available—now.

*Jerry Roche  
Terry McIver*



## 12 LM Reports: Snow blowers

Snow blowers and throwers—in walk-behind, rider and tractor attachment models—easily cast aside what Old Man Winter casts your way.

## 16 Ornamental grasses—for the bold

Ornamental grasses are growing in popularity as an alternative to flowering shrubs and other flowering perennials.

## 20 Sprayer calibration simplified

In the name of safety, in the name of profits and in the name of professionalism, keeping pesticide sprayers properly calibrated is a necessity.

## 20 Public landscaping for safety

Of course you're not negligent. But in court, all of a sudden you'd better be able to prove it.

*Dr. Arthur Mittelstaedt*

## 22 Gobble up tree limbs—not yours

Faster drum rollers on new chippers mean more danger to operators. Follow these hints to safety.

## 23 Estimating: Quantify your own work

If you don't have the time to prepare a comprehensive bid by bid date, then don't start it.

*Kent Miller*

## 24 Golf turf for heavy traffic areas

If your course handles 45,000 rounds per year or more, here are some turf-saving steps to take.

## 24 Small business marketing

'Marketing' is not a jungle of theory and insatiable devourer of time. It's a way to increase profitability.

*Adrienne Zoble*

## 26 Green industry planning strategies

If you are bracing for an improved performance in 1992, a budget needs to be developed during these winter months.

*E.T. Wandtke*

## 28 The bright side of night mowing

To keep golfers moving along the course during the day, one now-famous course has begun to mow at night. Here's how it's done.

## 30 Responding to the drought

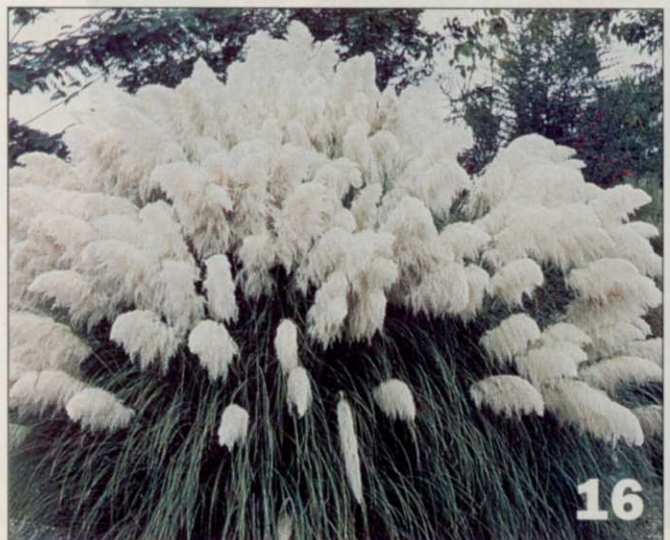
Here's how to make the drought of 1991, now a mere memory, pay handsomely.

*Dr. Jeff Lefton*

## 30 Xeriscaping: Is it the answer?

The seasonal droughts of recent years have focused the public's eye on water-saving landscapes employing xeriscaping techniques.

*Dr. Eliot C. Roberts*





### 34 IPM or PHC? New horizons

Soaps, oils and biologicals are combined with plant selection and spray techniques for tree/turf pest control at the Davey Tree Co.

*Terry McIver*



### 36 Crabgrass control impresses

Crabgrass control was at 100 percent for some post-emergence compounds tested at Ohio State University.

### 38 Andrews: PLCAA healthy and growing

The in-coming association president seeks more members, stronger presence in D.C., more educational offerings and stronger links between PLCAA and state associations.

*Ron Hall*

### 40 Local regulation issues mount

Indiana, New Jersey, Michigan, Missoula, Mont.; and Mansfield, Mass. are hot spots in the quest by local politicians to gain control over pesticide use.

*Ron Hall*

*Terry McIver*

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