

# CLASSIFIEDS

**RATES:** \$1.10 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.35 per word. Boxed or display ads: \$90 per column inch-1x (one inch minimum); \$85-3x; \$80-6x; \$75-9x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$10 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

## HELP WANTED

**GROW WITH TURF:** Career opportunities are available for professionals with experience in lawn care, landscaping and irrigation. We're looking for aggressive self-starters to join our organization. Thrive on the challenge of our growth. Enjoy above average earnings and excellent benefits. Send resume and salary requirements to Turf, P.O. Box 433, Moorestown, NJ 08057 or call (609) 778-0780. 11/88

## MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter  
Ever-Green Lawns Corp.  
1390 Charlestown Ind. Dr.  
St. Charles, MO 63303

**IRRIGATION SUPERVISOR.** ("INC 500 company") Experienced, aggressive, sales supervisor to manage lawn sprinkler system department including sales, installation and service. Challenging growth opportunity with good salary, benefits, and company vehicle. Send resume: Attn: Monty Mitchell, Suburban Landscape Associates, P.O. Box 2342, Davenport, IA 52809. 9/88

Tree care person — experienced in Horticulture or Arboriculture. Will train tree climbing and/or spray applicator. Salary & benefits commensurate with ability and experience. Send resume to: Tree Care, Inc., 216 East Main St., Huntington, NY 11743. 9/88

Arborist - Tree climber and spray applicators, experienced or will train forestry or horticultural student. Tremendous growth potential. Tree Care, Inc., 216 East Main Street, Huntington, New York, Area Code: 516-#424-9440 or #424-9441. 9/88

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: **GOLDBERG & RODLER, INC.**, 216 East Main Street, Huntington, New York, 11743. 9/88

**NURSERY MANAGER** - Take charge person, strong knowledge of plant material and plant production. Tremendous growth potential. Eastern Long Island. Send resume to: Box 226, Centerport, New York 11721. 10/88

**WANTED - Aggressive Manufacturer's Reps** - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broyhill Company, P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003. 9/88

**SALES REPRESENTATIVES** - Landscape maintenance firm that has been established for 30 years in southeast Florida has several openings for over achievers. We are looking for people who can challenge our top sales person who sold over \$1,000,000 in 1987. Applicants should have a background in horticulture, turfgrass management or pest control. 30-50k first year's earnings. Applications for training supervisors, service routes and pest control technicians are also being taken. Call or write Mr. DeMaria at 310 Northwest 16th Terrace, Pompano Beach, FL 33064, 305-971-0110. 10/88

**LANDSCAPE EMPLOYMENT OPPORTUNITIES** - One of the Midwest's largest commercial landscape contracting and maintenance firms seeks motivated, quality individuals to fill the following positions: Landscape Construction Superintendent, Estimator/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide Applicators. Excellent salary and benefit package. Send resume to: Reinhold Landscape, Inc., 23216 Telegraph, Flat Rock, MI 48134. 9/88

## SENIOR LANDSCAPE ARCHITECT

*The University of California, San Diego is currently in the midst of an aggressive \$500 million building program and is seeking an experienced Landscape Architect.*

*The position reports to the Assistant Vice Chancellor of Physical Plant Services and is responsible for administering the Grounds/Landscape Division. Will represent the department to the community and interact with architects, engineers and contractors. Will act as consultant in the design and plan review of all new and existing campus landscape development and be the advisor and technical specialist for new construction acceptance. Manage all aspects of Grounds Maintenance.*

*Requires landscape architectural license and the ability to attain State of California registration as Landscape Architect within a year. Must have progressive demonstrated experience and skills and knowledge in all aspects of landscape architecture and ornamental and technical horticulture with the skill to manage and administer a major program including budget planning, staffing and operations. Excellent supervisory, administrative, interpersonal and communication skills. Prefer related experience within a College/University Physical Plant.*

*Hiring salary: \$37,300-\$46,600 annually plus excellent benefit package. For full consideration, submit resume and cover letter, referencing Job # 19984-M by September 30, 1988, to: UCSD, Personnel, 501 Matthews Complex, Q-016, La Jolla, CA 92093. AA/EOE.*

**UCSD**  
University of California,  
San Diego

## PROFESSIONALS

Due to our aggressive expansion program in the Southwest & West Coast regions we are hiring experienced landscape maintenance & construction personnel. We are looking for career minded individuals to fill openings for:

Administrators  
Supervisors  
Salespersons  
Foremen  
Irrigators

Positions Available in:

Los Angeles  
Santa Ana  
Palm Springs  
Dallas/Ft. Worth

We offer excellent salary & benefits. Send resume to **LM Box 459**.

**CAREER OPPORTUNITY** - Established growth oriented midwest firm seeks organized dynamic individual to manage landscape contracting division. Must have related degree and solid experience to qualify. Current division responsibilities include sales in excess of \$3,000,000 in staff of 80. Excellent salary, commission plan and full benefit package. Send resume in confidentiality to LM Box 455. 9/88

## LANDSCAPE PROFESSIONALS!

If you qualify as one of the best in the industry, **SCAPES, INC.** has openings in its Atlanta and Washington D.C. offices. We are seeking to hire highly trained professionals in all phases of the company—irrigation, maintenance and installation. Higher than industry standard wages. Contact **Scapes, Inc.** for interview at:

404-956-7500

**LANDSCAPE SUPERVISOR.** ("INC 500 company") Talented, experienced, supervisor to manage landscape department including scheduling and training personnel development. Challenging growth opportunity with good salary, benefits and company vehicle. Send resume: Attn: Monty Mitchell, Suburban Landscape Associates, P.O. Box 2342, Davenport, IA 52809. 9/88

## CAREER OPPORTUNITIES

Expanding Sunbelt region firm has several growth-oriented positions available for experienced and knowledgeable individuals. Openings for: landscape sales representatives, landscape maintenance and construction supervisors, foremen, foremen trainees, pesticide applicators and arborists. Horticultural education and/or experience required. We offer professional wages and benefits for career-minded people. Send resume with education, work and salary history to

**LM Box 457**

## HELP WANTED

**TREE DEPARTMENT MANAGER:** Large landscape contracting company in southeastern Pennsylvania with a well established tree division needs an experienced, mature individual to handle sales and management of department. Great opportunity in a busy area. Send resume to LM Box 458. 9/88

**TREE CLIMBERS/BUCKET TRUCK OPERATORS.** Landscape maintenance company needs reliable, experienced persons for immediate employment. Salary negotiable based on training and experience. Send resume with references to Boyd Enterprises, 16632 Oakmont Avenue, Gaithersburg, MD 20877. 10/88

**FIELD PRODUCTION MANAGER** - Excellent employment opportunity available for major farming operation in southern New Jersey. Salary pay up to \$25,000/year plus benefits. Send resume to: Jade Run Sod Farm, P.O. Box 586, Mt. Holly, NJ 08060, or call (609)265-0404. 9/88

Excellent career opportunities for aggressive experienced professionals in our growing, award winning Company: **Production Manager, Landscape & Maintenance Supervisors, Chemical Applicator, Irrigation Superintendent.** Please send resume & salary requirements or call for more info. **RUPPERT LANDSCAPE COMPANY, INC.,** 17701 New Hampshire Avenue, Ashton, MD 20861, 301-924-5415. Attn: Kenneth Hochkeppel. 9/88

Large landscape - grounds maintenance company looking for qualified Foreman. Knowledgeable in plant identification and pruning. Must have good management and communications skills. Excellent pay for the right person. Send resume in confidence to: R.B. Stout, Inc., 1285 N. Cleve-Mass Rd., Akron, OH 44313. 9/88

**LANDSCAPE DESIGNER:** Greener Landscapes is seeking an experienced landscape designer to join our rapidly growing organization. You must be able to oversee projects from beginning to end including design, job cost estimation and overseeing installation. The ability to design, present and sell your designs will be essential to your success. Qualified candidates send resume with salary requirements to Greener Landscapes, P.O. Box 341, Bedford Hills, NY 10507, or call 914-666-0714. 9/88

**MANAGEMENT** — Established Midwest company with solid growth is once again needing top-notch working managers to fill the following positions:

**MARKETING/SALES MANAGER** — Must be progressive minded, large budget for 3-6 branches of planning and implementation training sales managers, 3 years minimum, verifiable experience in LM field.

**SALES MANAGEMENT** — Branch level with full responsibility for telemarketing, mailing, etc. \$300,000-\$500,000 sales annually. Full-time position.

**BRANCH MANAGERS** — Two years experience preferred, must have both spray application and landscape maintenance background. Extremely busy and fun position.

We are a full service multi-department company with a growth curve created by careful placement of qualified individuals. Competitive salary & benefits with solid growth potential. Resumes to: Landscape Opportunities, P.O. Box 471333, Tulsa, OK 74147-1333.

## LANDSCAPE MAINTENANCE FOREMAN

**THORNAPPLE LANDSCAPE MAINTENANCE, INC.** a fast-growing firm serving commercial accounts throughout the Chicago Metropolitan area, has a career opening for an individual in the landscape maintenance field. Applicants are required to have two to five years "hands-on" experience, knowledge of machinery use and maintenance and technical expertise and knowledge of pests and diseases. A degree in Ornamental Horticulture is desired. **THORNAPPLE** is a well regarded, quality oriented firm which will give the right person a challenging career opportunity. All inquiries will be completely confidential. Send resume, work history and salary requirements to

**THORNAPPLE LANDSCAPE MAINTENANCE, INC.**  
Attn: Mr. Steve Pease  
P.O. Box 626  
Geneva, IL 60134

**FIELD OPERATIONS SUPERVISOR** for expanding Boston area full service tree and landscape company. Responsibilities to include operations management of 4-6 crews along with limited field work. You should have a strong and diverse technical background including trees, turf and spraying, plus previous management/supervisory experience, and a willingness to locate in the suburban Boston area. Full package of benefits. Starting salary 30K +. Please ask for Mike. 617-359-4855. 9/88

Supervisors & Forepersons: Glen Summit Nurseries located in West Central New Jersey has supervisory and foreperson positions open in rapidly growing field of landscape maintenance and construction. If you feel you are ready for advancement or are under-employed in your present position, call us for confidential interview at 201-735-4400, 8 a.m.—4:30 p.m. or send resume to: Glen Summit Nurseries, Inc., P.O. Box 209, Pittstown, NJ 08867, Attn: Mr. Pensyl. 10/88

## ServiceMASTER

If you are in the lawn care business, ...in a related field, or...just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth-oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call:

Roger Nondorf  
ServiceMaster LawnCare  
1-800-255-9780

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 9/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 9/88

## ARE YOU A NATURAL?

Then bring your talents to us. We're **SAV-A-TREE**, one of the fastest growing arboricultural service companies in the industry, specializing in natural holistic tree and shrub care.

We are dedicated to excellence and are seeking ambitious, detail oriented individuals to join our expanding team.

## VP Sales

As a member of our management team responsibilities include major account management, sales forecasting and budgeting, marketing, recruitment, and training. Candidates should have an undergraduate degree or equivalent and an in-depth knowledge of arboriculture.

## Sales Representative

Responsible for developing and servicing a customer base in an assigned territory. Ideal candidate will have a college degree in horticulture or a related field and a strong desire to succeed. Previous sales experience is a plus.

## Director of Training and Safety

Responsible for training and supervising all field personnel to ensure that established quality control standards are maintained. This will include all phases of tree work.

Position requires at least five years of experience in all aspects of tree and shrub care. Candidates must have excellent interpersonal skills and the ability to develop and administer a formal training program.

These positions offer outstanding compensation.

Send resume with salary requirements to:

**SAVAYREE®**

Stephanie Parker  
360 Adams Street  
Bedford Hills, NY 10507

Plant Acquisition Assistant - National award winning landscape firm seeks energetic and flexible individual for Plant Acquisition Assistant. Candidate should have a working knowledge of landscape plant materials, be quality conscious, and possess good communication skills. Knowledge of local/regional nurseries and suppliers would be beneficial. Send resume with references to Dave Scatterday, Martin Associates, 24380 N. Hwy #45, Vernon Hills, IL 60061. 9/88



**We are recruiting!**

We're looking for knowledgeable people in the following areas:

**Environmental Care, Inc.**

*landscape management*

**Arbor Care**

*commercial & industrial arboriculture*

**Intiorscape Division**

*interior landscape maintenance*

**Positions available in:**

Los Angeles	East Bay	Inland Empire
Sacramento	Santa Ana	Phoenix
San Diego	San Jose	Denver
Houston	Ventura	Colorado Springs
Palm Springs		

**Send resume to:**

**Robert L. Scofield**  
**Personnel Department**  
**24121 Ventura Boulevard**  
**Calabasas, CA 91302**

*an equal opportunity employer by choice*

Superintendent/Grounds Manager. 167 acre park. 30 man crew. Knowledge of turfgrass and irrigation necessary. Excellent benefits. Salary negotiable. Contact Richard L. Mueller, 4535 Main Street, Jacksonville, Florida 32206. (904) 353-3649. 11/88

**LANDSCAPE PROFESSIONALS** - Excellent employment opportunity available for career-minded individuals to join our **SPECIAL SERVICE DIVISION**. We are looking for self-motivated individuals that enjoy a challenging career. Responsibilities include overall pest and disease control in all commercial locations, as well as upkeep of major atrium plantings through a regular program of pruning and wash-downs. Salary commensurate with experience, efficiency and expertise. Call or send resume to: **CREATIVE PLANTINGS, INC.**, P.O. Box 119, Burtonsville, Maryland 20866, Attn: Raymond Greenstreet. 9/88

**Lawn Care \$20M-\$50M**

Career opportunities coast-to-coast. Employer retained. Experts in personnel since 1968.

**USA Careers 515-394-2556**  
**New Hampton, IA 50659**

**LANDSCAPE SUPERVISOR.** Established company seeks responsible professional to manage crews and oversee landscape installation and care of ground covers and ornaments. Strong management and communication skills required. Salary commensurate with relevant training and experience. Send resume and references to Boyd Enterprises, 16632 Oakmont Ave., Gaithersburg, MD 20877. 10/88

**FOR SALE**

1986 JLG Pallet-Pro forklift. Model 4000, 3 wheel drive, gas engine. Side shift, lights, 4000 lb. capacity. Phone days - 219-232-6811, evenings 219-654-7749. New Carlisle, IN. 9/88

**PIPE LOCATOR** - Inexpensive! Locates, traces underground drain lines of clay, PVC, ABS, steel culvert, orangeburg, cement. Finds PVC, steel water lines, buried metal, plastic sprinklers, valve boxes, clogs in lines. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

**BROUWER-7** Gang PTO mower and new parts. Low use, good condition. \$5,500. **FOLEY**—388 reel sharpener, like new, \$1,500. (405) 771-5122. P.O. Box 424, Spencer, OK 73084. 10/88

Landscape installation + lawn maintenance co. Northern Ohio - established 15 yrs. — 250K plus - Unlimited growth potential. 1-216-769-3238. 10/88



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**ATTN: GOLF COURSE SUPERINTENDENTS**—Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046. TF

**STUMP CUTTER** - Compatible with two wheel Gravelly tractors. Stainless steel, heat treated, 6 carbide cutters 9/16" rounded tips, one bolt change. Kinetic Stump Cutter Inc., P.O. Box 115, Jupiter, FL 33468-0115 or call 1-800-422-9344. 12/88

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

'78 Ford LN600 1100 gal. SS tank w/mech ag. 2 reels, 20/20 pump, 16 HP engine. \$15,000 or **BEST OFFER 317-966-7397.** 9/88

**SPYDERS**—New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster, Hub Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363. 11/88

**CUSTOM LANDSCAPING TRAILERS.** Protect your investment from exposure and theft. Choice of colors, delivery available. **NORTHWEST TRAILERS**, Palatine, IL 800-522-6208 or 312-577-6208. 9/88

Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Molsenbocker Road, Parker, CO 80134. 303/841-3354. TF

**HYDRO-MULCHERS AND STRAW BLOWERS** New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

**LAWN SEED.** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

**ATTENTION GOLF COURSE SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 3/89**

**FOR SALE:** Toro Parkmaster, micro adj., 7 gang, 5 blade, rebuilt cutting units, rebuilt engine, absolutely top cond., 100% ready for spring. \$8,900. Also, 1968 International rough terrain forklift, side-shift. \$5,900. Also, Old Jacobsen F-8, no mowers, runs, \$500. (313) 653-5695. 9/88

**BRAND NEW TOPSOIL SCREENERS. EXCELLENT FOR CONTRACTORS, LANDSCAPERS OR GOLF COURSES. NO MOVING PARTS, SIMPLE TO USE. SIZES AVAILABLE 8' x 8', \$3,995. AND 12' x 8', \$4,995. NORTH AMERICAN CONTRACTORS 216-799-9725. 10/88**

**FOR SALE:** Established Garden Center and Landscaping business in Upper Michigan. (Both or just Garden Center). Owners retiring. For more information write: P.O. Box #7872, Ann Arbor, MI 48107. 11/88

**ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF**

Tree Spade and Truck: Vermeer TS 84T tree spade, 72", fully hydraulic, approximately 700 hours with 1985 GMC Kodiak C-70 truck, 7700 miles, 10-wheel tractor, 3208 Cat engine, 13-speed transmission. \$72,500. Del Webb Communities, P.O. Box 37230, Tucson, AZ 85740, Attn: H. Parker, (602-792-1996). 9/88

4 yard soil blender. Bob Cat back hoe. 4' hammer mill w/gaso engine. 2 Royer shredders. 1 Royer screen. Brouwer Fork Lift hitch hiker. Metal roller conveyors. 405-842-7177. 9/88

## WANTED

**WANTED TO BUY:** Tree Transplanter 50" - 70". With or without truck. Finders Fee available. (918) 437-0036. 9/88

**WANTED:** Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813) 294-5893. 10/88

## MISCELLANEOUS

**ATTENTION LANDSCAPERS—FREE CATALOG.** Guaranteed replacement parts for Bobcat, Buntun, Deere, Exmark, Kees, and others. **DISCOUNT PRICES** on blades, belts, bearings, filters, wheels, lubricants, trimmer line, grass catchers etc. **LARGE 10" PNEUMATIC CASTER SET \$149.95.** If your tired of paying big money on parts call Lawn Care Parts Unlimited at (800)343-4333. In Michigan call direct or collect (313)949-8031. 11/88

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Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, etc. **ENGLISH AND SPANISH.** Write for free brochure.

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Downers Grove, IL 60515

**KELWAY®** professional **SOIL ACIDITY** and **SOLUBLE SALTS TESTERS**, available from distributors nationwide. HB-2 and SST brochures from **KEL INSTRUMENTS CO., INC.**, Dept. 1, P.O. Box 2174, Vineyard Haven, MA 02568. (617)693-7798. 11/88

**FREE PARTS CATALOG**—If you own a 36"—48"—52" walk-behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056.** TF

**LANDSCAPERS SUPPLY FREE CATALOG.** Buy direct and save up to 75% on a full line of commercial lawn maintenance equipment, engines, parts and accessories. Call Toll Free **1-800-222-4304.** 12/88

## USED EQUIPMENT

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

2 Spider Forklifts. \$9500 each or best offer. 801-756-9900. 10/88

**NEW AND USED EQUIPMENT**—Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216) 669-3567, (216) 669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

**BUCKET TRUCKS,** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

## POSITION WANTED

**TAOIST** seeks Gulf Coast estate(s) with sailboat, gardens, for full-time management. Strong spiritual values, B.S., MBA plus, businessman, teacher, solo sailor, greenkeeper, etc. Write Capability Gene, P.O. Box 969, Pine Mountain, GA 31822. 9/88

## BUSINESS OPPORTUNITIES

**CURB KING:** Continuous landscape borders, low investment and high returns. 1-800-423-1452. 11/88

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**WANT TO BUY OR SELL** a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

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**MAIL AD COPY TO:** Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802.

**RATES:** \$1.10 per word (minimum charge, \$25). Boldface words or words in all capital letters charged at \$1.35 per word. Boxed or display ads: \$90 per column inch, one time; (one inch minimum); \$85, three times; \$80, six times, \$75, nine times; \$70, twelve times. For ads using blind box number, add \$10 to total cost of ad.