

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

IN MONTANA: Established working lawn service, one man operation, room for expansion. Full-time business for 9 years, includes snow removal. Call Chris Swenson (406)656-9145. 5/89

CURB MATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 5/89

WANTED TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CURB KING: Curbing machine that lays continuous concrete landscape borders. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504. 9/89

HELP WANTED

Park Operation Supervisor. City of Des Moines, IA. \$29,512 - \$33,453 ann. Superv. the grounds maintenance & management functions. Min. Quals: BA/BS w/course wk in park mgt., horticulture, landscape arch.; 3 yrs of superv. exp. in park of grounds mgt. Apply by 5:00 pm June 2, 1989 to Civil Service, City Hall, E 1st & Locust Sts., Des Moines, IA 50307. M/F/H EOE. 5/89

Lawn Care \$20M-\$50M

Career opportunities coast-to-coast. Employer retained. Experts in personnel since 1968.

USA Careers 515-394-2556
New Hampton, IA 50659

HELP WANTED: A well established Southern Vermont Landscaping Firm located in one of the East's most popular ski and vacation areas is looking for a highly skilled and experienced individual to oversee our commercial division. Responsibilities will include: Daily co-ordination of 4/5 three man crews, basic landscape design and estimating. Good organization as well as strong personality are a must. We are a fast paced company looking to do the job right and we need quality people to make it happen. Please send resume to: **Homestead Landscaping & Garden Center, LTD.,** P.O. Box 125, Bondville, VT 05340-0125. 5/89



We are recruiting!

We're looking for knowledgeable people in the following areas:

Environmental Care, Inc.

landscape management

Arbor Care

commercial & industrial arboriculture

Interiorscape Division

interior landscape maintenance

Offices located in:

Arizona	Colorado
Phoenix	Colorado Springs
California	Denver
East Bay	Florida
Inland Empire	Jacksonville
Los Angeles	Miami
Palm Springs	Orlando
Sacramento	Tampa/
Santa Ana	St. Petersburg
San Diego	Nevada
San Jose	Las Vegas
Ventura	Texas
	Houston

Send resume to:

Robert L. Scofield
Personnel Department
24121 Ventura Boulevard
Calabasas, CA 91302

a subsidiary of

environmental industries, inc.

an equal opportunity employer by choice

TREE CARE PERSON: experienced in Horticulture or Arboriculture. Will train tree climbing and/or spray applicator. Salary & benefits commensurate with ability and experience. Send resume to Tree Care, Inc., 216 East Main St., Huntington, New York 11743. 7/89

LANDSCAPE SALES CONSULTANTS - Texas based landscape maintenance company seeking consultants with two years proven outside sales experience with industry related degree. Compensation, base + commission, car allowance, bonus programs and benefits. Reply to P.O. Box 446, Lake Dallas, TX 75065. 5/89

LANDSCAPE DESIGNER/SALESPERSON: Progressive 22-year-old landscape nursery operation in Chicago's growing southwestern suburbs (Naperville/Hinsdale area) seeks experienced individual. For right person, salary \$25,000 to \$30,000 plus bonus and incentives. We seek a well-organized self-starter with strong communication skills, who is proficient in estimating labor time. Thorough background investigation. Call Michael Anderson (312)747-0901. 7/89

ARBORIST - FIELD REPRESENTATIVE - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977. 914-354-3400, attention John. 5/89

GOLF COURSE SUPERINTENDENTS AND ASSISTANTS: Innsbrook, Florida's premier golf resort, is currently accepting resumes for superintendents, managers and supervisors. We have 63 holes of Florida's finest golf. Excellent benefit program including bonus and clubhouse membership go with these positions. We offer opportunities for advancement to quality oriented individuals with a desire for career advancement. Join our team of professionals. Minimum requirements: degree in golf course management, agronomy or related field, plus 2-3 years experience. Send resume to: R.A. Schust, Personnel Dept., Innsbrook Resort, P.O. Box 1088, Tarpon Springs, FL 34688-1088. EOE. 6/89

SUPERVISORS: (project foremen) to join a nationally acclaimed firm looking to expand into its second generation. The Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: Goldberg & Rodler, Inc., 216 East Main Street, Huntington, New York 11743. 7/89

