CLASSIFIEDS

RATES: \$1.10 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.35 per word. Boxed or display ads: \$90 per column inch-1x (one inch minimum): \$85-3x; \$80-6x; \$75-9x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$10 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

LAWN CARE COMPANY FOR SALE. Philadelphia area, 300 accounts, can expand easily. 1985 Great Northern Spray truck in excellent condition. 215-464-1616, evenings. 6/88

PALM BEACH & WEST PALM BEACH FLORIDA -Landscape Maintenance Company full service. Est. 1980. Be your own boss. Will train some financing. Call Today (305)627-8141. 5/88

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726.

HELP WANTED

Equipment Sales, New Jersey machinery manufacturer seeking aggressive individual with mechanical and horticultural aptitude for sales position. Primary responsibility will be inside sales, however, travel will be required. Company offers excellent benefits and profit sharing. Send resume to LM Box 450.

5/88

IRRIGATION DIVISION MANAGER: Relocate to beautiful Minnesota. Top Mpls. commercial land-scape co. needs experienced irrigation professional familiar with all aspects of design and installation. Salary and benefits commensurate with ability and experience. Position immediately available. Send work/salary history to: Minnesota Valley Landscape, 9700 W. Bush Lk. Rd., Mpls., MN 55438. (612)944-1626. 5/88

GROUNDS MANAGER - Well established, quality conscious, real estate development and management firm requires full time Grounds Operation Manager for all seasons management of large corporate office parks located primarily in the lower Connecticut/Westchester/Putnam, New York area. Applicant must have minimum five years experience in care and management of trees, shrubs, turf and pavement. Knowledge of and ability to administrate contracts. A working knowledge of site work and irrigation systems. Individual must have good communication skills and ability to deal with labor as well as executive staff. Growth position. Salary open. Send resume and salary requirements to: Grounds Management, Box 269, 324 Main Street, Norwalk, Connecticut 06851. 5/88

POSITIONS AVAILABLE for motivated individuals at all levels in growing landscape company. Full-time or part-time, seasonal or year round. Long Island Green, Inc., South Hampton, NY 516-283-8075.

MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history to:

Corporate Recruiter Ever-Green Lawns Corp. 1390 Charlestown Ind. Dr. St. Charles. MO 63303 Landscape Supervisor: Established Michigan Contractor looking for self-motivated individual with 5 years minimum experience to manage crews and oversee landscape installation. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183.

IRRIGATION. General managers, foremen, installers. We seek ambitious people who want to move up the ladder. Our training schedule allows you to advance quickly. We have opportunities in five midwest locations. Send us your resume and objectives. The Lawn Pros Sprinkler Co., 3508B Roger B. Chaffee Blvd., Grand Rapids, MI 49508.

12/88

JOIN THE AMERICAN TEAM - And go for the gold...Aggressive landscape company looking for aggressive career minded winners of landscape/irrigation sales; estimating; purchasing; supervision nursery production and sales. Salary and benefits commensurate with experience. Equal opportunity employer. Send resume to Mickey Strauss, American Landscape Companies, 7949 Deering Ave., Canoga Park, CA 91304 (818)999-2041.

Lawn sprinkler company needs experienced and dependable foreman. Year-round work. \$25,000 minimum salary with excellent benefits. Send resume to Trost Irrigation, Inc. 2551 W. Auburn, Auburn Hills, MI 48057 (313) 853-5151.

PERSONNEL: Hydro Lawn, a Mid-Atlantic full service lawn care company is accepting applications for Sales/Customer Service management positions. Applicants must be aggressive, responsible, neat and experienced in sales/customer service. Compensation from \$25-35,000 plus full benefit package. Send resume to: Hydro Lawn, Inc., 7905 Airpark Road, Gaithersburg, Maryland 20879.

TRAINEES & FOREMEN: Washington D.C. area design-build firm is looking for career minded individuals who want to learn top of the line residential landscaping-construction, planting & landscape maintenance. We need professionals who are willing to work and can produce. We work a 4-5 day week and offer good pay with benefits. Send resume with references to: Garden Gate Landscaping, 821 Norwood Road, Silver Springs, MD 20904. Attn: Jim Seipel. 5/88

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101.

