

CLASSIFIED

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

CURBMATE. The growth industry of the 90's is concrete landscape edging installed by the Curbmate machine. Excellent profits, low overhead, low start-up. \$5,495. Call 801-273-3938. 6/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

SELLING- BUYING- EXPANDING A GREEN INDUSTRY BUSINESS? Any size, any type, anywhere in the United States. Confidentiality maintained. Valuations, sales, mergers, acquisitions, analysis of operations. **NILSSON ASSOCIATES-GREEN INDUSTRY CONSULTANTS.** (203-621-6199). TF

CURB KING: Curbing machine that lays continuous concrete landscape borders. \$2695.00. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504. 8/90

HELP WANTED

IRRIGATION SPECIALISTS - Time for a move to the drought stricken San Francisco Bay area - Excellent opportunities - Join an Environmental Care, Inc. team. Send resume to 825 Mabury Road, San Jose, CA 95133. 7/90

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.**, P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jeff Brower, Joe Dalton, David Shaw, CPC, Bob Zahra, CPC." TF

LANDSCAPE FOREMAN: Progressive company, competitive pay/benefits. Start immediately. Year-round employment. Apply or phone **HAWKS NURSERY CO.**, 12217 Watertown Plank Road, Wauwatosa, WI 53226. Ken or Jim, 414-258-4090. 6/90

LANDSCAPE DESIGNER/SALESPERSON: Long-established design/build landscape firm has opening for landscape designer/salesperson. Three to five years design/build experience required. Send detailed resume to **HUNZIKERS INC.**, P.O. Box 397, Niles, MI 49120. 6/90

GOLF COURSE SUPERINTENDENTS AND ASSISTANTS: Innisbrook, Florida's premier golf resort, is currently recruiting and accepting resumes for Superintendents, Managers and Supervisors. We have 63 holes of Florida's finest golf. Excellent company benefit program including bonus and clubhouse membership, go with these positions. We offer opportunities for advancement to quality oriented individuals with a desire for career advancement. Minimum requirements: A degree in Golf Course Management, Agronomy or related fields. A 2 year degree candidate with no previous supervisory experience will have a starting salary of \$19,500 per year. A candidate with 4 or more years of golf course supervisory experience, salary range is up to \$27,500 depending on previous experience. A 4 year graduate holding a BA/BS degree along with 4 or more years of experience as a golf course manager or superintendent can expect a salary in the range of \$35,000 per year to \$50,000 per year depending on previous experience. Join a team of professionals. Send resume to: Mr. J. Arlin Grant, Vice President, Grounds Maintenance Dept., Innisbrook Resort, P.O. Box 1088, Tarpon Springs, FL 34688-1088; or phone (813)942-2000 to schedule an interview date. Proof of legal residency is required. EOE. 6/90

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: "Initiate and develop effective work atmosphere, *Meet financial objectives — revenue, cost control, profits and profit margins. *Enforce Orkin policies and procedures *Maintain a strong customer base *Secure and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY**, 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 6/90

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for all departments for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. All applicants should be experienced. Please send resume to Martha Sharlot, KT Enterprises, Inc., 4001 Westfax Drive, Fairfax, VA 22021. **LANDSCAPE MAINTENANCE:** Floral Installation Specialists, Turf and Ornamental Specialists, Pruning Specialists, Maintenance Supervisors. **LANDSCAPE INSTALLATION:** Landscape Supervisors, Landscape Installation Foremen, Hardscape Specialists, Equipment Operators. **IRRIGATION INSTALLATION:** Installation Supervisors, Installation Foremen, Golf Course Irrigation Specialists. **SALES: ALL DEPARTMENTS:** Sales Representatives, Designers, Estimators. 6/90

LANDSCAPE MAINTENANCE PRODUCTION MANAGER: Rapidly growing Central Florida Landscape firm seeking an experienced production manager with strong people and organizational skills. Experience with large commercial accounts and a sincere desire to build a business based on customer service a must. Strong Salary and Benefits. Must relocate to Orlando. Send resume to: Mr. Khalsa, 1174 Florida Central Pkwy., Longwood, Florida 32750. 6/90

WANTED - MANUFACTURERS REPRESENTATIVES AND DISTRIBUTORS - to represent a line of high quality hydroseeding tackifiers. For more information, contact PRSM, Inc. at (215)430-3960. 8/90

Assistant Sales Representative: One of the nation's top fifty landscape contractors needs a self motivated individual to assist in sales of construction and maintenance in Atlanta, Georgia. Must have a degree in horticulture or landscape architecture and some sales background. Good communication skills, professional appearance, and eagerness to learn our methods are essential. Salary commensurate with experience. Send resume to POB 675831, Marietta, GA 30067-0022 or Fax to (404)956-0140. 6/90

LANDSCAPE DIVISION MANAGER: well established, rapidly growing company seeks individual to take over for retiring manager. Individual must be able to run both a maintenance and a planting division simultaneously. Requires exceptional organizational/management skills as well as complete command of plant materials and maintenance techniques. For consideration contact David Gorter, 855 Skokie Highway, Lake Bluff, IL 60044. 708-615-0800. 7/90

LANDSCAPE MAINTENANCE MANAGER: San Francisco East Bay Area property management company has immediate opening for results-oriented manager to administer and direct the Landscape Maintenance function for an 1800 acre retirement community's residential and light commercial property. Approximately 9,000 residents, budget \$3 million. Up to 70 employees. B.S. in Horticulture supplemented by significant directly related commercial sector management employment, which has provided familiarity with computerized M.I.S., is preferred. Customer service orientation and written and oral communication skills essential. We are prepared to offer a competitive salary commensurate with experience and an excellent benefits program. Qualified applicants may submit resume, including salary requirements to: Personnel Director, Golden Rain Foundation, Rossmoor, Walnut Creek, P.O. Box 2070, Walnut Creek, CA 94595. 415-939-1211 X304. 6/90

