# CLASSIFIEDS

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9483. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

### **BUSINESS OPPORTUNITIES**

MAKE \$1000 + A WEEKEND AERATING LAWNS AND SELLING SOIL CONDITIONER. GUARAN-TEED. Send for free information. Robin Pedrotti, 3403 Dorchester Dr., San Diego, CA 92123. 10/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/91



Environmental Care Inc CAREER OPPORTUNITY

Technical / Training person wanted to do field research and training with large maintenance contracting firm. Knowledge of landscape maintenance practices in western states desirable. Ability to work with others and problem solve is essential.

Please send confidential resume to: Manager of Technical Services Environmental Care, Inc. 825 Mabury Road San Jose, CA 95133.

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CURB KING: Curbing machine that lays continuous concrete landscape borders. \$2695. Low investment, high returns. For information call 303-434-5337 or write P.O. Box 40567, Grand Junction, CO 81504. 11/90

Lawn, tree, and pest control business. Western Suburbs of Chicago. Approximately \$300,000 annually. Interested, financially qualified buyers only. Reply to LM Box 481. 10/90

### **HELP WANTED**

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! AMIGOS 214-634-0500. TF

#### GROUNDS MANAGEMENT MANAGER

New Jersey's most progressive, wellequipped Landscape Management Company seeks a motivated individual capable of managing one of our branch offices. Individual must possess a horticultural degree and have at least 3 to 5 years managerial experience in the Grounds Management industry.

Excellent salary and benefits, commission program and company vehicle. Send your resume in confidence to:

FOE M/F LM Box 482

MAINTENANCE SALES/SERVICE REPRE-SENTATIVE. Progressive, 35 year old San Francisco Bay area firm seeking long-term employees. Horticulture background, related degree preferred, sales experience helpful. Send resume to: Personnel Dept., CAGWIN & DORWARD, 1257 Quarry Lane, Suite 145, Pleasanton, CA 94566. 415-462-8881. 10/90

HELP WANTED: Manager for lawn and tree care division of large, full service landscape company. Must have related horticultural education and experience. Strong diagnostic abilities of tree and turf problems essential. Honest and enthusiastic personality required. Excellent future opportunity with company. Highly competitive salary plus benefits. Company established 45 years in the pictureque "Hamptons" of Long Island. Contact: Whitmore-Worsley, Inc., P.O. Box 10, Amagansett, NY 11930. 516-267-3756. Equal Opportunity Employer. 10/90

**KT ENTERPRISES, INC., a commercial land**scape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for all departments for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. All applicants should be experienced. Please send resume to Martha Sharlot, KT Enterprises, Inc., 4001 West-fax Drive, Fairfax, VA 22021. LANDSCAPE MAIN-**TENANCE:** Floral Installation Specialists, Turf an **Ornamental Specialists, Pruning Specialists,** Maintenance Supervisors. LANDSCAPE IN-STALLATION: Landscape Supervisors, Landscape Installation Foremen, Hardscape Specialists, Equipment Operators. IRRIGATION INSTALLATION: Installation Supervisors, Installation Foremen, Golf Course Irrigation Spe-cialists. SALES: ALL DEPARTMENTS: Sales Representatives Designers, Estimators. 11/90

Assistant superintendent needed for sod operation located in Powells Point, North Carolina, at the gateway to the Outer Banks. Turf related employment history a plus. Degree in agronomy or turf related field required. Warm and cool season grasses currently under production. Excellent salary and benefits available. Send resume to the attention of the Director of Operations at United Turf Inc., Route 1, Box 170, Powells Point, NC 27966. 10/90 "Consider all of your employment options in the irrigation and landscape industries. Call Florapersonnel, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. Florapersonnel, Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jeff Brower, Joe Dalton, Bob Zahra, CPC." TF

"AMERICANS ON THE MOVE" - Aggressive landscape company has immediate opening for a takecharge Chief Estimator. Experience required in estimating and bid preparation of large commercial, industrial and public works landscape, irrigation and site development projects. Permanent position with benefits. Salary commensurate with experience. Send resume to Mickey Strauss, American Landscape Companies, 7949 Deering Avenue, Canoga Park, CA 91304. TF

