

CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9483. Fax Number 218-723-9437.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

EDUCATIONAL OPPORTUNITIES

MOVE UP IN THE GREEN INDUSTRY. 2 year AAS Degree program in Golf Course Superintending, Irrigation Management, Landscape Contracting and Park Supervision. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate job placement assistance available. For information contact: Golf Course Operations/Landscape Technology Department, Western Texas College, Snyder, TX 79549. 9/91

SOFTWARE

BOTANICUS-Tropical Plant Encyclopedia for IBM & Compatibles. Requires 256K, color graphics, printer, hard disk (Opt). Hundreds of trees, palms, shrubs, groundcovers, grasses & weeds. For pros or hobbyists. Send \$49.95 + \$2.50 S/H to: **BOTANICUS SOFTWARE**, PO Box 39619, Fort Lauderdale, FL 33339. Includes next two releases. 7/91

HELP WANTED

TURFGRASS & GOLF COURSE MANAGEMENT INSTRUCTOR. Master's degree with 18 graduate hours in the area of Horticulture, Turfgrass Management and Agronomy. Required application form may be obtained by contacting Personnel Services, Grayson County College, 6101 Grayson Drive, Denison, TX 75020. (903)463-8625. Minorities and women are encouraged to apply. AA/EEO. 7/91

Assistant Manager needed for Sod Operation located in Louisburg, NC, 40 miles N.E. of Raleigh. Turf related employment history a plus. Degree in Agronomy or Turf related field required. Excellent salary and benefits available. Send resume to United Turf, Inc., Rt. 1 Box 170, Powells Point, NC 27966. 7/91

BUSINESS OPPORTUNITIES

Practical Marketing Techniques for the Landscape Company. A new book exclusively for the green industry. A 70+ page compilation of notes, experiences, charts, graphs, examples, case histories and just plain common sense, all geared to help the landscape company make the most efficient use of time and money to attract and retain good customers. Contains how-to information proven successful by other landscape companies nationwide. \$19.95 plus \$3 S/H. To order with MC, Visa, call 1-800-359-6647. Checks to Landscape Horticulture Center, 2509 E. Thousand Oaks Blvd., #109, Westlake Village, CA 91362. "If You Want to Grow Your Business, Buy This Book." 9/91

CURBMATE. The growth industry of the 90's is concrete landscape edging installed by the Curbmate machine. Excellent profits, low overhead, low start-up. \$5,495. Call (801)262-7509. 7/91

DISTRIBUTORS NEEDED: To handle sales & "distribution" of high quality biological fertilizers & additives for the turfgrass industry. Will provide educational & sales assistance. Call Art Germann 1-800-553-7585 for details. 8/91

CURB KING: Curbing machine that lays continuous concrete landscape borders. Financing available. Low investment, high returns. For information call 303-434-5337 or write P.O. Box 40567, Grand Junction, CO 81504. TF

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 7/91

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-480, 101 Harrison St., Archbald, PA 18403. 9/91

FOR SALE

Meyer Z-52 zoysia sod, bermuda-free, forklift delivery to the Mid-Atlantic region. Oakwood Sod Farm, Salisbury, MD 301-742-3086. 7/91

FOR SALE: Two used Brouwer Harvesters - reconditioned. Used Brouwer 7 gang manual lift mowers. New and used Roseman gang mowers and Brillion seeders. Hitch hikers, new and used in stock. New and used Kubota and Ford tractors. Land Pride Equipment. - McCord Terra Tires. Huber Ranch Sod Nursery, Inc., Schneider, IN. Phone: 219-552-0552. 7/91

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 12/91

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opydyke Inc. (Philadelphia Area) 215-721-4444. TF

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 7/91

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

Meyers Zoysia Sod, sprigs, row planting, strip sodding, solid sodding, fairway renovations, complete turn-key jobs. 16 yrs. golf course experience. 1-800-458-4756, DOUBLE SPRINGS GRASS FARM, Searcy, Arkansas. TF

Jacobsen HF5, Lightweight Fairway Mower, diesel, sharpened, \$7,900. Toro Greensmower, sharpened, \$3,300. Jacobsen Greensmower, sharpened, \$3,300. '86 Ransomes 213-D, Kubota Diesel, sharpened, \$7,500. '85 Jacobsen 5 gang Hydraulic Fairway Mower with Power Pac, sharpened, \$5,250. Jacobsen Blitzers 7 gang, sharpened, \$5,250. Photos available. Call for information 313-653-5695. 7/91

CASE MINI SNEAKER Irrigation Lime Layer, Boring Unit, \$5,500. Phone (402)643-4049, Dave or leave message. 7/91

High quality professional horticulture training videos. 100% satisfaction guaranteed! Call or write for a free color catalog. San Luis Video Publishing, P.O. Box 4604, San Luis Obispo, CA 93403 Tel: (805)545-5426. Fax: (805)545-5423. 9/91

