

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept A-349, 2251 Barry Ave., Los Angeles, CA 90064. 12/88

CURB KING: Continuous landscape borders, low investment and high returns. 1-800-423-1452. 11/88

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

BUSINESS OPPORTUNITIES: Central Ohio granular lawn service established 17 years. Accounts, vans & equipment. Inquire: J.L. Greene, 1285 Northport Circle, Columbus, Ohio 43235. 11/88

FOR SALE: Established garden center & landscape business, East Central Illinois. Located on busy highway. Home, garden shop, sales yard, with all inventory \$100,000. Possible contract. (217) 283-7013. 11/88

HELP WANTED

MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter
Ever-Green Lawns Corp.
1390 Charlestown Ind. Dr.
St. Charles, MO 63303

SUNNY SOUTHERN CALIFORNIA: Established full Service Landscape Installation and Landscape Maintenance Company. Commercial and Industrial Contracts. 1 Million \$ of work in Progress with very large backlog. Company will operate on its own with existing management Excellent Customer Base. Non Seasonal. All inquiries will be treated discreetly. By Principal. Will consider terms. Write to LM Box 462. 11/88

NURSERY MANAGER - Take charge person, strong knowledge of plant material and plant production. Tremendous growth potential. Eastern Long Island. Send resume to: Box 226, Centerport, New York 11721. 11/88

Career Opportunity. Established Southwest Florida firm seeks qualified individual to take over pest control portion of business. Must be quality and result oriented. Salary limited only by your abilities. Send resume to Lawn Care Extraordinaire, 395 Havanah Road, Venice, FL, or call 813-488-0688. 11/88

ARE YOU A NATURAL?

Then bring your talents to us. We're **SAV-A-TREE**, one of the fastest growing arboricultural service companies in the industry, specializing in natural holistic tree and shrub care.

We are dedicated to excellence and are seeking ambitious, detail oriented individuals to join our expanding team.

VP Sales

As a member of our management team responsibilities include major account management, sales forecasting and budgeting, marketing, recruitment, and training. Candidates should have an undergraduate degree or equivalent and an in-depth knowledge of arboriculture.

Sales Representative

Responsible for developing and servicing a customer base in an assigned territory. Ideal candidate will have a college degree in horticulture or a related field and a strong desire to succeed. Previous sales experience is a plus.

Director of Training and Safety

Responsible for training and supervising all field personnel to ensure that established quality control standards are maintained. This will include all phases of tree work.

Position requires at least five years of experience in all aspects of tree and shrub care. Candidates must have excellent interpersonal skills and the ability to develop and administer a formal training program.

These positions offer outstanding compensation.

Send resume with salary requirements to:



Stephanie Parker
360 Adams Street
Bedford Hills, NY 10507

MANAGER OF CONSERVATORY & HORTICULTURE:

Mid-level management position, responsible for large conservatory, supporting greenhouses, and several public gardens and Horticultural areas. Directs development, marketing, maintenance, education programs, and staff of thirty. Strong leadership, administrative skills, and good background in Horticulture required. **SALARY:** \$27,900 - \$30,100. Send Resume' to: Dennis Noak, 705 E. State Blvd. Ft. Wayne, IN 46805. 11/88

An experienced foreman and professional installers needed for growing irrigation construction company in Mid-Atlantic state. Competitive wages and benefit package. Excellent opportunity with growth potential for serious individuals. Call Duncan Irrigation, 804-296-5500 or send resume information to: P.O. Box 6842, Charlottesville, VA 22906. 11/88

PLANT ACQUISITION ASSISTANT—National award-winning landscape firm seeks energetic and flexible individual for plant acquisition assistant. Candidate should have a working knowledge of landscape plant materials, be quality conscious and possess good communication skills. Knowledge of local/regional nurseries and suppliers would be beneficial. Send resume with references to Dave Scatterday, Martin Associates, 24380 N. Highway 45, Vernon Hills, IL 60061. 12/88

