## THE HARVEST IS IN (...and pert' near gone!)

Seed producers' hopes for a harvest of plenty were altered by weather, lower production and strong demand.

by Terry McIver, associate editor

Boy Scout would have a field day as a grass seed grower or marketer. He'd always have to "be prepared."

Heavy demand and fickle weather conditions contributed to a less-thananticipated 1989 harvest for many seed varieties, most notably tall fescues.

Last year it was the drought. This year rain was plentiful, but at the wrong times.

"All the fescues are low," says Doug Toews of International Seeds. "The weather did it. We had the cold spell in December, then little rain, then lots of rain, and some more rain at harvest time. It was six of one, half-a-dozen of another."

'The demand for tall fescue is as hot as ever! Industry-wide, it's been...spotty, production, increased demand and weather.'

> —Joe Churchill Northrup King

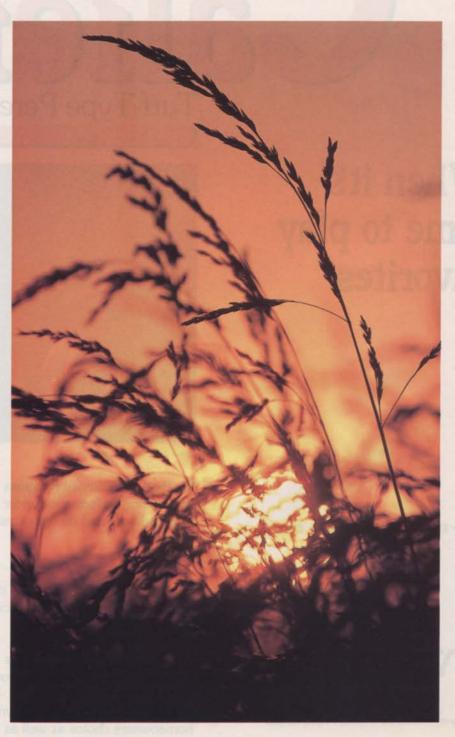
Also, field burning was interrupted for several days in 1988 after the I-5 accident, and some think the interruption ultimately caught up with production.

#### Tall fescues hardest hit

Turf-type tall fescues took a real beating this time around.

"We think it was a number of weather-related factors," says Mike Robinson, president of Seed Research of Oregon. "There was late rain in November, a late green-up, and then the cold weather in February. And after the cold spell, wet weather held up fertilizing in February."

Though fertilizing schedules might differ slightly among growers,



#### **TURF-TYPE TALL FESCUE**

ARIETY	MARKETER	AVAILABILIT
Adventure	Warren's	С
Apache	Turf Seed	B-
Arid	Jacklin/Olsen-Fennel/	B/C/B
Ario	Northrup King	DICID
Avanti	Warren's	C
Bonanza	Olsen-Fennel/Proprietary/	C/C/C
JOHanza	Van Der Have	0/0/0
Bonsai (dwarf)	Turf Merchants	C
Brookston	Turf Merchants	Č
Chesapeake	O.M. Scott	В
Chieftan	Roberts	C
Cimarron	Lesco	B
Clemfine	Lofts Great Western	A
Cochise (dwarf)	Ampac	S
Crossfire	Pickseed	C
Emperor	Zajac Performance Seeds	Č
alcon	Olsen-Fennel/E.F. Burlingham	C/S
inelawn I	Fine Lawn Research	C
Bala	International	C
Balway	Northrup King	c
Guardian	Roberts	C
Houndog	International	B-
Hubbard	Hubbard Seed & Supply	C
HRZ-18	Van Der Have	C
laguar	Zajac Performance Seeds	C
Jaguar II	Zajac Performance Seeds	C
Mayerick	Pickseed	В
Mayerick II	Pickseed	В
Mesa	Jonathan Green	В
Mojave	Olsen-Fennel	С
Monarch	Turf Seed	B-
Montauk	Jonathan Green	C
Murietta (dwarf)	Turf Seed	C
Mustang	Turf Seed	B-
Olympic	Turf Seed	B-
Pacer	International	B-
Potomac	Jonathan Green	C
Rebel	Lofts Great Western	В
Rebel II	Lofts Great Western	В
Rebel Jr.	Lofts Great Western	С
Richmond	Jonathan Green	В
Silverado (dwarf)	Turf Seed	C
Shortstop	Pickseed	C
Survivor	Seed Research	В
(blend)		
Sundance (dwarf)	Turf Merchants	C
Taurus (dwarf)	Turf Merchants	C
Team (blend)	Pickseed	В
Thoroughbred	Pickseed	В
Titan	Seed Research	В
Trailblazer	Lesco	В
Triathalawn	Turf Seed	B-
(blend)	resignation of the area such the area.	- Intramer
Tribute	Lofts Great Western	В
Trident	Seed Research/Ampac	B/S
Triple Pro	Northrup King	В
(blend)	0 10	-
Trophy (blend)	Seed Research	В
Turfgemm II	Turf Merchants	A
(blend)	# 400 III .	
Turf Mates	Turf Merchants	C
(dwarf blend)		
Winchester	E.F. Burlingham & Sons	S
Wrangler	Lesco/Jacklin/Turf Merchants	CICIC
SR 8200 (dwarf)	Seed Research	C

