

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-415, 2251 Barry Ave., Los Angeles, CA 90064. 9/90

WANT TO BUY OR SELL A GOLF COURSE? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CONNECTICUT AND NORTHEAST: Selling or buying a green industry business? I'm a specialist in your field with over ten years experience and can locate buyers and sellers. Phil Nilsson (203)621-6199. 1/90

HELP WANTED

BRANCH/SALES MANAGERS; JUNIOR AND SENIOR LEVEL. Orkin Lawn Care offers more to our Managers, so why settle for less? Our company is a leader in its field and expansion dictates the need for senior level Branch and Sales Managers to maintain our high-standards and the integrity that has built the Orkin reputation. We offer unlimited room for advancement into top-level management, salary plus incentive bonus, and a comprehensive benefits package to talented, ambitious Orkin team members who are dedicated to success. You will report directly to Zone Managers and be required to: *Initiate and develop effective work atmosphere, *Meet financial objectives — revenue, cost control, profits and profit margins. *Enforce Orkin policies and procedures *Maintain a strong customer base *Select and train new employees. If you can fulfill these objectives and have the aptitude to prioritize duties and projects, send a confidential resume to: **ORKIN LAWN CARE, PAT GUY, 2170 Piedmont Road, Northeast, Atlanta, GA 30324.** 12/89

LANDSCAPE DESIGN/SALES. LANDSCAPE MAINTENANCE: Leading Kansas City Landscape Company has immediate openings for talented, experienced, and aggressive persons in residential/light commercial design and sales, and in management of residential landscape maintenance. A.S. or B.S. in Horticulture or related fields preferred. Experience, organizational skills and a customer service attitude a plus. Competitive compensation and benefits package. Send a resume with experience and salary history to: **HERMES COMPANY, INC., P.O. Box 14336, Lenexa, KS 66215. (913)888-2400.** 12/89

MANAGERS -- SUPERINTENDENTS -- AND ASSISTANTS: Innisbrook, Florida's premier resort, is currently accepting resumes for the above mentioned classifications for our golf courses and general grounds areas. We have 63 holes of Florida's finest golf and 950 acres of beautifully landscaped resort property. Excellent benefit program, including bonus and clubhouse membership, go with these positions. We offer opportunities for advancement to quality oriented professionals. Send resume in confidence to: R.A. Schust, Personnel Dept., Innisbrook Resort, P.O. Box 1088, Tarpon Springs, FL 34688-1088. EOE. 12/89

LAWN MAINTENANCE DIVISION MANAGER

We are seeking applications for a Top Notch Manager to handle a growing maintenance division of a large Midwest Landscaping Company. You would be responsible for all phases of the operation including: Sales, Estimating, Training, Scheduling, and most importantly, The Bottom Line. If you are the type of individual that thrives on responsibility and can operate with little direction we would like to hear from you.

Please submit a resume with a cover letter and salary history to:

**Goode & Company
Personnel Director
860 West Long Lake,
Bloomfield Hills, MI 48013**

LANDSCAPE MAINTENANCE SUPERVISORS: Rapidly expanding landscape maintenance firm seeking experienced, quality individuals to be field/working supervisors. Tremendous opportunity to grow. Full benefits. Contact: Tandem Landscape Company, 33W480 Fabyan Parkway, West Chicago, Illinois 60185, Attn: Glenn Kedzie. TF

MANAGER/LAWN CARE DIVISION: The Panoramic Corp. is looking for an Agronomist/Horticulturist to develop and manage our lawn care division. The right person will have a thorough knowledge of landscape horticulture as it applies to Midwest (Chicago) region. If you are looking for challenge and growth and have the technical expertise and experience to back it up, we want to talk with you. A degree in horticulture, agronomics is helpful. Send resume and salary history to: Al Bofinger, 54 N. Eisenhower Lane, Lombard, IL 60148. 12/89

AREA MANAGER: Large East Coast commercial landscape and maintenance contractor needs well qualified Area Manager. Landscape-related degree preferred with 5 yrs. experience a must. Supervisory experience required. This is your opportunity to join an innovative and growing team. Send resume or call Ruppert Landscape Co., Inc., 17701 New Hampshire Ave., Ashton, MD 20861, Attn: Mr. Otero (301)774-0400. 12/89

PRUNING MANAGER NEEDED: Aggressive multi-branch lawn and tree care co. is expanding into pruning. We are looking for a leader with a minimum of 5 years of experience in pruning, climbing and supervising. We offer excellent salary, benefits, and bonus potential. Come live in the beautiful Pacific Northwest. Contact Dan Warehime, Senske Lawn and Tree, 3030 W. Clearwater, Suite 100, Kennewick, Wash. 99336 / 509-736-0754. 12/89

HORTICULTURE

FOREMAN / W Flower Garden Division

Longwood Gardens, Inc., a world renowned horticultural display garden, has an opening for an experienced person to supervise the flower garden division.

Candidates should have a BS degree in Horticulture with a concentration of course work in landscape design or a bachelor's degree in Landscape Architecture and at least 3 years of experience in outdoor floral display, design, installation and maintenance. Good planning, communications, design, scheduling, coordination and supervisory skills are required.

We offer an excellent starting salary and a fringe benefits package. To explore this outstanding opportunity, please mail your resume to: **Mr. Kiran Taunk, Business Division Manager, Longwood Gardens, Inc., P.O. Box 501, Kennett Square, PA 19348. EOE, M/F.**

*Longwood
Gardens
Inc.*

Supervisor/Sales position in sunny California for tree care firm. Applicants must be thoroughly versed in all phases of tree care and have bidding experience. EOE. 818-449-0898. 12/89

TAKE ADVANTAGE OF THE OFF SEASON! Remember how it was last spring trying to find the right people. We have foremen, supervisors, managers, irrigators, architects, etc. Let us pre-screen, send you resumes and set up interviews. Call Amigos today (214)634-0500. 3/90

LANDSCAPE MAINTENANCE ASSISTANT MANAGER GROUNDS MANAGEMENT DIVISION

Well-established New Jersey Company is seeking the right individual to manage a division of our company. You must be well-organized, sales minded and have a pleasant personality. Minimum two year horticultural degree coupled with at least 3 years of managerial experience required. If you have the drive and ambition to join a young, aggressive management team, send your resume in confidence to LM box 473.

EOE M/F

LANDSCAPE MAINTENANCE - SUPERVISOR: Opportunity for experienced, highly motivated individual to join an established, award winning landscape company in the San Francisco Bay Area. Send resume in confidence to: Wayne Richards, Cagwin & Dorward, 8001 Binford Road, Novato, CA 94948. 12/89

"Consider all of your employment options in the irrigation and landscape industries. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, Inc.**, P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC." TF

LANDSCAPE MAINTENANCE SALES

KT Enterprises, Inc., a commercial Landscape Management firm serving the Washington DC Metropolitan area, is looking for a salesperson with a three to five year proven track record in the commercial landscaping market. We offer a competitive salary and incentives plus major medical/dental. Please send resume to, and/or call our Personnel Director, Martha Sharlot, if you are interested.

KT Enterprises, Inc.

"The Landscaping Management Professionals"
7950-1 Woodruff Court
Springfield, VA 22151
703-764-1870

Industrial Herbicide Manager/Applicator. Job openings for quality Herbicide Manager/Applicators (in the Southeast, Northeast, and Midwest). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call: Weeds Inc., 520 West Cobbs Creek Parkway, Yeadon, PA 19050. (215)727-5539. 12/89

FOR SALE

16" reconditioned Brower Harvester mounted on a 3600 Ford tractor. Asking \$24,900. (205)665-2610. 12/89

ESTABLISHED, 30-year profitable tree business (summers) and snow plowing (winters) for sale due to pending divorce. Pittsburgh, PA. Have all equipment, vehicles and loyal clientele. Annual revenue near \$70,000. Must sell ASAP. Will sacrifice for \$50,000 negotiable. \$25,000 down; \$25,000 in 12 months. Call Dave 412-766-6414. 12/89

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

CHEMICAL LAWN CARE FIRM FOR SALE: 6 year business. Excellent 2 to 3-man operation. No effective competition. Call 409-569-0591 or write P.O. Box 632713, Nacogdoches, TX 75961. 2/89

ATTENTION GOLF SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda & fire ant free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 12/89

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

FOR SALE: 1986 Howard Price Hydro 180. Rebuilt Hydraulic and Electrical Systems. Many new parts and new paint. Low hours. **MUST SELL.** Asking \$15,500. (508)430-1533. 12/89

SPYDERS - New/Used Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub kits, heavy duty Wilton Caster Hub Kits, Remote Air Cleaner kits, heavy duty Carriage Side Plates. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 1/90

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

For Sale: New and Used Brouwer - Mowers - VACX - Fork Lifts - Harvesters - and full line of replacement parts. Contact Glenn or Ed Markham at 1-800-458-3644. 12/89

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162. 301-335-9300. TF

2 - USED HECKANDOORNS 76": Both run, one has new engine. Some spare parts. \$2,500 takes all. Contact Phil - 407-683-4238. West Palm Beach, Florida. 12/89

LOCKE REEL MOWERS: 70" to 76" cut spare parts available. Reels, etc. New \$2,500, used \$250 and up. Contact Phil - 407-683-4238. West Palm Beach, Florida. 12/89

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

STUMP CUTTER: Replacement Head for Rear Hodges & Fox. You'll have the fastest, safest portable stumpier in the world. Satisfaction money back guarantee. No gimmicks. U.S. Pat. Kinetic Stump Cutter Inc. Toll free 800/422-9344. 2/90

USED EQUIPMENT

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

Used Equipment: 1988 Finn B70 Hay Mulcher, Trailer Mounted. 35 h.p. Wisconsin. 130 Hrs. New Condition \$9,000.00 Finn 1,500 Gallon Hydro Seeder, Ford Industrial Motor. Mounted on 1980 F600. Well Maintained. \$15,500. (207)265-2430. 1/90

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

SERVICES

Golf Course Sprinkler Head Reconditioning. Rainbird, Toro, etc. Reconditioning accomplished in our 14,000 sq. ft. facility. We buy usable cores. Call, mail or fax (602)253-1701. Golf Course Specialists, 1440 S. 23rd Ave., Phoenix, AZ 85009. Ph. (602)253-8120. 1/90

MISCELLANEOUS

LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. **ENGLISH AND SPANISH.** Write for free brochure.

C.D. Anderson Landscape Videos
515 Ogden Avenue
Downers Grove, IL 60515
1-800-937-0399

WANTED

GOLF COURSE WANTED - 9 or 18 holes, any condition. Additional property a plus. Call (512)991-2829 for information/details. 12/89

WANTED: Jacobson blitzer or fairways or Toros - 5, 7, or 9 gang. Any condition - priced accordingly. (313)653-5695. 1/90