

BOOKSTORE

Instructional and technical material designed to aid you in your work.

- 010 - ADVANCES IN TURFGRASS PATHOLOGY \$27.95
- 665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE \$56.00
- 220 - CONTROLLING TURFGRASS PESTS \$36.00
- 345 - COST DATA FOR LANDSCAPE CONSTRUCTION 1989 \$35.00
- 410 - DISEASES & PESTS OF ORNAMENTAL PLANTS \$37.95
- 800 - THE GOLF COURSE \$35.00
- 510 - HORTUS THIRD \$135.00
- 415 - INNOVATIVE APPROACHES TO PLANT DISEASE CONTROL \$52.50
- 690 - INSECTS THAT FEED ON TREES & SHRUBS \$49.95
- 300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH \$41.00
- 305 - LANDSCAPE MANAGEMENT \$29.95
- 370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS \$38.00
- 365 - LANDSCAPE PLANTS IN DESIGN \$58.95
- 375 - RESIDENTIAL LANDSCAPES \$43.00
- 230 - LAWNS \$25.95
- 235 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS \$36.00

- 810 - LIABILITY AND LAW IN RECREATION, PARKS AND SPORTS \$33.00
- 645 - MANAGEMENT OF TURFGRASS DISEASES \$26.70
- 400 - NATIVE TREES, SHRUBS, AND VINES FOR URBAN AND RURAL AMERICA \$79.95
- 500 - 1989 PESTICIDE DIRECTORY \$75.00
- 125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS \$49.95 Domestic All Others \$60.00
- 720 - SHRUB IDENTIFICATION \$12.95
- 755 - TREE DETAILING \$32.95
- 750 - TREE IDENTIFICATION \$14.95
- 760 - TREE MAINTENANCE \$49.50
- 225 - TURFGRASS MANAGEMENT \$42.00
- 640 - TURF IRRIGATION MANUAL \$27.25
- 615 - TURF MANAGEMENT FOR GOLF COURSES \$52.75
- 620 - TURF MANAGEMENT HANDBOOK \$25.25
- 110 - TURF MANAGERS' HANDBOOK \$32.95
- 630 - TURFGRASS SCIENCE AND CULTURE \$42.00
- 405 - WOODY ORNAMENTALS \$32.50

INSTRUCTIONAL VIDEOS

- 01 - PROFESSIONAL SOD LAYING TECHNIQUES \$85.00
- 02 - PLANTING AND STAKING LANDSCAPE TREES \$85.00
- 03 - SUCCESS WITH BEDDING PLANTS \$85.00
- 04 - WORKING WITH PESTICIDES 2 videos \$143.95 total
- 05 - PROFESSIONAL TURF MANAGEMENT \$85.00
- 06 - LANDSCAPE IRRIGATION \$85.00
- 07 - PLANT PROPAGATION 2 Videos \$85.00 each
- 08 - ELEMENTS OF PRUNING \$89.95

**Use
this
coupon
to place
your
order.**

Mail this coupon to: **Book Sales, Edgell Communications**
One East First Street, Duluth, MN 55802

Name _____
 Street Address _____
 P.O. Box Number _____
 City/State/Zip _____
 Phone Number (____) _____
 Purchase Order Number _____
 Signature _____ Date _____

Please send me the following books. I have enclosed payment* for the total amount.
 Please charge to my Visa, MasterCard or American Express (circle one)

Account Number _____ Expiration Date _____

| BOOK NUMBER AND TITLE | QUANTITY | PRICE | TOTAL PRICE |
|-----------------------|----------|-------|-------------|
| | | | |
| | | | |
| | | | |
| | | | |

Domestic—*Please add \$3.00 per order plus \$1.00 per additional copy for postage and handling.

All others—*Please add \$5.00 per order and if ordering multiple copies, also add \$2.00 per additional copy to cover postage and handling.

Please allow 6-8 weeks for delivery.
 Prices subject to change.
 Quantity rates available on request.

(postage & handling)

Total Enclosed

Questions? Call 218-723-9471 or 9472

LM

BOOKSTORE



010 - ADVANCES IN TURFGRASS PATHOLOGY

by Joyner and Larsen
Leading U.S. turf pathologists report on turfgrass diseases, pythium blight, snow molds, fairy rings, leaf spot of Kentucky bluegrass in Minnesota, initial and field fungicide screening, turfgrass disease resistance, etc. Contains new ideas on how to combat turfgrass problems. **\$27.95**

235 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS

by H. Decker, J. Decker
Written by turfgrass professionals, this handy guide will be invaluable for playing field managers, golf course managers, or any lawn care practitioner. Covers all aspects of turfgrass management. **\$36.00**

645 - MANAGEMENT OF TURFGRASS DISEASES

by J.M. Vargas
Identifies turfgrass diseases by description and illustration. Includes a holistic approach to healthy turf and lawns. Presents practical management strategies for golf courses, lawns and athletic fields. 204 pages, illustrated. **\$26.70**

620 - TURF MANAGEMENT HANDBOOK

by Howard Sprague
Practical guide to turf care under both healthy and poor turf conditions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. **\$25.25**

220 - CONTROLLING TURFGRASS PESTS

by Shurtleff, Fermanian, Randell
New comprehensive guide provides the most up-to-date information available on the identification, biology, control and management of every type of turfgrass pest. **\$36.00**

640 - TURF IRRIGATION MANUAL

by James Watkins
A guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and reference material. **\$27.25**

630 - TURFGRASS: SCIENCE AND CULTURE

by James Beard
Comprehensive basic text and reference source used in many leading university turf programs. Includes findings of current research compiled from more than 12,000 sources. **\$42.00**

110 - TURF MANAGERS' HANDBOOK-Second Edition

by Daniel and Freeborg
ENTIRELY UPDATED. A practical guide for the turf practitioner. Chapters on grasses, growth regulators and diseases have had extensive modification. Innovations resulting from research and practice have been added to reflect the current techniques available for turf managers. **\$32.95**

230 - LAWNS-Third Edition

by Dr. Jonas Vengris and Dr. William A. Torello
Designed as a textbook or a practical usage manual, this book has been completely brought up-to-date. Care of lawns and turfgrass, from selection of varieties to maintenance of established grass is completely covered. **\$25.95**

225 - TURFGRASS MANAGEMENT

by A.J. Turgeon
Revised edition. Covers the latest developments in turfgrass science and technology. Heavily illustrated with dozens of new drawings. Provides specific recommendations for applying the newest pesticides, fertilizers and other materials to combat turfgrass problems. A valuable reference for diagnosing problems and determining their causes. **\$42.00**

615 - TURF MANAGEMENT FOR GOLF COURSES

by James Beard
Written by an eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course design and construction, turf management, course administration, irrigation, equipment and disease and pest control. Fully illustrated. **\$52.75**

410 - DISEASES & PESTS OF ORNAMENTAL PLANTS

by Pascal Pirone
This standard reference discusses diagnosis and treatment of diseases and organisms affecting nearly 500 varieties of ornamental plants grown outdoors, under glass or in the home. Easy to understand explanations of when and how to use the most effective fungicides, insecticides and other control methods. **\$37.95**

800 - THE GOLF COURSE

by Cornish and Whitten
The first book ever to give the art of golf course design its due, and golf course architects the credit and recognition they deserve. 320 pages and 150 color and black and white photographs. Traces the history and evolution of the golf course, analyzes the great courses, shows how they were designed and constructed. **\$35.00**

510 - HORTUS THIRD

from Cornell University
A 1,300 page concise dictionary of plants cultivated in the United States and Canada. A reference which every horticulture professional should have. **\$135.00**

610 - LIABILITY AND LAW IN RECREATION, PARKS AND SPORTS

by Ronald A. Kaiser, J.D.
A fact-filled reference that all recreation professionals should have to steer clear of lawsuits resulting from athletic and recreation participant injuries. Uses layman's terms and an analysis of crucial court cases to provide you with a host of recommendations and risk management guidelines. **\$33.00**

690 - INSECTS THAT FEED ON TREES AND SHRUBS

by Johnson and Lyon
Essential information for identifying more than 650 insect pests and the injuries they cause. More than 200 color illustrations. **\$49.95**

500 - THE 1989 PESTICIDE DIRECTORY

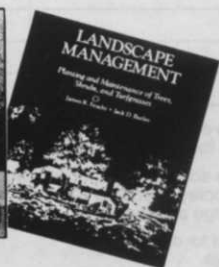
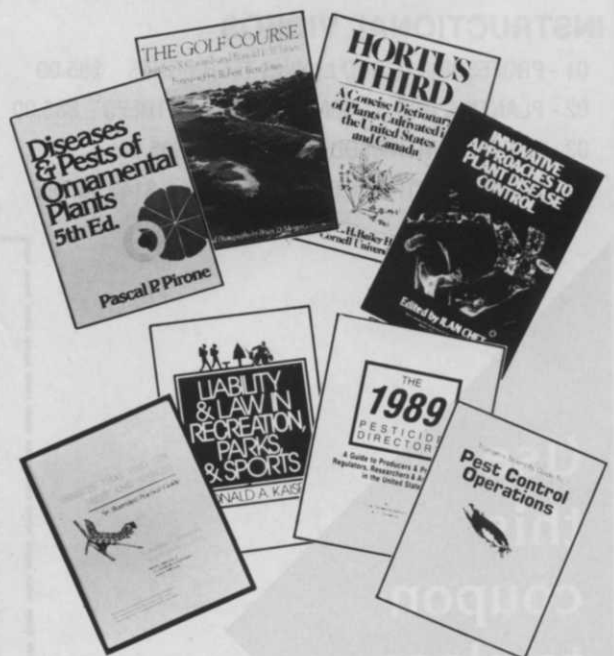
by Lori Thomson Harvey and W.T. Thomson
A Guide to Producers and Products, Regulators, Researchers and Associations in the United States. For the person who needs to know anything in the United States pesticide industry. **\$75.00**

125 - SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS

by G.W. Bennett, J.M. Owens, R.M. Corrigan
Fourth Edition. New chapters on fumigation, urban wildlife, special facilities, plus updated, improved chapters on pesticides, cockroaches, birds, termites, equipment, sanitation, stored product pests and more. Don't be without this updated edition. **\$49.95 Domestic All Others \$60.00**

415 - INNOVATIVE APPROACHES TO PLANT DISEASE CONTROL

by Ilan Chet
Brings together alternative approaches and methods that have potential to control diseases caused by fungi, bacteria and viruses. Major concepts of disease control discussed include biological control systems, their possible mechanisms, potential application and genetic improvement. **\$52.50**



345 - COST DATA FOR LANDSCAPE CONSTRUCTION 1989

Kathleen W. Kerr, Editor
An updated unit cost data reference for designers and cost estimators. Developed to fill the tremendous need for detailed landscape construction cost data. Laid out in easy-to-use CSI format. Annual. **\$35.00**

300 - LANDSCAPE DESIGN: A PRACTICAL APPROACH

by Leroy Hannebaum
Geared for the commercial designer/salesperson, this is a one-stop guide to the landscape design process. Covers the entire highly competitive field including design analysis techniques, pointers on land forms, specialized business landscaping methods, environmental design guidelines, specifications, estimations, bids. **\$41.00**

305 - LANDSCAPE MANAGEMENT

by James R. Feucht and Jack D. Butler
Planting and Maintenance of Trees, Shrubs, and Turfgrasses. Describes the basic principles of cultural management of installed landscapes. The important factors of plant growth, soils and fertilizers, improved planting techniques and new pruning techniques, integrated pest and disease management, and spray-equipment calibration and care are all featured. **\$29.95**

370 - LANDSCAPE OPERATIONS: MANAGEMENT, METHODS & MATERIALS

by *Leroy Hannebaum*
An in-depth examination that combines technical training in landscape science with methods of accounting, business management, marketing and sales. Discusses effective methods for performing lawn installations, landscape planting and maintenance. Step-by-step accounting calculations are explained in simple terms. **\$38.00**

365 - LANDSCAPE PLANTS IN DESIGN

by *Edward C. Martin*
An annotated photographic guide to the design qualities of ornamental plants and their aesthetic and functional use in landscape designing. Over 600 trees, shrubs, vines, ground covers and turfgrasses are described in nontechnical language. Over 1900 photographs. Provides a basis for selecting the best plant materials for any particular use in landscape design. Contains detailed indexes that provide quick reference to particular design qualities and growing conditions. **\$58.95**

375 - RESIDENTIAL LANDSCAPES

by *Gregory M. Pirceall*
An excellent reference for individuals involved in the design and development of plantings and constructed features for residential sites. Illustrations and actual residential case study examples are used to communicate graphic, planning and design concepts which are the focus of this text. **\$43.00**

665 - ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE

by *Richard W. Harris*
Provides comprehensive coverage of complete planting, site analysis, preparation and special planting methods, fully detailed coverage of fertilization, irrigation and pruning guidelines on preventative maintenance, repair and chemical control, how-tos of diagnosing plant problems, practical data on non-infectious disorders, diseases, insects and related pests and pest management. **\$56.00**

400 - NATIVE TREES, SHRUBS, AND VINES FOR URBAN AND RURAL AMERICA

by *Gary L. Hightshoe*
This award-winning reference to native U.S. plants has now been expanded to include shrubs and vines. Over 250 major species are characterized by form, branching pattern, foliage, flower, fruits, habitat, soil, hardiness, susceptibility, urban tolerance and associate species. Includes unique color-coded keys that classify plant species by visual characteristics, cultural requirements and ecological relationships. **\$79.95**

720 - SHRUB IDENTIFICATION

by *George Symonds*
Pictorial key to identify shrubs. Contains more than 3,500 illustrations to check specimens. Popular and botanical names are given for each shrub and handy index tabs for quick reference. **\$12.95 paperback**

750 - TREE IDENTIFICATION

by *George Symonds*
Pictorial reference to identifying trees by checking leaves, buds, branches, fruit and bark. Like its sister publication, SHRUB IDENTIFICATION, popular and botanical names are listed with index tabs for easy reference. **\$14.95 paperback**

755 - TREE DETAILING

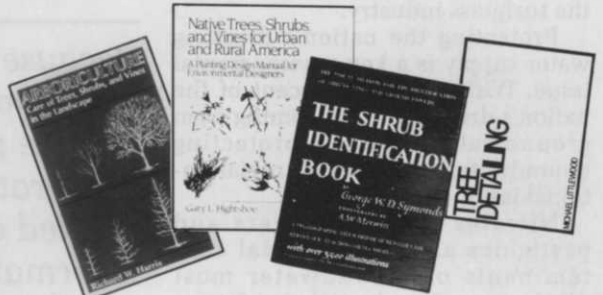
by *Michael Littlewood*
A compendium of practical information on all aspects of tree planting and maintenance. 10 chapters deal with tree stock and sizes, planting techniques, pruning and surgery, protection of new trees and existing trees, maintenance and management, survey and evaluation. **\$32.95**

760 - TREE MAINTENANCE

by *Pascal Pirone*
The fourth edition of this guide for anyone involved in the care and treatment of trees. Special sections on tree abnormalities, diagnosing tree troubles, non-parasitic injuries and assessing the suitability of different trees. **\$49.50**

405 - WOODY ORNAMENTALS

by *Partyka, Joyner, Himeispach, Carver*
Illustrates plant identification characteristics. Organized in two basic sections: plant identification and plant disorders, this text utilizes 430 color photos, 430 line drawings and 45 black and white photos to simplify identification. **\$32.50**



NEW! Instructional Videos!

01 - PROFESSIONAL SOD LAYING TECHNIQUES - 25 minutes - Color - VHS - \$85.00

"How-to" video featuring step-by-step guidelines for installing sod professionally. Illustrated reference guides and group study materials included.

02 - PLANTING AND STAKING LANDSCAPE TREES - 20 minutes - Color - VHS - \$85.00

Award-winning in-field demonstration video covers the key steps of planting landscape trees. Illustrated reference guides and group study materials included.

03 - SUCCESS WITH BEDDING PLANTS - 25 minutes - Color - VHS - \$85.00

Shares those "tricks of the trade" used by national award-winning professionals. Shows how to select, install and maintain bedding plants successfully. Illustrated reference guides and group training materials included.

04 - WORKING WITH PESTICIDES - 2 45 minute videos - Color - VHS - \$143.95

This video safety course covers Pesticide Labels, In-field Clothing & Equipment, How to Be Prepared for a Spill, Tips on Mixing and Calibrating Pesticides and more.

05 - PROFESSIONAL TURF MANAGEMENT - 30 minutes - Color - VHS - \$85.00

Examines nine major warm and cool season turf varieties. Optimum mowing heights and cutting frequency are given each turf variety. Illustrated reference guides and review test included.

06 - LANDSCAPE IRRIGATION, Maintenance and Troubleshooting

30 minutes - Color - VHS - \$85.00

Step-by-step instructional video for in-field employees covering Sprinkler Heads/Drip Emitters, Electrical/Manual Valves, Backflow Prevention Devices, Controller Operation and more. Illustrated handbook included.

07 - PLANT PROPAGATION - 2 25 minute videos - Color - VHS - \$85.00 each

Volume One covers four important methods of propagation: by seed, division, bulbs and tubers and micropropagation. Volume Two covers three additional techniques of propagation: cuttings, layering and grafting and budding. Study guides included.

08 - ELEMENTS OF PRUNING - 30 minutes - Color - VHS - \$89.95

Available in English or Spanish. Best-selling video developed for entry level industry training presents in-the-field demonstrations of The Techniques of Thinning Out Pruning, How to Control and Direct Plant Growth by Selective Pruning, How to Prevent In-Field Injuries and more. Illustrated reference manual and reproducible group study guides included.

Mail this coupon to: Book Sales, Edgell Communications
One East First Street, Duluth, MN 55802

Name _____

Street Address _____

P.O. Box Number _____

City/State/Zip _____

Phone Number (____) _____

Purchase Order Number _____

Signature _____ Date _____

Please send me the following books. I have enclosed payment* for the total amount.

Please charge to my Visa, MasterCard or American Express (circle one)

Account Number _____ Expiration Date _____

| BOOK NUMBER AND TITLE | QUANTITY | PRICE | TOTAL PRICE |
|-----------------------|----------|-------|-------------|
| | | | |
| | | | |
| | | | |
| | | | |

Domestic—*Please add \$3.00 per order plus \$1.00 per additional copy for postage and handling.

All others—*Please add \$5.00 per order and if ordering multiple copies, also add \$2.00 per additional copy to cover postage and handling.

Please allow 6-8 weeks for delivery.

Prices subject to change.

Quantity rates available on request.

Questions? Call 218-723-9471 or 9472

(postage & handling)

Total Enclosed

LM