# **CLASSIFIEDS**

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$86-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

#### **BUSINESS OPPORTUNITIES**

CURBMATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938.

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064.

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing. Michigan 48906. Phone (517)484-7726.

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-2311.

CURB KING: Curbing machine that lays continuous concrete landscape borders. \$2695.00. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504.

103 ACRE TURF FARM FOR SALE: southwestern Ohio, established quality, elite bluegrass blend sod. Large charming country home, good water irrigation potential. Send replies to: P.O. Box 111, Springboro, Ohio 45066.

# HELP WANTED

# LAWN MAINTENANCE DIVISION MANAGER

We are seeking applications for a Top Notch Manager to handle a growing maintenance division of a large Midwest Landscaping Company. You would be responsible for all phases of the operation including: Sales, Estimating, Training, Scheduling, and most importantly. The Bottom Line. If you are the type of individual that thrives on responsibility and can operate with little direction we would like to hear from you.

Please submit a resume with a cover letter and salary history to:

Goode & Company Personnel Director 860 West Long Lake, Bloomfield Hills, MI 48013 Supervisor/Sales position in sunny California for tree care firm. Applicants must be thoroughly versed in all phases of tree care and have bidding experience. EOE. 818-449-0898. 12/89

LANDSCAPE MANAGEMENT SALESPERSON:
Leading Kansas City Landscape Company has
immediate opening for talented, experienced, and
aggressive person in Landscape Management
Sales. B.S. in Horticulture or related field preferred. Salary, incentive, benefits. Send a resume
with experience and salary history to the address
listed. HERMES LANDSCAPING, P.O. BOX 14336,
LENEXA, KS 66215. 913-888-2400. 10/89

We are recruiting!
We're looking for
knowledgeable people in

the following areas: Environmental Care, Inc.

landscape management

# **Arbor Care**

commercial & industrial arboriculture

Interiorscape Division interior landscape maintenance

# Offices located in:

Arizona Phoenix Colorado Springs California Denver **East Bay** Florida Inland Empire Jacksonville Los Angeles Miami Palm Springs Orlando Sacramento Tampa/ Santa Ana St. Petersburg San Diego Nevada Las Vegas SanJose Ventura Texas Houston

Send resume to: Robert L. Scofield Personnel Department 24121 Ventura Boulevard Calabasas, CA 91302

a subsidiary of environmental industries, inc. an equal opportunity employer by choice

Industrial Herbicide Manager/Applicator. Job openings for quality Herbicide Manager/Applicators (in the Southeast, Northeast, and Midwest). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call: Weeds Inc., 520 West Cobbs Creek Parkway, Yeadon, PA 19050. (215)727-5539. 10/89

Landscape Architect wanted - Excellent opportunity now open with a prominent, aggressive landscape management company. Need a landscape architect with knowledge, experience and skills in the design/build discipline to assist in the design/build department. Send resume to Clarence Davids & Sons, Inc., 23900 W. 127th Street, Plainfield, IL 60544, Attn: Kurt Pflederer. 10/89

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! AMIGOS 214-634-0500.

10/89

"Consider all of your employment options in the irrigation and landscape industries. Call Florapersonnel, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. Florapersonnel, Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC."

NURSERY FOREMAN: Bissett Nursery Corp., large rewholesaler of nursery stock and related goods, looking for hard working individual with minimum 2 years experience in nursery industry. Responsibilities: customer sales and service; material handling and maintenance; deal with people and run small crews. Excellent salary and benefits. Contact Bissett Nursery, Holtsville, NY, Tel. #516-289-3500. 10/89

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: \*Initiate and develop effective work atmosphere, \*Meet financial objectives - revenue, cost control, profits and profit margins. \*Enforce Orkin policies and procedures 'Maintain a strong customer base 'Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: ORKIN LAWN CARE, PAT GUY, 2170 Piedmont Road, Northeast, Atlanta, GA 30324. 10/89

Ohio landscape construction company wants to expand into landscape maintenance and is interviewing Managers and Supervisors. Excellent compensation package. Send resume or letter describing your experience to: Landscape Managers, 11738 Lake Ave., Suite 203, Lakewood, Ohio 44107.