HELP WANTED — Fine Grade Box Operator — Expanding landscape firm in Northern Virginia area seeks knowledgeable individuals for permanent position. Salary commensurate with experience; many benefits plus bonus opportunities. Send resume with complete background experience to: S. Burton & Co., Inc., P.O. Box 147, Hartwood, Virginia 22471. 6/88

We are looking for a Landscape Foreman with experience in leading and working with installation crews. Duties include job estimating, reading bluerints, staking jobs, and pruning. We are located in the heart of the Blue Grass State of Kentucky. Family owned business since 1841. Benefits include paid vacation after 1 year, health insurance plus profit sharing. Your salary is negotiable depending on experience. Contact Stephen Hillenmeyer, C/O Hillenmeyer Nursery, 2370 Sandersville Road, Lexington, KY 40511.

LANDSCAPE MAINTENANCE SUPERVISORS AND FOREMEN - Heyser Landscaping, Inc., a prominent landscape contractor in the Philadelphia, Wilmington, Allentown area is seeking experienced personnel in all phases of landscape maintenance, pest management and installation. Contact Heyser Landscaping, Inc., 400 North Park Avenue, Norristown, Pennsylvania 19403, 215-539-6090. 5/88

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Then bring your talents to us. We're Sav-A-Tree, one of the fastest growing arboricultural service companies in the industry, specializing in natural, holistic tree and shrub care.

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Experienced manager needed to direct and motivate our sales force. As a member of our management team your responsibilities will include: major account management, sales forecasting and budgeting, marketing, recruitment and training. Candidates should have an undergraduate degree or equivalent and an in-depth knowledge of arboriculture.

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Ideal candidate will have a college degree in horticulture or a related field and a strong desire to succeed. Previous sales experience is a plus.

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If you are looking for the opportunity to put your natural abilities to work, send your resume with salary requirements to:

> Personnel Department Sav-A-Tree of Westchester, Inc. P.O. Box 527 Armonk, NY 10504-0527



Orkin Lawn Care Division is looking for managers to manage in Florida. Orkin now has ten branches in Florida with plans to expand. Excellent opportunity to develop into multi-branch responsibilities. If you are an experienced green industry manager who seems stagnated in their present job or a person who is tired of the cold weather and seasonality of the business, we may have just what you are looking for. Excellent opportunities and advancement potential also for Service Managers, Sales Managers and Turf Specialists. Send your inquiries and resumes to Paul Ferrara at 957 1/2 N. Pennsylvania Ave., Suite 202, Winter Park, Florida 32789 or call (305) 740-6872. 6/88

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MAINTENANCE SUPERVISOR - Responsible for maintenance of grounds, athletic fields, and buildings within municipal system. Supervises 15-30 employees. Salary: \$22,200 - \$24,300. Inquire: John Presensky, 705 East State Blvd., Ft. Wayne, IN 46805.

SALES: Landscape Sales person with 1-2 years experience. Individual must be aggressive, motivated and able to work with crew foreman as well as prospective clients. Design ability a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093.

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Excellent career opportunity in beautiful area with a great quality of life. If you want top earnings, benefits, excitement, a challenge, responsibility, control, customer contact, quick advancement, work in fabulous award-winning jobs, etc., this job is for you. Temporary housing available. We are the oldest and 2nd largest interior landscaper in the U.S. You will be able to utilize all your abilities, extra bonuses and peaks. Apply in confidence: Call 5pm - 9am to Len Parker (201) 757-0437 or 7am - 5pm Rich or Doug, 1-800-526-3672; in N.J. call (201) 322-5552.