Robinson says those who were able to fertilize well in February had the best yields.

"We expect the 1989 tall fescue crop to fall short of the demand, a demand that is constantly increasing as users realize the advantage of turf-types over the older, forage-type tall fescues," says Art Wick, director of research and development for Lesco. Wick says grower costs have increased more than costs for the 1988 crop, which should reflect in somewhat higher professional user prices this fall. According to Wick, future turf-type tall fescue demand is difficult to measure, but Lesco expects to see a growing demand for several years.

The demand for tall fescues has been "as hot as ever," says Joe Churchill of Northrup King. "Some (of our) varieties in some areas have had winter damage in February. Galway was effected, but Arid is okay. Industry-wide, it's been a combination of spotty production, increased demand and weather."

"Our tall fescue supplies are adequate, but adequate isn't good enough," remarks Gary Parker, general manager of Lofts. Our older stands were primarily weak. It's weather related, fertilizer related... we don't have the answer."

On the plus side, Parker says new fields planted a year ago should help ease any pending shortages next year.

Gayle Ward of Jacklin Seed Co. finds the tall fescues very disappointing, with a 50 percent yield reduction. And Tom Stanley of Turf Seed sees many tall fescue yields as 30 to 50 percent short. The especially cold winter was something Stanley and others think may have been another negative factor.

Add to that a heavy demand. "There are more certified production acres of tall fescue than perennial ryegrass in Oregon," says Steve Tubbs, vice president and general manager of Turf Merchants, Inc. However, demand for tall fescue is keeping supplies tight. "All tall fescues are yielding poorly due to reproductive tillers turning vegetative rather than producing seed heads," continues Tubbs, "and clean-outs are higher than expected due to empty florets.

"Regardless of demand, there is a virtual sell-out of all varieties at prices comparable to last year. In fact, it's the first time in history that the turf types have raised the price of Kentucky-31 as opposed to Kentucky-31 pulling the price of turf types down," says Tubbs.

