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BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box in address.

BUSINESS OPPORTUNITIES

IRRIGATION BUSINESS, ORLANDO FLORIDA AREA! Excellent owner financing. Fast growing business, annual sales \$450K; profit \$90K+. Turn key operation; good equipment; solid customer base. Broker: A.A. CARNES, CENTURY 21, 1-800-327-7173. Call FRANK. 12/91

FOR SALE: Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to LM Box 489. 2/92

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OLB) 3/92

Fast growing landscape business for sale in the midwest. Centrally located in Trempealeau, Wisconsin, between LaCrosse, Wisconsin and Winona, Minnesota. Sale of the business includes: Large clientele list, Bobcat skid-steer w/trailer, 2 International Flatbed trucks, 2 Pickup trucks and much miscellaneous small tools, equipment and nursery stock. Interested parties please call (608)534-6256 and ask for Jeff. 12/91

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

HELP WANTED

SALES/MANAGER LANDSCAPE MAINTENANCE. Looking for aggressive person with extensive background in sales for commercial grounds maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, annual budgeting and a general working knowledge of all aspects of the grounds management industry. If you are seeking a career opportunity with an aggressive full-service firm, please send your resume to LM Box 490. TF

Searching for the right employee? Time for a new position? Contact Florapersonnel, Inc., international search and placement firm for the landscape, irrigation industries and allied trades. Confidential. Fee paid by employer. Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

LANDSCAPE MAINTENANCE SUPERVISOR: For multi-million dollar Florida landscape company. To handle field supervision for up to 5 crews. Knowledge of southern horticulture preferred. Salary + benefits. Send resume to: Mr. S. Khalsa, 1174 Florida Central Parkway, Longwood, FL 32750. 2/92

LANDSCAPE MAINTENANCE FOREMAN: needed on prune and spray crew. Experience necessary. Requires previous Foremanship. Plant and Insect I.D., Pesticide Applicators License within 60 days. Snow's Inc., 1875 Avon St., Extended, Charlottesville, VA 22902. 804-295-2159. 1/92

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT. Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. 1/92

BRANCH MANAGER: For large southeast regional landscape maintenance contractor. Must have 3 years experience running a \$1,000,000 + branch. Must possess good operational and customer service abilities. Excellent salary and benefits. Send resume to LM Box 488. 2/92

ASSISTANT DIRECTOR, GROUNDS & LANDSCAPE SERVICES: University California San Diego has an opportunity for an Assistant Director, Grounds & Landscape Services. Reporting to the Assistant Vice Chancellor for PPS, you will be responsible for the Grounds and Landscape Service Division, including operational planning, field supervision, budget management, purchasing, personnel and the development of horticultural standards. Will also review plans and specifications of campus landscape development and serve as advisor for PPS department on new construction acceptance. Must have or be able to obtain by employment, State of California Landscape Architect registration and experience in landscape architecture, plus ornamental and technical horticulture. Ability to draft and read blueprints, write job and project narratives, specifications and reports required. Excellent negotiation, organizational, problem-solving and interpersonal skills necessary. BS in Landscape Architecture, Environmental Horticulture, Park Management or related field, and 5 years' experience managing the grounds of a large public facility preferred. Salary range \$41,500-62,300. Send resume by January 10, 1992, to: UCSD Personnel Dept., 34247-D, Attn: Paula Doss, La Jolla, CA 92093-0922. AA/EOE. UCSD. 12/91

FOR SALE

ENGINES, EQUIPMENT, COMMERCIAL MOWER PARTS AND MORE! - Get your FREE catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300. 3/92

RETAIL GARDEN CENTER Located along the southern shores of Lake Superior in Michigan's Upper Peninsula. This well established garden center is being offered for sale due to the coming retirement of owners. Asking \$195,000 + inventory. Contact **TOM BULLOCK SELECT REALTY**, 2803 US 41 West, Marquette, MI 49855. (906)228-2772. 12/91

PENNSYLVANIA GROWN SOD: PENNCROSS Bentgrass-Fourway Blend of BLUEGRASS-BLUEGRASS/RYEGRASS Blend-Shipped via our trucks - forklift unloaded. **VICNOR FARMS, INC.**, Connoquenessing, PA 16027. 800-842-0461 12/91