LANDSCAPE DIVISION MANAGER: well established, rapidly growing company seeks individual to take over for retiring manager. Individual must be able to run both a maintenance and a planting division simultaneously. Requires exceptional organizational/management skills as well as complete command of plant materials and maintenance techniques. For consideration contact David Gorter, 855 Skokie Highway, Lake Bluff, IL 60044. 312-615-0800. 5/89

Need A Change If your career seems to be going nowhere and you are not keeping up with your career goals, you may need a new challenge. Orkin Lawn Care Division has grown so rapidly, we need more good people. If you would like to know more, write us at Orkin Lawn Care, P.O. Box 647, Atlanta, GA 30301, Attention Personnel Director. 5/89

Entrepreneurs Wanted:

U.S. LAWN, INC. is seeking qualified entrepreneurs to join our very successful family of franchisees. Our professionalism, our profitable, proven systems, complete training and on-going support, purchasing power and National Accounts are just some of the factors that have contributed to our tremendous success in commercial landscape maintenance. Base of business available in some areas. Talk to our franchisees.

Call: (407) 875-1433
Williams H. Neetz
U.S. LAWN, INC.
2300 Maitland Ctr. Pkwy.
Suite 304
Maitland, FL 32751



FIELD OPERATIONS MANAGER Established landscape maintenance Co. located in sunny South Florida (Palm Beach County). Year-round position, seeking an experienced individual to assume full responsibility for coordinating and supporting mowing and pruning crews. Duties include: landscape planting, horticultural spraying, disease and insect identification. Pest control experience a plus. Must be able to schedule, train and motivate 12 to 15 man crew. Total field responsibility and control. Career minded only. Two year Horticulture degree or 3 to 5 years related experience. Send salary requirements and resume to: Academy Services, Inc., 6916 Pioneer Road, West Palm Beach, Florida 33413. 5/89

LANDSCAPE EMPLOYMENT OPPORTUNITIES - One of the Midwest's largest commercial landscape contracting and maintenance firms seeks motivated, quality individuals to fill the following positions: Landscape Construction Superintendent, Estimator/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide Applicators. Excellent salary and benefit package. Send resume to: Reinhold Landscape, Inc., 23216 Telegraph, Flat Rock, MI 48134. 5/89

LAWN IRRIGATION POSITION: Progressive, well established firm (30 year) serving Macomb and Oakland counties, is seeking an ambitious and experienced crew leader familiar with installation of residential lawn irrigation. This includes the water tap, wiring of valves and clock, and setting the sprinkler heads in proper spacing. Must be able to run a pipe puller and oversee 2 laborers. Up to \$30,000 Plus Benefits. Send resume to: Irrigation, P.O. Box 423, Algonac, MI 48001. 5/89

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS** Dallas, Texas 214-634-0500. 7/89

SUPERVISOR OF FORESTRY & HORTICULTURE (Assistant Superintendent of Parks) City of Lakeland in West Central Florida, population of 75,000, is seeking responsible professional for supervisory and administrative work in organizing long and short-term goals, budget preparation, enforcement of City ordinances, inventory control and supervision of tree crew and nursery staff. Requires graduation from a four-year college or university with major course work in horticulture, forestry, arboriculture, landscape architecture or related field and minimum of one year related experience. Knowledge of plant material native or acclimated to Central Florida preferred. Must possess valid Florida Drivers License or acquire prior to employment. Annual salary range is \$23,796 thru \$31,908. Filing deadline will be June 30, 1989. SEND RESUME WITH REQUEST FOR APPLICATION TO CIVIL SERVICE DIRECTOR, DEPARTMENT OF CIVIL SERVICE, CITY OF LAKELAND, 500 NORTH LAKE PARKER AVENUE, LAKELAND, FL 33801-2097 — EOE/AA - M/F/V 5/89

CLEVELAND OHIO EMPLOYMENT OPPORTUNITIES We offer excellent salary and benefit package and opportunities for advancement in our design/build firm. Our expansion plans include establishing a branch office. We are accepting applications for people with skills in landscape architecture, design-sales, supervision of landscape installation, maintenance, tree crews and nursery. Please send your resume or give us a call. Yardmaster, Inc., 1447 North Ridge Road, Painesville, Ohio 44077. (216)357-8400. 5/89

