CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using bind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9483. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

LANDSCAPE MAINTENANCE TRAINEE: Resi-

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas. Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 214-465-6030, Extension 253. 6/91

BUSINESS OPPORTUNITIES

INTERNATIONAL INVESTOR LANDSCAPE AR-CHITECT: Seeks to establish, acquire or joint venture commercial landscape maintenance business. Contact Attorney Learned, Fax (517)351-4660. 1/91

HOW TO EARN UP TO THREE HUNDRED DOL-LARS PER HOUR IN LAWN RENOVATION. 200 pages. \$39.95. HOW TO EARN AT LEAST 60 DOL-LARS PER HOUR MOWING GRASS...AND STILL BE THE LOW BIDDER. \$29.95. 195 pages. Written by contractor with 15 years experience. GOMC, Rt. 1 Box 19D, Sulpher, KY 40070. VISA/MC. (502)499-9031. 3/91

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 1/91

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/91

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CURB KING: Curbing machine that lays continuous concrete landscape borders. \$2,695. Low investment, high returns. For information call 303-434-5337 or write P.O. Box 40567, Grand Junction, CO 81504. 3/91

HELP WANTED

SALE-DESIGN-ESTIMATING a large high quality service oriented site construction corp. is looking for a highly motivated individual to join our team. Must have construction background, excellent communication skills, and a professional manner and appearance. Benefits and pay are commensurate with ability and experience. Send resume to Decorative Paving Co., 33 W. 518 Fabyan Parkway, West Chicago, IL 60185. 3/91

dential design/build landscape contractor is seeking a career-minded individual to become part of our landscape management team. Responsibilities include: maintenance of our landscape installations, warranty service and customer service. Knowledge of plant material helpful. Experience and/or education in horticulture or landscape maintenance helpful, but not necessary. Little or no mowing. 4-5 day work week, good pay with benefits. Send resume to or call: Garden Gate Landscaping, Inc., 821 Norwood Road, Silver Spring, Maryland 20905. (301)924-4131. 1/91

REINHOLD & VIDOSH, INC. represent 100 years of landscape experience and rank as one of the nation's largest full service landscape companies.

If you are a landscape professional seeking a career opportunity and would like to become an integral part of an aggressive, innovative national landscape company, send us your resume.

REINHOLD & VIDOSH, INC. has offices in Michigan, Tennessee and Florida and projects throughout the midwest and southeast. Our growth and corporate diversification has created several outstanding career opportunities in the area of landscape and golf course construction, landscape maintenance and landscape supply. We offer a very competitive package of salary and benefits and we are an equal opportunity employer.

Send your resume in confidence to: The President

> REINHOLD & VIDOSH, INC. 850 Featherstone

Pontiac, MI 48342



LAWN CARE MANAGER: Seeking individual to coordinate lawn care operations. Responsibilities include all aspects of marketing, sales and production of all lawn care related services. 4 years experience and hort. degree. Health plan with dental. Profit-sharing. Send resume to Ray Knoll, Western DuPage Landscaping, 31W478 Diehl Rd., Naperville, IL 60563. 1/91

LANDSCAPE MAINTENANCE PRODUCTION SU-PERVISOR: Responsibilities include quality control, productivity and customer service for 5 crews. 4 years experience and hort. degree. Health plan with dental. Profit-sharing. Send resume to Ray Knoll, Western DuPage Landscaping, 31W478 Diehl Rd., Naperville, IL 60563. 1/91 WANTED - MANUFACTURERS REPRE-SENTATIVES AND DISTRIBUTORS - to represent a line of high quality hydroseeding tackifiers. For more information, contact PRSM, Inc. at (215)430-3960. 2/91

ASSISTANT MANAGER/SALES LANDSCAPE MAINTENANCE: Well established, rapidly growing company needs individual to assist in maintenance sales. Must have strong horticultural background and sales experience; 2-5 years experience in green industry. Good communication skills, professional appearance, and willingness to learn our methods are essential. Salary/benefits. Send resume to: Mr. Glenn Kedzie, Tandem Landscape Company, 33W480 Fabyan Parkway, Suite 101, West Chicago, Illinois 60185. 1/91

LANDSCAPE MAINTENANCE ESTIMATOR: Well established, rapidly growing company needs individual to estimate grounds maintenance. Must have strong horticultural background, be good with numbers, highly detailed, possess good communication skills, professional appearance, and willingness to learn. 3-5 years experience with grounds maintenance crews. Salary/benefits. Send resume to: Mr. Glenn Kedzie, Tandem Landscape Company, 33W480 Fabyan Parkway, Suite 101, West Chicago, Illinois 60185. 1/91

LANDSCAPE MAINTENANCE PRODUCTION SU-PERINTENDENT: Well established, rapidly growing company needs individual capable of running multiple crews. Must be good with people, have a strong horticultural background, good communication skills, a professinal appearance, be highly organized, and eager to learn. 5-7 years experience with grounds maintenance. Salary/benefits. Send resume to: Mr. Glenn Kedzie, Tandem Landscape Company, 33W480 Fabyan Parkway, Suite 101, West Chicago, Illinois 60185. 1/91

IRRIGATION MANAGERS: (Operations, Service, Foreman) Irrigation/Lighting: Residential Commercial. Small Golf. Aggressive 35 year old firm seeks Managers/SunBurst Irrigation, subsidiary of W.S. Connelly and Co. Aggressive expansion/ high growth/upward mobility potential. Experienced, motivated, serious applicants only. Full benefits/remuneration commensurate with talent/ experience. Positions now available. Expedite application. Call Pat (704)344-5711 for information.

1/91

LANDSCAPE MANAGEMENT ACCOUNT REP: Large Northeast Ohio firm needs Account Rep for existing and new accounts. Horticulture and Agronomics backround helpful. Be a part of a fast growing, diverse company. Send resume to Ed Gallagher, P.O. Box 438, Painesville, OH 44077. 2/91

LANDSCAPE MAINTENANCE PRODUCTION MANAGER: Rapidly growing Central Florida Landscape firm seeking an experienced production manager with strong people and organizational skills. Experience with large commercial accounts and a sincere desire to build a business based on customer service a must. Strong Salary and Benefits. Must relocate to Orlando. Send resume to: Mr. Khalsa, 1174 Florida Central Pkwy., Longwood, Florida 32750. 1/91 Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. EOE. 4/91

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! AMIGOS 214-634-0500. TF

SEEKING THE RIGHT INDIVIDUAL: LANDSCAPE **DIVISION MANAGER.** Quality conscious New York based landscape firm has an opening for a detail oriented ground maintenance division manager. This person must be totally familiar with all phases of the landscape and ground maintenance industry. Job functions will include but not be limited to the following: Mowing, pruning, aerating, edging, trimming, installation and general ground maintenance. This person will also be responsible for job results and employee productivity. Applicant must also be skilled in plant, tree, and shrub identification. We are an innovative and rapidly expanding company looking for people who will be able to grow with us into the 90's. Applicants must have a minimum of 5 years experience and also 2 years experience in a leadership or foreman type role. Excellent take charge leadership skills will be required along with a strong character and a deep commitment and personal like for the job. If you feel that you possess outstanding professionalism managerial and horticultural skills and are looking to grow with an expanding company then you could qualify for this top position. This position offers relocation assistance, outstanding compensation and opportunity. Starting first year salary \$29,080. Send resume in confidence to RYAN LANDSCAPE INDUSTRIES INC., P.O. BOX 612. CARMEL, NY 10512. Deadline February 10, 1991. 1/91

LANDSCAPE ARCHITECT/DESIGNER: West suburban Chicago firm seeks individuals with thorough knowledge and background in all phases of landscape design, construction, estimating and sales. Salary plus commission. Please send resume or contact: PEZZA LANDSCAPE INC., P.O. Box 607, Berkeley, IL 60163. Phone: (708)544-4348. 1/91

LANDSCAPE MAINTENANCE SUPERVISORS: West suburban Chicago firm has great opportunity for individuals with horticultural degree or 3 years field experience. Duties would include site supervision, pesticide applications, quality control, and servicing of accounts. Please send resume or contact: PEZZA LANDSCAPE INC., P.O. Box 607, Berkeley, IL 60163. Phone: (708)544-4348. 1/91

LANDSCAPE INSTALLATION CREW LEADERS: West suburban Chicago firm seeks individuals capable of managing residential and small commercial projects from start to completion. Possible year round employment with benefits. Please send resume or contact: PEZZA LANDSCAPE INC., P.O. Box 607, Berkeley, IL 60163. Phone: (708)544-4348. 1/91

FOR SALE

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF Lawn Care Sales/Service. Medium sized complete landscape management firm in a college town at the foot of the Rockies. Full-time, yearround, salaried with commission. Turf problem diagnosis and sales experience required. Must be a team player. Send resume to Hyland Brothers, 309 South Summitview, Ft. Collins, CO 80524. (303)224-2273. 2/91

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 1/91

BUSINESS FOR SALE: After 35 years and an illness we are forced to sell our pride and joy, our well established and profitable Landscape Business. We are located in the fastest commercial growth area in the nation. Our business caters to Commercial, Industrial and Corporate Headquarters only. Our location is in the Northern Illinois Area and have a well established clientele of some 225 accounts. We specialize in Landscape Design, Construction, Maintenance, Service to Tropical Plants, Irrigation Systems, Tree Service and other general related services. All inventory, equipment, land and building will be sold. We will stay on to assist incoming ownership. We can arrange for easy terms. Our Office Personnel, Crews, Foreman and Sale Staff will stay on with the new owner. Asking price is approximately \$1.5 Million, only interested parties should respond. Send all inquiries to: LM Box 483. 1/91

Husler zero turning radius mowers: 2-Model 251 18 hp 50" deck, Model 272 23 hp 72" deck, Model 305D diesel 20 hp 72" deck, Model 262 18 hp 60" deck, Model 400 Rangewing 24 hp 1-72" deck, 2-40" decks, Model 400 D 24 hp 72" deck. *Mowers only in operation 2 seasons and have been completely renovated for a new season. Owner highly motivated to sell. Call Mr. Khalsa. 407-831-8101. 1/91



SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 1/91

FOR SALE - HYDROSEEDER - FINN TITAN 3000: Very good condition. John Deere diesel engine with 800 hours. Mounted on a 1978 Mack 685. \$32,000. 216-539-4450. 1/91 LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call usl (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

High quality professional horticulture training videos. 100% satisfaction guaranteed! Call or write for a free color catalog. San Luis Video Publishing, P.O. Box 4604, San Luis Obispo, CA 93403 Tel: (805)545-5426. Fax: (805)545-5423. 1/91

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644.



FOR SALE: Northwestern Indiana sod business serving the Chicago and Indianapolis markets. Includes all rolling equipment, buildings, irrigation and 1 1/2 million yards of harvestable sod on 530 acres. A profitable well established business. Call or write WILLE & STIENER REALTORS, P.O. Box 290, Crown Point, Indiana 46307. Attention: Gill Stiener. Phone (219)663-2990. 1/91

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCEL-LENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756.

LANDSCAPE COMPANY - Vertically integrated. Can take project from initial design through site work, construction, landscape development, planting materials, and maintenance. Includes wholesale/retail nursery on 3 Acres. Gross sales \$1.8 mm. Offered at \$1,445,000 for business, equipment and real estate. Contact: BUSINESS LOCATORS OF CAPE COD. 508-255-8200. 1/91

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Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

4500 PRINCETON FORK LIFT, diesel engine, 2 years old, used in sod operation, low hours, dealer maintained, new tires and paint. Call Chris for more information. Canadian Valley Turf, Spencer, OK 405-771-5122. 1/91

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Lawn Assistant, Software and Updates thru August '90. \$900. Call 918-258-3566. 1/91 Two Vermeer Tree Spades: *T-44 on C-30 '82 Diesel Chevy, Like New \$11,500. *T-66 on C-65 '73 Gas Chevy, \$11,000. (405)842-7177. TF

Roker 40" Tree Spade - \$3,800. Hydrobrute 30" Tree Spade - \$2,500. All in good working condition, ready to go to the field. **CLOVERDALE NURSERY**, Boise, ID (208)375-5262. 1/91

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: HI Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306.

REPS WANTED



SALES REPRESENTATIVE:

Great opportunity for energetic, self-motivated individual for full-time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA license and/or degree in biological science required. Turf/Landscaping experience preferred. Excellent company benefits. EOE Non Smoking.

> SEND RESUME: PO. Box 1117, Cerritos, CA 90702

MISCELLANEOUS

USED EQUIPMENT

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF WANTED

Used ball pickers, part or total units. Keys Golf, P.O. Box 2352, Sandusky, OH 44870. 419-626-5031. 1/91

Wanted: Gang Mowers. Jacobsen or Toros, any condition, priced accordingly. Also need Greens Mowers and Nationals, etc. 313-653-5695. 3/91 FREE PARTS CATALOG-- If you own a 36"--48"--52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MOREI Replacement parts that fit: BOBCAT, BUNTON, KEES, EXMARK & OTHERS. 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludiow, MA 01056. TF