

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

EDUCATIONAL OPPORTUNITIES

MOVE UP IN THE GREEN INDUSTRY. 2 year AAS Degree program in Golf Course Superintending, Irrigation Management, Landscape Contracting and Park Supervision. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate job placement assistance available. For information contact: Golf Course Operations/Landscape Technology Department, Western Texas College, Snyder, TX 79549. 8/90

BUSINESS OPPORTUNITIES

CURBMATE. The growth industry of the 90's is concrete landscape edging installed by the Curbmate machine. Excellent profits, low overhead, low start-up. \$5,495. Call 801-273-3938. 8/90

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90



Environmental Care Inc CAREER OPPORTUNITY

Technical / Training person wanted to do field research and training with large maintenance contracting firm. Knowledge of landscape maintenance practices in western states desirable. Ability to work with others and problem solve is essential.

Please send confidential resume to:
Manager of Technical Services
Environmental Care, Inc.
825 Mabury Road
San Jose, CA 95133.

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

Realistically make \$500-700 a day with a Lawn Aerator & a truck. Robin Pedrotti explains step-by-step how he turned his weekend summer job into a full business using the latest technology in aeration. Effective advertising and soil conditioner sales. You can make \$40-90 an hour plus. \$6,500 investment. Manual price \$89.99. Special inside industry offer \$39.99, ends Sept. 7, plus \$4.50 P&H. Make checks payable: Robin Pedrotti, 3403 Dorchester Dr., San Diego, CA 92123. VISA/MC. 619-571-2884. 8/90

SELLING- BUYING- EXPANDING A GREEN INDUSTRY BUSINESS? Any size, any type, anywhere in the United States. Confidentiality maintained. Valuations, sales, mergers, acquisitions, analysis of operations. **NILSSON ASSOCIATES-GREEN INDUSTRY CONSULTANTS.** (203-621-6199). TF

CURB KING: Curbing machine that lays continuous concrete landscape borders. \$2695.00. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504. 8/90

LANDSCAPE DIVISION MANAGER: well established, rapidly growing company seeks individual to take over for retiring manager. Individual must be able to run both a maintenance and a planting division simultaneously. Requires exceptional organizational/management skills as well as complete command of plant materials and maintenance techniques. For consideration contact David Gorter, 855 Skokie Highway, Lake Bluff, IL 60044. 708-615-0800. 10/90

LANDSCAPE DESIGNER/SALESPERSON: Long-established design/build landscape firm has opening for landscape designer/salesperson. Three to five years design/build experience required. Send detailed resume to **HUNZIKERS INC.,** P.O. Box 397, Niles, MI 49120. 8/90

HELP WANTED

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.,** P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jeff Brower, Joe Dalton, Bob Zahra, CPC." TF

Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. EOE. 8/90

PERSONNEL RECRUITER For The Tree and Lawn Care Industry

The Davey Tree Expert Company, the world's oldest and largest tree and lawn care service organization, is seeking a bilingual Spanish speaking individual to recruit trainable Spanish speaking people in the eastern part of the United States.

This individual must be a personable self-starter, have good communication skills, be willing to travel and have some knowledge of residential and commercial tree and lawn care.

We offer an excellent starting salary, competitive benefits, company ESOP program and chance for advancement. Please mail your resume to: Mr. Ken Celmer, The Davey Tree Expert Company, 1500 N. Mantua Street, Kent, OH 44240.

EEO
Employer

DAVEY
TREE AND LAWN BEAUTY

The Davey Tree Expert Company
(An Employee Owned Company)

DISTRICT MANAGER NEEDED FOR GROWING LANDSCAPING CONTRACTOR'S MYRTLE BEACH, SC OFFICE. EXPERIENCE IN SCHEDULING AND MOTIVATING LANDSCAPE, IRRIGATION, MAINTENANCE, AND CONSTRUCTION CREWS. BS/BA IN HORTICULTURE OR RELATED FIELD. SEND RESUMES AND SALARY REQUIREMENTS TO: STARWOOD, INC., 326 BUSH DRIVE, MYRTLE BEACH, SC 29577. 8/90

LANDSCAPE/IRRIGATION FOREMAN NEEDED: RAPIDLY GROWING FIRM IS SEEKING EXPERIENCED FOREMAN FOR THEIR MYRTLE BEACH, CHARLESTON AND COLUMBIA, SC OFFICES. MUST HAVE SCHEDULING AND SUPERVISORY SKILLS. PERMANENT POSITIONS WITH BENEFITS AND COMPETITIVE SALARIES. SEND RESUME & SALARY REQUIREMENTS TO STARWOOD, INC., 326 BUSH DRIVE, MYRTLE BEACH, SC 29577. 8/90

"AMERICANS ON THE MOVE" - Aggressive landscape company has immediate opening for a take-charge Chief Estimator. Experience required in estimating and bid preparation of large commercial, industrial and public works landscape, irrigation and site development projects. Permanent position with benefits. Salary commensurate with experience. Send resume to Mickey Strauss, American Landscape Companies, 7949 Deering Avenue, Canoga Park, CA 91304. TF

LANDSCAPE MAINTENANCE PRODUCTION MANAGER: Rapidly growing Central Florida Landscape firm seeking an experienced production manager with strong people and organizational skills. Experience with large commercial accounts and a sincere desire to build a business based on customer service a must. Strong Salary and Benefits. Must relocate to Orlando. Send resume to: Mr. Khalsa, 1174 Florida Central Pkwy., Longwood, Florida 32750. 8/90

Two positions are currently available with **United Turf, Inc.**: 1) Superintendent needed for sod operation located in Louisburg, North Carolina, thirty miles outside of Raleigh. Must have previous sod production experience and turf related degree. Warm and cool season grasses currently under production. Excellent salary and benefits available. Send resume to the attention of the Director of Operations. 2) Assistant superintendent needed for sod operation located in Powells Point, North Carolina, at the gateway to the Outer Banks. Turf related employment history a plus. Degree in agronomy or turf related field required. Warm and cool season grasses currently under production. Excellent salary and benefits available. Send resume to the attention of the Director of Operations at United Turf Inc., Route 1, Box 170, Powells Point, NC 27966. 8/90

WANTED - MANUFACTURERS REPRESENTATIVES AND DISTRIBUTORS - to represent a line of high quality hydroseeding tackifiers. For more information, contact PRSM, Inc. at (215)430-3960. 8/90

KT ENTERPRISES, INC., a commercial landscape management firm servicing the Washington, DC Metropolitan market, is now accepting applications for all departments for the 1990 season and beyond. All positions offer excellent salary, health benefits, retirement and, most importantly, an incomparable opportunity to work in a quality organization that will continue to offer professional satisfaction. All applicants should be experienced. Please send resume to Martha Sharlot, KT Enterprises, Inc., 4001 Westfax Drive, Fairfax, VA 22021. **LANDSCAPE MAINTENANCE:** Floral Installation Specialists, Turf and Ornamental Specialists, Pruning Specialists, Maintenance Supervisors. **LANDSCAPE INSTALLATION:** Landscape Supervisors, Landscape Installation Foremen, Hardscape Specialists, Equipment Operators. **IRRIGATION INSTALLATION:** Installation Supervisors, Installation Foremen, Golf Course Irrigation Specialists. **SALES: ALL DEPARTMENTS:** Sales Representatives, Designers, Estimators. 8/90

General Manager needed for established full service multi-million dollar Denver Landscape Care firm. This position reports directly to the President and has full operational responsibility. Qualified candidates must demonstrate operations knowledge centered around the greens industry, strong leadership and team building skills and an ability to implement an aggressive customer service driven business plan. Good benefits and excellent profit sharing plan. Send resume detailing experience and salary requirements to: Wilhelm Tree & Lawn, 8200 E. Harvard, Denver, CO 80231. 8/90

FOR SALE

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

Husler zero turning radius mowers: 2-Model 251 18 hp 50" deck, Model 272 23 hp 72" deck, Model 305D diesel 20 hp 72" deck, Model 262 18 hp 60" deck, Model 400 Rangewing 24 hp 1-72" deck, 2-40" decks, Model 400 D 24 hp 72" deck. *Mowers only in operation 2 seasons and have been completely renovated for a new season. Owner highly motivated to sell. Call Mr. Khalsa. 407-831-8101. 8/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

High quality professional horticulture training videos. 100% satisfaction guaranteed! Call or write for a free color catalog. San Luis Video Publishing, P.O. Box 4604, San Luis Obispo, CA 93403 Tel: (805)545-5426. Fax: (805)545-5423. 8/90

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300, 1-800-234-7645. TF

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

NEW AND USED BROWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. TF

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 10/90

Bulk bark mulch and woodchips, hardwood, pine, and cypress, lumber, timbers, stone products. Many other landscape and nursery supplies. Express delivery, UPS, next day shipment. **LANDSCAPE SUPPLY HOTLINE!** Garick Corporation and Landscapers Wholesale Inc., 1-800-631-1395. 8/90

PORTABLE STUMP CUTTER - 14 or 16 H.P. Mag Kohler, 4 speed transaxle - 34 1/2" wide. Kinetic Stump Cutter, Inc. 1-800-422-9344. 9/90

FOR SALE - 1984 Toro 7 gang reelmasters 10 blade reels, sharpened. \$5,300. Also Toro 7 gang spartans, sharp. \$5,000. Jake fairways 7 gang rebuilt, sharpened 10 blade. \$5,000 firm. Photos available. (313)743-7594 after 7 pm. 8/90

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

USED EQUIPMENT

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

TRACTORS: One Case, Model 685 (600 hrs.) and one Ford, Model 6610 (760 hrs.), each with Mott 74" left and right and 88" rear mowers. Used one season. \$50,000 both; \$26,000 each. Equipment located in Columbia, SC. Call 301/345-4654. 9/90

Roker 40" Tree Spade - \$3800. Hydrobrute 30" Tree Spade - \$2500. All in good working condition, ready to go to the field. **CLOVERDALE NURSERY,** Boise, ID (208)375-5262. 8/90

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

REPS WANTED

Sales Representative: Great opportunity for energetic, self-motivated individual for full time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA license and/or degree in biological science required. Turf/landscaping experience preferred. Excellent company benefits. EOE. Non Smoking. Send resume: P.O. Box 1117, Cerritos, CA 90702. 8/90

POSITION WANTED

LANDSCAPE MANAGER OR CONSULTANT: Position wanted. 36 year old professional with combined experience and education, totaling 18 years. Organized, intuitive, excellent supervisor. Will relocate. Contact Robert at 404-845-9041. 8/90