Relocating? Established, full-service landscape company. Security with year-round maintenance contracts. Excellent growth history and potential. Grossing over \$400,000. 6 trucks, none over 5 years old. Full line of equipment and supplies included. South Puget Sound area of Washington State. \$265,000. Respond to LM Box 491. 12/91

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 12/91

FOR SALE: Quality Landscape Firm. Design, install, service, irrigation and retail. Equipment, commercial location and possible residence. Limited competition. Asking \$150,000. Call (616)796-0925 Days (616)796-8901 Evenings. Central Michigan. 12/91

NEW TURF INSTALLER: One man turf installing machine. The TIM750 installs large rolls 2.5 feet wide and 100 feet long. Less seams, drying and labor with good soil contact and excellent customer satisfaction. Harvest and install turf faster, easier and with better quality. Call Jim Sterling (419-257-2119) Cygnet Turf, 4111 Insley Road, North Baltimore, Ohio 45872. (Video available). 1/92

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 12/91

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

How many times do you untangle your telephone cord each month? A new rotating swivel that plugs into the end of your receiver will give you a 100% tangle free phone. Send \$4.95 to Royal Products, 665 River Divide, Sevierville, TN 37862. 1-615-429-3017. (Bulk rate prices available). 1/92

PRESIDENT'S ROLEX: Exact replica. Satisfaction guaranteed. (Limit 1). Send \$24.95 to Royal Products, 665 River Divide, Sevierville, TN 37862. 1-615-429-3017. 1/92

For Sale: Landscape Maintenance Business in Denver, Colorado. Gross sales average \$225,000 for a seven month season. All commercial accounts. Excellent net income. Business has been in operation for ten years. For more information write P.O. Box 101992, Denver, Colorado 80250. 12/91

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

NEW AND USED BROWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

For Sale: Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Huber Ranch Sod Nursery, Inc. Ph: 800-553-0552. 12/91

PUMPS: Reconditioned Wanner Hydra-Cell D-10, D-25 and John Bean Pumps. New and reconditioned parts and service for your pumps. Industrial Services Company, 2727 Rome Corners Road, Galena, Ohio 43021. Call Jim Hughes (614)965-4112. 2/92

SERVICES

ATHLETIC FIELDS REBUILT: Baseball, Football, Soccer Fields rebuilt and sodded with **BLUE-GRASS SOD**- A 160' X 360' Field \$20,000. Plus or minus 20% within 150 miles of Pittsburgh. **CONSULTING** on improving and maintaining existing fields. **VIGNOR FARMS**, Connoquenessing, PA 16027. 800-842-0461. 12/91

MISCELLANEOUS

FREE CATALOG of training videotapes including Irrigation, Pesticide Use & Safety, Arboriculture, Equipment Maintenance, Pruning, Plant Selection, Fertilizers, Planting Techniques, Turf Management, Xeriscape, Landscape Design. **\$5.00 Sample Video** includes \$10 Discount Coupon. Satisfaction Guaranteed! Check, Visa, MasterCard. VEP, California Polytechnic State University, San Luis Obispo, CA 93407. 1-800-235-4146. 12/91

SOFTWARE

BOTANICUS SOFTWARE programs for the landscaper requiring IBM or clone, hard disk & printer. **Botanicus-The Tropical Plant Encyclopedia Release 1.9.** Over 800 trees, shrubs, palms, grasses, weeds & wild flowers in easy to use format with custom report options. \$49.95 + \$2.50 S/H. Tank-mix-Pesticide Formula Calculator. Select formula, enter data for exact amount of formulation. Mix 1 pint or 1000 gallons. \$24.95 + \$2.50 S/H. P.O. Box 39619, Fort Lauderdale, FL 33339. 1/92

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 6/92

MOVE UP IN THE GREEN INDUSTRY. 2 year AAS Degree program in Golf Course Superintending, Irrigation Management, Landscape Contracting and Park Supervision. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate job placement assistance available. For information contact: Golf Course Operations/Landscape Technology Department, Western Texas College, Snyder, TX 79549. 1/92

USED EQUIPMENT

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

50 ft. - skyworker, over-center, insulated upper & lower; 10 yd. chip box. All on '83 Chev. \$19,550 - 405-233-2887. 12/91

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