Due to excellent demand for pe-

#### **KENTUCKY BLUEGRASS** AVAILABILTY VARIETY MARKETER VARIETY MARKETER AVAILABILITY C B A-34 Ben Sun Waren's E.F. Burlingham & Sons Haga Abbey O.M. Scott B Harmony Seed Research B В Warren's C Jacklin Able 1 Huntsville Adelphi Jacklin/Northrup King C/C Ikone International C B/B Alpine Pickseed B Julia Turf Seed/Lesco C Northrup King Jacklin 000 Amazon Kelly America Pickseed B Liberty Zajac Performance Seeds Northrup King B Aspen Limousine Roberts Van Der Have C 1757 Lofts Great Western Asset Aquila Northrup King C C/C Banff Pickseed B Jacklin/Roberts Merion Lofts Great Western В C Baron Turf Seed Midnight CC B Turf Seed Full Circle Blacksburg Merit CC Jonathan Green Boston Minstrel Van Der Have Bristol O.M. Soctt B Monopoly Peterson B/B Pickseed B Lofts Great Western/Jacklin Bronco Nassau B/B Challenge Turf Seed B Nugget Jacklin/Pickseed Fine Lawn Research B Chateau P-104 Lofts Great Western Cheri Olsen Fennel C (Princeton) Classic Peterson B Parade Northrup King/Van Der Have B/C Columbia Turf Seed Lofts Great Western/Jacklin B/B A Ram I B Common Full Circle Rugby Northrup King/Turf Merchants B/C E.F. Burlingham & Sons C B Van Der Have Compact Sophia B/C Coventry O.M. Scott B Suffolk Jacklin/Lofts G. Western Van Der Have C Cynthia Burlingham C Sydsport Turf Seed/Lesco B/B **Turf Merchants** B Dawn Tendos C **Turf Merchants** Destiny Jonathan Green Topfit Jacklin/Zajac/Peterson B/C/C C **Eclipse** Topstar Turf Merchants B Enmundi Seed Research Touchdown Pickseed В В Estate Roberts Trenton Northrup King Freedom Jacklin B True Blue **Turf Merchants** A B Jacklin O.M. Scott Fylking B Victa B Georgetown Lofts Great Western B Jacklin Wabash C Glade Jacklin B Washington Jonathan Green **Turf Merchants** C Gnome A SR 2000 Seed Research SR 2100 Seed Research Availability Key: A-surplus B-adequate C-limited T-testing only S-sold out

rennial ryegrass, supplies this year of Pennant, Belle and Competitor will be limited, says **Shari Burlingham** of E.F. Burlingham & Sons. "Competitor, our new variety, will be included in our mixtures this year. We'll custom blend it to meet individual needs and requirements."

Tubbs said most of TMI's proprietary perennial ryegrasses will be in adequate supply, although the crop isn't nearly as good as 1988's—increased acreage should offset decreased yields.

This harvest yielded the first crop of Bonsai dwarf fescue, a specie that has been sparking interest throughout the industry. According to Tubbs, recent excavation of a 10-month-old Bonsai sod plot in southern California proved conclusively that Bonsai's roots extended a full six feet below the surface. "So there is no truth to the speculation that the dwarfs have shallow root systems," says Tubbs, who

believes Bonsai and similar varieties will take over the turf market west of the Mississippi due to their attractiveness as turf with drastically reduced maintenance requirements.

#### Bring on the blues

"The yields for proprietary bluegrasses were nothing to write home about," says Tubbs. "Most are based on the price of common bluegrasss, which is cheaper than it has been for several years and awfully strong. Fall demand will be required to keep the proprietaries from slipping. There will be some shortage of older, lower yielding varieties, but more than ample supplies overall."

Fine Lawn Research's **Bill Junk** says the Chateau Kentucky bluegrass crop will be adequate. Midnight fans will be glad to hear from Turf Seed's Stanley that recent acreage increases for Midnight should result in adequate supplies by crop year 1990.

Harry Butler, Jacklin's vice president of marketing, says there will be selected shortages on some of the lower seed-yielding varieties of proprietary Kentucky bluegrass. "There is a slight increase in acres over last year," says Butler, "however, we still do not have sufficient producing acres to meet demand. New acres have become difficult to place due to other competing commodities, such as wheat, corn and other grain products."

Says Northrup King's Churchill: "Our bluegrass yields are coming in very well at press time. We anticipate a good supply of most varieties throughout the year."

Churchill also reports adequate supplies of the "Penn Pals" bentgrasses.