MANAGER LANDSCAPE OPERATIONS: San Francisco Area Company is seeking manager with a proven background in Turf & Ornamental management as well as irrigation installation & repair. Employee & Customer scheduling & administration are primary to the job. 30K Yr. start plus full benefit pkg. Send resume LM Box 463. 11/88

Production/Sales/Management: Expanding Sod company seeks individuals with sod production experience and/or turfgrass sales background. Requires an individual that is willing to grow with the company and that is quality conscious. Company located on the East Coast with various sales and production locations. Good salary and benefits. Send Resume to: United turf, Rt. 1 - Box 170, Powells Point, NC 27966. 11/88

PROFESSIONALS

Due to our aggressive expansion program in the Southwest & West Coast regions we are hiring experienced landscape maintenance & construction personnel. We are looking for career minded individuals to fill openings for:

Administrators
Supervisors
Salespersons
Foremen
Irrigators

Positions Available in:

Los Angeles
Santa Ana
Palm Springs
Dallas/Ft. Worth

We offer excellent salary & benefits. Send resume to **LM Box 459**.

LANDSCAPE EMPLOYMENT OPPORTUNITIES -

One of the Midwest's largest commercial landscape contracting and maintenance firms seeks motivated, quality individuals to fill the following positions: Landscape Construction Superintendent, Estimator/Contract Administrator, Landscape Materials Buyer, Foremen, Pesticide Applicators. Excellent salary and benefit package. Send resume to: Reinhold Landscape, Inc., 23216 Telegraph, Flat Rock, MI 48134. 11/88

TREE TRIMMERS. The City of Los Angeles needs hard working, conscientious people with one year of full time paid experience in tree trimming or treatment work to fill openings in the Tree Surgeon Classification. Good benefits and promotional opportunities. Contact the Street Tree Division at (213)485-5675. 11/88

WANTED - Aggressive Manufacturer's Reps - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broyhill Company, P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003. 12/88

HELP WANTED

CAREER OPPORTUNITIES

Expanding Sunbelt region firm has several growth-oriented positions available for experienced and knowledgeable individuals. Openings for:

Landscape Sales Representatives
Landscape Maintenance Supervisors
Landscape Construction Supervisors
Foremen
Foremen Trainees
Pesticide Applicators
Arborists

Horticultural education and/or experience required. We offer professional wages and benefits for career-minded people. Send resume with education, work and salary history to:

Personnel Department
1801 Borchart
Santa Ana, CA 92705

SALES REPRESENTATIVES - Landscape maintenance firm that has been established for 30 years in southeast Florida has several openings for over achievers. We are looking for people who can challenge our top sales person who sold over \$1,000,000 in 1987. Applicants should have a background in horticulture, turfgrass management or pest control. 30-50k first year's earnings. Applications for training supervisors, service routes and pest control technicians are also being taken. Call or write Mr. DeMaria at 310 Northwest 16th Terrace, Pompano Beach, FL 33064, 305-971-0110. 11/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 12/88



We are recruiting!

We're looking for knowledgeable people in the following areas:

Environmental Care, Inc.

landscape management

Arbor Care

commercial & industrial arboriculture

Interiorscape Division

interior landscape maintenance

Positions available in:

Los Angeles	East Bay	Inland Empire
Sacramento	Santa Ana	Phoenix
San Diego	San Jose	Denver
Houston	Ventura	Colorado Springs
Palm Springs		

Send resume to:

Robert L. Scofield
Personnel Department
24121 Ventura Boulevard
Calabasas, CA 91302

an equal opportunity employer by choice

ServiceMASTER

If you are in the lawn care business, ... in a related field, or... just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth-oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call:

Roger Nondorf
ServiceMaster LawnCare
1-800-255-9780

CHIEF LANDSCAPE ARCHITECT: For newly created metropolitan park district in Northeastern Ohio. Will administer the planning office of the park district, assisting in long range planning, plan development of park areas and facilities, coordinate work of consultants, schedule, coordinate, and supervise construction projects. BS in Landscape Architecture required. Must be registered LA in Ohio with four (4) years experience in design and Project Management. Excellent salary and fringe benefit package. Send resume to LM Box 461. 11/88

SUPERVISOR OPPORTUNITIES. "INC. 500" company, the area's largest Design/Build and Maintenance/Irrigation firm is seeking quality individuals to supervise production operations. **LANDSCAPE SUPERVISOR:** planting and construction. **MOWING SUPERVISOR:** contract programs. **CHEMICAL/HORTICULTURE SUPERVISOR:** chemical applications, fertilization, pruning and plant care. Responsibilities include employee training, supervision, scheduling, customer relations, quality control and sales assistance. Experience, strong plant knowledge and communication skills are required. Great opportunity to work with a quality and results oriented team. Salary, benefits, profit sharing plan and company vehicle. Send resume: Suburban Landscape Assoc., P.O. Box 2342, Davenport, Iowa 52809, Attn: Monty Mitchell. 12/88

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! **AMIGOS** Dallas, Texas 214-634-0500. 11/88

LANDSCAPE SALES CONSULTANTS: Texas' largest commercial landscape maintenance firm is currently seeking sales consultants for our Houston branch. 2 years proven outside sales experience, or an industry related degree preferred. Landscape management experience helpful. Compensation package includes, base plus commission, car allowance, incentive bonus programs, and company benefits. For consideration contact: Branch Manager, Maintain, Inc., 16008 Boss Gaston Road, Richmond, TX 77469. (713)277-2867. 11/88

MANAGEMENT — Established Midwest company with solid growth is once again needing top-notch working managers to fill the following positions:

MARKETING/SALES MANAGER — Must be progressive minded, large budget for 3-6 branches of planning and implementation training sales managers, 3 years minimum, verifiable experience in LM field.

SALES MANAGEMENT — Branch level with full responsibility for telemarketing, mailing, etc. \$300,000-\$500,000 sales annually. Full-time position.

BRANCH MANAGERS — Two years experience preferred, must have both spray application and landscape maintenance background. Extremely busy and fun position.

We are a full service multi-department company with a growth curve created by careful placement of qualified individuals. Competitive salary & benefits with solid growth potential. Resumes to: Landscape Opportunities, P.O. Box 471333, Tulsa, OK 74147-1333.

LANDSCAPE PROFESSIONALS - Take your experience indoors! Your experience with pruning and pesticide application could have you working inside our lush tropical interiors. The **SPECIAL SERVICE DIVISION** of Creative Plantings, Inc. has entry and supervisory positions available now. We are looking for self-motivated individuals who enjoy a challenging career. Responsibilities include overall pest and disease control in all commercial locations, as well as upkeep of major atrium plantings through a regular program of pruning and wash-downs. Starting salary 24k-30k commensurate with experience, efficiency and expertise. Call or send resume to: CREATIVE PLANTINGS, INC., P.O. BOX 119, BURTONSVILLE, MARYLAND 20866. ATTN: Ray Greenstreet (301) 384-3800. 11/88

LANDSCAPE PROFESSIONALS!

Nationally-ranked landscape contracting firm **SCAPES, INC.** is seeking to hire highly-trained professionals into the position of **PROJECT MANAGER**. We have openings in our Atlanta and Washington, DC offices. Higher pay and bonuses for qualified person. Please contact **SCAPES, INC.** at (404) 956-7500 for interviews. Also hiring **EXPERIENCED LANDSCAPERS**.