LANDSCAPE DESIGNER/SALESPERSON: Longestablished design/build landscape firm has opening for landscape designer/salesperson. Three to five years design/build experience required. Send detailed resume to HUNZIKERS INC., P.O. Box 397, Niles, MI 49120. 10/90

LANDSCAPE DIVISION MANAGER: well established, rapidly growing company seeks individual to take over for retiring manager. Individual must be able to run both a maintenance and a planting division simultaneously. Requires exceptional organizational/management skills as well as complete command of plant materials and maintenance techniques. For consideration contact David Gorter, 855 Skokie Highway, Lake Bluff, L 60044. 708-615-0800. 10/90

Assistant Supervisor - Department of Facility Operations: Strong leader needed for multiple site field supervision and management of landscape maintenance, installation, irrigation, and nursery operations. Liberal benefits. Annual salary \$26,004. Send resume to: School Board of Palm Beach County, Department of Facility Operations, Attn: Joseph T. Lawson, 3300 Summit Boulevard, West Palm Beach, FL 33406. 407-687-7024/Landscape Section. 10/90

CEMETERY LANDSCAPE MANAGER. Award winning 225 acre cemetery and memorial park in Tampa Bay area seeks manager with A.S. Horticulture, Professional Certifications (PGMS, LMA). Three years experience with good organizational skills, Spanish language skills also helpful. Send resume with salary requirements to: Landscape Manager, 4207 E. Lake Avenue, Tampa, FL 33610. 10/90

LANDSCAPE MAINTENANCE PRODUCTION MANAGER: Rapidly growing Central Florida Landscape firm seeking an experienced production manager with strong people and organizational skills. Experience with large commercial accounts and a sincere desire to build a business based on customer service a must. Strong Salary and Benefits. Must relocate to Orlando. Send resume to: Mr. Khalsa, 1174 Florida Central Pkwy., Longwood, Florida 32750. 11/90 BOZZUTO LANDSCAPING COMPANY- An expanding firm in the Washington D.C., Virginia and Maryland markets is currently looking for qualified, career oriented professionals. Opportunities are available in the following departments: COM-MERCIAL GROUNDS MAINTENANCE: Supervisors, Crewleaders and Crewpersons. LAND-SCAPE INSTALLATION: Supervisors, Foremen and Crewpersons. HYDROSEEDING AND ERO-SION CONTROL: Foremen and Crewpersons. Benefits include vacation and sick leave, a super health care package, disability and retirement. Send resumes to: Thomas W. Davis, 15127 Mar-Iboro Pike, Upper Marlboro, Maryland 20772, or call 301-627-6500. 11/90

Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. EOE. 12/90

Position open for Commercial Landscape Maintenance Foreman: Minimum 2 years management experience w/degree. Strong turf background required. Rapid growth potential, good salary package. Send resume to New Garden Landscape Management, P.O. Box 549, Summerfield, NC 27358. 10/90

WANTED - MANUFACTURERS REPRE-SENTATIVES AND DISTRIBUTORS - to represent a line of high quality hydroseeding tackifiers. For more information, contact PRSM, Inc. at (215)430-3960. 11/90

### **EDUCATIONAL OPPORTUNITIES**

FREE CATALOG of educational training videotapes. Over 50 titles including Irrigation, Pesticides, Safety, Pruning, Tool Use, Plant Selection, Soils and Planting, Turf Management, Xeriscape, IPM. Money Back Guaranteel VEP -California Polytechnic State University. 1-800-235-4146. 12/90

### FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

 PORTABLE STUMP CUTTER - 10 to 16 H.P. or

 Diesel optional, 4 speed transaxle 28 1/2" to 34

 1/2" wide. \$1,795, up. Kinetic Stump Cutter, Inc.

 1-800-422-9344.

 10/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266.

HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

FOR SALE: (4) TREE/LAWN SPRAYING TRUCKS. (2) 1990 GMC 5,000's (ISUZU WR 5's). 4 months old, 5 speed, diesel, 14 ft. flatbed, power steering, 2 year unlimited mileage manufacturers warranty. IPM set-up, 4 tanks (2-300 gal./1-200 gal./1-100 gal.). Dual hose reels-large Hannay reel 300 ft. 31/4" hose, John Bean 785 spray gun, small Hannay reel 300 ft. 1/2" hose/JD-9 spray gun, dual spray systems, 30HP Wisconsin engine, hypro pump Model D1504-39.6 gpm, Briggs & Stratton engine, hypro pump Model D50-12.7 gpm. 18,000 lbs. GVW. Cost new \$41,000 each, sell \$31,000 each. ALSO (2) 1990 DODGE D350's, 7 year 70,000 mile warranty, 4 speed, V-8 engine, power steering, 12 ft. flatbed, 3 tanks (2-300 gal./1-100 gal.). Dual hose reels-large Hannay reel 300 ft. 31/4" hose/Bean 785 gun, small Hannay reel 300 ft. 1/2" hose/JD-9 spray gun, dual spray systems, 30HP Wisconsin engine/hypro pump-D1504-39.6 gpm, Briggs & Stratton engine/hypro pump-D50-12.7 gpm. Cost new \$32,000 each, sell \$21,500 each. Contact owner for details. 201-633-8398 days/516-331-4713 eves. Photos available for all trucks. 10/90

Husler zero turning radius mowers: 2-Model 251 18 hp 50" deck, Model 272 23 hp 72" deck, Model 305D diesel 20 hp 72" deck, Model 262 18 hp 60" deck, Model 400 Rangewing 24 hp 1-72" deck, 2-40" decks, Model 400 D 24 hp 72" deck, \*Mowers only in operation 2 seasons and have been completely renovated for a new season. Owner highly motivated to sell. Call Mr. Khalsa. 407-831-8101. 11/90

SOD blends of four bluegrasses or bluegrass and perennial ryegrass blends shipped via our trucks within 300 miles of Pittsburgh. Penncross bent sod shipped within 1,000 miles of Pittsburgh. Vicnor Farms, Connoquenessing, Pennsylvania 16027. 412-789-7811. 10/90

5 CTL Turf-runner 1900D Mowers with 6' decks. Kubota diesel engines. These are commercial machines. (405)853-2253, (405)853-2551. 12/90

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 10/90

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. TF

 1978 Chevy C-60, 800 Gallon Tank W/Pump and

 Hose. Ready to spray. Call Steve at 918-258-3566.

 Price \$3,900 or best offer.

 10/90

1986 GMC Stake Body Truck, V-8, 4-spd. PS. PB, Casset, 11 ft. Body, 1,000 Lb. Hyd. Lift Gate, New Spare 24K, V.G.C. \$10,900. 708-257-8608. 10/90

Classen 5 HP Lawn Aerator, Used 2 Seasons, Like New w/extra Tines. 708-257-8608. 10/90

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 10/90 
 Tuflex 300 gal. Fiberglass Pick-up Truck Tank

 w/5 HP Eng., Hydro. Pump, Elec. Hose Reel &

 Gun. G.C. \$2,800. 708-257-8608.

 10/90

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCEL-LENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

Bulk bark mulch and woodchips, hardwood, pine, and cypress, lumber, timbers, stone products. Many other landscape and nursery supplies. Express delivery, UPS, next day shipment. LAND-SCAPE SUPPLY HOTLINE! Garick Corporation and Landscapers Wholesale Inc., OHIO-1-800-631-1395, U.S.A.- 1-800-322-7770. 10/90

FOR SALE: Toro 7 gang spartans, sharpened. \$5,250. Jake fairways 7 gang rebuilt, sharpened 10 blade. \$5,000 firm. Photos available. (313)653-5695. 10/90

1988 LESCO 500 GAS FAIRWAY MOWER, 9 BLADE UNIT. USED ONLY 1 SEASON, 280 HOURS. CALL 413-568-1636 ASK FOR MIKE OR KEITH. 10/90

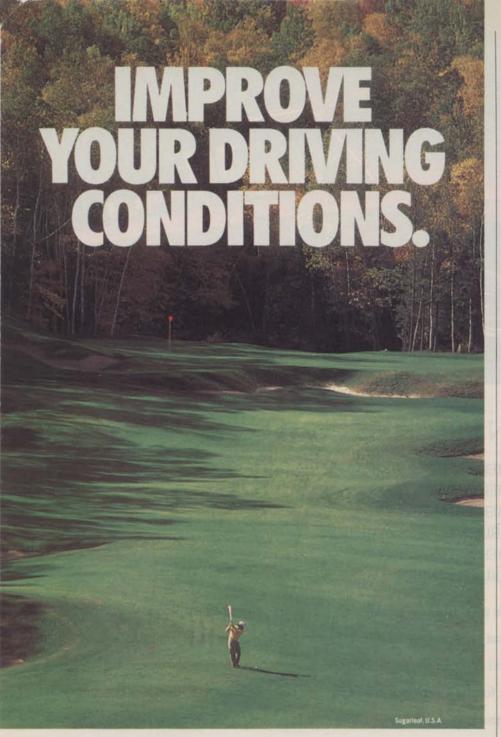
PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues, Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645.

COLORADO GOLF COURSE: Nine holes with land to expand (177 acres) 2 streams, 3 ponds and magnificent mountain range view. Water augmentation just completed with zoning approved for 18 homesites plus 1 commercial site. Course 3 years old; \$650,000. Box 30, West Cliffe, CO 81252. 10/90



High quality professional horticulture training videos. 100% satisfaction guaranteed! Call or write for a free color catalog. San Luis Video Publishing, P.O. Box 4604, San Luis Obispo, CA 93403 Tal: (805)545-5426. Fax: (805)545-5423. 10/90



# ORTHENE® Turf, Tree & Ornamental Spray keeps pests out of your club.

Stop pests from playing a round on your course with ORTHENE Turf, Tree & Ornamental Spray. One treatment provides a broad spectrum of protection for turf as well as a wide variety of trees and ornamentals.

ORTHENE kills quickly on contact, then by systemic action. So you'll keep hard-to-kill pests like mole crickets, armyworms and leafhoppers under control. ORTHENE supplies longlasting residual action against other insects including tent caterpillars, aphids and thrips.

ORTHENE Turf, Tree & Ornamental Spray. It's more than enough to drive unwanted pests right off your course.

# **ORTHENE**<sup>®</sup> Turf, Tree & Ornamental Spray

void accidents. For safety, read the entire label including precautions. Se all chemicals only as directed. Copyright € 1990 Valent U.S.A. orporation. All rights reserved. OR THENE is a registered trademark of



Super Lawn growing mat is imbedded with high quality grass seeds. Rolls 5' X 50' = 250 sq. ft, \$45.50. Weight 30 pounds. Wild flower growing mat imbedded with 20 varieties of wild flower seeds. Rolls 21/2'' X 10' = 25 sq. ft., \$9.95. Weight 3 pounds. Call 1-800-321-6888. 10/90

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

# **REPS WANTED**

Sales Representative: Great opportunity for energetic, self-motivated individual for full time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA license and/or degree in biological science required. Turf/landscaping experience preferred. Excellent company benefits. EOE. Non Smoking. Send resume: P.O. Box 1117, Cerritos, CA 90702. 10/90

## SERVICES

ATHLETIC FIELDS renovated and resodded, stripped, tilled, fertilized, soil amendments added, graded and sodded. \$20,000 plus or minus 20% within 150 miles of Pittsburgh. Vicnor Farms, Connoquenessing, Pennsylvania 16027. 412-789-7811. 10/90

### USED EQUIPMENT

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444.

TRACTORS: One Case, Model 685 (600 hrs.) and one Ford, Model 6610 (760 hrs.), each with Mott 74" left and right and 88" rear mowers. Used one season. \$50,000 both; \$26,000 each. Equipment located in Columbia, SC. Call 301/345-4654, 10/90

Roker 40" Tree Spade - \$3800. Hydrobrute 30" Tree Spade - \$2500. All in good working condition, ready to go to the field. CLOVERDALE NURSERY, Boise, ID (208)375-5262. 10/90

BUCKET TRUCK: HI Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

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