Sources say most of the proprietary fine fescues grown in Oregon are disappointing contractors with both yields and clean-outs, and there is a great disparity between the common Canadian red fescue crop and the Oregon fine fescue crop. Chewings and hard fescues could be in short supply, especially if strong demand for certified varieties from Europe

continues.

"Many factors limit successful increase in production acres," says John Zajac of Zajac Performance

"Demand in most segments remains good. Therefore, I expect the higher quality, better marketed varieties to remain in a 'no surplus' condition for some time." LM

#### Canadians still enjoy **'88 crop**

Though the United States is a net exporter of turfseed. some of what New Zealand and Canada exports may find its way here.

From New Zealand comes perennial ryegrasses Nui and Ruanui, which are harvested in January. Usually pegged for forage use, they may have lawn applications.

Estimates are that New Zealand will import as much as 20 million pounds of seed this year, according to Dave Nelson, director of the Oregon Fine Fescue Commission.

Rain has kept Canada's harvest of fescue and forage seed down significantly from last year, according to Al Dooley, a special commodity analyst with Alberta Agriculture. Canada exports about 20 million pounds of fescue annually, some of which finds its way into bluegrass mixtures.

"The United States is our most important market by a long shot," says Dooley. "You guys take 70 to 90 percent of our export."

Canada's principal turfgrass is the creeping red fescue Boreal, used primarily as a filler in Kentucky bluegrass mixtures.

"We feel it's a good variety because of its shade tolerance, hardiness, and the fact that it's a creeper that fills in bare spots well," says Marvin Nakonetchny, secretary master of Canada's Forage Seed Council. The exportability of Boreal depends on U.S. demand, says Nakonetchny, and the current market price of 25 cents/ lb. is likely to send most of it into storage.

"The fact that it's sold as a no-name variety in the U.S. is a problem we should address," he adds.

Canadian seed comes from the prairie provinces: the Peace River region of Alberta, Saskatchewan and Manitoba. Last year Canada enjoyed an exceptional crop, says Dooley. That resulted in the export of approximately 18.5 million pounds of fescue, 13.6 million pounds of red clover, 8.0 million pounds of sweet clover, 5.25 pounds of alsike clover and 1.5 million pounds of bromegrass clover.

Because of the region's climate, storing the seed for several years is not a problem. As a result, last year's bumper crop is still on hand should America's bluegrass market take off this fall.

A very limited amount of Canada's acreage does consist of bluegrasses. Canadians are also looking at turf-type fescues and ryegrasses, "... but so far it's insignificant," adds Nakonetchny.

—Will Perry□

ROUGH BLUEGRASS			
VARIETY	MARKETER	AVAILABILITY	
Laser poa trivialis Sabie	Lofts Great Western International	B	

VARIETY	MARKETER	AVAILABILIT
Argyle	Olsen-Fennel	В
Kenblue	Jacklin/Olsen-Fennel/ Turf Merchants/Roberts	B/B/A/C
Merit	Van Der Have	В
Newport	Olsen-Fennel/Van Der Have/Northrup King/Rob	C/B/B/B erta
Park	Jacklin/Turf Merchants/ Northrup King/Roberts	B/A/B/B
S-21	Jacklin	В
South Dakota	Jacklin	В
Troy	Jacklin	В
Garfield	Jacklin	В

VARIETY	MARKETER	AVAILABILIT
Alliance CBS II	Turf Seed Turf Seed	B
Champion	Seed Research	8
Dixie Green	International	8
Dixie Green	International	В
tall fescue	international	0
Dixie Green+	International	В
Sabre	memasona	
Double Eagle blend	Lesco	В
Double Eagle +	Lesco	В
Sabre		and the same
Eagle Blend	Lesco	В
Futura Plus	Pickseed	В
Futura 2000	Pickseed	В
Futura 2000E	Pickseed	C
3CN Intermediate Ryegrass	Lesco	В
Magnum	Proprietary	В
Medalist 5	Northrup King	В
Medalist 6	Northrup King	В
Medalist 7	Northrup King	В
Medalist 7+ Sabre	Northrup King	В
Medalist 300	Northrup King	В
Medalist 400	Northrup King	В
Medalist 400 +	Northrup King	B
Medalist 60/40	Northrup King	В
Par Blend	Lesco King	В
Pennway Bent	Lesco	B
Blend	Lesco	
Bent Blend Plus	Lesco	В
Ph. D.	International	В
Playmate	Roberts	В
Spectrum	Turf Merchants	В
Symphony	E.F. Burlingham & Sons	C
Tara-Green	Hubbard Seed & Supply	В
Transtar	Lesco	В
Triple Play Rye	Fine Lawn Research	В
Trilogy	E.F. Burlingham & Sons	C
V.I.P. Rye	Turf Merchants	В
Winter Turf I	O.M. Scott	В
Winter Turf III	O.M. Scott	8
Winter Turf V Winter Turf IX	O.M. Scott O.M. Scott	B

#### **PERENNIAL RYEGRASS**

	VARIETY	MARKETER	AVAILABILIT
ı			
ı	Allaire	Jonathan Green/Turf Merchant	
ı	All*Star	Jacklin	B
١	Assure Atlantic	Johathan Green	C
ı	Aquarius	Turf Merchants	В
ı	Barclay -		
ı	Belle	E.F. Burlingham & Sons	C
ı	Birdie II	Turf Seed	В
ı	Blazer	Pickseed	В
ı	Blazer II	Pickseed Van Der Have	B
ı	Brenda Caddie	Northrup King	C
ı	Calypso	Roberts	В
ı	Champion	Seed Research	В
ı	Charger	Turf Seed	В
ı	Citation II	Turf Seed	A
ı	Commander	Lesco	В
ı	Competitor	E.F. Burlingham & Sons	C
ı	Cowboy	Lofts Great Western Pickseed	B
١	Dasher II	Pickseed	В
	Delray	Northrup King	В
ı	Derby	International	В
ı	Diplomat	Lofts Great Western	В
ı	Elka	International	В
ı	Envy	Zajac Performance Seeds	C
ı	Fiesta	Pickseed	В
ı	Fiesta II	Pickseed	В
١	Gator Gettysburg	International Jonathan	B
١	Goalie	Northrup King	C
ı	Jazz	Pickseed	В
ı	Lindsay	International	В
١	LEX 86	Pickseed	C
	Magnum	Proprietary	В
1	Manhattan	Turf Seed/Turf Merchants	B/B
ı	Mondial NK 2000	Van Der Have	В
١	Nova	Northrup King Seed Research/	C B/B
١	NOVA	Van Der Have	0/0
ı	Omega II	Zajac Performance Seeds	C
ı	Palmer	Lofts Great Western	В
ı	Patriot	Turf Merchants	В
ı	Pennant	Olsen-Fennel/Turf	190
	Deserves	E.F. Burlingham & Sons	B/C
	Pennfine	Olsen-Fennel/Turf	CIRIRIC
		Merchants/Northrup King/ Roberts	C/B/B/C
	Pleasure	AMPAC	C
	Plus	Olsen-Fennel	В
	Polly	Daehnfeldt	В
		Van Der Have	В
	Ranger	Van Der Have	В
	Regency Repell	Lesco Lofts Great Western	B
	Riviera	Roberts	В
	Rodeo	Turf Merchants	В
	Sheriff	Van Der Have	В
	SR 4000	Seed Research	В
	SR 4100	Seed Research	В
	SR 4200	Seed Research	C
	Sherwood Stallion	Jonathan Green Fine Lawn Research	B
	246 Sunrye	Turf Seed	В
	Tara	Ampac	В
	Vantage	Proprietary Seeds	C
	Vintage 2DF	Lesco	В
	Yorktown II	Lofts Great Western	В
	2H7	Van Der Have	С
	PER TOTAL		

#### SEED COUNTRY INSIGHTS

◆ Lofts' new Rebel Jr. turf-type tall fescue is doing okay its first time out, says Gary Parker. It yielded well, and the company is excited about Jr.'s prospects. Lofts is marketing five new varieties: the fescues include Rebel Jr., Bar-None and Tribute; bluegrasses 1757 and Suffolk, a joint venture with Jacklin Seed Co. Lofts' research director, Richard Hurley, thinks there's "real trouble ahead" for bluegrasses in the Northwest because "the turf-type tall fescue varieties are so good and they're going to be moving north..."