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS 214-634-0500.** TF

Expanding Northeast Ohio Maintenance and Construction Company has openings at the Foreman level. Fulfill your career goals with a 6 million dollar company that is still growing. Send your resume and salary requirements to Mr. Herrmann, P.O. Box 438, Painesville, Ohio 44077-0438. 7/90

FOR SALE

NEW FIRST VIDEO CASSETTE ON NUISANCE WILDLIFE REMOVAL
SAVE YOURSELF OR YOUR EMPLOYER BIG \$\$\$
Trap skunks, raccoons, squirrels, woodchucks and other animals from buildings or grounds.



This is an instructional video cassette providing basic procedures to trap and remove nuisance wildlife. This video discusses types of equipment, selection of baits, professional trapping procedures, animal behaviors, live trapping cases, and more. Cost \$39.95 plus \$2.05 shipping & handling. Send check or money order only to:

Pest Wildlife Removal Services
 P.O. Box 5628, Harrisburg, PA 17110-0628
 PA residents add 6% sales tax. Allow 2-4 weeks for delivery.

GARDEN CENTER AND NURSERY FOR SALE: Includes building, equipment, and real estate. Steady growth pattern, excellent business reputation, retirement necessitating sale. Price: \$191,500 (terms to qualified buyer). Contact Century 21 Prime Realty, 329 W. Washington St., Marquette, MI 49855. (906)228-5230. 6/90

FOR SALE: Discount Parts & Supplies Inc. We supply landscape companies with quality replacement parts including blades, engines, belts, monofilament line, pulleys, tires and wheels. We also carry a full line of spreaders, filters, two cycle oil & bags. Call for a free catalog 1-800-462-9486. 6/90

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

For Sale: 914 Acres, Wisconsin Sod business & equipment. 2 sets of buildings will split \$700 per acre. Ryan 18" Sod cutter \$950. Ryder \$1450. Wanted - Roseman gang mowers. 414-326-5267. 6/90

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. TF

Bulk bark mulch and woodchips, hardwood, pine, and cypress, lumber, timbers, stone products. Many other landscape and nursery supplies. Express delivery, next day shipment. **LANDSCAPE SUPPLY HOTLINE!** Garick Corporation and Landscapers Wholesale Inc., 1-800-631-1395. 6/90

FOR SALE: 1984 Diesel Spyder, Extended Forks, 500 Hours, Trailer, Excellent Condition, Call Tim - (313)522-3800. 6/90

FOR SALE - Jacobsen F10 7 gang, rebuilt motor, very good condition, 100% ready for Spring! \$7,500. 1984 Toro 7 gang reelmasters 10 blade reels, sharpened. \$5,300. Also Toro 7 gang spartans, sharp. \$4,800. Jake fairways 7 gang rebuilt, sharpened 10 blade. \$4,500 firm. Photos available. (313)743-7594 after 7 pm. 6/90

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

PORTABLE STUMP CUTTER - 14 or 16 H.P. Mag Kohler, 4 speed transaxle - 34 1/2" wide. Kinetic Stump Cutter, Inc. 1-800-422-9344. 9/90

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 7/90

JACOBSEN AND TORO: 7 gang fairway mowers rebuilt and sharpened - \$4,900. Also 5 gang available. (313)653-5695. 6/90

Husler zero turning radius mowers: 2-Model 251 18 hp 50" deck, Model 272 23 hp 72" deck, Model 305D diesel 20 hp 72" deck, Model 262 18 hp 60" deck, Model 400 Rangewing 24 hp 1-72" deck, 2-40" decks, Model 400 D 24 hp 72" deck. *Mowers only in operation 2 seasons and have been completely renovated for a new season. Owner highly motivated to sell. Call Mr. Khalsa. 407-831-8101. 6/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Ollger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)842-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

FOR SALE/ BUSINESS: Landscape construction and maintenance business for sale in beautiful Sun Valley, Idaho. The sale also includes a 4 bedroom, 2 bath, home with office and shop. This is an incredible opportunity to own a 10 year old business that is highly respected and profitable. There is unbelievable potential for future growth in this booming resort community. Call or write Bill Pereira, P.O. Box 1755, Hailey, Idaho 83333. (208)788-4447. 7/90

Jacobsen F-10 7 gang. Excellent condition. New paint, new bed knives sharpened and ready to mow. Asking \$8,000. 414-835-4441. 6/90

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

MISCELLANEOUS

FREE CATALOG: Guaranteed replacement parts for Bobcat, Bunton, Kees, Scag and Exmark. Wholesale prices on blades, belts, filters, trimmer line, grass catchers and engines. If you're tired of paying big money for parts call (800)343-4333. Lawn Care Parts Unlimited delivers savings Coast to Coast!! 6/90

POSITION WANTED

Lawn Care Manager/Turf Care Products Sales: Highly motivated individual with 8 years lawn care management experience, plus sales background in turf care products sales, seeks position in Florida. Reply to LM Box 479. 6/90

USED EQUIPMENT

Roker 40" Tree Spade - \$3800. Hydrobrute 30" Tree Spade - \$2500. Lindig Soil Shredder - \$19,500. All in good working condition, ready to go to the field. **CLOVERDALE NURSERY**, Boise, ID (208)375-5262. 6/90

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF