

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

CURB MATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 2/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsen (203)621-6199. 7/90

HELP WANTED

MANAGERS

Premier Commercial Full Service Landscape/Maintenance Firm

Positions are available in the following divisions:

- * Grounds Maintenance Division
- * Ornamental Plant Care Division
- * Landscape Installation Division
- * Tree/Shrub Care Division

Great working environment, excellent salary and benefits. Relocation and temporary housing negotiable.

Lasting Impressions Landscape Contractors, Inc.
Post Office Box 1581, Bowie, MD 20716.

LANDSCAPE MAINTENANCE SUPERVISORS/SALES: Growing Twin City Contractor needs Sales/Supervisors with Hort. Degree/two years experience minimum. FAX Resume/Salary requirements (612)454-8183 or Mail: LANDSCAPE MANAGEMENT, P.O. BOX 21-071, ST. PAUL, MINNESOTA 55121. 3/90

"Consider all of your employment options in the irrigation and landscape industries. Call Florapersonnel, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. Florapersonnel, Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC." TF

GROUNDS SUPERVISOR I

Needed to provide technical guidance and supervision of grounds crews engaged in the installation and maintenance of shrubs, trees, and turf. Individual must be knowledgeable of the construction and maintenance of storm drainage, irrigation systems, and maintenance of streets, curbs, and gutters. Also needs to have, or be able to obtain, an Ornamental Pesticide License. Individual will be required to supervise approximately 11 subordinate employees. Requires graduation from high school and at least three years of progressive experience in grounds maintenance work, preferably in a supervisory capacity. East Carolina University collectively covers approximately 461 acres of buildings and grounds.

As a part of North Carolina's third largest University in an evergrowing area of the country, East Carolina University is a state agency offering competitive salaries and fringe benefits packages. Our location offers a friendly college town environment that is convenient to both the coastal and mountain areas and provides pleasant family oriented communities.

Please submit detailed resume to:



East Carolina University

Personnel Department
701 East Fifth Street
Greenville, NC 27858-4353

East Carolina University is an AA/EEO Employer. Federal law requires proper documentation and employability at the time of employment. It is requested this documentation be included with your application.

LANDSCAPE MAINTENANCE SUPERVISOR/TURF SPECIALIST: Opportunity to supervise turf program for landscape maintenance company in Northern Illinois. Strong background in all phases of turf management required. Horticultural degree and experience preferred. Excellent opportunity with young, aggressive company. Send resume and salary requirements to: Andrew Otting, Scott Byron & Co., Inc., 30088 N. Skokie Highway, Lake Bluff, Illinois 60044. 2/90

PRODUCTION SUPERVISOR: Growing Memphis, TN area firm seeks highly motivated maintenance supervisor. BS degree in horticulture or related field and experience in landscape maintenance desired. Excellent salary, profit sharing, and benefits for the right person. Reply to MorGreen, Inc., 885 W. Poplar, Collierville, TN 38017 (901)853-9877. 2/90

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE- Expanding grounds management firm in Cincinnati seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, grounds maintenance, irrigation, pest management and flower care should respond. Outstanding compensation, benefits and advancement opportunities available. Letter or resume to **PROLAWN PROSCAPE**, 11488 Deerfield Road, Cincinnati, Ohio, 45242; Attn: Clayton Sheeler. (513)489-2433, days. 2/90

Garden Center Manager-Wholesale-Retail Nursery, selling nursery stock and related goods. No growing. Need honest conscientious person with minimum two years experience in wholesale sales in area. Excellent starting salary with incentives. Sherman Valley Nursery, 15 Raccio Park Road, Hamden, Connecticut, 06514, (203)287-0827. 2/90

TAKE ADVANTAGE OF THE OFF SEASON! Remember how it was last spring trying to find the right people. We have foremen, supervisors, managers, irrigators, architects, etc. Let us pre-screen, send you resumes and set up interviews. Call Amigos today (214)634-0500. 3/90

LANDSCAPE MAINTENANCE ASSISTANT MANAGER GROUNDS MANAGEMENT DIVISION

Well-established New Jersey Company is seeking the right individual to manage a division of our company. You must be well-organized, sales minded and have a pleasant personality. Minimum two year horticultural degree coupled with at least 3 years of managerial experience required. If you have the drive and ambition to join a young, aggressive management team, send your resume in confidence to LM box 473.

EOE M/F

HELP WANTED

Irrigation Professionals Needed - Aggressive, fast growing irrigation company is seeking Installation Foreman, Service Technician, and Installers. Excellent wage and benefit package. Send resume to P.O. Box 25125, Lansing, MI 48909. 2/90

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: *Initiate and develop effective work atmosphere, *Meet financial objectives — revenue, cost control, profits and profit margins. *Enforce Orkin policies and procedures *Maintain a strong customer base *Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY, 2170 Piedmont Road, Northeast, Atlanta, GA 30324.** 2/90

LANDSCAPE DESIGNER/SALESPERSON: Growing Memphis, TN area firm seeks experienced individual. Strong communication, design, and estimating skills a must. Excellent salary, profit sharing and benefits for the right person. Send resume or call MorGreen, Inc., 885 W. Poplar, Collierville, TN 38017 (901)853-9877. 2/90

LANDSCAPE CONSTRUCTION FIRM IS SEEKING: CONSTRUCTION FOREMAN with 3-5 years experience, minimum. Must be well motivated and able to motivate others, direct projects from beginning to end. Blue print reading and plant knowledge a must. Willingness to work hard and produce will lead to advancement. Please submit resume with salary history to: Goode & Company, Personnel Director, 860 West Long Lake, Bloomfield Hills, MI 48013. 3/90

SPECIALTY PRODUCT MANAGER/SALES

Specialty Chemical Manufacturer and Marketer is seeking a Sales Rep/Manager. Candidate should possess a good background in Specialty or Pesticide Marketing to National and Regional Distributors. This Midwestern based position will require some travel. For details, send resume, letter of application, and salary history to LM Box 475.

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for employment in their landscape maintenance department for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. Please send resume to: Mr. Doug Sevachko, KT Enterprises, Inc., 7950-1 Woodruff Court, Springfield, VA 22151 if you are interested in any of the following positions: Pruning Department Supervisor, Maintenance Department Supervisor, Maintenance Department Manager, Pruning Department Manager, Floral Installation Manager, Turf and Ornamental Plant Specialist. 4/90

We are seeking a mature couple for caretakers of country estate. Must have knowledge in lawn, shrub, tree and pond maintenance with experience in herbicide/pesticide application. Need good mechanical aptitude for outdoor equipment and indoor systems. Must be self-motivated with strong work ethic and have a sense of personal pride in job. Housekeeping and babysitting skills necessary for your spouse. House on grounds provided. Both salaries commensurate with experience. Send resume with a cover letter and salary history to: Susan Hansford, Hansford Mfg., 3111 Winton Rd. S., Rochester, NY 14623. 2/90

LANDSCAPE DESIGN/SALES. LANDSCAPE MAINTENANCE: Leading Kansas City Landscape Company has immediate openings for talented, experienced, and aggressive persons in residential/light commercial design and sales, and in management of residential landscape maintenance. A.S. or B.S. in Horticulture or related fields preferred. Experience, organizational skills and a customer service attitude a plus. Competitive compensation and benefits package. Send a resume with experience and salary history to: **HERMES COMPANY, INC., P.O. Box 14336, Lenexa, KS 66215.** (913)888-2400. 2/90

Landscape contracting foreperson wanted for a growing company on Eastern LI, NY. Ambitious, highly motivated individual with good communication skills and management capabilities required to take charge of day-to-day operations. Salary range \$32-\$38,000 plus benefits. Send resume to: Grimes Land Design, POB 2072, Montauk, NY 11954. 2/90

HELP WANTED: A well established Southern Vermont Landscaping Firm located in one of the East's most popular ski and vacation areas is looking for a highly skilled and experienced individual to oversee our commercial division. Responsibilities will include: Daily co-ordination of crews, basic landscape design and estimating. Good organization as well as strong personality are a must. We are a fast paced company looking to do the job right and we need quality people to make it happen. Please send resume to: **Homestead Landscaping & Garden Center, LTD., P.O. Box 125, Bondville, VT 05340-0125.** 2/90

LANDSCAPE MAINTENANCE SUPERVISORS: Rapidly expanding landscape maintenance firm seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: **Tandem Landscape Company, 33W480 Fabyan Parkway, West Chicago, Illinois 60185, Attn: Glenn Kedzie.** TF

Expanding Northeast Ohio Maintenance and Construction Company has openings at the Foreman level. Fulfill your career goals with a 6 million dollar company that is still growing. Send your resume and salary requirements to Mr. Herrmann, P.O. Box 438, Painesville, Ohio 44077-0438. 4/90

LAWN DIVISION ASSISTANT MANAGER: Needed Immediately! Full-time year-round position for an aggressive career-minded individual. 2 years minimum experience in chemical lawn care with supervisory experience. A degree in turf or horticulture preferred. Responsibilities will include crew training, supervision, customer communications, new program development & equipment care. Medical, dental plan, pension & bonuses. This is a career opportunity with a rapidly growing division in a company that has a 40 year reputation for quality service. Unlimited growth opportunity. **Call Tom Tolkacz, Swingle Tree Company, Denver, CO. (303)337-6200.** 2/90

ASSISTANT DIVISION MANAGER - Landscape Maintenance. Energetic, self-starter needed to assist in management of landscape maintenance department. Good communication skills (English/Spanish), plus strong turf and ornamental background a must. Tree pruning experience helpful. Please send resume and salary requirements to: **Al Bofinger, Panoramic Corp., 54 N. Eisenhower Lane, Lombard, IL 60148.** 2/90

LANDSCAPE INSTALLATION/DESIGN BUILD MANAGER: As a result of continued growth Ruppert Landscape Company is seeking a well qualified installation/design build manager. Background should include: sales, design, production management, estimating and strong administrative skills. **AREA MANAGER:** We are seeking a talented well organized individual to fill a top management position. Must have strong horticulture and supervisory experience. Individual should have excellent customer relations skills as well. To learn more about these outstanding career opportunities with a fast growing and innovative team call or send resume to **Ruppert Landscape Co., Inc., 17701 New Hampshire Ave., Ashton, MD 20861. Attn: Mr. Otero (301)774-0400.** 2/90

HELP WANTED

LANDSCAPE SALES MANAGER

*For landscape division
of Westchester's premier tree care company.
Unlimited potential. Excellent salary and
share of profits. Minimum five years
residential/commercial experience required.*

**GREENER
LANDSCAPES**

Address correspondence to:

Irving Eskenazi
Greener Landscapes
360 Adams Street
Bedford Hills, New York 10507

Gulf Consult - A leading architectural and engineering firm in Kuwait requires several European/North Americans qualified with Master's/Bachelor's Degree and 7 to 15 years experience with Landscape Architects/Horticulturists/Park Specialists to supervise contractors maintaining the gardens and landscaping/open areas. Experience in warm/desert climate will be welcome. The jobs are on 2 & 3 year contract basis. Please send your resume with expected salary to P.O. Box 22412, 13085 Safat, Kuwait - Fax (00965) 4849532. 2/90

CARETAKER COUPLE: We are seeking a mature couple for caretakers of country estate. Must have knowledge of lawn, shrub, tree and pond maintenance, with experience in herbicide/pesticide application. Need good mechanical aptitude for outdoor equipment and indoor systems. Must be self-motivated with strong work ethic and sense of personal pride in the job. Housekeeping and babysitting skills necessary for the package. House on grounds provided. Excellent benefit package. Salaries commensurate with experience. Send resume to: LM Box 474. 2/90

FOR SALE

LAWN MAINTENANCE BUSINESSES FOR SALE located in Flint and Detroit area. Both are well-established and include all equipment and client lists. Terms available to qualified purchaser. Contact Associated Business Group, Inc., 313-687-7650. Ray Harris. 2/90

LAWN CARE SPRAY TRUCK: 1987 Ford F-350 Diesel XL package; Auxiliary Fuel tank; P.T.O. Hydro centrifugal pump 9203C; 600 Gallon Stainless steel tank; Electric hose reel; 10' steel bed. Large side box; G.P.I. flow meter; Backflow preventer valve; Pressure gauge; Dupont Imron paint throughout. Very low miles, well maintained. Call (201)337-0017 in New Jersey. Asking \$17,600. Optional Injection system for \$1,000. 2/90

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

Jacobsen - E10 - 7 units, rebuilt mowers. Excellent condition, \$8,900.00. 3 gang Toro, good condition or will trade for Jac units for parts. \$750.00. (501)664-2136 or (501)776-3802. 2/90

Tree Spade: 32" Vermeer TS 32. Mounts on 3 point hitch tractor 40 H.P. or larger. Excellent condition. \$3500. Clemson Landscape Nurseries, PO Box 218, Central, SC 29630. (803)639-4505. 2/90

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

PORTABLE STUMP CUTTER - 14 or 16 H.P. Mag Kohler, 4 speed transaxle - 34 1/2" wide. Kinetic Stump Cutter, Inc. 1-800-422-9344. 2/90

For Sale: New and Used Brouwer - Mowers - VACX - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. 2/90

1986 Vermeer Tree Spade: 84 inch - mounted on 1977 Mack truck, 10 Wheeler, 44 Rears, 5 Speed Low-ho Transmission, good tires. Price \$48,000.00. Excellent condition. Call (508)897-7244 (MA). 2/90

JACOBSEN TURF KING II: 84" w/baskets. Like new, 170 hours. \$4,300. 717-648-2496. 2/90

HYDROSEEDER 1985 Finn T-150 1,500 gallon with hose reel mounted on a 1979 Ford LT8000 with a 500 gallon liquid fertilizer tank. Call (301)924-4445. 2/90

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

Twelve Unit Martin House - Expandable to 18-24 or more-\$59.95 F.O.B. Dest. Milwaukee Pulp Products, Inc., P.O. Box 08345, Milw., WI 53208 - or call 1-800-645-7857. 2/90

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 4/90

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

FOR SALE: 1986 D-30 Princeton Piggy-Back Forklift with year old Kubota diesel engine - perfect condition. Seven Cities Sod, Inc., Davenport, Iowa. 319-391-1663. 3/90

For Sale due to illness: Established Garden Center, nursery and landscaping business, located centrally to State College and Altoona. For more information write R.D. 3 Box 381, Tyrone, PA 16686. 2/90

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

FOR SALE: 1986 Howard Price Hydro 180. Rebuilt Hydraulic and Electrical Systems. Many new parts and new paint. Low hours. **MUST SELL.** Asking \$11,000. (508)430-1533. 2/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olgier Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

Big Roll Type Sod Harvester. Nearly new. Includes Laying Unit, 3 pt Carrier. Loading Adaptor, 100 Steel Cores. \$5,200, negotiable. Wetmore's Nursery & Sod Farms, RR #6, Frederickton, N.B. Canada E3B 4X7. 506-472-3357. 2/90

MISCELLANEOUS

LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc.

ENGLISH AND SPANISH.

Write for free brochure.

C.D. Anderson Landscape Videos
515 Ogden Avenue
Downers Grove, IL 60515
1-800-937-0399

WANTED

WANTED: Jacobson Fairway Gang Mowers. Clean later models preferred. Call 414-895-2441. 2/90

STRAW BLOWER, trailer mount, with adhesive attachment. **HYDRO SEEDER,** 2,000 gallon or larger, with or without truck. Late models preferred. Call 705-256-8928 or leave a message at 705-949-9400. 3/90

WANTED: Jacobson blitzer or fairways or Toros - 5, 7, or 9 gang. Any condition - priced accordingly. (313)653-5695. 2/90

Wanted: Hesstons, 180, 200's and Toro-GMT's 200's. Any condition. Dick Trevarthan's Landscaping Co. (815)469-5903 or (815)469-5238. 2/90

USED EQUIPMENT

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chip-mor wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

Infometrics

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