PENNSYLVANIA GROWN SOD: PENNCROSS Bentgrass-Fourway Blend of BLUEGRASS-BLUEGRASS/RYEGRASS Blend-Shipped via our trucks - forklift unloaded. VICNOR FARMS, INC., Connoquenessing, PA 16027. 800-842-0461 10/91

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

FREE CATALOG - Complete line of **COMMERCIAL WALK BEHIND MOWER PARTS, AIR FILTERS, BLADES, WHEELS, TIRES, GRASS CATCHERS AND ACCESSORIES.** Call 1-800-666-5344, Akron Landscape Supply. 7/91

FOR SALE: Landscaping, Maintenance, tree service, and supply business Southwest Pennsylvania. All trucks, equipment and accounts included. 3 Dumps, 14X4 P.U. Snow plows, Cinder Spreader, 1 Hi-Lift. Bucket truck and Chipper, mowers, lawn tractors and miscellaneous equipment. Asking \$50,000. Serious inquiries only. Owner relocating for health reasons. P.O. Box 794, Indiana, PA 15701. 7/91

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Ollger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

FOR SALE - HYDROSEEDER - FINN TITAN 3000: Very good condition. John Deere diesel engine with 800 hours. Mounted on a 1978 Mack 685. \$32,000. 216-539-4450. 7/91

ADVERTISER INDEX

NO. ADVERTISER	PAGE NO.	NO. ADVERTISER	PAGE NO.
128 B.A.S.F. Corp.	43	121 Spectrum Products	28
101 Deere and Co., John	2-3	122 Stanley Tools Div. of The Stanley Works	16-17
102 DowElanco/Surflan	15	126 Tecumseh Products Co.	27
103 DowElanco/XL	39	123 Tee 2 Green Corp.	CV2
129 F.D. Kees Manufac- turing,	55	214 Turf Seeds, Inc.	5
124 Femco, Inc.	13	127 Wood Div. of Hesston Corp.	19
105 Finn Equipment Corp.	22	New Products	
104 Foresight Products, Inc.	47	196 American Cyanamid Co.	55
255 Green Industry Expo	37	198 Cushman	55
107 ISK Bio Tech. Corp.	20-21	195 Easy Gardner, Inc.	55
108 Jacklin Seed Co.	45	200 Husqvarna	56
109 Jacobsen Div. of Textron	41	193 Jacobsen Div. of Textron	54
110 Kubota Tractor Corp.	49	199 KLM Bio Systems, Inc.	56
111 Lofts Seeds, Inc.	CV4	194 Pepco Water Conser- vation Products	54
112 Mobay Corp./Dylox	37-35	201 Ransomes, Inc.	56
113 Mobay Corp./Dylox	6-7	191 Roots, Inc.	54
114 Mobay Corp./Tempo	30-31	192 Synthetic Industries	54
115 Monsanto Co.	23		
116 Nor Am Chemical Co./ Banol	35		
117 Nor Am Chemical Co./ Turcam	CV3		
118 PDC Consultants	13		
119 Pennsylvania Nurserymen's Association, Inc.	56		
120 Reemay, Inc.	29		

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. USED PRINCETON and SPYDER FORKLIFT. Contact Ed, Glenn or Pat Markham at 1-800-458-3644. TF

SERVICES

TRAINING PROGRAMS: Effectively train your new and experienced employees in the least amount of time with minimal management involvement. Complete weekly lesson packages including handouts, quizzes and documentation forms. Train at your location, at your convenience. Topics include pesticide safety and handling, agronomic and horticultural issues, customer service and sales, driver safety and more. Both lawn and tree and shrub care programs available. Recertification credits often available. Pesticide Control Technology Services. Call Paul Skorupa at 401-294-1384. 7/91

ATHLETIC FIELDS REBUILT: Baseball, Football, Soccer Fields rebuilt and sodded with **BLUE-GRASS SOD**- A 160' X 360' Field \$20,000. Plus or minus 20% within 150 miles of Pittsburgh. **CONSULTING** on improving and maintaining existing fields. **VIGNOR FARMS**, Connoquenessing, PA 16027. 800-842-0461. 10/91

USED EQUIPMENT

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF


MISCELLANEOUS

FREE PARTS CATALOG-- If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056. TF**

FREE CATALOG of training videotapes including Irrigation, Pesticide Use & Safety, Arboriculture, Equipment Maintenance, Pruning, Plant Selection, Fertilizers, Planting Techniques, Turf Management, Xeriscape, Landscape Design. **\$5.00 Sample Video** includes \$10 Discount Coupon. Satisfaction Guaranteed! Check, Visa, MasterCard. VEP, California Polytechnic State University, San Luis Obispo, CA 93407. 1-800-235-4146. 8/91

Turn A New Leaf

Bringing new life to the old neighborhood is as easy as one, two, tree! With the help of our city forester . . . a little muscle and sweat . . . and a lot of fun, we're bringing a fresh new look to our street by planting trees. You can turn a new leaf in your neighborhood, too. For your free booklet, write: Tree City USA, The National Arbor Day Foundation, Nebraska City, NE 68410.

 **The National Arbor Day Foundation**

