# **CLASSIFIEDS**

RATES: \$1:20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1:45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum): \$95:3x; \$90:6x; \$85:9x; \$80:12x; (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9515.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

## **BUSINESS OPPORTUNITIES**

CURBMATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 5/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-6199. 7/90

### HELP WANTED

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL, Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: "Initiate and develop effective work atmosphere, "Meet financial objectives - revenue, cost control, profits and profit margins. "Enforce Orkin policies and procedures \*Maintain a strong customer base \*Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: ORKIN LAWN CARE, PAT GUY, 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 5/90

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! AMIGOS 214-634-0500. TF

ESTATE MANAGER: Experienced person to manage Greenhouse, Formal and Vegetable Gardens. Lawn Care, including Insecticide Control. House, plus utilities available. BC-BS. Salary negotiable. Send resume to Box 4300, Wilmington, DE 19807. 5/90 HORTICULTURIST: Responsibilities include developing pest management and fertilization programs, conducting research, and providing technical training to field personnel. Knowledge of southern trees, shrubs, turf, ground covers, and bedding plants required. Good communication skills are essential. Ph.D. (M.S. will be considered) in horticulture or related field. Salary commensurate with experience. Send resume and three references to: The Davey Tree Expert Company, Attn: Richard Rathjens, 1500 N. Mantua St., Kent, OH 44240. 5/90

TURFGRASS SUPERINTENDENT/TURF NUR-SERY SUPERVISOR: Progressive family owned sod farm is seeking an individual with turfgrass and/or farming background. Turf experience and degree is preferred, but not required. Responsibilities include managing all phases of Kentucky Bluegrass development from seeding to mature sod. Applicant must provide leadership, like outdoor work and enjoy laxed off season. Salary commensurate with qualifications. Health benefits, retirement plan and profit-sharing available. Send resume to DeBuck's Sod Farms, 142 Mission Land Road, Pine Island, New York 10969. 5/90.

ASSISTANT MANAGER OF GROUNDS MAINTE-NANCE. Vassar College seeks an individual to supervise and plan the work of the Department of Grounds Maintenance. The department is responsible for the maintenance of 1200 acres including the 450 acre central campus. Applicants must possess strong written and oral communication skills, have three to five years experience as a grounds and landscaping supervisor in a college setting, and a college degree (preferably in horticulture or landscape design: related experience considered). Must hold or be able to obtain N.Y. State Pesticide Applicator's License. Send resume and names of three references to: Director of Facilities Operations, Box 25, Vassar College, Poughkeepsie, N.Y. 12601. AA/EO Employer. 5/90

"Consider all of your employment options in the irrigation and landscape industries. Call Florapersonnel, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. Florapersonnel,Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jeff Brower, Joe Dalton, David Shaw, CPC, Bob Zahra, CPC."

LANDSCAPE MAINTENANCE PRODUCTION MANAGER: Rapidly growing Central Florida Landscape firm seeking an experienced production manager with strong people and organizational skills. Experience with large commercial accounts and a sincere desire to build a business based on customer service a must. Strong Salary and Benefits. Must relocate to Orlando. Send resume to: Mr. Khaisa, 1174 Florida Central Pkwy., Longwood, Florida 32750. 5/90

Assistant Supervisor - Department of Facility Operations: Strong leader needed for multiple site field supervision and management of landscape maintenance, installation, irrigation, and nursery operations. Liberal benefits. Annual salary \$26,004. Send resume to: School Board of Palm Beach County, Department of Facility Operations, Attn: Joseph T. Lawson, 3300 Summit Boulevard, West Palm Beach, FL 33406. 407-687-7024/Land scape Section. 5/90

LANDSCAPE DIVISION MANAGER: well established, rapidly growing company seeks individual to take over for retiring manager. Individual must be able to run both a maintenance and a planting division simultaneously. Requires exceptional organizational/management skills as well as complete command of plant materials and maintenance techniques. For consideration contact David Gorter, 855 Skokie Highway, Lake Bluff, LL 60044. 708-615-0800. 5/90



IRRIGATION SPECIALISTS - Time for a move to the drought stricken San Francisco Bay area -Excellent opportunities - Join an Environmental Care, Inc. team. Send resume to 825 Mabury Road, San Jose, CA 95133. 7/90

