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## BUSINESS OPPORTUNITIES

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**LEARN** Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

**WANT TO BUY OR SELL A GOLF COURSE?** Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

**SELLING- BUYING- EXPANDING A GREEN INDUSTRY BUSINESS?** Any size, any type, anywhere in the United States. Confidentiality maintained. Valuations, sales, mergers, acquisitions, analysis of operations. **NILSSON ASSOCIATES-GREEN INDUSTRY CONSULTANTS.** (203-621-6199). TF

**CURB KING:** Curbing machine that lays continuous concrete landscape borders. \$2695.00. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504. 8/90

Well established landscape and lawn care company in lucrative northeast Kansas. In business 15 years. Doing \$70,000 gross per year. Will sacrifice for \$25,000. Call 913-284-3574. 7/90

## HELP WANTED

**LANDSCAPE FOREMAN:** Residential design/build company seeking knowledgeable supervisory personnel. Must be technically skilled in all aspects of installation. Good growth potential. Organizational and people skills required. Benefits include insurance, vacations and profit sharing. Dennis Anderson & Wife, 28433 N. Freemont Ctr. Rd., Mundelein, IL 60060, (708)566-9300. 7/90

**KT ENTERPRISES, INC.,** a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for all departments for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. All applicants should be experienced. Please send resume to Martha Sharlot, KT Enterprises, Inc., 4001 Westfax Drive, Fairfax, VA 22021. **LANDSCAPE MAINTENANCE:** Floral Installation Specialists, Turf and Ornamental Specialists, Pruning Specialists, Maintenance Supervisors. **LANDSCAPE INSTALLATION:** Landscape Supervisors, Landscape Installation Foremen, Hardscape Specialists, Equipment Operators. **IRRIGATION INSTALLATION:** Installation Supervisors, Installation Foremen, Golf Course Irrigation Specialists. **SALES: ALL DEPARTMENTS:** Sales Representatives, Designers, Estimators. 7/90

**Technical/Training person** wanted to do field research and training with large maintenance contracting firm. Knowledge of landscape maintenance practices in western states desirable. Ability to work with others and problem solve is essential. Please send confidential resume to: Manager of Technical Services, Environmental Care, Inc., 825 Mabury Rd., San Jose, CA 95133. 9/90

Atlanta based national organization seeks charismatic individual for executive director's position. Previous green industry involvement essential and prior association experience preferred. Must have administrative, personnel, finance and marketing skills. Send resume and salary requirements to: Professional Lawn Care Association, P.O. Box 37462, Cincinnati, Ohio 45202. 7/90

**NEED LANDSCAPE WORKERS?** We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS 214-634-0500.** TF

## REGION MANAGERS

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Tremendous career opportunity for hands-on, aggressive, detailed oriented individual. Responsibilities would include direct accountability for all Field Operations, Profit Attainment and Management Development. Previous experience must reflect successful Management of multi-facilities. Working Knowledge of Northern Lawn Care Market would be helpful.

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**GOLF COURSE SUPERINTENDENTS AND ASSISTANTS:** Innisbrook, Florida's premier golf resort, is currently recruiting and accepting resumes for Superintendents, Managers and Supervisors. We have 63 holes of Florida's finest golf. Excellent company benefit program including bonus and clubhouse membership, go with these positions. We offer opportunities for advancement to quality oriented individuals with a desire for career advancement. Minimum requirements: A degree in Golf Course Management, Agronomy or related fields. A 2 year degree candidate with no previous supervisory experience will have a starting salary of \$19,500 per year. A candidate with 4 or more years of golf course supervisory experience, salary range is up to \$27,500 depending on previous experience. A 4 year graduate holding a BA/BS degree along with 4 or more years of experience as a golf course manager or superintendent can expect a salary in the range of \$35,000 per year to \$50,000 per year depending on previous experience. Join a team of professionals. Send resume to: Mr. J. Arlin Grant, Vice President, Grounds Maintenance Dept., Innisbrook Resort, P.O. Box 1088, Tarpon Springs, FL 34688-1088; or phone (813)942-2000 to schedule an interview date. Proof of legal residency is required. EOE. 7/90

**BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL.** Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: \*Initiate and develop effective work atmosphere, \*Meet financial objectives — revenue, cost control, profits and profit margins. \*Enforce Orkin policies and procedures \*Maintain a strong customer base \*Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY,** 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 7/90

Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. EOE. 8/90

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.,** P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jeff Brower, Joe Dalton, David Shaw, CPC, Bob Zahra, CPC." TF

"**AMERICANS ON THE MOVE**" - Aggressive landscape company has immediate opening for a take-charge Chief Estimator. Experience required in estimating and bid preparation of large commercial, industrial and public works landscape, irrigation and site development projects. Permanent position with benefits. Salary commensurate with experience. Send resume to Mickey Strauss, American Landscape Companies, 7949 Deering Avenue, Canoga Park, CA 91304. TF

**GOLF FACILITIES SUPERVISOR** - City of Springfield, MO; population 145,000. Salary range \$27,218 - \$33,100. Req. degree in Agronomy, Turf Grass Mgmt., Horticulture, Landscape Architecture or a related field plus at least 2 yrs.' of golf course supervisory exp. Duties include planning, organizing and directing the construction and maintenance efforts on the City's municipal golf courses. Submit Resume and college transcripts to Personnel Department, 830 Boonville--Room 104, Springfield, MO 65802 by August 31, 1990. EEO/AA. M/F/V/H. 7/90

**LANDSCAPE DIVISION MANAGER:** well established, rapidly growing company seeks individual to take over for retiring manager. Individual must be able to run both a maintenance and a planting division simultaneously. Requires exceptional organizational/management skills as well as complete command of plant materials and maintenance techniques. For consideration contact David Gorter, 855 Skokie Highway, Lake Bluff, IL 60044. 708-615-0800. 7/90

**IRRIGATION SPECIALISTS** - Time for a move to the drought stricken San Francisco Bay area - Excellent opportunities - Join an Environmental Care, Inc. team. Send resume to 825 Mabury Road, San Jose, CA 95133. 7/90

**LANDSCAPE PROFESSIONALS:** Maintain Incorporated, the Southwest's largest commercial landscape maintenance company, is currently seeking dedicated team players for positions in our Dallas and Ft. Worth offices. Maintain Inc., is an established, professional company seeking **QUALITY ORIENTED** professionals. We offer our employees stable year round employment, regular compensation reviews, benefits, and advancement potential. **MAINTENANCE FOREMAN:** Experienced in commercial landscape maintenance. Some horticultural education preferred. **LICENSED IRRIGATOR:** Experienced in commercial sprinkler repairs and clocks. **PESTICIDE APPLICATOR:** Licensed pesticide applicator, with some commercial landscape experience. **SALES CONSULTANTS:** Experienced in contract sales or horticulture related degree preferred. Stable work references and a good driving record required for all positions. Send resume to: Personnel Dept., Maintain Incorporated, Dallas, TX 75229. (214) 241-2202. 7/90

Expanding Northeast Ohio Maintenance and Construction Company has openings at the Foreman level. Fulfill your career goals with a 6 million dollar company that is still growing. Send your resume and salary requirements to Mr. Herrmann, P.O. Box 438, Painesville, Ohio 44077-0438. 7/90

**LANDSCAPE DESIGNER/SALESPERSON:** Long-established design/build landscape firm has opening for landscape designer/salesperson. Three to five years design/build experience required. Send detailed resume to **HUNZIKERS INC.**, P.O. Box 397, Niles, MI 49120. 7/90

**LANDSCAPE MAINTENANCE PRODUCTION MANAGER:** Rapidly growing Central Florida Landscape firm seeking an experienced production manager with strong people and organizational skills. Experience with large commercial accounts and a sincere desire to build a business based on customer service a must. Strong Salary and Benefits. Must relocate to Orlando. Send resume to: Mr. Khalsa, 1174 Florida Central Pkwy., Longwood, Florida 32750. 7/90

**WANTED - MANUFACTURERS REPRESENTATIVES AND DISTRIBUTORS** - to represent a line of high quality hydroseeding tackifiers. For more information, contact PRSM, Inc. at (215)430-3960. 8/90

**LANDSCAPE MAINTENANCE MANAGER:** San Francisco East Bay Area property management company has immediate opening for results-oriented manager to administer and direct the Landscape Maintenance function for an 1800 acre retirement community's residential and light commercial property. Approximately 9,000 residents, budget \$3 million. Up to 70 employees. B.S. in Horticulture supplemented by significant directly related commercial sector management employment, which has provided familiarity with computerized M.I.S., is preferred. Customer service orientation and written and oral communication skills essential. We are prepared to offer a competitive salary commensurate with experience and an excellent benefits program. Qualified applicants may submit resume, including salary requirements to: Personnel Director, Golden Rain Foundation, Rosemoor, Walnut Creek, P.O. Box 2070, Walnut Creek, CA 94595. 415-939-1211 X304. 7/90

## FOR SALE

**PORTABLE STUMP CUTTER** - 14 or 16 H.P. Mag Kohler, 4 speed transaxle - 34 1/2" wide. Kinetic Stump Cutter, Inc. 1-800-422-9344. 9/90

**PAUL FLORENCE Turfgrass:** Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

**FOR SALE/ BUSINESS:** Landscape construction and maintenance business for sale in beautiful Sun Valley, Idaho. The sale also includes a 4 bedroom, 2 bath, home with office and shop. This is an incredible opportunity to own a 10 year old business that is highly respected and profitable. There is unbelievable potential for future growth in this booming resort community. Call or write Bill Pereira, P.O. Box 1755, Hailey, Idaho 83333. (208)788-4447. 7/90

**Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

**PIPE LOCATOR INEXPENSIVE!** Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**GARDEN CENTER AND NURSERY FOR SALE:** Includes building, equipment, and real estate. Steady growth pattern, excellent business reputation, retirement necessitating sale. Price: \$191,500 (terms to qualified buyer). Contact Century 21 Prime Realty, 329 W. Washington St., Marquette, MI 49855. (906)228-5230. 7/90

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Bulk bark mulch and woodchips, hardwood, pine, and cypress, lumber, timbers, stone products. Many other landscape and nursery supplies. Express delivery, UPS, next day shipment. **LANDSCAPE SUPPLY HOTLINE!** Garick Corporation and Landscapers Wholesale Inc., 1-800-631-1395. 8/90

**FOR SALE** - 1984 Toro 7 gang reelmasters 10 blade reels, sharpened. \$5,300. Also Toro 7 gang spartans, sharp. \$5,000. Jake fairways 7 gang rebuilt, sharpened 10 blade. \$5,000 firm. Photos available. (313)743-7594 after 7 pm. 7/90

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

**KELWAY® professional SOIL ACIDITY and SOLUBLE SALTS TESTERS**, available from distributors nationwide. **HB-2 and SST** brochures from **KEL INSTRUMENTS CO., INC.**, Dept. 1, P.O. Box 2174, Vineyard Haven, MA 02568. (508)693-7798. 11/90

**SPYDERS** - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 7/90

**FOR SALE:** Discount Parts & Supplies Inc. We supply landscape companies with quality replacement parts including blades, engines, belts, monofilament line, pulleys, tires and wheels. We also carry a full line of spreaders, filters, two cycle oil & bags. Call for a free catalog 1-800-462-9486. 7/90

Landscape spraying business serving Bloomfield Hills, MI. Will gross \$60,000 this year in 6 months. Unlimited potential, excellent part-time opportunity. 2 large spray trucks- fully equipped, 1 service truck, clientele list. A walk in and take over opportunity. For information reply to Landscape Spraying, 2165 Dexter Rd., Auburn Hills, MI 48057. 7/90

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

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**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

Roker 40" Tree Spade - \$3800. Hydrobrute 30" Tree Spade - \$2500. Lindig Soil Shredder - \$19,500. All in good working condition, ready to go to the field. **CLOVERDALE NURSERY**, Boise, ID (208)375-5262. 7/90

**NEW and USED EQUIPMENT**--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

### EDUCATIONAL OPPORTUNITIES

**MOVE UP IN THE GREEN INDUSTRY.** 2 year AAS Degree program in Golf Course Superintending, Irrigation Management, Landscape Contracting and Park Supervision. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate job placement assistance available. For information contact: Golf Course Operations/Landscape Technology Department, Western Texas College, Snyder, TX 79549. 9/90

### MISCELLANEOUS

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# AD INDEX

NO. ADVERTISER	PAGE NO.	NO. ADVERTISER	PAGE NO.
102	Aquatrols Corp of America	124	Mobay Corp./Oftanol . . . 6-7
	..... 63	120	Mobay Corp./Tempo 14-15
	BASF Corp ..... 43	122	Mobay Corp./Tempo 46-47
103	Blue Mountain Industries	125	Monsanto Co. .... 28-29
	..... 18	126	Pickseed West, Inc. 12-13
104	Deere and Co., John 16-17	127	Ransomes, Inc. ... 41
105	Ditch Witch ..... 18A-18E	275	Rhone Poulenc Ag. Co./Sevin ..... 53
110	DowElanco/Gallery . 16-17	129	Rhone Poulenc Ag Co./Mocap ..... 39
106	DowElanco/Rubigan ... 51	129	Rhone Poulenc Ag Co./Mocap ..... 39
107	DowElanco/Rubigan ... 51	129	Rhone Poulenc Ag Co./Mocap ..... 39
109	DowElanco/Rubigan (Reg.) ..... 57	130	Rhone Poulenc Ag Co./Mocap ..... 39
108	DowElanco/Surflan ... 43	132	Safety Storage, Inc. .... 56
111	Fermenta ASC Corp. 2-21	131	Sandoz Crop Protection Corp. .... 25
112	Florida Turfgrass Association ..... 67	133	Shindiawa ..... 27
113	Finn Corp. .... 18	137	Tecumseh Products Co. 45
114	Goossen Industries .... 18	134	Tee 2 Green Corp. ... CV2
115	Hunter Industries ..... 33	135	Toro Co. .... CV3
116	Jacobsen Div. of Textron 63	214	Turf Seed, Inc. .... 5
117	Jacobsen Div. of Textron 63	138	Wells Cargo, Inc. .... 58
118	Lebanon Chemical Corp. 50	139	Woods Div. of Hesston Corp ..... 37
119	Lofts Seeds, Inc. .... CV 4		
122	Mobay Corp./Bayleton ..... 34-35		
121	Mobay Corp./Morestan ..... 54-55		

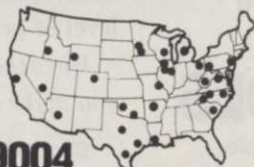
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### BOSSARD from page 19

calcine clay should be used on a typical softball field, 14 tons on a high-quality baseball infield like his. "Make sure you have a minimum four inches of soil as a base," he says.

The existing park has a bluegrass infield cut to 7/8-inch, by edict of the White Sox hitting coach. It is cut every day; Ferromec and eight pounds of nitrogen per year are used to keep it green.

The new park's outfield, which will be a mixture of seven cultivars, will be cut at 1 1/2 inches, same as the existing park.

To combat fusarium and pythium, Bossard applies Subdue fungicide the first or second week in June and Alliette fungicide three weeks later. The only other pesticide he mentions in casual con-

versation is Daconil, which is used late in the season for snow mold control. This season, he is remaining true to his program, except for the Daconil application which will be made only if the Chisox make the AL playoffs.

Once the new park is opened, it will be business as usual, just as it was for his grandfather Emil, his father Gene, his uncles Harold and Marshall, and his cousin Brian (now at Yankee Stadium). There was never a doubt in Roger's mind that this was meant to be.

"I can remember being five years old and pretty much knowing what I wanted to do," he notes. "And today, I'm doing exactly what I want to do, and I'm getting paid for it."

—Jerry Roche □