MANAGEMENT POSITION AVAILABLE - Excellent career opportunity with a Major Utility-Contractor for Right Of Way Manager in the New England States. Forestry or related degree with three years field experience with herbicides and their uses, personnel management, and customer relations. Communication skills are a must. We offer competitive salary and benefits and the opportunity for the take charge individual to implement a complete program. E.O.E. Call (401)568-0641.

GROUNDS MAINTENANCE PRODUCTION MANAGER: Orlando, Florida Landscape Maintenance firm has position available for proven manager/leader. We are a rapidly growing company needing a team player capable in all areas associated with landscape maintenance. Abilities must include: planning, scheduling, training, purchasing, client relations, and quality control. Starting salary is \$30,000 plus. Vehicle and benefits provided. Applicants please respond to LM Box 472. 10/89

# FOR SALE

For Sale: Spyder Forklift in good condition, with Kohler Motor \$5,500; 5 ft. Sod Roller \$750. 1-719-683-2262. 10/89

(2) 1989 Toro Industrial walk-behind mowers, 12.5 h.p., 36", \$2,100; 44", \$2,400, Like new. Contact Greg Schneider at (704)528-3607, Troutman, NC.

ATTENTION GOLF SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda & fire ant free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 12/89

ESTABLISHED, 30-year profitable tree business (summers) and snow plowing (winters) for sale due to pending divorce. Pittsburgh, PA. Have all equipment, vehicles and loyal clientele. Annual revenue near \$70,000. Must sell ASAP. Will sacrifice for \$50,000 negotiable. \$25,000 down; \$25,000 in 12 months. Call Dave 412-766-6414.

10/89

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCEL-LENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756.

16" reconditioned Brower Harvestor mounted on a 3600 Ford tractor. Asking \$24,900. (205)665-2610.

Hydroseeder - 1980 Reinco HG25 NEW J.D. Engine ON 1987 I.H. F2574, 23,000 miles with Cummins L10, Auto Jake Brake Ready to work, Photo Available - \$54,000. John Clark, J. Farmer Co., Middleton, MA. 508-774-9446.

HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304.

TREE SPADE: 44 in. Cut Vermeer TS-44A. Ready to move 6-10 ft. trees. Purchase \$6,900 and start your own business. (4 WD - 1/2 ton truck recommended to pull this trailer mounted.) Union Grove, WI (414)878-3304.



#### PROTECT GRASS FROM AUTO AND FOOT TRAFFIC

INEXPENSIVE, RELIABLE

Call Toll Free

1-800-824-9029 Wait for Tone - 753

Fertilizing and complete maintenance company in northern Illinois. Does \$200,000 annually. Can separate Spring and Mowing Services. Assets and customer list. Asking \$98,000. Call 1-800-243-5296. 10/89

STUMP CUTTER: Replacement Head for Rear Hodges & Fox. You'll have the fastest, safest portable stumper in the world. Satisfaction money back guarantee. No gimmicks. U.S. Pat. Kinetic Stump Cutter Inc. Toll free 800/422-9344. 2/90

FOR SALE: Landscape Construction Co. Northeastern Illinois. Owner retiring. (312)469-5812.

10/89

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444.

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040.

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979.

Vertical Pipe Wrench. Remove Sprinklers and Pipes through a small hole from above ground. Substantially reduce digging. Guaranteed. Specialty Tool, R.R. 3 Box 148, Auburn, IL 62615. 217-438-3276.

Two HiRangers for Sale: 1970 Ford Flat-Bed V-8, 5 speed, 391 CID, Front Mount, 52-foot Boom, \$20,000 nego. 1965 Chev. Utility Bed, 6 Cylinder, 5 speed with 2 speed 292 CID, Rear Mount, 52-foot Boom, \$17,000 nego. Phone: Office (303)659-6427 or Home (303)659-5500.