LANDSCAPE ARCHITECT Expanding golf course architectural firm looking for one self-motivated and talented individual. Strong graphics and communication skills required. Interest and some knowledge of golf a must. We offer excellent compensation and benefits. Please submit resume, work examples, and salary requirements to Lohmann Golf Designs, Inc., 800 McHenry Avenue, Suite H, Crystal Lake, IL 60014. 5/89

DALLAS AREA LANDSCAPE CONTRACTOR has opening for licensed Irrigator with experience in Weather-matic, Toro and Rainbird equipment. Individual will be asked to maintain systems, repair systems, and review landscapes in detail for quality control. Send confidential resume to: 11325 Sherman St., Dallas, TX 75229. 5/89

LANDSCAPE MAINTENANCE SALES - Aggressive firm seeks a high caliber, personable sales professional. Applicant will have two years sales experience as well as extensive landscape management experience. A horticultural degree is preferred. Attractive compensation package. Shimada Landscape, Inc., 239 Commercial Street, Sunnyvale, California 94086. (408)733-3330. 5/89

Industrial Herbicide Manager/Applicator. Job openings for quality Herbicide Manager/Applicators (in the Southeast, Northeast, and Midwest). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call: Weeds Inc., 520 West Cobbs Creek Parkway, Yeadon, PA 19050. (215)727-5539. 7/89

SERVICE TECHNICIAN POSITION: Aggressive Irrigation Distributor seeking golf irrigation service technician for their newly created Golf Division. This position includes benefits and salary commensurate with experience. Send Resume to: AMS Irrigation and Pump Supply Inc., 1220 Creighton Rd., Pensacola, FL 32504. ATTENTION: Joe Witzler, Golf Director. 5/89

Excellent positions in the irrigation & landscape industry are available now. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel**, P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC. TF

WANTED: FULL TIME GARDENER May to November. Should know and understand flowers. **Milwaukee, Wisconsin. CALL MARY REHORST (414)271-1190.** 5/5

FOR SALE

FOR SALE: Jacobsen F-20 Diesel 1975 9-Gang ten blade. \$12,000. Excellent condition. (307)637-2215. 5/89

JOHN DEERE FRONT MOWER 915 VAC SYSTEM. 814 HOURS. 912-354-7209. 5/89

SPRAY UNIT- Bed mounted 3 compartment 250 gallon- 125-100-25 fiberglass, like new, 125,000 sq. ft. capacity, pump included, asking \$1,450. Call Paul or Angelo, (609)567-3029. 5/89

FOR SALE: Grinder- 100 CY/HR, planting mix pulverizes, grinds, fluffs; Rapid Wheel Steel Skate Conveyors, Hyster Lift, Stow Mortar Mixer, Bermuda King Sprigger, Mott Flail Mower, Case D-100 Backhoe, A-66 Ford Loader, 3 CY Soil Blender-3 Feed Hoppers, Misc. PVC Fittings, 4' Hammermill, Lindigger. (405)842-7177. 5/89

SALES MANAGER

Are You A Businessman/Arborist?

*We are the fastest growing tree care company in the Northeast.
Our sales manager must:*

- inspire and lead a dynamic sales staff
- set budgets and monitor them
- be creative and generate sales
- understand customers and deliver on promises
- work to generate profits and share the rewards

If you are this person — with proven ability — contact:

Stephanie Parker Personnel Department



360 Adams Street Bedford Hills, New York 10507
914-666-8202

For Sale: 4020 Princeton Sod Cutter, pull type w/ elevator, \$5,000. Augustine AAA Portable Post Peeler w/Wisconsin Motor. Contact Jon or Jeff at (307)322-3666. 5/89

HYDRO-MULCHERS AND STRAW BLOWERS
New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

FOR SALE: Rapid Wheel Steel Skate Conveyors, Hyster Lift, Stow Mortar Mixer, Bermuda King Sprigger, Mott Flail Mower, Case D-100 Backhoe, A-66 Ford Loader, 3 CY Soil Blender-3 Feed Hoppers, Misc. PVC Fittings, 4' Hammermill, Lindiger. (405)842-7177. 5/89