• Jacklin is moving ahead with its development of a turf-type redtop grass plant. Dr. Doug Brede has polycrossed and harvested several types of the redtop. "We will plant out the progeny from this cross in 1989 to further refine a potential variety," says Brede. Redtop is a low maintenance variety that does well in adverse soil

conditions . .

 Demand for Longfellow chewings fescue grows each year, says Doug Toews of International Seeds...

• Northrup King is releasing a new Kentucky bluegrass variety, called Kelly. Good heat and drought tolerance, according to Northrup's Joe Churchill . . .

 Churchill also reports that Northrup will get an exclusive in 1990 on Pure Seed Testing's newest tall

fescue, 5DM. To be renamed later.

 Maverick II is now available. Pickseed West calls it an improved turf-type tall fescue that is slower growing than the original Maverick, and has performed well in national tests...

 Charger is a new perennial ryegrass from Turf Seed, Inc. Tom Stanley reports it demonstrates dark green color, high density, lower growth habit and very

good disease resistance . . .

Mondial is an advanced synthetic turf-type perennial ryegrass cultivar developed by Mommersteeg. Van Der Have Oregon has it in adequate supply, and reports quick establishment as a benefit . . .

 Avanti is a new semi-dwarf turf-type tall fescue from Warren's Turf Nursery. High shade tolerance and low growth habit are two benefits. Limited in 1989; full

production expected in 1990 . .

● From Hubbard Seed & Supply: Hubbard 87 is a new dwarf turf-type tall fescue variety developed with Dr. C. Reed Funk of Rutgers University. Production will be controlled by Hubbard to meet the sod quality market needs; limited through 1991 crop year. Sod-Gem Turf-Type featuring Hubbard 87 also is limited through 1991...

-Terry McIver□

#### **CREEPING RED FESCUE**

Van Der Have/Northrup King Fine Lawn Research Van Der Have Jonathan Green Turf Merchants Zajac Performance Seeds	C/B C C C C
	Fine Lawn Research Van Der Have Jonathan Green Turf Merchants

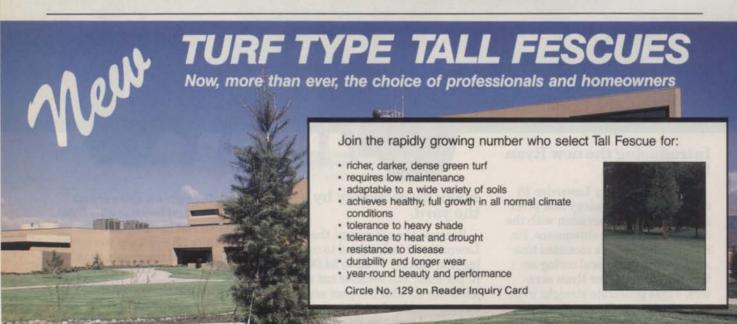
#### CHEWINGS FESCUE VARIETY MARKETER AVAILABILITY Van Der Have Atlanta Atilla **Turf Merchants** ССССВВ Cascade Olsen-Fennel **Turf Merchants** Center Cindy International Dawson Northrup King International Enjoy В Ensylva International Van Der Have СССССВ Epsom **Turf Merchants** Estacada Turf Seed Fortress Jamestown Lofts Great Western Pickseed Jasper E.F. Burlingham & Sons Koket BC Longfellow International Mary Van Der Have Olsen-Fennel B Pennlawn B Ranier Olsen-Fennel B Northrup King Ruby Jonathan Green C Salem C/C Shademaster Turf Seed/Lesco SR 3000 Seed Research B В SR 5000 Seed Research Victory B Pickseed Virtus Turf Merchants C E.F. Burlingham & Sons Wilma