The Northern Illinois Toro distributor for commercial and irrigation products is seeking an individual for an irrigation department position. Responsibilities will include operations management and customer service/order entry duties. If qualified send a resume to Chicago Turf & Irrigation, 1170 W. Ardmore, Itasca, IL 60143. 12/88

LANDSCAPE PROFESSIONALS: Chapel Valley Landscape Company in the Metro Washington, DC area, has the following career opportunities available: Sales Representative, Landscape Architect. Very competitive salaries and benefit package available. Call (301) 924-5400. E.O.E. 11/88

DIRECTOR OF RECYCLING. Development and implementation of a DPR organic composting program to include leaf, grass and tree debris. Qualifications: Bachelor's degree in Forestry, horticulture or related field, five years experience in an active organic recycling operations, two years as a manager in organic composting and/or wood debris disposal. **RECYCLING STAFF ASSISTANT.** Assistant to the director in the development and implementation of operation procedures and programs for a municipal organic composting program. Qualifications: Bachelor's degree in Forestry, Horticulture, Environmental Resource Management or related field, two years experience, one in municipal composting operations. **To Apply:** William B. Lough, Chief Forester, Department of Parks and Recreation, 830 5th Avenue, Room 203, The Arsenal/Central Park, New York, NY 10021, (212)360-8202. Recycling positions budgeted and available January 1, 1989. New York City residence required upon employment. 11/88

GROW WITH TURF: Career opportunities are available for professionals with experience in lawn care, landscaping and irrigation. We're looking for aggressive self-starters to join our organization. Thrive on the challenge of our growth. Enjoy above average earnings and excellent benefits. Send resume and salary requirements to Turf, P.O. Box 433, Moorestown, NJ 08057 or call (609) 778-0780. 11/88

NEW POSITION OPENING: East Coast management of one of industry's hottest site-prep attachments. Self starter should have dealer sales management experience and reside near PA/NJ/NY area. Complete resume and salary history to Box 2135, Jamestown, ND 58402. 12/88

ADVANCE YOUR CAREER & IMPROVE YOUR LIFESTYLE

Seeking Landscape Personnel and Foreman for positions in one of the largest leading Landscape Companies in the Hamptons. We are 45 years established, dynamic, professional, progressive and quality oriented.

OFFERING YOU: Subsidized housing, excellent competitive salary & benefits, rewarding teamwork atmosphere, and an exceptional way of life in the beautiful Hamptons.

OFFER US: Your experience and education, enthusiasm, responsibility, leadership and organizational abilities.

Send resume confidentially to:

WHITMORE-WORSLEY INC.
ATTN: JACK
P.O. BOX 10
AMAGANSETT, NY 11930
(516) 267-3756

Supervisors & Forepersons: Glen Summit Nurseries located in West Central New Jersey has supervisory and foreperson positions open in rapidly growing field of landscape maintenance and construction. If you feel you are ready for advancement or are under-employed in your present position, call us for confidential interview at 201-735-4400, 8 a.m.—4:30 p.m. or send resume to: Glen Summit Nurseries, Inc., P.O. Box 209, Pittstown, NJ 08867, Attn: Mr. Pensyl. 2/89

LANDSCAPE MAINTENANCE SUPERVISOR. . . to schedule, manage and train personnel. Preferably bilingual, with heavy field experience organizing, managing and supervising multi-crew operation; knowledge in turf fertilization, pest and disease control, irrigation systems, repair and maintenance of machinery and equipment. Excellent opportunity for a self starter, highly motivated individual. All inquires will be completely confidential. Send resume, references and salary requirements to Grounds Keepers, 6021 Winsome, Houston, Texas 77057. 11/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 12/88

Lawn Care \$20M-\$50M

Career opportunities coast-to-coast. Employer retained. Experts in personnel since 1968.

