

# LANDSCAPE MANAGEMENT

INCORPORATING LAWN CARE INDUSTRY

DECEMBER 1991 VOL. 30, NO. 12

## COVER FEATURE

### 8 Cover Story: Natural organic fertilizers

Why you can't ignore them any more: a percentage of your customers or constituents will demand that you apply them. Or they'll find someone else to do the job.

*Ron Hall*



### 12 LM Reports: Trim mowers

Production of these handy machines exhibits a trend toward more high-performance and more options than ever before.

*Jerry Roche*

### 16 Winterizing equipment

Cold weather maintenance can help insure your fleets and other equipment will start when the work shift does.

*Bill A. Garratt*

### 16 Dealing with your banker

Need a loan? Don't be surprised if your banker wants to see more proof than usual of your financial stability.

*Ed Wandtke*

### 17 Recycling Christmas trees

Christmas tree recycling helps reduce part of the landscape waste problem. It's a community-wise way to make extra money, and a money-maker to boot, as this company found out.

### 18 Liability for recreational groundsmen

Last month, we discussed safety as it relates to maintenance of public recreational areas. This month, liability takes the focus.

*Dr. Arthur H. Mittelstaedt, Jr.*

### 18 Winter golf: Can it work?

Having a golf course open for winter play in cool-season areas can work, as shown by this Canadian course.

*Jack Simonds*

### 20 Mower safety reduces trips to hospital

Don't let any of your employees join the growing number of people injured while mowing a lawn.

### 20 17 steps to golf course safety

Knowing these 17 steps a golf course superintendent can take will make your course safer for its players and is a key to good management.

### 21 Is your vehicle insurance a wreck?

Certain types of coverage are necessities—but that doesn't necessarily mean you should pay exorbitant premiums.

### 21 Defusing those volatile clients

There are specific steps you can take when faced with a difficult customer.

### 22 Hiring questions to ask

For legal and other reasons, it's important to ask the right questions during a job interview, and to avoid the wrong questions.

### 26 Water infiltration into soils

How much water is getting to your turf's roots? Water infiltration is a key to healthier turf.

*Don Taylor, C. Frank Williams*



## 29 Fungicides for pythium

## 29 Ant control in turfgrass

## 30 Preventing nitrate leaching

Research from Cornell University reveals some cultural tactics you can use to keep nitrates from possibly leaching into groundwater.



## LAWN CARE INDUSTRY

### 32 Annual LCI 'Person of the Year'

Nice guys sometimes finish first, as J. Martin Erbaugh proves. His work with PLCAA and willingness to share with industry make him our 1991 'Person of the Year.'

*Ron Hall*

### 33 Let the EPA do it

The General Accounting Office has informed the U.S. Senate that pesticide regulation is the EPA's business.

### 33 Missoula voters say 'no'

A ordinance requiring the posting of properties sprayed with pesticides was defeated by the voters of Missoula, Mont. on November 6th.

## TOP TOPICS

### 34 NCAMP invited to turf gatherings Sand analysis guidelines? Seed availability re-examined Rogers, Bradshaw at GCSAA show Quality defined Free irrigation tubing analysis

## DEPARTMENTS

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# LANDSCAPE MANAGEMENT

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