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

Bowie Hydromulcher 1100: Trailer mounted with extra duty suspension and extra wide tires, Kubota Diesel powered with heavy duty clutches and powertrain, centrifugal pump and electric hose reel with hose. Well maintained. No rust. \$14,500. Call Gary at (317)873-5231. 5/89

SPYDERS--New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, Heavy duty Wilton Caster, Hub Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates, Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363, 800-397-7509. 5/89

JACOBSEN BLITZERS 2 - 7 gangs, good condition, photo available, \$4,500 each. Also, Blitzer, 3 gang, sharp, \$2,000. Triplex, 68 inch, sharp, \$1,200. Call Scott 313-653-5695. 5/89

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Ollger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

Fork Lifts for Sale: 6,000 lb. AC Dual, Pneumatic tires, \$4,600. 5,000 lb. Baker, Pneumatic tires, \$3,600. 4,000 lb. Clark, \$6,500. Dick's Feed Barn, Springfield, IL (217)523-2900. 5/89

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

	<p>PROTECT GRASS FROM AUTO AND FOOT TRAFFIC INEXPENSIVE, RELIABLE</p> <p>Call Toll Free (From a Touch Tone Phone) 1-800-824-9029 Wait for Tone - 753</p>
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FOR SALE: Vermeer TS-32 3-PT. Hitch Tree Spade. Low time. Excellent condition. \$7,000. (912)488-2388. 5/89

ATTENTION GOLF SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda & fire ant free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 12/89

TREE TRANSPLANTERS: BIG JOHN; New, Used & Reconditioned Units Available. (800)643-8039, in Wis. (414)679-0318. TF

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opydke Inc. (Philadelphia Area) 215-721-4444. TF

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

1987 RYAN RIDING SOD HARVESTER. Like new, used spring 1987. Only has harvested 3 acres totally. Cuts, cuts off and rolls the sod. \$4,000. Green Valley Sod Farm. 406-755-1767. 5/89

EQUIPMENT FOR SALE: Toro Turf Pro 84 W/ Floating Heads 1000 Hrs. \$5,500.00, Lescro 300 Greens Mower \$5,500.00, Jacobsen II Greens Mower w/Verti Cut Heads \$4,500.00, Hustler Out-Front Rotary Mowers 285 \$5,500.00, 275 \$2,500.00, Vermeer TS32 Tree Spade w/3 Point Hitch Mount \$9,500.00, John Deere Grass Seeder \$200.00, Yamaha Golf Carts 78's to 85's \$850.00 and up, Irrigation pump--Marlow 312 HEL 1D w/40hp 3 phase electric motor \$2,500.00. ALL equipment is in excellent operating and cosmetic condition. 215/845-2491. 5/89

MOWING EQUIPMENT - TORO - hydraulic lift, 7 gang, 5 bladed mower. Excellent condition, low hours, new in 1987 - \$8,500, or best offer. LOCKE reel mowers - 1 single, 1 triplex, seldom used, engines like new. Will sell both for \$2,100. Call Steve at (301)850-6907 for details. 5/89

Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Molsenbocker Road, Parker, CO 80134. 303/841-3354. TF

1975, 18 INCH, ROLL BROUWER SOD HARVESTER ON 3000 "FORD DIESEL." RUBBER MATS ON CONVEYOR AND ROLL-UP. COMPLETELY RECONDITIONED. \$15,900. 513-667-5697. 5/89

WANTED: Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813)294-5893. 11/89

MISCELLANEOUS

FREE PARTS CATALOG-- If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056.** TF

LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. **ENGLISH AND SPANISH.** Write for free brochure.

C.D. Anderson Landscape Videos
515 Ogden Avenue
Downers Grove, IL 60515
1-800-937-0399

POSITION WANTED

Progressive, dynamic and motivated individual seeks position as Operations Director or General Manager. Credentials include 9 years management of large private, commercial and developmental properties. Horticultural, turf and cost-efficiency expert. College degree. Excellent leader. For resume and references contact Bob at (914)724-5293, N.Y. 5/89

USED EQUIPMENT

FOR SALE - VERMEER M-30 4 wheel drive articulating front end loader with 32 inch tree spade. Excellent condition. Asking \$12,000. Call 216-725-5976. 5/89

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmow wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opydke's, Hatfield (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF