

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505, Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

CURBMATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 3/90

LANDSCAPE CONTRACTING BUSINESS: Established 1959, \$500,000 gross annual sales; \$120,000 inventory. Rural Home/Business close to city limits with tremendous growth potential. Owner retiring. For more information reply to: Landscape Contracting, PO Box 16954, Hattiesburg, MS 39402. 3/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-6199. 7/90

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

HELP WANTED

PROJECT MANAGER - LANDSCAPE CONSTRUCTION DIVISION: We are seeking applications for a Top Notch Project Manager with the ability to estimate, coordinate and manage multiple projects simultaneously. You will be responsible for communicating with major clients, management and field supervisors. Administrative skills with attention to follow-up and detail is necessary. If you are the type of individual that thrives on responsibility and can operate with little direction, we would like to hear from you. Please submit a resume with a cover letter and salary history to: **GOODE AND COMPANY, PERSONNEL DIRECTOR, 860 WEST LONG LAKE, BLOOMFIELD HILLS, MI 48013.** 3/90

Irrigation Professionals Needed - Aggressive, fast growing irrigation company is seeking Installation Foreman, Service Technician, and Installers. Excellent wage and benefit package. Send resume to P.O. Box 25125, Lansing, MI 48909. 3/90

REINHOLD & VIDOSH, INC. represent 100 years of landscape experience and rank as one of the nation's largest full service landscape companies.

If you are a landscape professional seeking a career opportunity and would like to become an integral part of an aggressive, innovative national landscape company, send us your resume.

REINHOLD & VIDOSH, INC. has offices in Michigan, Tennessee and Florida and projects throughout the midwest and southeast. Our growth and corporate diversification has created several outstanding career opportunities in the area of landscape and golf course construction, landscape maintenance and landscape supply. We offer a very competitive package of salary and benefits and we are an equal opportunity employer.

Send your resume in confidence to:

The President

REINHOLD & VIDOSH, INC.

850 Featherstone

Pontiac, MI 48058-1923



A Horticultural Horizons Company

FOREMEN TRAINEES: Washington, D.C. Area Design-Build Firm is looking for career minded individuals who want to learn top-of-the-line residential landscaping-construction, planting and landscape maintenance. Some experience and/or education in horticulture or landscaping helpful but not necessary. We work a 4-5 day week and offer good pay with benefits. Send resume to: **GARDEN GATE LANDSCAPING, 821 Norwood Road, Silver Spring, MD 20904.** 4/90

LANDSCAPE CONSTRUCTION FIRM IS SEEKING: CONSTRUCTION FOREMAN with 3-5 years experience, minimum. Must be well motivated and able to motivate others, direct projects from beginning to end. Blue print reading and plant knowledge a must. Willingness to work hard and produce will lead to advancement. Please submit resume with salary history to: **Goode & Company, Personnel Director, 860 West Long Lake, Bloomfield Hills, MI 48013.** 3/90

TURF CARE DEPT. MANAGER: Tree and lawn care company in Boulder, Colorado seeking a progressive department manager for complete turf care services, with an emphasis on developing and implementing integrated approaches to turf management. Applicant must: have sound knowledge of turf; deal effectively with the public and clients; possess technical skills and production capabilities. Send resume and relevant work/educational history to: **Stefan Ringgenberg, Boulder Tree & Landscape Co., P.O. Box 1396, Boulder, CO 80306** 3/90

Expanding Northeast Ohio Maintenance and Construction Company has openings at the Foreman level. Fulfill your career goals with a 6 million dollar company that is still growing. Send your resume and salary requirements to Mr. Herrmann, P.O. Box 438, Painesville, Ohio 44077-0438. 4/90

Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: **DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183.** EOE. 3/90

ESTATE MANAGER: Experienced person to manage Greenhouse, Formal and Vegetable Gardens. Lawn Care, including Insecticide Control. House, plus utilities available. BC-BS. Salary negotiable. Send resume to Box 4300, Wilmington, DE 19807. 5/90

LANDSCAPE MAINTENANCE SUPERVISORS: Rapidly expanding landscape maintenance firm seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: **Tandem Landscape Company, 33W480 Fabyan Parkway, West Chicago, Illinois 60185, Attn: Glenn Kedzie.** TF

Garden Center Manager-Wholesale-Retail Nursery, selling nursery stock and related goods. No growing. Need honest conscientious person with minimum two years experience in wholesale sales in area. Excellent starting salary with incentives. **Sherman Valley Nursery, 15 Raccio Park Road, Hamden, Connecticut, 06514, (203)287-0827.** 3/90

We are seeking a mature couple for caretakers of country estate. Must have knowledge in lawn, shrub, tree and pond maintenance with experience in herbicide/pesticide application. Need good mechanical aptitude for outdoor equipment and indoor systems. Must be self-motivated with strong work ethic and have a sense of personal pride in job. Housekeeping and babysitting skills necessary for your spouse. House on grounds provided. Both salaries commensurate with experience. Send resume with a cover letter and salary history to: **Susan Hansford, Hansford Mfg., 3111 Winton Rd. S., Rochester, NY 14623.** 3/90

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: **Mr. Doug Sevachko, KT Enterprises, Inc., 4001 Westfax Drive, Chantilly, VA 22021** if you're interested in any of the following positions: **Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Manager, Pruning Department Manager, Floral Installation Manager, Turf and Ornamental Plant Specialist.** 4/90

Major award winning midwest landscape firm seeking a qualified, experienced individual to negotiate and sell commercial landscape maintenance. Some design experience would be helpful, but most of all this individual must understand the business side of commercial landscape maintenance from initial contact through execution of the work. If you are aggressive, self motivated and are willing to work hard for success, send a complete resume along with past work history and salary requirements to: Arnold O. Sieg, The Bruce Company, 4950 Memco Lane, Racine, WI 53404. 3/90

DESIGN ASSOCIATES, GOLF DRAFTSMEN, JOB SITE COORDINATORS, GOLF COURSE SHAPERS: Leading major golf design firm has openings for very experienced, talented and aggressive persons. AS or BS in Landscape Architecture, Agronomy, Turf Management or related field required, except for shapers. International and Domestic positions available. Excellent compensation and benefit packages. Send a confidential resume with experience and salary history to Marilyn Hannan, Personnel Development Assistant, Jack Nicklaus Golf Services, 11780 U.S. Highway #1, North Palm Beach, Florida 33408. 3/90

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: *Initiate and develop effective work atmosphere, *Meet financial objectives — revenue, cost control, profits and profit margins. *Enforce Orkin policies and procedures *Maintain a strong customer base *Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY**, 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 3/90

LANDSCAPE DESIGN/SALES: Leading Kansas City Landscape Company has immediate openings for talented, experienced, and aggressive persons in residential/light commercial design and sales. A.S. or B.S. in Horticulture or related fields preferred. Competitive compensation and benefits package. Send a resume with experience and salary history to the address listed below: **HERMES COMPANY, INC.**, P.O. Box 14336, Lenexa, KS 66215. (913)888-2414. 3/90

TURFGRASS SUPERINTENDENT/TURF NURSERY SUPERVISOR: Progressive family owned sod farm is seeking an individual with turfgrass and/or farming background. Turf experience and degree is preferred, but not required. Responsibilities include managing all phases of Kentucky Bluegrass development from seeding to mature sod. Applicant must provide leadership, like outdoor work and enjoy laxed off season. Salary commensurate with qualifications. Health benefits, retirement plan and profit-sharing available. Send resume to DeBuck's Sod Farms, 142 Mission Land Road, Pine Island, New York 10969. 3/90

SHAPING MAN. Golf course construction company desires small dozer operator to shape golf course features. Compensation based on experience and ability. Midwest Golf Development, Inc., 800 McHenry Avenue, Suite H, Crystal Lake, IL (815)459-6565. 3/90