HARD FESCUE			
VARIETY	MARKETER AVA	ILABILITY	
Aurora	Turf Seed	A	
Crystal	Lofts Great Western	В	
Reliant	Lofts Great Western	В	
Scaldis	Northrup King/Van Der Have	C/C	
Silvana	Van Der Have	C	
Spartan	Pickseed	В	
Warwick	Jonathan Green	C	

HADD FECCULE

SHEEP FESCUE			
VARIETY	MARKETER	AVAILABILITY	
Azay Bighorn MX-86	Pickseed Turf Seed Jacklin	C C B B	

Key: A-surplus B-adequate C-limited T-testing only S-sold out



Rich, green and luxurious Turf Type Tall Fescue gives you the beauty you want with a minimum of care. Excellent for play areas, parks, airfields, roadways, industrial sites and golf courses. Proven disease-resistant, Oregon Grown Tall Fescue seed produces an adaptable, weed-free turf that not only persists through summers and winters, but maintains its beauty. Insist on Turf Type Tall Fescue Seed grown in Oregon!

For more information contact your seed dealer, or write to:

OREGON TALL FESCUE COMMISSION

866 Lancaster Dr. SE, Salem, Oregon 97301 Phone (503) 585-1157

#### BENTGRASS VARIETY MARKETER AVAILABILITY Carmen Van Der Have International C+ Cobra Seed Research B **Dominant Brand** Pickseed B Exeter colonial Kingstown Velvet Pickseed B National Pickseed (creeping bent) B/B Penncross Northrup King/Turf Seed Penneagle Northrup B/B King/Turf Seed Pennlinks Northrup B/B King/Turf Seed Pennway Northrup B/B King/Turf Seed Providence Seed Research C Seed Research B Prominent B Putter Jacklin SR-1020 Seed Research B SR-7000 Seed Research C Colonial Tracenta Van Der Have C V.I.P. Blend **Turf Merchants**

Key: A-surplus I	B-adequate C-limited
	nly S-sold out

# ANNUAL RYEGRASS VARIETY MARKETER AVAILABILITY Dalita Daehnfeldt B Gulf Olsen-Fennel B

OTHER				
VARIETY	MARKETER	AVAILABILITY		
Au Triumph Cajun Certified	International International	B B		
Streaker Red Top Cheyenne Bermudagrass Crusader ryegrass/	Jacklin Jacklin Seed Research	B C B		
hard fescue mix Fults alkaligrass JM-107 zoysiagrass	Northrup King International	B C		
Martin Mozark Reubens Canada bluegrass	International International Jacklin	B B B		

### **Plathe** Chippers

for the tree care professional

Olathe Chippers reduce bulk — cuts down time to landfill sites. Provides mulch for safety and beautification programs. Olathe manufactures five models to handle your chores — from 8 hp 2½" capacity to 175 hp 12" diam. capacity. With units in the field for over 15 years, Olathe keeps proving itself as a leader in the chipper field.



Model 864 — Gets volume reduction of pallets and wood debris for increased disposal capacities



Model 12 — PTO, 3 pt. hitch or tow-type, 7" capacity, 500 lb. drum



Model 182 — Brush chipper reduces limbs and brush up to 6" in diameter quietly and efficiently.



Model 986 — Hydraulic feed disc chipper features: 12" capacity, variable feed rate, gas or diesel, and 15° curbside feed angle for safety.

Write or call your local Olathe/Toro dealer for free demo or call 1-800-255-6438

OLATHE MANUFACTURING, INC.
100 INDUSTRIAL PARKWAY, INDUSTRIAL AIRPORT, KANSAS 66031

800-255-6438 FAX: 913-764-1473 913-782-4396