Bowie Hydromulcher 1100: Trailer mounted with extra duty suspension and extra wide tires, Kubota Diesel powered with heavy duty clutches and powertrain, centrifugal pump and electric hose reel with hose. Well maintained. No rust, \$11,900. Call Gary at (317)873-5231.

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackiffers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300.

Spyder Replacement Parts: Complete stock of Spyder repair parts. Stock includes hydraulic components, seal kits, hoses, seats, unique Spyder parts, tires, wheels and much more. Authorized Kohler engine dealer, also Kubota, Onan and Ruggerini diesel engines and engine parts available. Optional equipment and conversion kits. Remote air cleaner. Heavy duty Wilton hub. Nichols-Fairfield torque hub. Extend-A-Fork assembly. Heavy duty carriage assembly. With one of the original co-inventors of the Spyder Forklift and a fully equipped shop at your disposal, all of your troubleshooting needs can be met. MOBILE LIFT PARTS, INC., 5402 Edgewood Road, Crystal Lake, IL 60012. (815)455-7363 or (800)397-7509.

10/89

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266.

FOR SALE: Residential/Commercial landscape and lawn maintenance company located in affluent Chicago suburb. 70 years in business at same location. Owner retiring. Send inquiries to: Horst Lesser, 4N616 Medinah Rd., Addison, IL 60101.

10/89

#### 88 FORD 5610 NUNES MOWER

Designed to mow large areas of turf grass. 17 foot cutting width. Cutting speed up to 6 mph. Large flotation tires. Excellent condition.

Artistic Maintenance 714-458-2605

## **USED EQUIPMENT**

BRUSH CHIPPERS-STUMP CUTTERS: NEW/ USED/TRADE. Stocking full line of Brush Bandit Disc Chippers, 6 in. - 12 in. capacity. Rayco Stump Cutters from 20 HP to 75 HP. Hawkensen Enterprises. P.O. Drawer 766, Plymouth, NH 03264. Or call (800)258-8970.

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3562, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667.

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444.

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306.

For sale - Used Equipment. 44" VERMEER TREE SPADE mounted on a 1983 Ford 600 truck. Gear shift; Very good condition. Moves a wide range of shrubs and small caliper trees. If interested contact, Property Services; Richmond, VA. (804)320-0035, \$12,500.

#### WANTED

WANTED: Large Lindig and Royer Shredders. Lewis Equipment, 320 Third Street S.W., Winter Haven, FL 33880. (813)294-5893. 11/89

# **REPS WANTED**

SALES REPRESENTATIVE: We're looking for special energetic individuals to fill our full-time sales representative positions. If you are a selfmotivated, "people" person, we offer a great opportunity for interesting and challenging work in either our northern or southern California territories. Target Specialty Products is a full-line distributor of specialty agricultural chemicals and supplies. Degree in one of the biological sciences required. Ornamental/nursery experience is preferred. Salary commensurate with experience, plus commission and auto. Excellent company benefits, including medical and dental coverage, profit sharing and incentives. Send resume to Target Specialty Products, P.O. Box 1117, Cerritos, CA 90702.

EXPERIENCED MANUFACTURER'S REPRESENTATIVE: If you are successful in selling specialty turf products to golf courses, landscape and lawn care customers, you can earn high commissions by selling "VITERRA GELSCAPE", the best water management superabsorbent, and AGLUKON's turf micronutrient suspensions. Training, leads, technical support provided. New territories open. Reply on letterhead stating present product lines you represent. AGLUKON USA, Division NOR-AM Chemical Company, 50 N. Harrison Avenue, Congers, NY 10920.

# MISCELLANEOUS

### LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. ENGLISH AND SPANISH. Write for free brochure

C.D. Anderson Landscape Videos 515 Ogden Avenue Downers Grove, IL 60515 1-800-937-0399