USA Careers 515-394-2556
New Hampton, IA 50659

Landscape Maintenance Area Supervisors. Commercial & Residential Contractor seeks knowledgeable and hard working experienced field supervisors. Excellent Career opportunities for responsible, ambitious and self-motivated individuals with 4-yr. Horticultural Degree preferred. Excellent salary and benefits. We are one of the largest landscape contractors in the country and located in one of the fastest growing States, Florida. We welcome your resumes, Olyer Bros. Company, 1930 Silver Star Road, Orlando, FL 32804. 1/89

Superintendent/Grounds Manager. 167 acre park. 30 man crew. Knowledge of turfgrass and irrigation necessary. Excellent benefits. Salary negotiable. Contact Richard L. Mueller, 4535 Main Street, Jacksonville, Florida 32206. (904) 353-3649. 11/88

HORTICULTURIST: For public gardens and park in Northeastern Ohio. Will assist department head in supervising operations of the department which include a public display gardens, landscape maintenance of a 2,500 acre park and forestry operations. Degree in Ornamental Horticulture or closely related field needed. Excellent salary and benefit package. Send resume to LM Box 462. 11/88

FOR SALE

LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. TF

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

Reconditioned Hydro Ax Brushcutter 1976 model 520 serial #331. Engine, hydraulics, transmission reworked, new style cutterhead. \$37,500.00. 1973 model 520 serial #169 in good working condition. New style cutterhead. \$27,500.00. W.A. Kendall and Company, 404-963-6017. 12/88

ATTN: GOLF COURSE SUPERINTENDENTS— Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046. TF

STUMP CUTTER - Compatible with two wheel Gravelly tractors. Stainless steel, heat treated, 6 carbide cutters 9/16" rounded tips, one bolt change. Kinetic Stump Cutter Inc., P.O. Box 115, Jupiter, FL 33468-0115 or call 1-800-422-9344. 12/88

ATTENTION GOLF COURSE SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 3/89

FOR SALE: #1100 Mulch Master Machine, goose neck style. First State Bank, Wylie, 201 N. Ballard, Wylie, TX 75098. 214-442-3570. 12/88

LATE MODEL PRINCETON SOD HARVESTER. Best offer. Call 801-562-9090. 11/88

TREE SPADE. Vermeer TS 44M purchased new Spring of '83. Excellent mechanical condition, mounted on a 1973 Ford F750 chassis. \$10,000. Spade may be purchased separately. 901-377-8887. 11/88

IRRIGATION PUMP, Goulds 40 h.p. electric, 450 GPM, 110 PSI, excellent, \$2000/offer. Bogner Sod Farm, (216) 274-2548. 11/88

FOR SALE: 1985 TORO REELMASTER MOWERS. Five-bladed reels. 9-gang set. Excellent condition. Perfect for golf course use. Phone 313-653-2201. 11/88

FOR SALE: Vermeer TS-50 Treespade, 1980 spade mounted on 1980 GMC 5000. Both are in excellent condition. Truck is also set up to mount a 12' dump stake body for use during off season with quick change ability (3-4 hrs). Body is included in price \$20,000 or best offer. (802) 878-5720. 11/88

TURF TIPS For Lawn Care: Video Tapes by the Cooperative Extension Service at Michigan State University and the Michigan Turfgrass Foundation. Excellent for training and educational programs. Can be used by lawn care companies, golf course superintendents and all grounds supervisors. **LAWN ESTABLISHMENT, GENERAL LAWN CARE, LAWN GRASSES, FERTILIZATION, WEED CONTROL, LAWN MAINTENANCE** and, soon, **CALIBRATION.** VHS or Beta. \$60.00 each or 7 for \$375.00. For information call (517) 355-0270 or write Michigan Turfgrass Foundation, Box 80071, Lansing, Michigan 48908. 4/89

Big Roll Sod Harvester, nearly new. Over 100 steel roll cores, plus transport, loading and laying attachments. \$5250.00. 506-472-3357/506-459-3513. 11/88

1986 JACOBSEN HF-5 Fairway mower, with protective cage. Call John at Poquoy Brook Golf Course, 617-947-6070. 11/88

Lock Reel Mowers. One single unit, one triplex, seldom used, engines like new. Call 301-850-6907 for more information. 11/88

PIPE LOCATOR - Inexpensive! Locates, traces underground drain lines of clay, PVC, ABS, steel culvert, orangeburg, cement. Finds PVC, steel water lines, buried metal, plastic sprinklers, valve boxes, clogs in lines. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

