

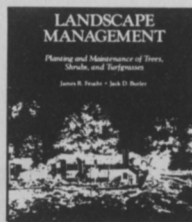
# BOOKSTORE



**345 - KERR'S COST DATA FOR LANDSCAPE CONSTRUCTION 1991**  
By Norman L. Dietrich  
Eleventh edition. Provides all the pricing data you need in one convenient source. 28 major sections cover site, recreation and landscape development, 65 subsections provide specific data on materials, equipment and labor. Will save you hours on time-consuming research and calculations. Organized in easy-to-use CSI format. **\$44.95**



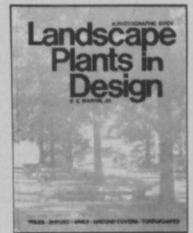
**300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH**  
by Leroy Hannebaum  
Geared for the commercial designer/salesperson, this is a one-stop guide to the landscape design process. Covers the entire highly competitive field including design analysis techniques, pointers on land forms, specialized business landscaping methods, environmental design guidelines, specifications, estimations, bids. **\$54.95**



**305 - LANDSCAPE MANAGEMENT**  
by James R. Feucht and Jack D. Butler  
Planting and Maintenance of Trees, Shrubs, and Turfgrasses. Describes the basic principles of cultural management of installed landscapes. The important factors of plant growth, soils and fertilizers, improved planting techniques and new pruning techniques, integrated pest and disease management, and spray-equipment calibration and care are all featured. **\$35.95**



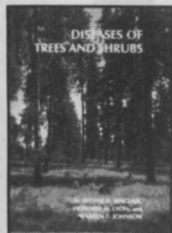
**370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS**  
by Leroy Hannebaum  
An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms. **\$54.95**



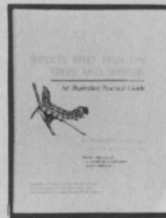
**365 - LANDSCAPE PLANTS IN DESIGN**  
by Edward C. Martin  
An annotated black & white photographic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape designing. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in non-technical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape design. Contains detailed indexes that provide quick reference to particular design qualities and growing conditions. **\$69.95**



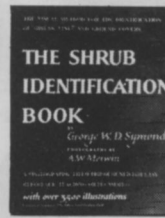
**665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE**  
by Richard W. Harris  
Provides comprehensive coverage of complete planting, site analysis, preparation and special planting methods, fully detailed coverage of fertilization, irrigation and pruning guidelines on preventative maintenance, repair and chemical control, how-tos of diagnosing plant problems, practical data on non-infectious disorders, diseases, insects and related pests and pest management. **\$63.00**



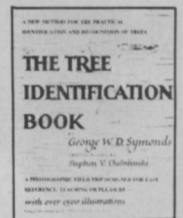
**430 - DISEASES OF TREES AND SHRUBS**  
By Wayne Sinclair, Howard Lyon and Warren Johnson  
A comprehensive pictorial survey of the diseases of, as well as the environmental damage to, forest and shade trees and woody ornamental plants in the United States and Canada. Reflects the most important developments in fungal biology and taxonomy, plant bacteriology, virology, and environmentally induced stress in plants. Summarizes information about newly discovered diseases and provides up-to-date accounts of old ones. **\$52.50**



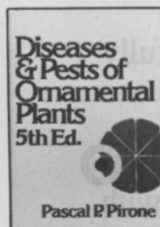
**690 - INSECTS THAT FEED ON TREES AND SHRUBS**  
by Johnson and Lyon  
Essential information for identifying more than 650 insect pests and the injuries they cause. More than 200 color illustrations. **\$49.95**



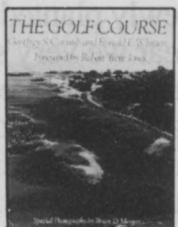
**720 - SHRUB IDENTIFICATION**  
by George Symonds  
Pictorial key to identify shrubs. Contains more than 3,500 illustrations to check specimens. Popular and botanical names are given for each shrub and handy index tabs for quick reference. **\$17.95**



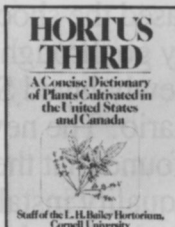
**750 - TREE IDENTIFICATION**  
by George Symonds  
Pictorial reference to identifying trees by checking leaves, buds, branches, fruit and bark. Like its sister publication, SHRUB IDENTIFICATION, popular and botanical names are listed with index tabs for easy reference. **\$17.95**



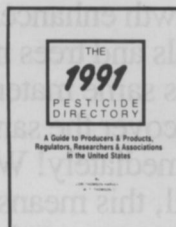
**410 - DISEASES & PESTS OF ORNAMENTAL PLANTS**  
by Pascal Pirone  
This standard reference discusses diagnosis and treatment of diseases and organisms affecting nearly 500 varieties of ornamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. **\$49.95**



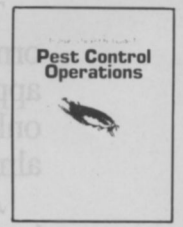
**800 - THE GOLF COURSE**  
by Cornish and Whitten  
The first book ever to give the art of golf course design its due, and golf course architects the credit and recognition they deserve. 320 pages and 150 color and black and white photographs. Traces the history and evolution of the golf course, analyzes the great courses, shows how they were designed and constructed. **\$35.00**



**510 - HORTUS THIRD**  
from Cornell University  
A 1,300 page concise dictionary of plants cultivated in the United States and Canada. A reference which every horticulture professional should have. **\$135.00**



**500 - THE 1991 PESTICIDE DIRECTORY**  
by Lori Thomson Harvey and W.T. Thomson  
A Guide to Producers & Products, Regulators, Researchers & Associations in the United States. For the person who needs to know anything in the United States pesticide industry. **\$75.00**

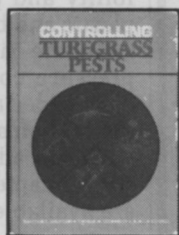


**125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS**  
by G.W. Bennett, J.M. Owens, R.M. Corrigan  
Fourth Edition. New chapters on fumigation, urban wildlife, special facilities, plus updated, improved chapters on pesticides, cockroaches, birds, termites, equipment, sanitation, stored product pests and more. Don't be without this updated edition. **\$49.95 Domestic All Others \$60.00**

# BOOKSTORE



**375 - RESIDENTIAL LANDSCAPES**  
by Gregory M. Pierceall  
An excellent reference for individuals involved in the design and development of plantings and constructed features for residential sites. Illustrations and actual residential case study examples are used to communicate graphic, planning and design concepts which are the focus of this text. **\$55.95**



**220 - CONTROLLING TURFGRASS PESTS**  
by Shurtleff, Fermanian, Randell  
New comprehensive guide provides the most up-to-date information available on the identification, biology, control and management of every type of turfgrass pest. **\$48.95**



**235 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS**  
by H. Decker, J. Decker  
Written by turfgrass professionals, this handy guide will be invaluable for playing field managers, golf course managers, or any lawn care practitioner. Covers all aspects of turfgrass management. **\$48.95**



**640 - TURF IRRIGATION MANUAL**  
by James Watkins  
A guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and reference material. **\$29.90**



**615 - TURF MANAGEMENT FOR GOLF COURSES**  
by James Beard  
Written by an eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course design and construction, turf management, course administration, irrigation, equipment and disease and pest control. Fully illustrated. **\$74.00**



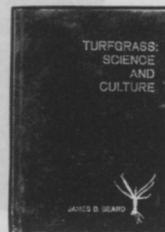
**760 - TREE MAINTENANCE**  
by Pascal Pirone  
The sixth edition of this guide for anyone involved in the care and treatment of trees. Special sections on tree abnormalities, diagnosing tree troubles, non-parasitic injuries and assessing the suitability of different trees. **\$49.95**



**620 - TURF MANAGEMENT HANDBOOK**  
by Howard Sprague  
Practical guide to turf care under both healthy and poor turf conditions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. **\$26.60**



**225 - TURFGRASS MANAGEMENT REVISED**  
by A.J. Turgeon  
Covers the latest developments in turfgrass science and technology. Heavily illustrated with dozens of new drawings. Provides specific recommendations for applying the newest pesticides, fertilizers and other materials to combat turfgrass problems. **\$54.95**



**630 - TURFGRASS: SCIENCE AND CULTURE**  
by James Beard  
Comprehensive basic text and reference source used in many leading university turf programs. Includes findings of current research compiled from more than 12,000 sources. **\$54.95**



**110 - TURF MANAGERS' HANDBOOK-Second Edition**  
by Daniel and Freeborg  
ENTIRELY UPDATED. A practical guide for the turf practitioner. Chapters on grasses, growth regulators and diseases have had extensive modification. Innovations resulting from research and practice have been added to reflect the current techniques available for turf managers. **\$32.95**

RETURN THIS COUPON TO: BOOK SALES, ONE EAST FIRST STREET, DULUTH, MN 55802

PLEASE SEND ME THE FOLLOWING BOOKS. MY PAYMENT\* IS ENCLOSED.

Book Number and Title	Quantity	Price	Total Price

Domestic—\*Please add \$3.50 per order plus \$1.00 per additional copy for postage and handling.

All others—\*Please add \$5.00 per order and if ordering multiple copies, also add \$2.00 per additional copy to cover postage and handling.

Please allow 6-8 weeks for delivery. Prices subject to change. Quantity rates available on request.

Questions? Call 218-723-9471 or 9472

## PAYMENT MUST ACCOMPANY ORDER

Please charge to my Visa, MasterCard or American Express (circle one)

Account Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Name \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_

Phone Number ( ) \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

Total \_\_\_\_\_

Postage & Handling \_\_\_\_\_

Total Enclosed \_\_\_\_\_