PARKER PLANTSCAPE 1325 TERRILL RD. SCOTCH PLAINS, N.J. 07076

PEST CONTROL/TURF MANAGER in TAMPA BAY AREA: Experience required. Degree in Horticulture field preferred. Must have clean driving record. Excellent salary and benefits. Send resume to: Gary Eichler, Landcare Industries, 5805 South MacDill Avenue, Tampa, FL 33611. 5/88

HELP WANTED

Landscape Maintenance Operation Manager - Florida's fastest growing landscape maintenance firm with operations in 3 cities is looking for an experienced, quality conscious maintenance professional. Applicants must have proven management ability, ability to communicate well with clients and employees and strong technical background. Opportunity for growth and responsibility advancement. Excellent salary and benefits. Call Mr. Khalsa at 305-831-8101. 6/88

TREE CARE SALESPERSON - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400, attention John. 5/88

Landscape Maintenance: Excellent opportunity for career, goal oriented individual to head commercial maintenance division. Must be experienced and willing to assume total responsibility. Send resume with salary history to Bill Pudifin, RJ Sunday Landscaping, Inc., 4311 Church Rd., Mitcheliville, MD 20715. All replies will be held in strictest confidence. 5/88

EXPERIENCED LANDSCAPE FOREMAN: Design & Construction Company seeking person with 3-5 years experience. Individual must be able to take total responsibility of projects, from start to finish. Plant knowledge, construction techniques, blue print reading a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093.

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SERVICE CENTER MANAGER

This position will have P/L responsibility for the management of a warehouse operation serving the professional lawn care industry; including local sales development, inventory control and accounts receivable. Ideal candidates should have previous experience in the lawn care and/or golf course industries, or possess a horticultural background. Past selling experience helpful.

Positions are available in Long Island, Baltimore, Philadelpia, Washington, Rochester, N.Y., Cincinnati, Pittsburgh, Detroit, Cleveland, Columbus, Akron, Dayton, also in various Florida metropolitan markets.

Our firm has an established growth pattern and record of profit sharing, interested and qualified candidates should submit resume and salary history in confidence to:

Brad Gerson LESCO, INC. 20005 Lake Road Rocky River, OH 44116 Equal Opportunity Employer Foremen needed in these departments: Landscape Construction, Lawn Care Applicator and Grounds Maintenance. High caliber people needed to lead and assist company doing quality work in the Chicago Area. Excellent pay, complete benefit package and pension plan. If you are dependable and industrious, send resume to: Ray Knoll, Western DuPage Landscaping, Inc., 31W478 Diehl Road, Naperville, Illinois 60540, 312-416-0072.

Landscape Sales/Design/Project Manager - If you have outstanding talent in your field and are looking for a career opportunity, we would like to talk to you. Florida's most progressive landscape contractor with sales in excess of \$5 million annually is looking for a top shelf landscape professional to help us grow. Proven track record and hands on experience in commercial landscape contracting and sales is a must. Excellent salary, benefits and incentives. Call Mr. Khalsa at 305-831-8101.

\$1,000,000.00 SALES PERSON - Our top producing landscape salesperson sold \$1.6 million during 1987. We're looking for a challenger, a motivated and overachieving landscape salesperson with a proven track record. If you are looking for top wages, an opportunity to excel, and your background includes sales of quality landscapes and developing client loyalty, call today and accept the challenge. Our 16 year young, award-winning Design/Build firm serves residential and commercial clients in the booming Cleveland, Ohio market area. Call 216-357-8400.

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If you are in the lawn care business, ...in a related field, or...just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growthoriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

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Roger Nondorf ServiceMaster LawnCare 1-800-255-9780

SALES MANAGER - A very aggressive person currently active as sales manager is needed to develop sales for an established and progressive (design/build landscape firm located in the Chicago western suburbs) firm. This person will work closely with a principal of the firm and eventually take over the top management position of vice president in charge of sales. Good salary. Compensation package tied to performance. Equity/ownership possible for the right person. We are interested in only experienced highly motivated professional individuals. Send resume to LM Box 447.

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Competition out there is tough. But you can always count on Ditch Witch equipment to help you keep one step ahead of the other guy. Take the 255sx for instance. It can help you bury sprin-

kler pipe without trenching and with minimal turf damage. In fact, no other lawn plow can outperform it. Now that's innovation!



Ditch Witch

The Charles Machine Works, Inc. Perry, Oklahoma 73077-0066 Toll-Free: 1-800-654-6481 Parks and Recreation Superintendent - City of South Bend, Indiana population 109,000. Responsible for direction of 68 parks, (1400 acres), 3 golf courses, 1 zoo, 3 recreation centers, 1 ice rink and 2 outdoor pools. \$4 (+) million budget. Salary: mid 30's. Four year degree in park & recreation required and 7 years experience in park administration, public administration or a related field. Closing date 5-27-88. Send resume to: City of South Bend Personnel Department, 1200 County-City Building, 227 W. Jefferson Blvd., South Bend, Indiana 46601. (219) 284-9124. Complete job description available upon request. Equal Opportunity Employer.

WANTED - Aggressive Manufacturer's Reps -Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broyhill Company, P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003. 5/88

SALES MANAGER - Central Jersey Chemical Company seeks take charge sales pro, minimum 8-10 yrs. experience selling in Turf/Ornamental/ Agricultural markets. College degree (s) preferred. Coordinate overall national sales programs - reports directly to CEO. Competitive salary and benefit package. Room for professional and personal growth and rewards. Send resume, including salary history information to LM Box 451.

Southwest's finest landscape management company seeking enthusiastic, motivated individual for Landscape Maintenance Supervisors position. Degree in related field or experience in maintenance and or installation. Opportunities available in Dallas, Houston, Fort Worth. Send resume/ work history to: Personnel Administrator, Maintain, Inc., 2549 Southwell, Dallas, TX 75229. 5/88

MANAGER OF SUPPORT SERVICES - Mid-Level Management position, responsible for equipment maintenance, personnel coordination, administrative assistance, and coordination of services within municipal park system. Salary: \$24,500 -\$28,500. Inquire: Dennis Noak, 705 East State Blvd., Fort Wayne, IN 46805. 5/88

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: GOLDBERG & RODLER, INC., 216 East Main Street, Huntington, New York, 11743. 6/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101.

FOR SALE

ANDSCAPE INSTALLATION/MAINTENANCE COMPANY for sale. Located in booming area north of San Francisco. Year-round moderate climate, twelve years in same location with established clientele. Will train. Call Jeannie Lewis 707-762-2787. 5/88

Dowdeswell model 650 (The Gem) walk behind commercial tillers are available-20", 24", 30" gas or diesel. Save 10% now, other makes, types, sizes from \$289.95. Let us bid your equipment and service needs! G. Gandy Equipment Services, 2031 4th Ave., Joliet, IL 60433, 815-726-7921, 6/88

Used Brouwer Harvester A-3, 18" roll, Massey 135, electric depth control, rebuilt. \$16,000. Cincinnati, OH 513-769-4061.

THE AFFORDABLE STUMP CUTTER: Stainless Steel, HEAT TREATED, 51/2 lbs., FAST, SAFE cutting. Unique locking system holds 6 grooved carbide teeth removed with one recessed bolt. Compatible with new or old two wheel Gravely Tractors. Kinetic Stump Cutter Inc., 1220 W. Hawie Street, Jupiter, FL 33458 or (407) 744-0680 after 5

ATTN: GOLF COURSE SUPERINTENDENTS-Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046.

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FINN HYDROSEEDER—1500 gallon mounted on LN8000 Ford diesel. 4" suction pump mounted on truck for refilling. Both in excellent running condition. \$15,000. Greeno, Inc., Phone 617-897-7244. 5/88

FOR SALE - Bean Sprayer 60 G.P.M. Pump @800 P.S.I. 400' 3/4" hose, 2 guns 150 G.P.M. homelite refill pump, extra hose reel motor mounted on G.M.C. Truck with new engine in 8/87. Currently rigged for roadside spraying. Has 4x8 arrow board-O.C. single & double swivel nozzles. \$14,000 negotiable. Also 16" Wayne Chipper 318 Chrysler. Good condition - \$3800.00. Call 607-699-7402. 5/88

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Brouwer Sod Harvester, 18 in. mounted on 3600 Ford diesel, \$15,000. Meyers Turf Form, 913-681-2668

BRAND NEW TOPSOIL SCREENERS. EXCEL-LENT FOR CONTRACTORS, LANDSCAPERS OR GOLF COURSES. NO MOVING PARTS, SIMPLE TO USE. SIZES AVAILABLE 8' × 8', \$3,995. AND 12' × 8', \$4,995. NORTH AMERICAN CON-TRACTORS 216-799-9725. 10/88

BROUWER-7 Gang PTO mower and new parts. Low use, good condition. \$5,500. FOLEY—388 reel sharpener, like new, \$1,500. (405) 771-5122. P.O. Box 424, Spencer, OK 73084. 6/88





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6/88

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300.