'78 Ford LN600 1100 gal. SS tank w/mech ag. 2 reels, 20/20 pump, 16 HP engine. \$15,000 or **BEST OFFER** 317-966-7397. 12/88

FOR SALE: Established Garden Center and Landscaping business in Upper Michigan. (Both or just Garden Center). Owners retiring. For more information write: P.O. Box #7872, Ann Arbor, MI 48107. 11/88

1968 Jacobsen F-10 mowing tractor with blitzer units & semi-pneumatic tires. Gas engine & new clutch. \$5,000.00. Jensen Sod, 650 North Wales Road, Lansdale, PA 19446. (215)699-9151. 11/88

NORTHWEST TRAILERS — CUSTOM LANDSCAPING TRAILERS. Protect your investment from exposure and theft. Northwest Trailers, palatine, IL 800-522-6208 or 312-577-6208. 1/89

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

SPYDERS—New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster, Hub Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363. 11/88

Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Molsenbocker Road, Parker, CO 80134. 303/841-3354. TF

MISCELLANEOUS

KELWAY® professional SOIL ACIDITY and SOLUBLE SALTS TESTERS, available from distributors nationwide. HB-2 and SST brochures from **KEL INSTRUMENTS CO., INC.**, Dept. 1, P.O. Box 2174, Vineyard Haven, MA 02568. (617)693-7798. 11/88

LANDSCAPERS SUPPLY FREE CATALOG. Buy direct and save up to 75% on a full line of commercial lawn maintenance equipment, engines, parts and accessories. Call Toll Free **1-800-222-4304**. 12/88

LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, etc. **ENGLISH AND SPANISH.** Write for free brochure.

C.D. Anderson Landscape Videos
515 Ogden Avenue
Downers Grove, IL 60515

ATTENTION LANDSCAPERS—FREE CATALOG. Guaranteed replacement parts for Bobcat, Buntun, Deere, Exmark, Kees, and others. **DISCOUNT PRICES** on blades, belts, bearings, filters, wheels, lubricants, trimmer line, grass catchers etc. **LARGE 10" PNEUMATIC CASTER SET \$149.95.** If your tired of paying big money on parts call Lawn Care Parts Unlimited at **(800)343-4333**. In Michigan call direct or collect **(313)949-8031**. 11/88

FREE 1989 CATALOG of Sprayers and parts from Perma Green Supreme includes custom made fiberglass tanks, Poly tanks, twin hose injection gun systems, hose reels, pumps, fittings and more. Hundreds of items for lawn and tree. Call toll free 1-800-346-2001 or 219-769-1630. 3/89

FREE PARTS CATALOG—If you own a 36"—48"—52" walk-behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056.** TF

WANTED

WANTED: Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813) 294-5893. 11/88

WANTED. Jacobson Blitzler Mowers. 7 or 9 gang. Any condition. Priced accordingly. 313-653-5695. Ask for Scott. 11/88

USED EQUIPMENT

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

NEW AND USED EQUIPMENT—Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216) 669-3567, (216) 669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

send a Classified Advertising message... ...write here.

(Please Print) _____

1. Number of insertions: (circle) 1 2 3 6 12 TF (Til Forbid)
2. Start with (month) _____ issue. (Copy must be in by 5th of month preceding)
3. Amount enclosed: \$ _____

To keep our rates as low as possible, payment must accompany order.

SIGNATURE _____ DATE _____
NAME _____ COMPANY _____
STREET _____
CITY _____ STATE _____ ZIP _____
PHONE NUMBER _____

MAIL AD COPY TO: Dawn Nilsen, **LANDSCAPE MANAGEMENT**, 1 East First Street, Duluth, MN 55802.

RATES: \$1.20 per word (minimum charge, \$35). Boldface words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch, one time; (one inch minimum); \$95, three times; \$90, six times; \$85, nine times; \$80, twelve times. (Frequencies based on a calendar year). For ads using blind box number, add \$15 to cost of ad.