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.**, P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC." TF

OPPORTUNITY FOR CAREER-MINDED PROFESSIONALS. The Northwest's most progressive commercial landscape firm is seeking team-oriented persons capable of effective managing, supervising. Construction Supervisor- minimum 5 years experience and ability to oversee three to six crews. Maintenance Area Supervisor- combination of two year horticulture degree and two year managerial experience in landscape minimum. Foremen (M/F) Construction, Maintenance- minimum three years experience and ability to supervise crews of 3 to 6. Challenging positions waiting for people able to take charge and be the best. Excellent salary, benefits. Send resume in confidence to LM Box 476. 3/90

A LANDSCAPE AND DESIGN FIRM: We are an aggressive contracting firm seeking highly qualified individuals. Positions available: Landscape Design and Sales, Field Managers. Benefits and opportunity for advancement. Send resume to: **Naturescape of Solon, Inc.**, 7224 Liberty Road, Solon, Ohio 44139. 3/90

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE- Expanding grounds management firm in Cincinnati seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, grounds maintenance, irrigation, pest management and flower care should respond. Outstanding compensation, benefits and advancement opportunities available. Letter or resume to **PROLAWN PROSCAPE**, 11488 Deerfield Road, Cincinnati, Ohio, 45242; Attn: Clayton Sheeler. (513)489-2433, days. 3/90

LAWN SPECIALIST: One of the Nation's top 50 Landscape Maintenance Contractors seeks a knowledgeable professional to join our professional Lawn Care Division. Responsibilities include care of our large commercial properties in the Boston area. Salary commensurate with experience. Send resume to Hunt and Hulteen, Inc., 50 Spark Street, Brockton, MA 02402. (508)580-1062. 3/90

LANDSCAPE MAINTENANCE SUPERVISORS/SALES: Growing Twin City Contractor needs Sales/Supervisors with Hort. Degree/two years experience minimum. FAX Resume/Salary requirements (612)454-8183 or Mail: **LANDSCAPE MANAGEMENT, P.O. BOX 21-071, ST. PAUL, MINNESOTA 55121.** 3/90

Progressive, well established contracting firm in Michigan seeking aggressive, self-motivated individuals to fill Estimating, Site Development, Civil Engineering and Landscape Architect positions within our company. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. 3/90

HELP WANTED: A well established Southern Vermont Landscaping Firm located in one of the East's most popular ski and vacation areas is looking for a highly skilled and experienced individual to oversee our commercial division. Responsibilities will include: Daily co-ordination of crews, basic landscape design and estimating. Good organization as well as strong personality are a must. We are a fast paced company looking to do the job right and we need quality people to make it happen. Please send resume to: **Homestead Landscaping & Garden Center, LTD.**, P.O. Box 125, Bondville, VT 05340-0125. 3/90

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS 214-634-0500.** TF

MANAGER: Established multi-million dollar Florida landscape contractor seeks experienced manager with strong track record to develop a lawn care division. Applicant must possess strong people and organizational skills and be sincerely interested in a high level of customer service. Responsibility through P and L. Ability and desire to build a business a must. Strong salary and benefits package. Reply to LM Box 478. 3/90

FOR SALE

Twelve Unit Martin House - Expandable to 18-24 or more-\$59.95 F.O.B. Dest. Milwaukee Pulp Products, Inc., P.O. Box 08345, Milw., WI 53208 - or call 1-800-645-7857. 3/90

MID DAKOTA TREE TRANSPLANTER

Lightweight, Variable Size Rootball (16" - 28"), Component Adaptable (sprayer, logsplitter, dump box, post-hole digger). Available in 3 models (towable, bucket mount, 3 pt.).

MID DAKOTA CORP.
Box 728 • Garrison, ND 58540
Phone (701) 337-5619 or 1-800-327-7154



FOR SALE: 1986 Howard Price Hydro 180. Rebuilt Hydraulic and Electrical Systems. Many new parts and new paint. Low hours. **MUST SELL.** Asking \$11,000. (508)430-1533. 4/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

FOR SALE: 1986 D-30 Princeton Piggy-Back Forklift with year old Kubota diesel engine - perfect condition. Seven Cities Sod, Inc., Davenport, Iowa. 319-391-1663. 3/90

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

USED EQUIPMENT: G-10, F-10, F-20, (2) 5 Gang Blitzers, (2) Greens King II, UV-4, F-133, Jake Out Front Commercial 72" w/Cab and Snowblower, (3) 22" PG Mowers (no engines), Lely 900# Spreader (pull type), Trap King II, Smithco 300 Gal. Sprayer, Cushman Truckster w/Dump Box, Top Dresser, Greensaver, and Pull Type Spiker. Jim Miller (815)937-1037. 3/90

Jacobsen - E10 - 7 units, rebuilt mowers. Excellent condition, \$8,900.00. 3 gang Toro, good condition or will trade for Jac units for parts. \$750.00. (501)664-2136 or (501)776-3802. 3/90

Tree Spade: 32" Vermeer TS 32. Mounts on 3 point hitch tractor 40 H.P. or larger. Excellent condition. \$3500. Clemson Landscape Nurseries, PO Box 218, Central, SC 29630. (803)639-4505. 3/90

HYDROSEEDER 1985 Finn T-150 1,500 gallon with hose reel mounted on a 1979 Ford LT8000 with a 500 gallon liquid fertilizer tank. Call (301)924-4445. 3/90

For Sale: New and Used Brouwer - Mowers - VACX - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. 3/90

FOR SALE- Landscape Maintenance Company. Major Texas Metro area. Sales of 1.5 Million, High profile accounts, Industry leader in area. Seeks being acquired by larger landscape maintenance company, or by fertilization/spray company wanting to expand in Texas market. Owner will stay if desired. Principals only. Send confidential inquiries to LM Box 477. 3/90

HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORATION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

KELWAY® professional SOIL ACIDITY and SOLUBLE SALTS TESTERS, available from distributors nationwide. HB-2 and SST brochures from **KEL INSTRUMENTS CO., INC.**, Dept. 1, P.O. Box 2174, Vineyard Haven, MA 02568. (508)693-7798. 11/90

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 4/90

AERATOR - Jacobsen 590 - 6 feet with open coring tines. Good Condition. H Bar H Turf, Amarillo, TX. (806)622-0861. 3/90

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

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16" reconditioned Brouwer Harvester mounted on a 3600 Ford tractor. Asking \$24,900. (205)665-2610. 3/90

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

2 Finn 3000 gallon hydromulchers, mounted on F800 trucks, 2 Bowie 1100 gallon gooseneck hydromulchers, 4 foot Bermuda King fairway springer, Vicon PS 402 fertilizer spreader, Lely type W fertilizer and spreader. (713)492-8488. 3/90

For Sale: Floyd McKay Drill Aerifier. Four years old. All updates to machine completed. Excellent condition. Always serviced - never abused. Asking \$9,500. Contact John Sands at (919)383-2030. Possible delivery in a limited area. 3/90

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

WANTED

Wanted: Hesstons, 180, 200's and Toro-GMT's 200's. Any condition. Dick Trevarthan's Landscaping Co. (815)469-5903 or (815)469-5238. 3/90

STRAW BLOWER, trailer mount, with adhesive attachment. HYDRO SEEDER, 2,000 gallon or larger, with or without truck. Late models preferred. Call 705-256-8928 or leave a message at 705-949-9400. 3/90

WANTED: Jacobsen blitzer or fairways or Toros - 5, 7, or 9 gang. Any condition - priced accordingly. (313)653-5695. 3/90

MISCELLANEOUS

FREE PARTS CATALOG-- If you own a 36"--48"--52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056. TF**

USED EQUIPMENT

LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc.

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