FOREMEN TRAINEES: Washington, D.C. Area Design-Build Firm is looking for career minded individuals who want to learn top-of-the-line residential landscaping-construction, planting and landscape maintenance. Some experience and/or education in horticulture or landscaping helpful but not necessary. We work a 4-5 day week and offer good pay with benefits. Send resume to: GARDEN GATE LANDSCAPING, 821 Norwood Road, Silver Spring, MD 20904. 5/90

LANDSCAPE ARCHITECTS DESIGN/ESTIMA-TING/SALES: We are seeking landscape architects to add to our design/build sales staff. This is an excellent opportunity to grow with one of the premier landscape contractors in the Milwaukee metro area. Contact THE HAWKS NURSERY CO., Jim Bennett, (414)258-5525. 5/90

LANDSCAPE DESIGNER/SALESPERSON: Longestablished design/build landscape firm has opening for landscape designer/salesperson. Three to five years design/build experience required. Send detailed resume to HUNZIKERS INC., P.O. Box 397, Niles, MI 49120. 5/90

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021 if you're interested in any of the following positions: Pruning Depart-ment Supervisor, Maintenance Department Supervisor, Maintenance Department Manager, Pruning Department Manager, Floral Installation Manager, Turf and Ornamental Plant Specialist. 5/90

1988 Kubota M4030 Tractor, Loader w/72" bucket, 372 hours. Like new, \$16,500. David Vital 401-738-4880. 5/90

CITY FORESTER: Education, experience and knowledge: Bachelor's Degree in urban forestry, arboriculture, horticulture or closely related field and supervisory experience. Thorough technical knowledge of tree and plant care including disease and pest control. Ability to communicate both written and orally. Duties: Schedule, plan and supervise tree, shrub and flower planting, tree trimming and removal operations. Plan and design landscape area throughout the city and park. Purchase plant material and related equipment and supplies. Prepare specifications and receive bids and quotes. Assist and communicate with other city departments and committees, outside agencies, governing bodies, general public and various media. Coordinate special events, assist with budget process and record keeping, hire, discipline and conduct performance of employees and coordinate and oversee contract operations. Please send resume to: THE CITY OF OVERLAND PARK, 8500 Santa Fe Drive, Overland Park, KS 66212. 5/90

### FOR SALE



FOR SALE - 7 Blitzer Mowers, Iron Wheels, good condition. Call evenings - (518)861-6454. 5/90

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644.

FOR SALE: 1984 Diesel Spyder, Extended Forks, 500 Hours, Trailer, Excellent Condition, Call Tim -(313)522-3800. 5/90

PUMPS - Wanner D-10 Hydra-cell pumps new and reconditioned from \$290. Call Jim Hughes at Industrial Services. 614-965-4112. 5/90 FOR SALE - Jacobsen F10 7 gang, rebuilt motor, very good condition. 100% ready for Spring! \$7,500. 1984 Toro 7 gang reelmasters 10 blade reels, sharpened. \$5,300. Also Toro 7 gang spartans, sharp. \$4,800. Jake fairways 7 gang rebuilt, sharpened 10 blade. \$4,500 firm. Photos available. (313)743-7594 after 7 pm. 5/90

HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

KELWAY® professional SOIL ACIDITY and SOL-UBLE SALTS TESTERS, available from distributors nationwide. HB-2 and SST brochures from KEL INSTRUMENTS CO., INC., Dept. 1, P.O. Box 2174, Vineyard Haven, MA 02568. (508)693-7798. 11/90

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call usl (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

Jacobsen F-10 7 gang. Excellent condition. New paint, new bed knives sharpened and ready to mow. Asking \$8,000. 414-835-4441. 5/90

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Husler zero turning radius mowers: 2-Model 251 18 hp 50° deck, Model 272 23 hp 72° deck, Model 305D diesel 20 hp 72° deck, Model 262 18 hp 60° deck, Model 400 Rangewing 24 hp 1-72° deck, 2-40° decks, Model 400 D 24 hp 72° deck, \*Mowers only in operation 2 seasons and have been completely renovated for a new season. Owner highly motivated to sell. Call Mr. Khalsa. 407-831-8101. 5/90

JACOBSEN AND TORO: 7 gang fairway mowers rebuilt and sharpened - \$4,900. Also 5 gang available. (313)653-5695. 5/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

Bulk bark mulch and woodchips, hardwood, pine, and cypress, lumber, timbers, stone products. Many other landscape and nursery supplies. Express delivery, next day shipment. LANDSCAPE SUPPLY HOTLINEI Garick Corporation and Landscapers Wholesale Inc., 1-800-631-1395. 6/90

## HYDRO-TURF MULCHER SPRAYER



• Grow Uniform Stand Grass in Approx. 10 Days, Full Turf in 25 Days. (Ideal for Park & Athletic Field Development) Prices start \$4390.00 Models to 5000 Gal.

HYDRO-TURF Since 1965 160 W. Ind. Gilberts, IL 60136 708/551-1555 or 800/798-8873 Dealers/Reps. Needed

Circle No. 120 on Reader Inquiry Card



# BARK RENEWER™ for Decorative Bark & Wood Chips

- Resists sunlight discoloration
- Moisture-guard protection
- Reduces landscaping costs
- Concentrate or Ready-to-Use

HONEY, WALNUT BROWN & CALIFORNIA REDWOOD



Premium Wood Preservatives Stains and Sealers

800-825-7650 STANDARD TAR PRODUCTS CO., INC. 2456 West Cornell Street Milwaukee, WI 53209

Circle No. 147 on Reader Inquiry Card

# **ADVERTISER INDEX**

110.	ADVERTISER PAGE NO.	1
101	Aglukon Agri-Products 22	
102	Aquatrols Corp of America 85	1
103	BASF Corp CV 3	
104	Barebo, Inc	3
105	Case Div. of Tenneco Co 37	-
106 108	Ciba Geigy Corp./Pace 42-43 Ciba Geigy Corp./	
	Pennant	-
107	Pennant	1
	Triumph	1
109	Ciba Geigy Corp./Triumph . 71	1
110	Ciba Geigy Corp./Triumph . 71	14
111	Deere and Co., John 2-3	54
113	DowElanco/Cutless64	52
114	DowElanco/Rubigan35	1
115	DowElanco/Rubigan35	1
112	DowElanco/Surflan47 Fermenta ASC Corp56-57	1
116	Fermenta ASC Corp 56-57	1
117	Ford New Holland, Inc 61	-
118	Growth Products	4
300 301	Hammer Co	1
302	Hammer Co	1
303	Hammer Co	1
303	Hammer Co	'
120	Hammer Co	2
251	Hydro Turf and Associates 84	4
123	ICI Americas, Inc	1
123		1
122	Jacobsen Div. of Textron	1
125	Kawasaki Motors Corp 15	1
125	Kem Enterprises, Inc74	1
120	Lebanon Chemical Corp./	1
127	Bayleton	1.1

NO. ADVERTISER PAGE NO. Corp./Dursban .....14 128 Lofts Seeds, Inc. ..... CV 4 Maruyama Mfg. Co., Inc. ... 41 129 131 Mobay Corp./Dylox .... 52-53 Mobay Corp./Dyrene ... 16-17 130 151 Mobay Corp./Tempo . . . . . . . . 80-81 (Reg.) 132 Monsanto Co./Expedite ... 63 133 Monsanto Co./Expedite ... 65 134 Monsanto Co./Expedite 66 Monsanto Co./Expedite 67-68 Monsanto Co./Roundup 19 135 224 Monsanto Co./Roundup ... 21 225 226 Monsanto Co./Roundup ... 23 137 Nor Am Chemical Co. .... 39 138 Olathe Manufacturing, Inc. . 20 140 PBI Gordon Corp./ ...72-73 Ferromec . .... 139 PBI Gordon Corp./Trimec . 6-7 Pickseed West, Inc. .... 30-31 141 Rhone Poulenc/Chipco 24-25 143 44 Rhone Poulenc Ag Co./ Mocap . . . . . 75 Rhone Poulenc Ag Co./ 45 Мосар ..... Rhone Poulenc Ag Co./ 275 46 Standard Tar Products Co. 84 47 48 Tee 2 Green Corp. ..... CV2 49 This index is provided as an additional service. The pubisher does not assume any liability for errors or omissions.

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

PORTABLE STUMP CUTTER - 14 or 16 H.P. Mag Kohler, 4 speed transaxle - 34 1/2" wide. Kinetic Stump Cutter, Inc. 1-800-422-9344. 9/90

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 7/90

## **USED EQUIPMENT**

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all iorestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: HI Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444.

## MISCELLANEOUS

FREE PARTS CATALOG-- If you own a 36"--48"--52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE! Replacement parts that fit: BOBCAT, BUNTON, KEES, EXMARK & OTHERS. 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludiow, MA 01056.

### LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. ENGLISH AND SPANISH. Write for free brochure.

C.D. Anderson Landscape Videos 515 Ogden Avenue Downers Grove, IL 60515 1-800-937-0399