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REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444.

Used Mathews Lawn Genie, cuts & picks up clippings (40 bushels), VGC, \$1,500.5 Gang Jake Reel Mowers, \$500. (918) 227-0252. 6/88

HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORA-TION, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX).

Finn hydro-seeder, 1,500 gallon mounted on '72 Chev C50. Good mechanical condition. Ready to work. \$5,000. For information call 313-847-0954.

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Lawn/landscaping chemical warning signs. Complete horticultural chemical protective gear; work clothes and more. Write: <u>GEMPLER'S.</u> P.O. Box 270-7005, Mt. Horeb, WI 53572 or call 1-800-382-8473.

Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Motsenbocker Road, Parker, CO 80134. 303/841-3354.

REINCO Power Mulchers and Hydro Grassers. Poniatowski Bros. Equipment Company, 30 Route 31, Flemington, NJ 08822. 201-782-3514. 6/88

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Rokor Tree Spade TD-32-C-H, used only 50 hours, \$6,500.00 or best offer. Doug 303-224-9218. 5/88

WANTED

WANTED: Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813) 294-5893. 10/88

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While others have come and gone, Ditch Witch equipment delivers maximum results . . . again and again. For example, the 1010 is the hardest working, most dependable 10-HP-class irrigation trencher you can buy. Because you just can't beat quality and dependability.

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Ditch Witch

The Charles Machine Works, Inc. Perry, Oklahoma 73077-0066 Toll-Free: 1-800-654-6481

Circle No. 111 on Reader Inquiry Card

EVENTS

JUNE

1—Geiger Field Day and Symposium. Harleysville, Pa. Contact: Craig Advertising, 420 Glenwyth Rd., Wayne, PA 19087; (215) 687-8230.

9-12—Florida Nurserymen & Growers Association Annual Convention. Tradewinds Beach Resort, St. Petersburg, Fla. Contact: Beth Rapp, FNGA, 5401 Kirkman Rd., Ste. 650, Orlando, FL 32819; (305) 345-8137.

11—11th Annual Northern California Tree Trimmers Jamboree. Golden Gate Park, San Francisco. Contact: Diane Palacio, San Francisco Recreation and Park Department, McLaren Lodge, Golden Gate Park, San Francisco, CA 94117; (415) 558-4268.

16—Turf Seed/Pure Seed Testing Annual Field Day. Hubbard, Ore. Contact: Tom Stanley, Turf Seed Inc., P.O. Box 250, Hubbard, OR 97032; (503) 981-9571.

16—4th Annual Troubleshooting Seminar. University Theater, University of California, Riverside. Contact: Hartley Bennett, U.C. Cooperative Extension Seminar Coordinator, P.O. Box 414, Wickenburg, AZ 85358; (602) 684-7308 or Ted Stamen at (714) 683-6491.

19-22—36th Annual Outdoor Power Equipment Institute. Silverado Country Club, Napa Valley, Calif. Contact: Sharon O'Brien, OPEI, 1901 L St., Suite 700, Washington, D.C. 20036; (202) 296-3484.

21—The Lawn Institute Annual Meeting. Westin Hotel, Seattle, Wash. Contact: Eliot C. Roberts, P.O. Box 108, Pleasant Hill, TN 38578; (615) 277-3722.

26-28—Missouri Association of Nurserymen's Annual Convention. Lodge of the Four Seasons, Lake Ozark, Mo. Contact: Pat Klapis, 7911 Spring Valley Rd., Raytown, MO 64138; (816) 353-1203.

27-29—Illinois State Nurserymen's Association Summer Conference. American Club, Kohler, Wisc. Contact: Randy Vogel, Hilton Suite 1702, Springfield, IL 62701; (217) 525-6222.

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